**Indiana Real Estate Commission**
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**American School of Real Estate Express LLC** (800) 328-2008 StateAdmin@realestateexpress.com

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**Atlantis Realty Group, Inc.** (800) 276-8940 lisas@atlantisrealtygrp.com

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**Great Lakes Institute** (800) 861-7325 greatlakesinst@gmail.com

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| 29 | Managing Risk in Today's Marketplace | 3.00 |
| 30 | Death, Divorce and Taxes | 3.00 |
| 32 | Creative Financing | 3.00 |
| 35 | 6 Easy Ways to Ruin Your Life-Antitrust Issues | 3.00 |
| 36 | Creatitive Financing | 3.00 |
| 37 | Representing the Real Estate Investor | 3.00 |
| 38 | Bad Boys:  Whatcha Gonna Do? | 3.00 |
| 39 | The Code of Ethics: Our Promise of Professionalism | 3.00 |
| 40 | 24 Hour Education Course (Activation) | 24.00 |
| 41 | Bullet Proofing the Real Estate Closing | 3.00 |
| 5 | Short Sales & Foreclosures | 6.00 |
| 6 | Lead Paint Issues, SAFE ACT, Lease with Options & Lease with Purchase Contracts | 3.00 |
| 7 | Sellers Disclosure & Procuring Cause | 3.00 |
| 8 | Meth, Mold, Murder and Madness | 3.00 |

**Hoosier State Chapter of the Appraisal Institute** (317) 815-1340 aihoosierstate@sbcglobal.net

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| 1 | Appraisal Scoping: How to Target Clients' Needs | 2.00 |
| 2 | Fire Suppression and the Appraisal | 2.00 |
| 3 | 7-Hour National USPAP Update Course (2016-17 Version) | 7.00 |
| 4 | Mobile Home Park Analysis for Appraisers and Buyers | 2.00 |
| 5 | Supervisory Appraiser/ Trainee Appraiser Course | 4.00 |

**Indiana Auctioneers Association** (317) 859-8990 director@indianaauctioneers.org

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| 1 | Real Estate at Auction... Yes, Maybe Not | 0.00 |
| 10 | Bankruptcy | 2.00 |
| 11 | Homestead Exemption, Death Deeds & Taxes & Disclosures | 4.00 |
| 2 | Real Estate Auctioneers | 0.00 |
| 3 | The Process and Procedure of title Search and Examination | 2.00 |
| 4 | Appraising forests | 2.00 |
| 5 | IN Auctioneer Association Annual Convention | 2.00 |
| 6 | Settlement Procedures | 2.00 |
| 7 | Difficult Customers | 2.00 |
| 8 | Marketing | 2.00 |
| 9 | Social Media | 2.00 |

**Indiana CCIM Chapter** (317) 735-4000 IndianaChapter@ccim.net

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| 1 | CCIM Calculator Class | 3.00 |

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| 2 | Financial Analysis Tools for Commercial Real Estate | 7.00 |
| 3 | Real Estate Investment Risk Analysis | 4.00 |
| 4 | Michiana Commercial Real Estate Panel | 2.00 |
| 6 | User Cost of Occupancy Analysis | 4.00 |
| 8 | Michiana Commercial Real Estate Panel | 2.00 |

**Indiana Civil Rights Commission** avtaylor@icrc.in.gov

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| 1 | Fair Housing Overview & Fair Housing Enforcement and the Administrative Process | 3.00 |
| 10 | State of Indiana's 2015 Fair Housing Conference | 8.00 |
| 2 | Fair Housing Overview and Affirmatively Furthering Fair Housing | 2.00 |
| 3 | Fair Housing Overview and Affirmatively Furthering Fair Housing | 1.00 |
| 4 | Equal Housing is Still the Issue | 5.00 |
| 5 | Equal Housing is Still the Issue | 2.00 |
| 6 | The Power of Diversity - Fair Housing Workshop | 2.00 |
| 7 | The Power of Diversity - Fair Housing Workshop | 1.00 |
| 8 | 2014 Fair Housing Conference Day 1 | 2.50 |
| 9 | 2014 Fair Housing Conference Day 2 | 3.50 |

