### **FSSA**

### **Budget Forecast**

### Data through October '05

### **Summary**

Forecast for FY '06 meets 5% growth budget.

FY '07 remains a challenge.

FY '08 and '09 are a problem.

Significant program changes are required:

Care model for mothers and children must change.

Waiver programs must be rationalized - cost, care, and need.

Nursing Home utilization must decline.

Efficiency of operations must improve.

### **Major Changes**

MRT (Medical Review Team) backlog has been eliminated.

Fort Wayne Dev. Center – new management and closure have been announced.

Capitation rates for managed care have been increased.

Waiver review process for is more efficient.

Nursing home rates have been reduced.

Pharmacy discounts have been increased.

DD Waivers have moved to annual plans.

Risk Based Manage Care expansion has lowered costs.

### **Effective Results**

FSSA is managing to 5% growth.

Budgets have been established for all programs.

No eligible recipients have been removed from services.

Improved service to recipients and providers remains the goal.

#### **EXPENDITURE FORECAST: FY 2002 - FY 2007** MEDICAID AND CHIP PROGRAMS

October 2005 Budget Forecast - Submitted with Data through October 2005 (State and Federal Dollars in Millions)

	Incurred Claims Basis					_	
EXPENDITURES	FY 2004	<u>Growth</u>	FY 2005	<u>Growth</u>	FY 2006	Growth	FY 2007
Non-Long Term Care Services							
Hospital Inpatient and Outpatient	\$551.2	(7.9%)	\$507.7	(15.2%)	\$430.6	5.4%	\$453.9
Inpatient Psychiatric	42.3	2.6%	43.4	6.5%	46.2	11.9%	51.8
Drugs	722.3	6.3%	767.8	(27.3%)	557.9	(26.9%)	407.6
Physician Services	220.6	(3.3%)	213.4	(21.0%)	168.6	6.7%	179.8
Lab and X-ray Services	33.9	(8.8%)	30.9	(16.7%)	25.8	9.2%	28.
Dental	128.3	5.2%	135.0	7.1%	144.5	7.7%	155.6
Home Health Services	60.1	20.3%	72.3	10.0%	79.6	10.4%	87.8
Mental Health Services	45.8	7.1%	49.1	8.3%	53.2	10.4%	58.3
Other Services	202.7	5.0%	212.8	(4.0%)	204.3	9.7%	224.0
Subtotal - Non-LTC	\$2,007.4	1.2%	\$2,032.5	(15.8%)	\$1,710.6	(3.7%)	\$1,647.3
a to the December of the Control of							
Capitation Payments and PCCM Fees	445.4	22.70/	500 5	5.4.20.4	010.5	12 20/	1.022
Capitation Payments	445.1	32.7%	590.7	54.2%	910.6	12.3%	1,022.6
PCCM Fees	9.9	(10.6%)	8.8	(61.7%)	3.4	(17.2%)	2.8
Subtotal - Other Non-LTC Payments	\$455.0	31.8%	\$599.5	52.4%	\$914.0	12.2%	\$1,025.4
Total Non-LTC Payments	\$2,462.4	6.9%	\$2,632.0	(0.3%)	\$2,624.5	1.8%	\$2,672.7
Long Term Care & Waiver Services							
Nursing Facility	786.9	0.8%	793.2	(0.4%)	790.1	(0.1%)	789.0
Nursing Facility QAF	215.3	(3.8%)	207.0	(2.2%)	202.4	(1.4%)	199.5
ICF/MR	335.5	(5.1%)	318.4	6.5%	339.0	4.3%	353.5
Small Group / Private Facilities	232.9	1.0%	235.1	5.9%	249.0	4.6%	260.4
State Facilities	102.7	(18.9%)	83.3	8.0%	90.0	3.4%	93.1
Waivers (including Case Management Services)	404.7	2.2%	413.8	3.3%	427.3	7.7%	460.0
OMPP	175.7	(1.2%)	173.5	1.5%	176.1	6.7%	187.8
DDARS	229.0	4.9%	240.2	4.5%	250.9	8.4%	271.9
DMHA	227.0	7.270	0.1	282.2%	0.3	8.0%	0.3
Subtotal - LTC & Waiver (excl QAF)	\$1,527.1	(0.1%)	\$1,525.4	2.0%	\$1,556.4	3.0%	\$1,602.5
M. P D I.	¢07.0	25.20/	¢121.5	22.20/	¢140.0	24.50/	¢106.6
Medicare Buy-In	\$97.0	25.2%	\$121.5	23.3%	\$149.8	24.5%	\$186.5
Medicare Part D Clawback	\$0.0	0.0%	\$0.0	0.0%	\$141.2	111.9%	\$299.3
HCI	53.1	5.1%	55.8	(100.0%)	0.0	0.0%	0.0
Disproportionate Share Payments	94.2	(0.6%)	93.7	2.4%	95.9	2.3%	98.1
Rebates and Collections	(\$193.2)	20.3%	(\$232.4)	(21.8%)	(\$181.8)	(21.3%)	(\$143.0)
Total Expenditures - Direct	\$4,040.7	3.8%	\$4,195.9	4.5%	\$4,386.0	7.5%	\$4,716.1
Mental Health Rehab	252.6	11.1%	280.7	12.7%	316.3	7.4%	339.8
ARCH	5.5	0.0%	5.5	0.0%	5.5	0.0%	5.5
Psychiatric Residential Treatment Facilities	1.7	1007.5%	19.3	60.2%	30.9	12.5%	34.7
Total Expenditures (State and Federal) - Excl. QAF	\$4,300.5	4.7%	\$4,501.4	5.3%	\$4,738.6	7.5%	\$5,096.1
Medicaid Assistance (Incl. ARCH)	4,216.7	4.5%	4,408.5	5.2%	4,638.5	7.5%	4,985.7
CHIP Assistance	83.8	10.9%	92.9	7.8%	100.1	10.2%	110.4
Total Expenditures (State Share) Excl. QAF	1,489.7	12.1%	1,670.0	4.5%	1,745.5	8.4%	1,891.8

