

**Indiana Real Estate Commission  
CE Sponsor - RE Broker**

7/9/25

7:44AM

certifi

**1 Attempt (AYPORRealEstate.com)** (877) 724-6150 realestate@amersc.com

1	Indiana 4 Hour Managing Broker Course	4.00
2	Indiana 8 Hour Real Estate Ethics	8.00
3	Indiana 12 Hour Real Estate Law & Contract Review	12.00
4	Indiana 12 Hour Real Estate Financing	12.00
5	Indiana 8 Hour Property Management Course	8.00
6	Indiana 4 Hour Course for Managing Brokers	4.00
7	Indiana 4 Hour Managing Broker Course	4.00
8	Indiana 3 Hour NAR Code of Ethics	3.00

**1st Team U** (219) 324-1584 1stteamu@gmail.com

1	24 Hour Education Course (Activation)	24.00
10	Settlement Procedures	2.00
11	Code of Ethics	2.00
14	Buyer Representation	2.00
15	Red Flags in Property Inspecetion	2.00
16	Environmental Concerns in Real Estate	2.00
17	Financing and Real Estate	2.00
18	Fair Housing In Real Estate	2.00
20	HUD Property Requirements	2.00
21	Listings Contracts	2.00
24	Real Estate Appraisals	2.00
25	Anti-Trust in Real Estate	2.00
26	Basics of Construction	2.00
27	Agency and Real Estate	2.00
28	Risk Mangement	2.00
29	Property Disclosures in Real Estate	2.00
30	Writing Legal Contracts and using Internet	2.00
5	Purchase Contracts	2.00
6	Manufactured and Modular Homes	4.00
7	Mold and Residential Real Estate	4.00
8	Agency	2.00
9	Licenses and Escrow Law	2.00

**360 Training** (877) 881-2235 compliance reporting@360training.com

1	Environmental Hazards	4.00
10	Deeds	2.00
11	Estimating the Gross Living Area	3.00
12	Real Estate Appraisal	4.00
13	Home Inspection	4.00
14	Real Property Ownership & Land Use	4.00
15	Titles & Records	4.00
2	Contracts, Purchase & Sales Agreements	4.00
3	Closings & Settlement Costs	4.00
4	Real Estate Finance	4.00
6	Asset Management	3.00
7	Fair Housing	4.00
8	Agency	4.00
9	Code of Ethics	6.00

**AHI Real Estate & Insurance Services, Inc.** (800) 894-2495 rocky@ahice.com

27	Legal Issues--Disclosure & Anti-Trust	2.00
----	---------------------------------------	------

certified

28	Legal Issues--Fair Housing	2.00
35	Managing Broker Topics - Indiana	4.00
36	Instructor Topics - Train the Trainers (Instructor credit)	4.00
37	Fair Housing, License Law, Agency & Escrow	3.00
38	Legal Issues- Fair Housing	3.00
39	Representing Buyers-I	3.00
40	Code of Ethics & the Law	3.00
41	203K Financing Rehab Properties	3.00
42	Managing Broker Topics 101	6.00
43	Managing Broker Topics 102	6.00
44	Legal Issues- Ethics 101 The Rules That Guide Us	3.00
45	Working With Veterans	3.00
46	Core Topics-Indiana License Law MB103 (MBE Course Category)	4.00
47	Antitrust & Sexual Harassment	2.00

**American Society of Farm Managers and Rural Appraisers** (303) 692-1222 [Dlk@asfmra.org](mailto:Dlk@asfmra.org)

1	Agricultural Consulting Practices	12.00
10	National Best Practices for Rural Property Appraisal Seminar	8.00
11	Interpretation and Application of Solis Test Results	2.00
12	Property Rights Why Haven't I heard this Before	8.00
13	Appraising Agricultural Land in Transition	8.00
2	Ag Land Management 4	8.00
3	Best in Business Ethics	3.00
4	Agricultural Consulting Principles	12.00
5	AG Land Management 1	12.00
6	AG Land Management 2	12.00
7	AG Land Management 3	12.00
8	ASFMRA 89th Annual Convention Day 1	5.00
9	Farmland Drainage Tile: Valuation and Usage	8.00