**Indiana Commercial Board of Realtors** (317) 328-5259 lknight@myicbr.org

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| 10 | Retail Feasibility Analysis | 2.00 |
| 11 | LEDO Panel | 2.00 |
| 12 | Legislative Issues Affecting Commercial Real Estate | 2.00 |
| 13 | Champions of Commercial Real Estate | 2.00 |
| 16 | License Law | 2.00 |
| 19 | Discovering Commercial Real Estate | 4.00 |
| 20 | Flavors of Owner User Financing | 2.00 |
| 21 | Real and Personal Property Assessments | 2.00 |
| 22 | Commercial Real Estate in Indianapolis | 2.00 |
| 23 | Commercial Lease Contracts | 2.00 |
| 24 | Business Brokerage - The Facts | 2.00 |
| 25 | Commercial Real Estate Tax Law Changes | 2.00 |
| 26 | Estimating Market Value | 2.00 |
| 27 | Commercial Real Estate Best Practices | 2.00 |
| 28 | Due Diligence Done Right | 2.00 |
| 29 | Indiana Property Taxes - 50 Shades of Gray | 2.00 |
| 3 | Commercial Legislation | 2.00 |
| 30 | Like-Kind Exchanges | 2.00 |
| 31 | Commercial Purchase Agreements | |
| 31 | Commercial Purchase Agreements | 2.00 |
| 31 | Commercial Purchase Agreements | 2.00 |
| 32 | How to Make Green Your Competitive Advantage | 2.00 |
| 33 | Agency law | 2.00 |
| 34 | License Law | 2.00 |
| 35 | Anti-Trust Basics, Enforcement, Policies and Compliance | 2.00 |
| 36 | Legal and Financing Issues in Commercial Real Estate | 2.00 |
| 37 | Due Diligence Done Right (Online) | 3.00 |
| 38 | Land Entitlement | 2.00 |
| 39 | Commercial Real Estate Market Outlook | 2.00 |
| 4 | Anti-Trust Basics, Enforcement, Policies and Compliance | 2.00 |
| 40 | Property Management in a Changing World | 2.00 |
| 41 | Commercial Real Estate Data, Technology & Research | 2.00 |
| 42 | Ethics in a Social Media World | 2.00 |
| 5 | Commercial Financing | 2.00 |
| 7 | Anatomy of a Commercial Lease | 2.00 |
| 8 | Commercial Real Estate Appraisal | 2.00 |
| 9 | Agency Law | 2.00 |

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**Indiana CRS Chapter** (317) 442-2001( chapteradmin@indianacrs.com

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| 1 | CRS 204 Buying and Selling Income Properties | |
| 2 | Be As Professional As You Can Be/ No Golden Nugget | 2.00 |

**Indiana Real Estate Appraisal Association** (812) 234-6317( gvarcher@aol.com

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| 09 | 2014/2015 USPAP Update | 7.00 |
| 1 | How to Fill Out the URAR Appraisal Report | 7.00 |
| 10 | Houses, Types. Architectural Style and Design and Basic Home Constructiion | 7.00 |
| 11 | Appraisal Review | 7.00 |
| 12 | Defensible Appraisal Practices | 7.00 |
| 13 | Appraising Green Residences | 7.00 |
| 14 | Today's FHA and VA | 7.00 |
| 15 | 2016/2017 USPAP Update | 7.00 |
| 16 | Understanding and Using Comparable Transactions | 7.00 |
| 17 | Residential Appraising: New Things to Think About | 7.00 |
| 3 | Residential Appraiser Site Valuation | 7.00 |
| 4 | Residential Appraiser & the Cost Approach | 7.00 |
| 6 | Basic Home Construction | 4.00 |
| 7 | How to Screen Residential Properties for Apparent Environmental Hazards | 8.00 |
| 8 | HOUSES: Types, Architectural Style and Design | 3.00 |

**Indiana Real Estate Institute** (317) 888-3000 brian@indianarealestateinstitute.com

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| 11 | Agency Issues | 2.00 |
| 12 | Pricing Real Property and Appraisal Issues | 2.00 |
| 13 | Providing Service to the Buyer and Seller | 2.00 |
| 14 | Fair Housing and Practices | 2.00 |
| 15 | Ethics and Professional Standards | 2.00 |
| 16 | Home Inspections and Home Warranties | 2.00 |
| 17 | Real Estate Contracts | 2.00 |
| 18 | Real Estate Investing | |
| 19 | Win-Win Negotiations | 2.00 |
| 20 | Residential Brokerage - Running Your Business Like a Business | 2.00 |
| 21 | Residential Brokerage - Creating Value for Your Clients | 2.00 |
| 22 | 24 Hour Education Course (Activation) | 24.00 |
| 23 | 10 Things Every Managing Broker Should Tell Their Agents | 2.00 |
| 24 | FHA Changes for 2015- Appraisal & Lending | 2.00 |
| 25 | Measuring Square Footage by ANSI Standards | 2.00 |