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## State of Indiana Office and Medicaid Policy and Planning Summary of Medicaid and CHIP Funding Sources for SFY06 and SFY07 (State Dollars in Millions)

	SFY 06	SFY07	Biennium
Appropriations and Transfers			
Initial State Appropriation	\$1,397.1	\$1,467.0	\$2,864.1
Intergovernmental Transfers			
HCI Fund Transfer	\$21.7	\$21.7	\$43.4
CHIP Transfer	\$28.6	\$32.5	\$61.1
Division of Aging			
Group Home Day Services	\$7.4	\$7.4	\$14.8
In-Home Services (CHOICE)	\$6.7	\$7.0	\$13.7
Division of Mental Health and Addiction			
Community Mental Health Rehab Option	\$117.3	\$126.0	\$243.2
Seriously Émotionally Disturbed	\$0.3	\$0.3	\$0.6
State Institutional DSH Transfers	\$35.7	\$36.7	\$72.4
Developmentally Disabled			
Residential Services (Waivers)	\$91.9	\$106.2	\$198.1
Division of Family and Children			
Psychaitric Residential Treatment Facilities	\$8.4	\$10.9	\$19.3
DOE Transfer	\$3.8	\$3.9	\$7.7
Medicaid ICF/MR Assessment Account	\$11.6	\$12.4	\$24.0
County Medical Assistance to Wards	\$8.4	\$8.4	\$16.8
IGT Subtotal	\$341.8	\$373.3	\$715.1
Additional Revenue - (Hospital DSH, Rebate Lag)	\$23.8	\$11.7	\$35.5
TOTAL STATE DOLLARS AVAILABLE	\$1,762.7	\$1,852.0	\$3,614.7
Expenditures	1 II		
Incurred Forecast Expenditures	1,745.5	1,891.8	\$3637.2
Incurred to Paid Cash Adjustment	(\$8.9)	(\$14.9)	(\$23.7)
Total Projected State Dollars Needed	\$1736.6	\$1876.9	\$3613.5
(Shortfall)/Surplus	\$26.1	(\$24.9)	\$1.2