**Beer School of Real Estate** (574) 551-0316 [appraisalsolutions@maplenet.net](mailto:appraisalsolutions@maplenet.net)

1	Building Green and Sustainable Housing	4.00
10	Real Estate and Taxes	2.00
11	Red Flags Property Inspection Guide	4.00
12	Scams, Scoundrels, and Real Estate Stings	2.00
13	Title Insurance for Real Estate Professionals	4.00
14	Understanding Credit & Improving Credit Scores	2.00
15	Understanding Today's Investors	4.00
16	Understanding 1031 Tax Free Exchanges	4.00
17	Indiana 30 hour Post-Licensing Education for Indiana Real Estate Broker Associate	30.00
2	Introduction to Commercial Real Estate	2.00
3	Environmental Issues in Our Real Estate Practice	4.00
4	Everyday Ethics in Real Estate	4.00
5	Fair Housing	4.00
6	Identity Theft: Protecting Your Clients and Your Business	4.00
7	Mortgage Fraud and Predatory Lending	4.00
8	Real Estate Finance Today	4.00
9	Professional Property Management	4.00

**Better Life Group, LLC** (317) 446-5853 [holisticbroker@gmail.com](mailto:holisticbroker@gmail.com)

1	30-hour Post Broker Licensing Course	30.00
2	24 hour Managing Broker Course	24.00
3	Financing	4.00

**Carpenter Realtors** (317) 888-9311 [michellesmith@callcarpenter.com](mailto:michellesmith@callcarpenter.com)

1	Appraisal Issues for Real Estate Brokers 2012	2.00
---	---	------

certifi

10	Indiana HOA's	3.00
11	How to Get the Listings	3.00
12	Inspection Strategies	2.00
13	It's a Numbers Game	3.00
14	Negotiating the Win	3.00
15	Service, Building your Business on Trust	3.00
16	Talk the Talk	3.00
17	The Price is Right	3.00
18	Fair Housing	2.00
19	Indiana License Law Update	4.00
2	Real Code of Ethics	3.00
20	Indiana License Law	2.00
21	Financing	6.00
22	Zipforms Plus	2.00
23	Envisioning and Achieving Goals	4.00
24	CFPB New Loan Estimate and Closure Disclosure	2.00
25	30 Hour Post Licensing Course	30.00
26	Cloud CMA for Powerful Pricing Presentation	2.00
27	Code of Ethics: Our Promise of Professionalism	4.00
28	Home Inspections 101	2.00
29	Staging to Sell	2.00
3	Introduction to Contracts	2.00
30	Introduction to Contracts, Case Studies and Updates	4.00
31	HECM for Purchase	2.00
32	Legal Update	4.00
33	Negotiating and Presenting Multiple Offers Effectively	2.00
34	Preparing for the Appraisal and Rebutting an Appraisal Report	2.00
35	Valuation Tools for Real Estate Brokers	2.00
36	Managing Peril through Intuitive Empowerment	2.00
37	30 Hr. Post-Licensing Sect 3, Item 3 Lead Generation and Follow-Up	2.50
38	Working With Builders	2.00
39	Social Media Ethics	2.00
4	The Closing, The Final Chapter	2.00
40	What to expect when inspecting	2.00
41	Legal Update 2019	4.00
42	Negotiating the Win	2.00
43	PreFense-The 90% Advantage	3.00
44	Legal Update 2020 with Case Studies	4.00
45	Greenbuild	2.00
46	National Association of REALTORS Code of Ethics Revised	4.00
47	Finance for 30 Hour Post Licensing When Taught By Ruoff Mortgage	6.00
48	Construction and Inspections for 30 Hours Post Licensing	2.00
49	Reading Residential Appraisal Reports Prepared for Lenders	2.00
5	FICO Scoring 101	2.00
50	Negotiating and Presenting Multiple Offers Effectively via Zoom	2.00
51	Legal Update 2020 with Case Studies via Zoom	4.00
52	NAR Code of Ethics via Zoom	4.00
53	Green build via Zoom	2.00
54	Reading Residential Appraisal Reports Prepared per Lender via Zoom	2.00
55	Legal Update 2021	4.00
56	Filled Home and the Land Minds	2.00
57	Estates, Trusts, POA?s and Closings	2.00
58	Appraisal Issues for Real Estate Brokers 2022	2.00
59	Finance Section of 30 Hour Post-Licensing	6.00
6	How are HUD Houses Sold	2.00
60	Agent Safety 2 Credit Hour	2.00
61	Agent Safety 3 Credit Hour	3.00
62	Finance 101 Loan Programs (Zoom)	2.00
63	Finance 101 Loan Programs	2.00
64	NAR The Code of Ethics	3.00
65	NAR The Code of Ethics Zoom	3.00

certified

66	Agency Safety Zoom	2.00
67	Agency Safety Zoom	3.00
68	Buyer Agency - Live/Zoom	2.00
69	Working with Builders-Live/Zoom/Online	3.00
7	Inspection Strategies 201	2.00
70	Cyber Security - