End-of-Month Revenue Report July 31, 2013 Targets per April 16, 2013 Forecast Indiana State Budget Agency

| | Compa | arison to Mon | thly Target | S | Comparison to Prior Year-to-Date | | | | | |
|---------------------------------------|---------------------|-------------------|---------------|---------------|----------------------------------|------------------------------|---------------|---------------|--|--|
| | Forecast Revenue | Actual Revenue | Diffe | rence | Actual Revenue Prior | Actual Revenue Current | Cha | nge | | |
| | Y-T-D | Y-T-D | Amount | Percent | Y-T-D | Y-T-D | Amount | Percent | | |
| Major Taxes | | | | | | | | | | |
| Sales & Use ¹ | \$602.0 | \$591.9 | -\$10.0 | -1.7% | \$577.9 | \$591.9 | \$14.0 | 2.4% | | |
| Individual AGI | \$331.3 | \$319.3 | -\$12.0 | -3.6% | \$388.4 | \$319.3 | -\$69.1 | -17.8% | | |
| Corporate - AGI, URT, USUT, FIT | \$29.2 | \$34.6 | \$5.4 | 18.5% | \$36.1 | \$34.6 | -\$1.6 | -4.4% | | |
| Riverboat Wagering | \$1.1 | \$1.0 | -\$0.1 | -10.4% | \$2.2 | \$1.0 | -\$1.2 | -53.8% | | |
| Racino Wagering | <u>\$8.5</u> | <u>\$9.1</u> | <u>\$0.7</u> | <u>7.7%</u> | <u>\$8.7</u> | <u>\$9.1</u> | <u>\$0.4</u> | <u>4.5%</u> | | |
| Subtotal Major Taxes | \$972.0 | \$955.9 | -\$16.1 | -1.7% | \$1,013.3 | \$955.9 | -\$57.4 | -5.7% | | |
| Other Revenue | | | | | | | | | | |
| Cigarette ² | \$23.6 | \$25.1 | \$1.5 | 6.2% | \$24.3 | \$25.1 | \$0.8 | 3.3% | | |
| Cigarette - Retiree Fund ² | \$0.0 | \$0.0 | \$0.0 | N.A. | \$2.4 | \$0.0 | -\$2.4 | -100.0% | | |
| Insurance | \$4.3 | \$3.5 | -\$0.8 | -18.2% | \$2.1 | \$3.5 | \$1.4 | 69.3% | | |
| Inheritance | \$29.7 | \$32.7 | \$3.0 | 10.1% | \$37.3 | \$32.7 | -\$4.6 | -12.4% | | |
| Alcoholic Beverages | \$1.7 | \$1.7 | \$0.0 | 2.1% | \$1.6 | \$1.7 | \$0.1 | 6.4% | | |
| Riverboat Admissions | \$3.7 | \$3.2 | -\$0.5 | -12.4% | \$3.8 | \$3.2 | -\$0.6 | -15.4% | | |
| Interest | \$3.2 | \$5.6 | \$2.4 | 73.3% | \$6.3 | \$5.6 | -\$0.7 | -11.7% | | |
| MV, CVET & FIT Recapture ³ | \$0.0 | \$0.0 | \$0.0 | N.A. | \$0.0 | \$0.0 | \$0.0 | N.A. | | |
| Miscellaneous Revenue | <u>\$16.8</u> | <u>\$13.0</u> | <u>-\$3.8</u> | <u>-22.9%</u> | <u>\$21.5</u> | <u>\$13.0</u> | <u>-\$8.6</u> | <u>-39.8%</u> | | |
| Subtotal Other Revenue | \$83.0 | \$84.8 | \$1.8 | 2.2% | \$99.4 | \$84.8 | -\$14.7 | -14.7% | | |
| Total General Fund | \$1,055.0 | \$1,040.7 | -\$14.3 | -1.4% | \$1,112.7 | \$1,040.7 | -\$72.1 | -6.5% | | |

^{*} The totals, changes, and percent chages reported throughout this report are based on unrounded amounts.

