

**INDIANA REAL ESTATE EDUCATION
ADVISORY COUNCIL
APRIL 20, 2026
MINUTES**

The education council met at 3:00 p.m. and reviewed the following applications:

In attendance from 3:00 p.m. to 3:45 p.m.: Tim Reed, Rick Ogden, Jim Bittner, Kathy Harbaugh

1. Southern Indiana Realtors Association (SIRA), CE21200049
 - a. Anti Trust & Real Estate – 2 hours/Broker & Managing Broker

Recommend to APPROVE

Ogden/Bittner, 3/0/1 with Reed abstaining

- b. Alexa, Am I Breaking the Law? Legal Boundaries for AI in Real Estate – 3 hours/Broker.

Recommend to APPROVE

Ogden/Bittner, 4/0/0

2. Northwest Indiana Realtors Association – Significant Change Application – for New Director over the school

Recommend to APPROVE

Reed/Ogden, 4/0/0

3. Tucker School of Real Estate – Sellersburg – New School Site

Recommend to APPROVE

Reed/Bittner, 4/0/0

4. OnLineED, LLC – New CE Sponsor-RE Broker Application
 - a. Fair Housing – 3 hours/Broker Only

Recommend to APPROVE Both

Ogden/Bittner, 4/0/0

5. Hand Up, CE22600011 – Significant Change Application
 - a. Managing Property Inspections in Real Estate Transactions – 3 hours/Broker & Managing Broker
 - b. New construction Home Sales In IN: Contracts, Process & Buyer Protection – 2 hours/Broker & Managing Broker
 - c. Situational Awareness & Personal Safety for Real Estate Agents – 2 hours/Broker & Managing Broker
 - d. Real Estate Advertising & Social Media: Compliance, Disclosure & Risk Management – 2 hours/Broker & Managing Broker

- e. Understanding Housing Benefits for Veterans & Active Duty Service Members – 3 hours/Broker & Managing Broker

Recommend to APPROVE A,B,C & E – Broker only

Reed/Bittner, 4/0/0

Recommend to DENY D

Reed/Ogden, 4/0/0

6. The CE Shop, CE10800853 – Significant Change Application

- a. AI in Real Estate: Usage, Oversight, and Scam Awareness – 3 hours/Broker & Managing Broker

Recommend to APPROVE – Broker Only

Reed/Ogden, 4/0/0

7. Education Resources, LLC, CE10500032 – Significant Change Application

- a. CE—26-019 Appraising Storage Facilities – 4 hours/Broker Only
- b. CE0026-014 Perplexity & Comet: Practical AI for Appraisers – 2 hours/Broker Only
- c. CE0026-007: The Objective Appraiser: Improving Credibility & Consistency – 4 hours/Broker Only
- d. Claude, Excel and Real Estate Analysis – 2 hours/Broker Only
- e. The AI-Powered Appraiser: Beginner's Guide to Modern Valuation – 2 hours/Broker Only

Recommend to APPROVE A,B,C,D & E

Ogden/Reed, 4/0/0

8. Perry Real Estate College, CE22200016 – Significant Change Applications Tabled from the April meeting for additional information

- a. Advertising & Marketing – 3 hours/Broker & Managing Broker
- b. Data Protection & Phishing Scams in Real Estate – 3 hours/Broker & Managing Broker
- c. Contracts Examined – 3 hours/Broker & Managing Broker
- d. Energy Efficiency & Home Appraisals – 3 hours/Broker & Managing Broker
- e. Practical Tips Selling & Closing – 3 hours/Broker & Managing Broker
- f. Investing in Real Estate – 3 hours/Broker & Managing Broker
- g. Risk Management – 2 hours/Broker & Managing Broker
- h. Technology & Data Security – 2 hours/Broker & Managing Broker
- i. Forms of Ownership – 2 hours/Broker & Managing Broker
- j. Indiana Agency, Advertising & Disclosure Laws – 4 hours/Broker & Managing Broker
- k. Indiana Brokerage Management – 4 hours/Broker & Managing Broker

I. Escrow, Taxes, & Other Indiana Laws – 4 hours/Broker & Managing Broker

Recommend to DENY A

Reed/Ogden, 4/0/0

Recommend to APPROVE B,C,D,E,F,H,I,J,L – all Broker Only

Reed/Bittner, 4/0/0

Recommend to APPROVE G & K Broker & Managing Broker

Reed/Ogden, 4/0/0

9. Tucker School of Real Estate, CE10600410 – Significant Change Application

- a. The Condo Compass: Navigating Ownership, Fees & Financing – 2 hours/Broker Only
- b. New Construction: Inspections, Insights, and Outcomes – 3 hours/Broker Only
- c. Upholding Fair Housing (NAR Fair Housing Requirement APPROVED) Online – 2 hours/Broker Only

Recommend to APPROVE A,B,& C

Reed/Bittner, 3/0/1, with Ogden abstaining

10. Real University, CE2110008 – Significant Change Application

- a. Building Client Confidence-Overcoming Buyer & Seller Objections During the Transaction Process – 2 hours/Broker Only
- b. Helping your Clients Navigate Probate, Trusts, and Estate Challenges in Real Estate Transactions – 4 hours/Broker Only
- c. Indiana Escrow Accounts, Trust Fund Management & Brokerage Compliance – 4 hours/Managing Broker
- d. Keeping Transactions Together – Solving Problems Before They Kill the Deal – 4 hours/Broker Only
- e. Protecting Your Clients from Fraud, Red Flags and Transaction Risks in Real Estate Deals – 2 hours/Broker Only

Recommend to APPROVE A,B,D & E

Reed/Bittner, 4/0/0

Recommend to APPROVE C, adding Broker

11. Real Estate Staging Association – Letter for Reconsideration – was Denied at the April meeting

Recommend to DENY

Reed/Ogden, 4/0/0

12. Reed School of Real Estate, CE21100017 – Significant Change Application
- a. Consumer Education Through AI-Assisted Local Information Resources – 2 hours/Broker Only
 - b. Artificial Intelligence Applications in Real Estate Practice – 2 hours/Broker Only
 - c. Understanding Seller Needs in Today's Real Estate Market – 2 hours/Broker Only

Recommend to DENY A,B & C
Ogden/Bittner, 3/0/1 with Reed abstaining

13. WebCE, Inc, CE21900012 – Significant Change Application
- a. A Real Estate Agent's Guide to Property Management – 4 hours/Broker Only

Recommend to APPROVE A
Reed/Ogden, 4/0/0

Requesting reconsideration for all the following to also be for Managing Broker, they were APPROVED previously for Broker only

- b. Cultural Competency – 2 hours
- c. Fair Housing: It's Just Good Business – 3 hours
- d. Personal Safety – 4 hours
- e. Understanding Implicit Bias – 2 hours
- f. Why Risk It? Risk Management Strategies – 4 hours
- g. Working with Senior Clients in Real Estate – 4 hours

Recommend to APPROVE F only for Managing Broker
Reed/Ogden, 4/0/0

Recommend to DENY B,C,D,E,G for Managing Broker
Reed/Ogden, 4/0/0

14. Cressy & Everett School of Real Estate – School Site for Approval
- Recommend to APPROVE**
Harbaugh/Reed 4/0/0