End-of-Month Revenue Report November 30, 2012 Targets per December 14, 2011, Forecast Indiana State Budget Agency

| | Compa | arison to Mor | thly Targets | 3 | Compa | Comparison to Prior Year-to-Date | | | | | | |
|---|---------------|---------------|---------------|---------------|---------------|----------------------------------|---------------|---------------|--|--|--|--|
| | | | | | Actual | Actual | | | | | | |
| | Forecast | Actual | | | Revenue | Revenue | | | | | | |
| | Revenue | Revenue _ | | rence | Prior | Current _ | Char | | | | | |
| | Y-T-D | Y-T-D | Amount | Percent | Y-T-D | Y-T-D | Amount | Percent | | | | |
| Major Taxes | | _ | | | | | | | | | | |
| Sales & Use | \$2,831.4 | \$2,807.3 | -\$24.1 | -0.9% | \$2,744.5 | \$2,807.3 | \$62.8 | 2.3% | | | | |
| Individual AGI | \$1,871.8 | \$1,892.8 | \$20.9 | 1.1% | \$1,782.3 | \$1,892.8 | \$110.5 | 6.2% | | | | |
| Corporate - AGI, URT, USUT, FIT | \$239.8 | \$311.5 | \$71.7 | 29.9% | \$285.4 | \$311.5 | \$26.0 | 9.1% | | | | |
| Riverboat Wagering | \$124.0 | \$128.5 | \$4.5 | 3.7% | \$128.0 | \$128.5 | \$0.5 | 0.4% | | | | |
| Racino Wagering | <u>\$35.4</u> | <u>\$41.2</u> | <u>\$5.8</u> | <u>16.3%</u> | <u>\$47.0</u> | <u>\$41.2</u> | <u>-\$5.8</u> | <u>-12.4%</u> | | | | |
| Subtotal Major Taxes | \$5,102.5 | \$5,181.2 | \$78.7 | 1.5% | \$4,987.3 | \$5,181.2 | \$193.9 | 3.9% | | | | |
| Other Revenue | | | | | | | | | | | | |
| Pre-HEA 1001-2011 Cigarette ¹ | \$112.1 | \$112.7 | \$0.5 | 0.5% | \$110.4 | \$112.7 | \$2.3 | 2.1% | | | | |
| Pre-HEA 1001-2011 Cigarette - Retiree Fund ¹ | \$11.3 | \$11.4 | \$0.0 | 0.3% | \$11.1 | \$11.4 | \$0.2 | 2.1% | | | | |
| Insurance | \$47.8 | \$51.8 | \$4.0 | 8.4% | \$59.0 | \$51.8 | -\$7.2 | -12.2% | | | | |
| Inheritance | \$83.8 | \$85.6 | \$1.8 | 2.2% | \$93.2 | \$85.6 | -\$7.6 | -8.2% | | | | |
| Alcoholic Beverages | \$7.2 | \$7.7 | \$0.5 | 6.3% | \$6.9 | \$7.7 | \$0.8 | 11.0% | | | | |
| Riverboat Admissions | \$7.2 | \$7.7 | \$0.5 | 7.3% | \$9.5 | \$7.7 | -\$1.8 | -19.0% | | | | |
| Interest | \$7.2 | \$8.1 | \$0.8 | 11.7% | \$6.9 | \$8.1 | \$1.2 | 17.5% | | | | |
| MV, CVET & FIT Recapture ² | \$0.0 | \$0.0 | \$0.0 | N.A. | \$0.0 | \$0.0 | \$0.0 | N.A. | | | | |
| Miscellaneous Revenue | <u>\$52.6</u> | <u>\$45.3</u> | <u>-\$7.3</u> | <u>-13.9%</u> | <u>\$49.0</u> | <u>\$45.3</u> | <u>-\$3.7</u> | <u>-7.6%</u> | | | | |
| Subtotal Other Revenue | \$329.2 | \$330.1 | \$0.9 | 0.3% | \$346.0 | \$330.1 | -\$15.8 | -4.6% | | | | |
| Total General Fund | \$5,431.7 | \$5,511.3 | \$79.7 | 1.5% | \$5,333.3 | \$5,511.3 | \$178.1 | 3.3% | | | | |