FY 2014 Report of Monthly General Fund Revenue Collections Targets per April 16, 2013 Forecast (In millions of dollars) July 31, 2013

| | | July | August | September | October | November | December | January | February | March | April | May | June | Y-T-D |
|---------------------------------|------------------|--------------------|----------------|----------------|-----------|--------------|--------------|--------------|-----------------|----------------|--------------|--------------|--------------|--------------------|
| 0.1. 0.1. 1 | Actual | \$591.9 | _ | | _ | | | | | _ | | | | \$591.9 |
| Sales & Use ¹ | Actual Target | \$591.9 \$602.0 | - \$590.4 | - \$592.3 | \$580.7 | - \$568.8 | - \$568.9 | - \$665.1 | - \$546.2 | - \$552.2 | - \$615.6 | - \$591.3 | - \$614.8 | \$591.9 \$602.0 |
| | Difference | (\$10.0) | Ф090.4 | Φ 392.3 | φ360.7 | | 9000.9 | φοοο. I | \$ 346.2 | Φ 332.2 | ф015.0 | \$391.3 | ф014.0 | |
| | % Difference | (\$10.0) -1.7% | - | - | - | - | - | - | - | - | - | - | - | (\$10.0) -1.7% |
| - | % Difference | -1.770 | - | | - | | | | - | - | - | - | - | -1.770 |
| Individual AGI | Actual | \$319.3 | - | - | - | _ | - | - | - | - | - | - | - | \$319.3 |
| | Target | \$331.3 | \$348.3 | \$568.2 | \$319.8 | \$345.6 | \$427.6 | \$534.4 | \$178.4 | \$292.8 | \$983.4 | \$322.3 | \$510.4 | \$331.3 |
| | Difference | (\$12.0) | - | - | - | - | - | - | - | - | - | - | - | (\$12.0) |
| | % Difference | -3.6% | - | - | - | - | - | - | - | - | - | - | - | -3.6% |
| | | | | | | | | | | | | | | |
| Corporate - AGI, URT, USUT, FIT | Actual | \$34.6 | - | - | - | - | - | - | - | - | - | - | - | \$34.6 |
| | Target | \$29.2 | \$1.3 | \$200.8 | \$31.7 | \$1.6 | \$173.2 | \$4.4 | (\$36.4) | \$56.8 | \$196.9 | \$24.2 | \$216.5 | \$29.2 |
| | Difference | \$5.4 | - | - | - | - | - | - | - | - | - | - | - | \$5.4 |
| | % Difference | 18.5% | - | - | - | - | - | - | - | - | - | - | - | 18.5% |
| Riverboat Wagering | Actual | \$1.0 | | _ | - | _ | - | | _ | _ | _ | _ | _ | \$1.0 |
| o oat 17 agog | Target | \$1.1 | \$19.6 | \$28.6 | \$26.2 | \$30.1 | \$33.9 | \$35.9 | \$42.8 | \$50.2 | \$44.8 | \$53.4 | \$43.2 | \$1.1 |
| | Difference | (\$0.1) | - | - | - | - | - | - | - | - | - | - | - | (\$0.1) |
| | % Difference | -10.4% | - | - | - | - | - | - | - | - | - | - | - | -10.4% |
| | | | | | | | | | | | | | | |
| Racino Wagering | Actual | \$9.1 | - | - | - | - | - | - | - | - | - | - | - | \$9.1 |
| | Target | \$8.5 | \$6.9 | \$7.2 | \$7.3 | \$6.4 | \$7.2 | \$7.8 | \$8.6 | \$10.9 | \$9.3 | \$9.0 | \$10.5 | \$8.5 |
| | Difference | \$0.7 | - | - | - | - | - | - | - | - | - | - | - | \$0.7 |
| | % Difference | 7.7% | - | - | - | - | - | - | - | - | - | - | - | 7.7% |
| 2.2 | | | | | | | | | | | | | | |
| Other ^{2,3} | Actual | \$84.8 | - | | - | | - | - | - | - | - | | | \$84.8 |
| | Target | \$83.0 | \$35.8 | \$71.2 | \$74.7 | \$32.4 | \$93.0 | \$85.8 | \$32.8 | \$43.6 | \$97.5 | \$33.7 | \$384.0 | \$83.0 |
| | Difference | \$1.8 | - | - | - | - | - | - | - | - | - | - | - | \$1.8 |
| | % Difference | 2.2% | - | - | - | - | - | - | - | - | - | - | - | 2.2% |
| Total General Fund | Actual | \$1,040.7 | - | | - | - | - | - | - | - | | | _ | \$1,040.7 |
| | Target | \$1,055.0 | \$1,002.4 | \$1,468.3 | \$1,040.5 | \$984.9 | \$1,303.8 | \$1,333.3 | \$772.5 | \$1,006.5 | \$1,947.5 | \$1,033.8 | \$1,779.5 | \$1,055.0 |
| | Difference | (\$14.3) | - | - | - | - | - | - | - | - | - | - | - | (\$14.3) |
| | % Difference | -1.4% | | | | <u>-</u> | | | | | | | | -1.4% |

