

**INDIANA REAL ESTATE EDUCATION  
ADVISORY COUNCIL  
APRIL 20, 2026  
MINUTES**

The education council met at 3:00 p.m. and reviewed the following applications:

In attendance from 3:00 p.m. to 3:33 p.m.: Tim Reed, Rick Ogden, Cheryl Butcher, Jim Bittner, Kathy Harbaugh

1. Southern Indiana Realtors Association (SIRA), CE21200049
  - a. How's That Working Out for You? Hot Legal Issues in Real Estate – 3 hours/Broker Only

**Committee recommends to APPROVE  
Reed/Bitner, 5/0/0**

2. WebCE, Inc., CE21900012
  - a. A Property Manager's Guide to Conflict Resolution – 4 hours/Managing Broker & Broker

**Committee recommends to APPROVE for Broker only  
Reed/Ogden, 5/0/0**

3. Kaplan, CE10700559
  - a. Scams, Scoundrels and Real Estate Stings – 4 hours/Broker Only
  - b. The Errors Tour: Real Estate Edition – 4 hours/Broker Only

**Committee recommends to Approve a & b  
Ogden/Butcher, 5/0/0**

4. Perry Real Estate College, CE22200015
  - a. Advertising & Marketing – 3 hours/Managing Broker & Broker
  - b. Data Protection & Phishing Scams in Real Estate – 3 hours/Managing Broker & Broker
  - c. Contracts Examined – 3 hours/Managing Broker & Broker
  - d. Energy Efficiency & Home Appraisals – 3 hours/Managing Broker & Broker
  - e. Practical Tips Selling & Closing – 3 hours/Managing Broker & Broker
  - f. Investing in Real Estate – 3 hours/Managing Broker & Broker
  - g. Risk Management – 2 hours/Managing Broker & Broker
  - h. Technology & Data Security – 2 hours/Managing Broker & Broker
  - i. Forms of Ownership – 2 hours/Managing Broker & Broker
  - j. Indiana Agency, Advertising & Disclosure Laws – 4 hours/Managing Broker & Broker
  - k. Indiana Brokerage Management – 4 hours/Managing Broker & Broker
  - l. Escrow, Taxes & Other Laws – 4 hours/Managing Broker & Broker

**Committee recommends to TABLE a through I for additional information – specifically the outline students will get when they take the classes and a timed outline (send a sample to them).**

**Ogden/Bitner, 5/0/0**

**5. Education Resources, CE10500032**

- a. CE0026-02 The AI-Powered Appraiser: Beginner’s Guide to Modern Valuation – 2 hours/Broker Only**

**Committee recommends to APPROVE**

**Ogden/Butcher, 5/0/0**

**6. American Society of Farm Managers & Real Estate Appraisers, CE10900300**

- a. Legal Descriptions for Rural Professionals – 6 hours/Managing Broker & Broker**

**Committee recommends to APPROVE for Broker Only**

**Reed/Ogden, 5/0/0**

**7. The CE Shop, LLC., CE10800853**

- a. AI in Real Estate: Usage, Oversight, and Scan Awareness – 3 hours/Managing Broker & Broker**

**Committee recommends to APPROVE contingent upon removing “marketing discussion information” for 2 hours only and for Broker Only**

**Reed/Ogden, 5/0/0**

**8. Dennis Loxton, CFP – CE Sponsor – RE Broker Application**

**Committee recommends to APPROVE the CE Sponsor license**

**Reed/Bitner 5/0/0**

**9. New Day Realty Training, CE21800093**

- a. REAL Pros – Real Estate Referrals-Legal Issues – 2 hours/Managing Broker & Broker**

**Committee recommends to APPROVE**

**Reed/Ogden, 5/0/0**

**10. Real Estate Staging Association, CE22600007**

- a. Staging to Sell, What Every Agent Should Know – 3 hours/Managing Broker & Broker**

**Committee recommends to DENY as it is more of a Marketing class and not to protecting the public.**

**Reed/Ogden, 5/0/0**

**11. Hand Up, LLC – CE Sponsor-RE Broker Application**

- a. The Social Real Estate Agent – 4 hours/Broker Only**

**Committee recommends to DENY as it is a Marketing class; Approved the CE Sponsor Application**

**Reed/Ogden, 5/0/0**

**12. McColly School of Real Estate, CE10600459**

- a. Regulatory Issues for Real Estate Licensees – 2 hours/Broker Only**

**Committee recommends to APPROVE**

**Ogden/Butcher, 4/0/1 with Reed abstaining**

**13. Meridian Title Corp., CE10600461**

- a. 101 Reverse Mortgage – 2 hours/Managing Broker & Broker**

**Committee recommends to DENY as this does not deal with customers**

**Reed/Bittner, 5/0/0**

**14. Real Estate Certification Program (RECP), CE10600303**

- a. Building Success: A Guide to Working with Buyers in New Construction  
– Asynchronous & Synchronous – 2 hours/Broker Only**

- b. Challenge Accepted – Asynchronous & Synchronous – 3 hours/Broker  
Only**

- c. Evolve or Evaporate – Asynchronous & Synchronous – 3 hours/Broker  
Only**

**Committee recommends to APPROVE a,b & c**

**Ogden/Butcher, 3/0/2 with Harbaugh & Bitner abstaining**