

**INDIANA REAL ESTATE EDUCATION  
ADVISORY COUNCIL  
AGENDA  
MARCH 9, 2026  
3:00 p.m. (local time)**

**Will meet Virtually via Microsoft Teams:**

<https://events.gcc.teams.microsoft.com/event/130cbad6-2e9e-49d8-b99c-7e66c6d36eb5@2199bfba-a409-4f13-b0c4-18b45933d88d>

<b>REEAC Member</b>	<b>Title</b>	<b>Appointment Date</b>	<b>Expiration Date <sup>1</sup></b>	<b>Appointing Authority</b>
<b>Kathy Harbaugh</b>	<b>Chair</b>	<b>10/2012</b>		<b>Commission</b>
<b>Tim Reed</b>	<b>Member</b>	<b>10/2012</b>		<b>Commission</b>
<b>Jim Bittner</b>	<b>Member</b>	<b>06/2013</b>		<b>Commission</b>
<b>Cheryl Butcher</b>	<b>Member</b>	<b>07/2022</b>		<b>Commission</b>
<b>Rick Ogden</b>	<b>Member</b>	<b>04/2023</b>		<b>Commission</b>

- 1. Southern Indiana Realtors Association (SIRA), CE21200049**
  - a. Protecting Buyers & Sellers: Identity Fraud, Land Restrictions and Title Insurance – 2 hours/Broker Only**
  - b. Fair Housing: A Guide for Real Estate Agents – 3 hours/Managing Broker & Broker**
  
- 2. Education Resources, LLC, CE10500032**
  - a. CE0026-001: AI and Market Analysis – 2 hours/Broker Only**
  - b. Ce0025-006: Valuation Bias and Fair Housing Laws & Regulation – 7 hours/Broker Only**
  
- 3. Perry Real Estate College, CE22200015**
  - a. Advertising & Marketing – 3 hours/Managing Broker & Broker**
  - b. Data Protection & Phishing Scams in Real Estate – 3 hours/Managing Broker & Broker**
  - c. Contracts Examined – 3 hours/Managing Broker & Broker**

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<sup>1</sup> C 25-34.1-9-4Term of office

Sec. 4. Each member of the council shall be appointed by the commission for a two (2) year term. If a successor has not been appointed, the current member serves until a successor is appointed and qualified.

- d. Energy Efficiency & Home Appraisals – 3 hours/Managing Broker & Broker
  - e. Practical Tips Selling & Closing – 3 hours Broker & Managing Broker
  - f. Investing in Real Estate – 3 hours/Managing Broker & Broker
  - g. Risk Management – 2 hours/Managing Broker & Broker
  - h. Technology & Data Security – 2 hours/Managing Broker & Broker
  - i. Forms of Ownership – 2 hours/Managing Broker & Broker
  - j. Indiana Agency, Advertising & Disclosure Laws – 4 hours/Managing Broker & Broker
  - k. Indiana Brokerage Management – 4 hours/Managing Broker & Broker
  - l. Escrow, Taxes & Other Laws – 4 hours/Managing Broker & Broker
4. Kaplan, CE10700559
- a. Whose Side Are You On? Buyer & Seller Representation Online Video Course – 4 hours/Managing Broker & Broker
5. International Right of Way Association (IRWA), CE10600454
- a. 2026 Railroad Symposium – 6.5 hours/Broker Only
6. Preferred Systems, Inc., CE21400021
- a. Haunted Histories: Understanding & Managing Properties with Dark Pasts – 3 hours/Broker Only
  - b. The Role of AI Technology in Real Estate – 3 hours/Broker Only
  - c. Unique Homes – 2 hours/Broker Only
  - d. Navigating Solar Home Transactions with Confidence – 3 hours/Broker Only
7. Real Estate Staging Association – New CE Sponsor-RE Broker Application
- a. Staging to Sell, What Every Agent Should Know – 3 hours/Managing Broker & Broker
8. License EDU LLC – New CE Sponsor-RE Broker Application
- a. Property Management – 3 hours/Managing Broker & Broker
  - b. Real Estate Financing – 3 hours/Managing Broker & Broker
  - c. Property Inspections – 3 hours/Managing Broker & Broker
  - d. NAR Ethics – 3 hours/Managing Broker & Broker
  - e. Responsible Digital Marketing – 4 hours/Managing Broker/Broker
  - f. NAR Fair Housing – 2 hours/Managing Broker & Broker
9. Fairway Home Mortgage, CE22600001
- a. Reverse Mortgage Loans: A Practical Guide for Real Estate Professionals – 1 hour/Managing Broker & Broker
  - b. The Home Equity Conversion Mortgage for Purchase Loan(H4P) – 1 hour/Managing Broker & Broker
10. Real Estate Certification Program (RECP), CE10600303

- a. **Pricing with Purpose: Data, Strategy & Results or Pricing in a Changing Market – Asynchronous/Synchronous – 3 hours/Broker Only**
  - b. **Staying Ahead of the Risks: Protecting Your Brokerage & Clients in Today’s Real Estate Market – 4 hours/Managing Broker & Broker**
  - c. **Redevelopment & Rezoning: Unlocking Opportunity in Indiana Communities - Asynchronous/Synchronous – 3 hours/Broker Only**
  - d. **Why Indiana? Population Growth, Workforce Attraction & Economic Impact - Asynchronous/Synchronous – 3 hours/Broker Only**
  - e. **Higher Ground: Navigating Water in Indiana - Asynchronous/Synchronous – 2 hours/Broker Only**
  - f. **Professional Standards Foundations (2026) – Asynchronous/Synchronous – 6 hours/Broker Only**
  - g. **Military Relocation Professional – MRP (2026) - Asynchronous/Synchronous – 6 hours/Broker Only**
  - h. **Pricing Strategies: Mastering the CMA-PSA - Asynchronous/Synchronous – 6 hours/Broker Only**
  - i. **Seniors Real Estate Specialist Designation – SRES - Asynchronous/Synchronous – 12 hours/Broker Only**
- 11. Indiana Commercial Board of Realtors (ICBR), CE10600375, Significant Change Application**
- a. **1031 Exchange Essentials for Commercial Real Estate Brokers – 2 hours/Managing Broker/Broker**

Next Scheduled Meeting – **APRIL 19, 2026 Teams**