**Indiana Real Estate Online School** (574) 268-4881 cmills@kconline.com

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| 1 | Basic Real Estate Finance | 6.00 |
| 10 | Income Capitalization Overview | 6.00 |
| 11 | Sales Comparison Approach | 6.00 |
| 12 | Structuring Ownership in Commercial Real Estate | 6.00 |
| 13 | ADA and Fair Housing | 4.00 |
| 14 | Check it Out: Home Inspection in Real Estate Practice | 4.00 |
| 15 | Ethics in Real Estate | 4.00 |
| 16 | Federal Law and Commercial Real Estate | 4.00 |
| 17 | Introduction to Ethics in Real Estate | 4.00 |
| 18 | RESPA Reform | 4.00 |
| 19 | Real Estate Math | 4.00 |
| 2 | Business Management in a Real Estate Office | 6.00 |
| 20 | Short Sales and Foreclosures | 4.00 |
| 21 | Tax Free Exchanges | 4.00 |
| 3 | Commercial Finance and Investment Analysis | 6.00 |
| 4 | Commercial Leases | 6.00 |
| 5 | Commercial Sales & Exchanges | 6.00 |

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| 6 | Green Home Construction | | 6.00 |
| 7 | Methods of Real Estate Finance | | 6.00 |
| 8 | Pricing Property to Sell | | 6.00 |
| 9 | Cost Approach Overview | | 6.00 |

**Indoor Environmental Management, Inc.** (317) 339-1291 rlaiam@aol.com

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| 0000 | Ethics | | 2.00 |

**Institute for Continuing Education, Inc.** (800) 621-8341 etigner@4ice.com

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| 1 | About Ethics in Real Estate | | 2.00 |
| 10 | About Home Inspections | | 4.00 |
| 11 | About House Construction | | 4.00 |
| 12 | Understanding Real Estate Appraising and Math | | 4.00 |
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| 14 | About Real Estate and Water | | 4.00 |
| 15 | About Modern Mortgaging | | 4.00 |
| 16 | Agency | | 4.00 |
| 17 | Commercial Leasing | | 4.00 |
| 18 | Ethics | | 4.00 |
| 19 | Fair Housing | | 4.00 |
| 2 | Fair Housing & Antitrust Made Easy | | 2.00 |
| 20 | Green Matters and Environment | | 4.00 |
| 21 | Home Inspections | | 4.00 |
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| 23 | Real Estate Legal Issues | | 4.00 |
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| 5 | About Cultural Diversity and The Law | | 2.00 |
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| 8 | About Commercial Leasing | | 4.00 |
| 9 | About Custon Homes | | 4.00 |

**Institute of Real Estate Management** (312) 329-6061 ContinuingEd@irem.org

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| 2 | Investment Real Estate: Financing and Valuation Part Two (ASM604) | | 14.00 |
| 3 | Investment Real Estate: Financing and Valuation Part Three (ASM605) | | 6.00 |
| ETH8 | Ethics for the Real Estate Manager | | 5.00 |
| RES2 | Managing Residential Properties | | 34.00 |

**International Right of Way Association** (310) 538-0233e vicente@irwaonline.org

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| 3 | IRWA Eminent Domain Mock Trial Course | | 6.00 |
| 4 | IRWA Ch 10 Railroad Symposium | | 4.00 |

**Kahn, Dees, Donovan & Kahn, LLP** (812) 423-3183 knimnicht@kddk.com

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**Kaplan Real Estate Schools** (608) 779-5599e wendy.brownlepsch@kaplan.com

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| 10 | Understanding 1031 Tax Free Changes | | 5.00 |

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| 11 | Ethics in Today's RE World | 2.00 |
| 12 | Ethics in Today's RE World | 3.00 |
| 2 | Ethics & Real Estate | 5.00 |
| 3 | Fair Housing Law and Practice | 10.00 |
| 4 | Investment Property Practice and Management | 10.00 |
| 5 | Property Management & Managing Risk | 5.00 |
| 6 | Real Estate Finance & Tax Issues | 10.00 |
| 7 | Real Estate Finance Today | 5.00 |
| 8 | Red Flags: Property Inspection Guide | 0.00 |
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**La Porte County Association of REALTORS** (219) 324-8120 lpcar@frontier.com