# STATE OF INDIANA OFFICE OF MEDICAID POLICY AND PLANNING

# Reconciliation of October 2005 Budget Forecast to February 2005 Forecast (State Dollars in millions)

	FY2006	FY2007
Proposed Medicaid Budget - December 2004	\$1,881.2	\$2,087.0
	Í	,
Cost Containment Programs - Implemented		
Waivers - Changed Management Review	(18.9)	(18.2)
Statewide Mandatory Managed Care by November 1st - Hoosier Healthwise	(10.8)	(15.9)
Waiver Cost Containment Initiatives	(11.3)	(20.6)
Remove Physician Fee Schedule Increase	(13.4)	(15.1)
Nursing Homes - Rate Reduction of \$5.00 per Day	(8.5)	(17.0)
Pharmacy - Increased Pricing Discount from 13.5% to 16.0%	(2.3)	(2.6)
DD Waiver - Implemented Annual Plans	(5.5)	(10.0)
Eliminate Double Payment for First Steps Services	(2.2)	(2.2)
CHIP II - Increased Premiums	(0.3)	(0.7)
Subtotal	(\$73.2)	(\$102.4)
Additional Initiatives		
MRT Process - Eliminated Backlog	12.8	14.1
Ft. Wayne Dev. Center - Transition Residents into Community	7.1	9.6
Subtotal	\$19.9	\$23.8
Management Changes		
Hoosier Healthwise Enrollment	(21.0)	(38.9)
Nursing Home Growth	(12.9)	(21.3)
Waiver Enrollment/Growth	(11.6)	(16.9)
Subtotal	(45.5)	(77.0)
Statistical Growth		
Capitation Rates - Higher Increases	5.0	12.3
Medicare Part D Clawback	(8.7)	(19.7)
Pharmacy - Cost/Utilization Adjustment	(32.5)	(15.9)
Non-LTC - Cost / Utilization (Hospital, Physician, Dental)	(3.3)	(13.9)
ICF/MR Adjustment	0.9	0.8
Mental Health Rehab Option	(2.1)	(9.2)
Premiums, Medicare Buy-in, HCI, DSH, ARCH, & PRTF	3.6	6.2
Subtotal	(\$37.0)	(\$39.6)
Medicaid October 2005 Incomed Forecast	¢1 745 5	¢1 001 0
Medicaid - October 2005 Incurred Forecast	\$1,745.5	\$1,891.8

#### State of Indiana Office of Medicaid Policy and Planning **Key Forecast Assumptions** (State dollars in millions)

	Imp	oact_			
		ditional Cost)			
Category	SFY 2006	SFY 2007	April 2005 Forecast (Budget basis)	Current Forecast (data through October 2005)	
Enrollment June Enrollment SFY 2006 / SFY 2007 Aged Blind and Disabled Dual Blind and Disabled Non-Dual	\$1.6 (\$0.1) (\$12.8)	\$0.2	June 2006 = 57,377; June 2007 = 57,950, excluding partials June 2006 = 40,685; June 2007 = 42,922 June 2006 = 68,019; June 2007 = 70,739	June 2006 = 55,302; June 2007 = 55,855, excluding partials June 2006 = 39,940; June 2007 = 42,002 June 2006 = 70,662; June 2007 = 73,489	
TANF and CHIP Total Enrollment Impact	\$ <u>5.5</u> (\$5.7)		June 2006 = 683,730; June 2007 = 708,814	June 2006 = 000; June 2007 = 000	
Pharmacy	00.7	0445	OV 0000 OL.	OV 0000 OL 1 - 1 DMDM #000 O4 OV 0007 OL 1 - 1 DMDM #000 F7	
Medicare Part D Clawback	\$6.7		CY 2006 Clawback PMPM \$272.34; CY 2007 Clawback PMPM \$293.37; Enrollment basis SFY 2006 = 585,132 member months; SFY 2007 = 1,194,886 member months	CY 2006 Clawback PMPM \$263.24; CY 2007 Clawback PMPM \$283.57; Enrollment basis SFY 2006 = 536,476 member months; SFY 2007 = 1,094,466 member months	
Dispensing Fee	(\$3.5)	(\$4.7)	Reduction in dispensing fee from \$4.90 per script to \$2.00 per script	No Reduction in dispensing fee from \$4.90 per script to \$2.00 per script	
Brandname Pricing	\$2.3	\$2.6	Lesser of submitted charges or AWP less 13.5%	Lesser of submitted charges or AWP less 16% effective October 1, 2005	
Generic Pricing	No Change		Generic-Lesser of submitted charge, AWP-20%, Federal upper limit, or State maximum allowable cost. Note: Majority of expenditures for generic drug claims are reimbursed using the State maximum allowable cost schedule.	Generic-Lesser of submitted charge, AWP-20%, Federal upper limit, or State maximum allowable cost. Note: Majority of expenditures for generic drug claims are reimbursed using the State maximum allowable cost schedule.	
Pharmacy Trends and Selection	\$4.8	\$1.6		The PCCM population remaining after implementation of mandatory manage care for the Hoosier Healthwise population has different cost characteristics. Also, SFY 2005 and SFY 2006 trends are lower than historic.	
Other Non-LTC Services					
Chiropractic Services	(\$1.1)	(\$1.2)	Service excluded effective July 1, 2005	Service included, no change from current policy	
Other Trends and Selection	(\$25.2)	(\$24.0)		The PCCM population remaining after implementation of mandatory manage care for the Hoosier Healthwise population has different cost characteristics. Also, SFY 2005 and SFY 2006 trends are lower than historic.	
Capitation					
Hoosier Healthwise RBMC	No Change	No Change	Implementation of Statewide Mandatory RBMC for Hoosier Healthwise population by November 1, 2005	Implementation of Statewide Mandatory RBMC for Hoosier Healthwise population by November 1, 2005	
Medicare Select RBMC	\$0.0		Implementation of Mandatory RBMC for 8,000 of the Blind and Disabled non- Dual Medicaid Select population effective July 1, 2007	No RBMC for Medicaid Select population	
2006 Rate Increase	(\$5.0)	(\$12.3)	4.0% as of January 1, 2006; 4.0% as of January 1, 2007	7.0% as of January 1, 2006; 5.0% as of January 1, 2007	
Total Non-LTC, incl. Clawback and Rebates	(\$26.6)	(\$26.3)			
Nursing Home					
Rate Hold	(\$6.1)	, ,	0% rate hold effective from July 1, 2005 through June 30, 2007	No rate hold	
Annual Trend Projection - Daily Rates	No Change	No Change	4% Aged, 4.5% Blind & Disabled - prior to rate hold	4% Aged, 4.5% Blind & Disabled	
\$5.00 Per Day Rate Reduction	\$8.5	\$17.0		\$5 per day rate reduction from January 1, 2006 through June 30, 2007	
Emerging experience and Average Monthly Bed Days - Full Medicaid	\$1.0	\$3.0	SFY 2006 = 759,512; SFY 2007 = 750,774	SFY 2006 = 770,809; SFY 2007 = 759,805; increase partially due to slower than expected growth of A&D Waiver slots	
Quality Assessment Fee (QAF)	Not in Total	Not in Total	Not in the forecast	SFY06 QAF paid: \$603.0 million; SFY07 QAF paid: \$199.8 million	

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# State of Indiana Office of Medicaid Policy and Planning Key Forecast Assumptions (State dollars in millions)

			(State dollars in millions)			
	Impa	act				
	Savings/(Additional Cost)					
Category	SFY 2006	SFY 2007	April 2005 Forecast (Budget basis)	Current Forecast (data through October 2005 )		
				QAF payments for recent and future bed days estimated to average \$21.83 per day		
Total Nursing Home	\$3.4	\$0.6				
ICF/MR						
Annual Trend Projection - Monthly Rates	(\$1.0)	(\$2.3)	Held at 3% for SFY 2006 and SFY 2007	4.5% for SFY 2006 and SFY 2007		
Transfer 50 Residents from FWSDC to Logansport and Group Homes	\$0.0	(\$1.8)		Transfer 20 FWSDC residents to Logansport and 30 to Group Homes on 6/30/2006. No decrease in fixed FWSDC costs, but per resident cost incurred in new facility.		
Other Actuarial Assumptions including change in monthly recipients	(\$1.5)	(\$2.0)	SFY 2006 = 3,782; SFY 2007 = 3,703	SFY 2006 = 3,963; SFY 2007 = 3,848; Increase primarily in Small Group Facilities		
FWSDC	(\$7.1)	(\$7.8)	\$54.8 million for SFY 2006 and \$53.0 million for SFY 2007 per OMPP	\$74.0 million for SFY 2006 and \$74.0 million for SFY 2007 per OMPP		
Total ICF/MR	(\$9.7)	(\$14.0)				
Home and Community Based Waivers Projected Slots						
Aged and Disabled Developmentally Disabled Support Services Other Total Impact of Change in Slots	\$1.6 \$3.5 \$0.4 ( <u>\$0.3)</u> \$5.2	\$5.5 \$0.4	SFY 2006 = 3,603; SFY 2007 = 4,076 SFY 2006 = 5,474; SFY 2007 = 5,607 SFY 2006 = 3,709; SFY 2007 = 3,876 SFY 2006 = 705; SFY 2007 = 764	SFY 2006 = 3,244; SFY 2007 = 3,759 SFY 2006 = 5,330; SFY 2007 = 5,402 SFY 2006 = 3,588; SFY 2007 = 3,768 SFY 2006 = 750; SFY 2007 = 803		
Enhanced Management of Waiver Changes	\$18.9	\$18.2		SFY 2005 and emerging SFY 2006 cost per recipient trends are 6% to 8% lower than historic trends for key waiver categories at -2% to 2% annual growth (likely due to historic cost containment measures and staff effectiveness)		
DD Annual Plan - Nov 2005	\$5.5	\$10.0	\$22.2 million for SFY 2006 and \$40.3 million for SFY 2007	\$14.9 million for SFY 2006 and \$26.8 million for SFY 2007 Annual Plan Implementation savings based upon \$7.5 million annualized savings off of SFY 2005 (reduced from \$15 million est.)		
SED Waiver	\$0.7	\$1.0		Fewer than projected recipients with expenditures incurred as MRO instead of waiver services		
Total Waivers	\$30.3	\$36.4		•		
CHIP II Premiums	\$0.3	\$0.7		CHIP II Premiums double effective February 1, 2006		
Total Collections	\$0.3	\$0.7		1		
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### **Medicaid Part D Comparison**