| | | | Comp | arison of Mon | thly Revenu | ues to Target | s Based on tl | he Budget F | Plan ⁴ | | | | | |
|--------------------|-------------|-----------|---------|---------------|-------------|---------------|---------------|-------------|-------------------|---------|-----------|-----------|-----------|-----------|
| | | July | August | September | October | November | December | January | February | March | April | May | June | Y-T-D |
| Total General Fund | Actual | \$1,040.7 | - | - | - | - | - | - | - | - | - | - | - | \$1,040.7 |
| | Adj. Target | \$1,049.3 | \$995.6 | \$1,460.5 | \$1,033.6 | \$977.7 | \$1,296.4 | \$1,291.5 | \$763.9 | \$999.1 | \$1,911.0 | \$1,023.0 | \$1,769.6 | \$1,049.3 |
| | Difference | (\$8.6) | - | - | - | - | - | - | - | - | - | - | - | (\$8.6) |

FY 2014 Monthly Revenue Year-Over-Year Comparison July 31, 2013 Indiana State Budget Agency

| | | July | August | September | October | November | December | January | February | March | April | May | June | Y-T-D |
|---------------------------------------|----------|-----------|---------|-----------|-----------|----------|-----------|-----------|------------|---------|-----------|-----------|------------|-----------|
| Sales & Use ¹ | FY 2013 | \$577.9 | \$559.6 | \$572.4 | \$557.7 | \$539.7 | \$548.6 | \$641.6 | \$525.8 | \$521.5 | \$588.1 | \$571.9 | \$591.0 | \$577.9 |
| | FY 2014 | \$591.9 | - | - | - | - | - | - | - | - | - | - | - | \$591.9 |
| | Change | \$14.0 | - | - | - | - | - | - | - | | - | - | - | \$14.0 |
| | % Change | 2.4% | - | - | - | - | - | - | - | - | - | - | - | 2.4% |
| ndividual AGI | FY 2013 | \$388.4 | \$308.8 | \$527.4 | \$352.6 | \$315.6 | \$322.6 | \$618.9 | \$155.3 | \$239.4 | \$967.7 | \$302.0 | \$479.0 | \$388.4 |
| | FY 2014 | \$319.3 | - | - | - | - | - | - | - | - | - | - | - | \$319.3 |
| | Change | (\$69.1) | - | - | - | - | - | - | - | - | - | - | - | (\$69.1) |
| | % Change | -17.8% | - | - | - | - | - | - | - | - | - | - | - | -17.8% |
| Corporate - AGI, URT, USUT, FIT | FY 2013 | \$36.1 | \$7.5 | \$218.9 | \$43.3 | \$5.7 | \$184.7 | \$1.1 | -\$70.9 | \$61.4 | \$199.8 | \$27.8 | \$253.0 | \$36.1 |
| | FY 2014 | \$34.6 | - | - | - | - | - | - | \$0.0 | - | - | - | - | \$34.6 |