FY 2013 Report of Monthly General Fund Revenue Collections Targets per December 14, 2011, Forecast (In millions of dollars)

| | | July | August | September | October | November | December | January | February | March | April | May | June | Y-T-D |
|---------------------------------|----------------------|---------------------|---------------------|------------------------|---------------------|------------------|----------------|----------------|--------------|----------------|------------------|----------------|---------------|------------------------|
| | | | | | | | | | | | - | | | |
| Sales & Use | Actual | \$577.9 | \$559.6 | \$572.4 | \$557.7 | \$539.7 | - | - | - | - | - | - | - | \$2,807.3 |
| | Target | \$580.7 | \$570.7 | \$570.4 | \$559.9 | \$549.7 | \$548.1 | \$669.1 | \$526.4 | \$534.2 | \$594.2 | \$569.1 | \$592.1 | \$2,831.4 |
| | Difference | (\$2.8) | (\$11.2) | \$2.0 | (\$2.1) | (\$10.0) | - | - | - | - | - | - | - | (\$24.1) |
| 1 5 1 1401 | A | # 000 4 | 0 0000 | #507.4 | #050.0 | 00150 | | | | | | | | A4 000 0 |
| Individual AGI | Actual | \$388.4 | \$308.8 | \$527.4 | \$352.6 | \$315.6 | - | - | - | - | - | - | - | \$1,892.8 |
| | Target | \$359.7 | \$322.4 | \$543.8 | \$332.2 | \$313.8 | \$411.7 | \$540.5 | \$150.6 | \$317.5 | \$880.9 | \$410.6 | \$500.4 | \$1,871.8 |
| | Difference | \$28.7 | (\$13.6) | (\$16.4) | \$20.4 | \$1.8 | - | - | - | - | - | - | - | \$20.9 |
| Corporate - AGI, URT, USUT, FIT | Actual | \$36.1 | \$7.5 | \$218.9 | \$43.3 | \$5.7 | _ | _ | _ | _ | _ | _ | _ | \$311.5 |
| 7.6., 6.1., 6.6., 1.1. | Target | \$24.5 | \$0.4 | \$176.6 | \$40.3 | (\$1.9) | \$134.6 | (\$11.3) | (\$13.2) | \$47.9 | \$193.3 | \$15.1 | \$178.6 | \$239.8 |
| | Difference | \$11.7 | \$7.0 | \$42.3 | \$3.0 | \$7.6 | - | - | - (Ψ10.2) | - | - | φ10.1 - | - | \$71.7 |
| | | | | | | | | | | | | | | |
| Riverboat Wagering | Actual | \$2.2 | \$27.6 | \$28.5 | \$32.9 | \$37.3 | - | - | - | - | - | - | - | \$128.5 |
| | Target | \$3.7 | \$24.2 | \$30.3 | \$32.6 | \$33.2 | \$36.6 | \$42.2 | \$45.9 | \$58.2 | \$55.0 | \$55.3 | \$53.8 | \$124.0 |
| | Difference | (\$1.5) | \$3.4 | (\$1.8) | \$0.3 | \$4.1 | - | - | - | - | - | - | - | \$4.5 |
| Racino Wagering | Actual | \$8.7 | \$8.8 | \$7.5 | \$7.7 | \$8.4 | | | | | | - | _ | \$41.2 |
| Racino Wagering | | | \$6.9 | \$7.5 \$7.2 | \$7.7 \$7.2 | \$6.4 \$6.1 | \$6.9 | \$7.6 | \$8.5 | \$10.0 | \$9.3 | \$8.9 | \$9.5 | |
| | Target | \$8.0 \$0.7 | \$6.9 \$1.9 | • | | | • | • | | \$10.0 | | | ф9.5 | \$35.4 |
| | Difference | φ0.7 | Ф 1.9 | \$0.3 | \$0.5 | \$2.3 | - | - | - | | - | - | - | \$5.8 |
| Other 1,2 | Actual | \$99.4 | \$35.9 | \$69.5 | \$90.7 | \$34.7 | - | - | - | - | - | - | - | \$330.1 |
| | Target | \$92.7 | \$39.4 | \$72.5 | \$88.6 | \$36.1 | \$99.3 | \$98.0 | \$34.7 | \$46.7 | \$106.7 | \$38.2 | \$378.5 | \$329.2 |
| | Difference | \$6.7 | (\$3.5) | (\$3.0) | \$2.1 | (\$1.4) | - | - | - | | - | - | - | \$0.9 |
| T-(-10 | A - 4 1 | 64 440 7 | 6040 4 | 64 404 4 | 64 005 0 | *** | | | | | | | | AF 544 0 |
| Total General Fund | Actual | \$1,112.7 | \$948.1 | \$1,424.1 \$4,400.7 | \$1,085.0 | \$941.4 | e4 227 4 | - - | - 4752.0 | ¢4 044 5 | £4 020 2 | - ¢4 007 3 | - 64 742 0 | \$5,511.3 \$5,434.7 |
| | Target Difference | \$1,069.2 \$43.5 | \$964.1 (\$16.0) | \$1,400.7 \$23.3 | \$1,060.8 \$24.2 | \$936.9 \$4.5 | \$1,237.1 - | \$1,346.1 - | \$753.0 - | \$1,014.5 - | \$1,839.3 | \$1,097.3 - | \$1,712.9 | \$5,431.7 \$79.7 |

| Comparison of Monthly Revenues to Targets Based on the Budget Plan ³ | | | | | | | | | | | | | | |
|---|---------------|-----------|----------|-----------|-----------|----------|-----------|-----------|----------|-----------|-----------|-----------|-----------|-----------|
| | | July | August | September | October | November | December | January | February | March | April | May | June | Y-T-D |
| Total General Fund | Actual _ | \$1,112.7 | \$948.1 | \$1,424.1 | \$1,085.0 | \$941.4 | - | - | - | - | - | - | - | \$5,511.3 |
| | Adj. Target _ | \$1,074.8 | \$987.1 | \$1,350.4 | \$1,071.0 | \$963.6 | \$1,226.6 | \$1,324.8 | \$819.1 | \$1,034.4 | \$1,716.1 | \$1,103.9 | \$1,629.0 | \$5,446.8 |
| | Difference | \$38.0 | (\$39.0) | \$73.7 | \$14.0 | (\$22.2) | - | - | - | - | - | - | - | \$64.5 |

FY 2013 Monthly Revenue Year-Over-Year Comparison November 30, 2012 Indiana State Budget Agency

| | | July | August | September | October | November | December | January | February | March | April | May | June | Y-T-D |
|--|----------|-----------|---------|-----------|-----------|----------|---------------|-----------------------|--------------|-----------|-----------|--------------|---------------|-----------|
| Sales & Use | FY 2012 | \$558.6 | \$554.0 | \$554.3 | \$541.8 | \$535.8 | \$529.0 | \$617.7 | \$498.6 | \$531.0 | \$586.3 | \$543.4 | \$571.3 | \$2,744.5 |
| | FY 2013 | \$577.9 | \$559.6 | \$572.4 | \$557.7 | \$539.7 | - | - | - | - | - | - | - | \$2,807.3 |
| | % Change | 3.4% | 1.0% | 3.3% | 2.9% | 0.7% | | | | | | | | 2.3% |
| Individual AGI | FY 2012 | \$305.0 | \$352.9 | \$435.1 | \$384.4 | \$304.9 | \$333.1 | \$544.1 | \$137.3 | \$337.4 | \$871.8 | \$304.8 | \$454.6 | \$1,782.3 |
| | FY 2013 | \$388.4 | \$308.8 | \$527.4 | \$352.6 | \$315.6 | - | - | - | - | - | - | - | \$1,892.8 |
| | % Change | 27.3% | -12.5% | 21.2% | -8.3% | 3.5% | | | | | | | - | 6.2% |
| Corporate - AGI, URT, USUT, FIT | FY 2012 | \$38.9 | -\$12.7 | \$220.8 | \$21.7 | \$16.8 | \$152.7 | \$2.5 | -\$31.3 | \$57.5 | \$211.3 | \$28.0 | \$252.6 | \$285.4 |
| | FY 2013 | \$36.1 | \$7.5 | \$218.9 | \$43.3 | \$5.7 | - | - | - | - | - | - | - | \$311.5 |
| | % Change | -7.0% | 158.5% | -0.9% | 99.4% | -66.1% | | | | | | | | 9.1% |
| Riverboat Wagering | FY 2012 | \$1.4 | \$23.7 | \$34.7 | \$31.8 | \$36.5 | \$41.1 | \$43.4 | \$51.9 | \$60.8 | \$54.2 | \$64.7 | \$52.4 | \$128.0 |
| | FY 2013 | \$2.2 | \$27.6 | \$28.5 | \$32.9 | \$37.3 | - | - | - | - | - | - | - | \$128.5 |
| | % Change | 60.2% | 16.4% | -18.0% | 3.6% | 2.4% | | | | | | . | | 0.4% |
| Racino Wagering | FY 2012 | \$9.7 | \$9.6 | \$10.4 | \$8.9 | \$8.4 | \$8.5 | \$9.2 | \$10.7 | \$11.5 | \$9.8 | \$10.9 | \$10.0 | \$47.0 |
| | FY 2013 | \$8.7 | \$8.8 | \$7.5 | \$7.7 | \$8.4 | - | - | - | - | - | - | - | \$41.2 |
| 1 | % Change | -9.9% | -8.7% | -28.0% | -13.0% | 0.3% | • | | A | A | ^ | A | ^ | -12.4% |
| Cigarette 1 | FY 2012 | \$22.0 | \$25.0 | \$21.4 | \$22.0 | \$20.0 | \$22.0 | \$20.8 | \$16.5 | \$18.9 | \$21.8 | \$23.5 | \$20.7 | \$110.4 |
| | FY 2013 | \$24.3 | \$22.6 | \$21.0 | \$22.9 | \$21.9 | - | - | - | - | - | - | - | \$112.7 |
| | % Change | 10.6% | -9.7% | -1.8% | 4.1% | 9.5% | | | | | | | | 2.1% |
| Pre-HEA 1001-2011 Cigarette -Retiree Fund ¹ | FY 2012 | \$2.2 | \$2.5 | \$2.2 | \$2.2 | \$2.0 | \$2.2 | \$2.1 | \$1.7 | \$1.9 | \$2.2 | \$2.4 | \$2.1 | \$11.1 |
| | FY 2013 | \$2.4 | \$2.3 | \$2.1 | \$2.3 | \$2.2 | - | - | - | - | - | - | - | \$11.4 |
| | % Change | 10.6% | -9.7% | -1.8% | 4.1% | 9.5% | | | | | | | | 2.1% |
| Insurance | FY 2012 | \$2.7 | \$5.3 | \$45.1 | \$1.4 | \$4.4 | \$41.3 | \$3.8 | \$8.5 | \$10.7 | \$40.2 | -\$2.4 | \$42.1 | \$59.0 |
| | FY 2013 | \$2.1 | \$5.1 | \$39.4 | \$3.8 | \$1.5 | - | - | - | - | - | - | - | \$51.8 |
| | % Change | -25.0% | -5.1% | -12.6% | 169.8% | -66.3% | | | | | | A = . | | -12.2% |
| Inheritance | FY 2012 | \$43.5 | \$0.3 | \$0.3 | \$48.2 | \$0.9 | \$0.3 | \$45.2 | \$0.6 | -\$0.3 | \$34.7 | \$2.1 | \$0.2 | \$93.2 |
| | FY 2013 | \$37.3 | \$0.9 | \$0.0 | \$46.7 | \$0.6 | - | - | - | - | - | - | - | \$85.6 |
| | % Change | -14.2% | 236.7% | -87.9% | -3.2% | -31.8% | | • • • | | ^ | ^ | . | • • • • | -8.2% |
| Alcoholic Beverages | FY 2012 | \$1.6 | \$1.2 | \$1.4 | \$1.5 | \$1.2 | \$1.8 | \$1.6 | \$1.2 | \$0.9 | \$0.9 | \$1.6 | \$1.4 | \$6.9 |
| | FY 2013 | \$1.6 | \$0.5 | \$2.5 | \$1.2 | \$1.8 | - | - | - | - | - | - | - | \$7.7 |
| | % Change | -0.1% | -57.9% | 85.6% | -22.5% | 56.2% | | | | 4 | | 4 | | 11.0% |
| Riverboat Admissions | FY 2012 | \$3.9 | \$0.0 | \$1.6 | \$4.1 | \$0.0 | \$0.0 | \$3.6 | \$0.0 | \$0.0 | \$5.2 | \$0.0 | \$0.0 | \$9.5 |
| | FY 2013 | \$3.8 | \$0.0 | \$0.0 | \$3.9 | \$0.0 | - | - | - | - | - | - | - | \$7.7 |
| | % Change | -2.2% | N.A. | -100.0% | -4.2% | N.A. | ** | ^- . | | <u></u> | | | * | -19.0% |
| Interest | FY 2012 | \$5.4 | \$0.3 | \$0.3 | \$0.5 | \$0.4 | \$0.7 | \$5.4 | \$0.3 | \$0.4 | -\$0.2 | \$0.2 | \$0.6 | \$6.9 |
| | FY 2013 | \$6.3 | \$0.4 | \$0.5 | \$0.2 | \$0.7 | - | - | - | - | - | - | - | \$8.1 |
| 2 | % Change | 16.8% | 61.6% | 36.2% | -59.9% | 90.3% | 40.0 | * | | * | * | 40.0 | A 0000 | 17.5% |
| MV, CVET & FIT Recapture ² | FY 2012 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$233.9 | \$0.0 |
| | FY 2013 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | - | - | - | - | - | - | - | \$0.0 |
| M: II D | % Change | N/A | N/A | N/A | N/A | N/A | # 22.5 | A 1 a = | * • • | 40.5 | A+2 = | Δ | A 22 : | N/A |
| Miscellaneous Revenue | FY 2012 | \$16.9 | \$5.4 | \$6.6 | \$12.2 | \$7.9 | \$33.3 | \$16.0 | \$6.7 | \$8.6 | \$10.2 | \$9.6 | \$89.4 | \$49.0 |
| | FY 2013 | \$21.5 | \$4.1 | \$3.9 | \$9.7 | \$6.0 | - | - | - | - | - | - | - | \$45.3 |
| | % Change | 27.5% | -24.0% | -40.1% | -20.7% | -24.1% | | | | | | | | -7.6% |
| General Fund Total | FY 2012 | \$1,011.8 | \$967.5 | \$1,334.1 | \$1,080.9 | \$939.0 | \$1,166.2 | \$1,315.5 | \$702.7 | \$1,039.2 | \$1,848.3 | \$988.8 | \$1,731.1 | \$5,333.3 |
| | FY 2013 | \$1,112.7 | \$948.1 | \$1,424.1 | \$1,085.0 | \$941.4 | - | - | - | - | - | - | - | \$5,511.3 |
| | % Change | 10.0% | -2.0% | 6.7% | 0.4% | 0.3% | | | | | | | | 3.3% |

End-of-Month Revenue Report Notes to the Report November 30, 2012

1. As of November 2012 (in millions)

| Total Cigarette Tax Revenue Deposited in the State General Fund and Dedicated Funds | \$ 201.7 |
|---|-------------|
| Transfer to Healthy Indiana Plan per HEA 1678 - 2007, HEA 1001-2009 (ss), and HEA 1001-2011 | |
| Check Up Plan Trust Fund | \$ 53.7 |
| Retiree Health Benefit Trust Fund | \$ - |
| Medicaid Provider Reimbursements | \$ 4.9 |
| Total Transfers to Healthy Indiana Plan Funds | \$ 58.6 |

The portion of the cigarette tax dedicated to the retiree health benefit plan is being redirected to the general fund for FY 2012 and FY 2013 only. These funds are being redirected to reimburse the General Fund for expenses incurred in prior years while ensuring the plan remains more than 100% actuarially funded.

- 2. Year-to-date revenues of motor vehicle excise taxes, commercial vehicle excise taxes, and financial institution taxes under HEA 1001-2008 totaled \$ 27.3 M. Due to the difficulty of determining the timing of these revenues, they are being deposited in a separate fund and will be reported as General Fund forecast revenue in June 2013.
- 3. The targets for the budget plan are based on the April 15, 2011, revenue forecast adjusted for the impact of legislative actions taken by the General Assembly in 2011.

^{*} Throughout the report, totals may not add due to rounding.