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| 1 | Advertising the Fair Housing Way | 2.00 |
| 10 | Risk Management | 2.00 |
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| 4 | License and Escrow Laws | 2.00 |
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**Lafayette Regional Association of Realtors*** (765) 429-5411 cjkendall63@yahoo.com

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| 1 | License Law & Agency | 2.00 |
| 2 | Fair Housing & Anti Trust | 2.00 |
| 3 | Listing & Purchase Agreements | 2.00 |
| 4 | USPAP & Settlement Procedures | 2.00 |
| 5 | Mortgage Fraud & REO's | 2.00 |

**Linda McGinn School of Real Estate** (812) 663-6454 LLMcGinn@cs.com

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| 1 | Agency Law | 2.00 |
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**McColly School of Real Estate, Inc.** (219) 755-0274 rhonda@mccolly.com

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| 10 | Working with Distressed Sellers | 2.00 |
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| 2 | Social Media Marketing for Real Estate Professionals | 2.00 |
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**McCormick School of Real Estate, LLC** (219) 663-9300 trinity@mccormickrealestate.net

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| 7 | Indiana License and Escrow Law | 2.00 |
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**McKissock, LP** (833) 739-7277 : nichole.fetzeck@mckissock.com

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| 102 | What Real Estate Professionals Need to Know about FHA | 4.00 |
| 103 | A Home Buyer's Guide to Credit Scores | 2.00 |
| 104 | Navigating a Hot Seller's Market | 4.00 |
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| 112 | Online Correspondence: Managing a Real Estate Brokerage | 4.00 |
| 113 | Getting Started with Property Management Misrepresentation and Case Studies | 10.00 |
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| 115 | A New Look at Contract Law | 3.00 |
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**Meridian Title Corporation** (800) 777-1574 kriland@meridiantitle.com

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**Metropolitan Title Company** (260) 436-3886 msklenar@metrotci.com

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| 10 | Alternative Financing | 2.00 |
| 13 | Consumer Finance Protection Bureau/TILA/Regulator Changes | 2.00 |
| 16 | Everything You Want To Know About Title Insurance | 1.00 |
| 17 | 'Til Death Do Us Part - Wills, Estates and Trusts | 2.00 |
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**MIBOR REALTOR Association** (317) 956-1912 jeanettelangford@mibor.com

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| 11 | Grievance Committee Seminar | 1.00 |
| 12 | Grievance Committee Seminar | 2.00 |
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| 14 | Mediation Training Seminar | 6.00 |
| 2 | Advanced Professional Standards; The Tough Questions | 2.00 |
| 3 | Enforcing The Code and Its Standards | 1.00 |
| 4 | Enforcing The Code and Its Standards | 2.00 |
| 5 | Grievance Committee Seminar | 1.00 |
| 6 | Grievance Committee Seminar | 2.00 |
| 7 | Advanced Professional Standards: The Touch Questions | 1.00 |
| 8 | Advanced Professionals Standards: The Touch Questions | 2.00 |
| 9 | Enforcing The Code and its Standard | 1.00 |

**Michael Kerkhof** (317) 371-5079 mkerkhof@amerifirst.com

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**National Association of Independent Fee Appraisers** (312) 321-6830 info@naifa.com

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| 22 | 11.8A Calculating Gross Living Area Using ANSI Standards | 4.00 |
| 24 | 13.0B Indiana Law | 2.00 |
| 28 | 19.1 An Appraiser's Guide to Environmental Issues | 7.00 |
| 31 | Appraising in a Foreclosure Market | 7.00 |
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| 33 | Fannie Mae Selling Guide | 7.00 |
| 37 | USPAP (2014 / 2015) Update | 7.00 |
| 38 | Fannie Mae Selling Guide - Appraisal Guidelines | 7.00 |
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| 40 | 2016-2017 National USPAP Update | 7.00 |
| 41 | HUD Single Family Housing Policy Handbook- 4000.1 Appraisal Overview | 7.00 |
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**National Association of Real Estate Advisors** (801) 931-5571(

| | | |
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| 1 | REIA 101: Residential Real Estate Investing | 7.00 |
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**National Business Institute** (800) 930-6182c elizabeth.zenner@nbi-sems.com

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| 3 | Top 10 Title Defects - Cured | 7.00 |
| 4 | Practical Guide to Zoning and Land Use Law | 7.00 |
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