| | Change | (\$1.6) | - | - | - | - | - | - | - | - | - | - | - | (\$1.6) |
| | % Change | -4.4% | - | - | - | - | - | - | - | - | - | - | - | -4.4% |
| Riverboat Wagering | FY 2013 | \$2.2 | \$27.6 | \$28.5 | \$32.9 | \$37.3 | \$35.2 | \$47.1 | \$44.3 | \$47.6 | \$51.7 | \$52.0 | \$42.2 | \$2.2 |
| | FY 2014 | \$1.0 | - | - | - | - | - | - | - | - | - | - | - | \$1.0 |
| | Change | (\$1.2) | - | - | - | - | - | - | - | - | - | - | - | (\$1.2) |
| | % Change | -53.8% | - | - | - | - | - | - | - | - | - | - | - | -53.8% |
| Racino Wagering | FY 2013 | \$8.7 | \$8.8 | \$7.5 | \$7.7 | \$8.4 | \$7.1 | \$9.4 | \$9.5 | \$9.8 | \$10.4 | \$10.4 | \$8.1 | \$8.7 |
| | FY 2014 | \$9.1 | - | - | - | - | - | - | - | - | - | - | - | \$9.1 |
| | Change | \$0.4 | - | - | - | - | - | - | - | - | - | - | - | \$0.4 |
| | % Change | 4.5% | - | - | | - | - | | - | | - | - | - | 4.5% |
| Cigarette ² | FY 2013 | \$24.3 | \$22.6 | \$21.0 | \$22.9 | \$21.9 | \$21.3 | \$20.5 | \$17.0 | \$19.8 | \$22.3 | \$23.2 | \$21.1 | \$24.3 |
| | FY 2014 | \$25.1 | - | - | - | - | - | - | - | - | - | - | - | \$25.1 |
| | Change | \$0.8 | - | - | - | - | - | - | - | - | - | - | - | \$0.8 |
| | % Change | 3.3% | - | - | - | - | - | - | - | - | - | - | - | 3.3% |
| Cigarette -Retiree Fund ² | FY 2013 | \$2.4 | \$2.3 | \$2.1 | \$2.3 | \$2.2 | \$2.2 | \$2.1 | \$1.7 | \$2.0 | \$2.2 | \$2.3 | \$2.1 | \$2.4 |
| | FY 2014 | \$0.0 | - | - | - | - | - | - | - | - | - | - | - | - |
| | Change | (\$2.4) | - | - | - | - | - | - | - | - | - | - | - | (\$2.4) |
| | % Change | -100.0% | - | - | - | - | - | - | - | - | - | - | - | -100.0% |
| Insurance | FY 2013 | \$2.1 | \$5.1 | \$39.4 | \$3.8 | \$1.5 | \$42.4 | \$6.3 | \$7.5 | \$12.4 | \$44.7 | \$2.0 | \$40.7 | \$2.1 |
| | FY 2014 | \$3.5 | - | · - | - | - | · - | - | · <u>-</u> | · - | · - | - | · <u>-</u> | \$3.5 |
| | Change | \$1.4 | - | - | - | - | - | - | - | - | - | - | - | \$1.4 |
| | % Change | 69.3% | - | - | - | - | - | - | - | - | - | - | - | 69.3% |
| Inheritance | FY 2013 | \$37.3 | \$0.9 | \$0.0 | \$46.7 | \$0.6 | \$1.2 | \$44.9 | \$2.1 | -\$0.1 | \$31.1 | \$0.6 | \$0.1 | \$37.3 |
| | FY 2014 | \$32.7 | - | - | - | - | - | - | - | - | - | - | - | \$32.7 |
| | Change | (\$4.6) | - | - | - | - | - | - | - | - | - | - | - | (\$4.6) |