November 9, 2005

	Federal Part D Calculation	Indiana Experience
Total Dollars Spent on Duals in 2003	324,582,341	350,156,123
Total Dual Member months in 2003	1,144,952	1,145,156
Total OVERALL Rebate percentage in 2003	23.88%	21.78%
TOTAL State and Federal Spend PMPM on Duals in 2003	\$ 215.79	\$ 239.17
2003 to 2006 Trend Factor	1.3554	1.229
2006 PMPM State and Federal unadjusted cost	\$ 292.49	\$ 293.95
Adjusted PMPM to Reflect Phase-down factor (.90 for 2006)	\$ 263.24	\$ 264.55
State Dollar PMPM for CALENDAR YEAR 2006	97.58	98.07
Total State dollars paid by Indiana in SFY2006 (5 months) <sup>1</sup>	44,534,650.00	44,817,545
ANNUALIZED Part D Payments		
State and Federal Dollars	\$ 288,717,973	\$ 290,159,449
State Dollars ONLY	107,027,753	107,562,108
Loss of Rebates - STATE DOLLARS ONLY <sup>2</sup>		
Federal OBRA-90		\$ 3,905,430
Supplemental		\$ 339,602
Decreased Supplemental Rates due to loss of Volume <sup>3</sup>		\$ 644,371
TOTAL ADDITIONAL COST to Indiana due t	to Part D⁴	\$ 4,355,049

<sup>&</sup>lt;sup>1</sup>ALL 2006 projections were based on an average of 91,400 Full benefit Dual Eligibles per month. To the extend the actual number is higher or lower, total Phase-down payments made by Indiana will change.

<sup>&</sup>lt;sup>2</sup>Indiana has historically received a higher percentage of rebates from dual eligibles than from non-duals. Because the Federal calculation assume an average, Indiana would loose the difference between the average and the actual percentage.

<sup>&</sup>lt;sup>3</sup>This calculation assumes that Supplemental rebates will decrease by 20% due to loss of volume purchasing by Indiana Medicaid

<sup>4</sup>This Cost does not factor in any additional Administrative costs at the state or county level in managing or processing Part D related items

### State of Indiana

### Office of Medicaid Policy and Planning

Fiscal Year End Enrollment Summary (Data through October 2005)

	Eligible Members						
Population	June 2004	% Increase	<u>June 2005</u>	% Increase	<u>June 2006</u>	% Increase	<u>June 2007</u>
Aged	56,642	-3.4%	54,729	1.0%	55,302	1.0%	55,855
Blind & Disabled (Non-Dual)	64,823	4.5%	67,753	4.3%	70,650	4.0%	73,476
Blind & Disabled (Dual)	36,727	3.4%	37,984	5.1%	39,940	5.2%	42,002
Total Aged, Blind & Disabled	158,196	1.4%	160,480	3.4%	165,904	3.3%	171,346
  Partials	17,811	23.7%	22,028	51.0%	33,270	39.3%	46,351
Total Partials	17,811	23.7%	22,028	51.0%	33,270	39.3%	46,351
TOTAL TANF & CHIP							
Adults	100,967	2.2%	103,186	3.4%	106,659	2.5%	109,325
Children	440,425	3.3%	454,828	2.7%	467,210	2.3%	477,723
CHIP I	47,728	6.0%	50,590	3.8%	52,532	3.0%	54,108
CHIP II	16,075	12.0%	17,996	14.9%	20,674	10.0%	22,741
Mothers	23,415	4.6%	24,486	4.0%	25,467	2.0%	25,976
Total TANF & CHIP	628,610	3.6%	651,087	3.3%	672,542	2.6%	689,873
TOTAL	804,617	3.6%	833,595	4.6%	871,716	4.1%	907,570

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