| | % Change | -12.4% | - | - | - | - | - | - | - | - | - | - | - | -12.4% |
| Alcoholic Beverages | FY 2013 | \$1.6 | \$0.5 | \$2.5 | \$1.2 | \$1.8 | \$1.7 | \$1.6 | \$1.0 | \$1.0 | \$1.3 | \$1.4 | \$1.4 | \$1.6 |
| - | FY 2014 | \$1.7 | - | - | - | - | - | - | - | - | - | - | - | \$1.7 |
| | Change | \$0.1 | - | - | - | - | - | - | - | - | - | - | - | \$0.1 |
| | % Change | 6.4% | - | - | - | - | - | - | - | - | - | - | - | 6.4% |
| Riverboat Admissions | FY 2013 | \$3.8 | \$0.0 | \$0.0 | \$3.9 | \$0.0 | \$0.0 | \$3.3 | \$0.0 | \$0.0 | \$3.4 | \$0.0 | \$0.0 | \$3.8 |
| | FY 2014 | \$3.2 | - | - | - | - | - | - | - | - | - | - | - | \$3.2 |
| | Change | (\$0.6) | - | - | - | - | - | - | - | - | - | - | - | (\$0.6) |
| | % Change | -15.4% | - | - | - | - | - | - | - | - | - | - | - | -15.4% |
| Interest | FY 2013 | \$6.3 | \$0.4 | \$0.5 | \$0.2 | \$0.7 | \$1.4 | \$6.0 | \$0.7 | \$0.3 | \$0.4 | \$0.4 | \$10.3 | \$6.3 |
| | FY 2014 | \$5.6 | - | - | - | - | - | - | - | - | - | - | - | \$5.6 |
| | Change | (\$0.7) | - | - | - | - | - | - | - | - | - | - | - | (\$0.7) |
| | % Change | -11.7% | - | - | | - | - | | - | | - | - | - | -11.7% |
| MV, CVET & FIT Recapture ³ | FY 2013 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | 254.4 | \$0.0 |
| | FY 2014 | \$0.0 | - | - | - | - | - | - | - | - | - | - | - | \$0.0 |
| | Change | N/A | - | - | - | - | - | - | - | - | - | - | - | |
| | % Change | N/A | - | | - | - | - | - | - | - | - | | | N/A |
| Miscellaneous Revenue | FY 2013 | \$21.5 | \$4.1 | \$3.9 | \$9.7 | \$6.0 | \$22.2 | \$23.3 | \$7.1 | \$4.8 | \$6.5 | \$11.7 | \$74.3 | \$21.5 |
| | FY 2014 | \$13.0 | - | - | - | - | - | - | - | - | - | - | - | \$13.0 |
| | Change | (\$8.6) | - | - | - | - | - | - | - | - | - | - | - | (\$8.6) |
| | % Change | -39.8% | - | - | - | - | - | - | - | - | - | - | - | -39.8% |
| General Fund Total | FY 2013 | \$1,112.7 | \$948.1 | \$1,424.1 | \$1,085.0 | \$941.4 | \$1,190.6 | \$1,426.1 | \$701.0 | \$919.9 | \$1,929.7 | \$1,005.8 | \$1,777.7 | \$1,112.7 |
| | FY 2014 | \$1,040.7 | | - | - | - | - | - | - | | | - | - | \$1,040.7 |
| | Change | (\$72.1) | - | - | - | - | | | - | - | | | | (\$72.1) |
| | % Change | -6.5% | - | - | - | - | - | - | - | _ | - | - | - | -6.5% |
| | . 5 Cgo | | | | | | | | | | | | | J.U.,3 |

FY 2014 Report of Quarterly General Fund Revenue Collections Targets per April 16, 2013 Forecast (In millions of dollars) July 31, 2013

| | | FY 2014:Q1 F | Y 2014:Q2 FY 2014:Q3 FY 2014:Q4 | Y-T-D | | Q1 | Q2 | Q3 | Q4 | Y-T-D |
|---------------------------------|------------|--------------|---------------------------------|-----------|---------|-----------|----|----|----|-----------|
| _ | | | | | | | | | | |
| Sales & Use ³ | Actual | \$591.9 | | \$591.9 | FY 2013 | \$577.9 | | | | \$577.9 |
| | Target | \$602.0 | | \$602.0 | FY 2014 | \$591.9 | | | | \$591.9 |
| | Difference | -\$10.0 | | -\$10.0 | % Chg. | 2.4% | | | | 2.4% |
| Individual AGI | Actual | \$319.3 | | \$319.3 | FY 2013 | \$388.4 | | | | \$388.4 |
| | Target | \$331.3 | | \$331.3 | FY 2014 | \$319.3 | | | | \$319.3 |
| | Difference | -\$12.0 | | -\$12.0 | % Chg. | -17.8% | | | | -17.8% |
| | | | | | | | | | | |
| Corporate - AGI, URT, USUT, FIT | Actual | \$34.6 | | \$34.6 | FY 2013 | \$36.1 | | | | \$36.1 |
| | Target | \$29.2 | | \$29.2 | FY 2014 | \$34.6 | | | | \$34.6 |
| | Difference | \$5.4 | | \$5.4 | % Chg. | -4.4% | | | | -4.4% |
| Riverboat Wagering | Actual | \$1.0 | | \$1.0 | FY 2013 | \$2.2 | | | | \$2.2 |
| Tavorboat vragoning | Target | \$1.1 | | \$1.1 | FY 2014 | \$1.0 | | | | \$1.0 |
| | Difference | -\$0.1 | | -\$0.1 | % Chg. | -53.8% | | | | -53.8% |
| | | | | | | | | | | |
| Racino Wagering | Actual | \$9.1 | | \$9.1 | FY 2013 | \$8.7 | | | | \$8.7 |
| | Target | \$8.5 | | \$8.5 | FY 2014 | \$9.1 | | | | \$9.1 |
| | Difference | \$0.7 | | \$0.7 | % Chg. | 4.5% | | | | 4.5% |
| Other 1,2 | Actual | \$84.8 | | \$84.8 | FY 2013 | \$99.4 | | | | \$99.4 |
| Other | Target | \$83.0 | | \$83.0 | FY 2014 | \$84.8 | | | | \$84.8 |
| | Difference | \$1.8 | | \$1.8 | % Chg. | -14.7% | | | | -14.7% |
| | | | | | | | | | | |
| Total General Fund | Actual | \$1,040.7 | | \$1,040.7 | FY 2013 | \$1,112.7 | | | | \$1,112.7 |
| | Target | \$1,055.0 | | \$1,055.0 | FY 2014 | \$1,040.7 | | | | \$1,040.7 |
| | Difference | -\$14.3 | | -\$14.3 | % Chg. | -6.5% | | | | -6.5% |

End-of-Month Revenue Report Notes to the Report July 31, 2013

1. HEA 1001-2013 redirected 1% of sales tax revenue from the General Fund to the Motor Vehicle Highway Fund. Year-to-date sales tax revenues deposited in the General Fund and the Motor Vehicle Highway Fund total the following.

| Sales Tax - General Fund | \$ 591.9 |
|--|-------------|
| Sales Tax - Motor Vehicle Highway Fund | \$ 5.9 |
| Total | \$ 597.8 |

2. As of July 2013 (in millions)

| Total Cigarette Tax Revenue Deposited in the State General Fund and Dedicated Funds | | | | | |
|---|----|------|--|--|--|
| Transfer to Healthy Indiana Plan per HEA 1678-2007, HEA 1001-2009 (ss), and HEA 1001-2011 | | | | | |
| Check Up Plan Trust Fund | \$ | 11.6 | | | |
| Retiree Health Benefit Trust Fund | \$ | 1.7 | | | |
| Medicaid Provider Reimbursements | \$ | 1.1 | | | |
| Total Transfers to Healthy Indiana Plan Funds | \$ | 14.3 | | | |

The portion of the cigarette tax dedicated to the retiree health benefit plan was redirected to the General Fund for FY 2012 and FY 2013 only. Those funds were redirected to reimburse the General Fund for expenses incurred in prior years while ensuring the plan remains more than 100% actuarially funded.

- 3. Year-to-date revenues of motor vehicle excise taxes, commercial vehicle excise taxes, and financial institution taxes under HEA 1001-2008 totaled \$17.5M. Due to the difficulty of determining the timing of these revenues, they are being deposited in a separate fund and will be reported as General Fund forecast revenue in June 2014.
- 4. The targets for the budget plan are based on the April 16, 2013, revenue forecast adjusted for the impact of legislative actions taken by the General Assembly in 2013.

^{*} The totals, changes, and percent chages reported throughout this report are based on unrounded amounts.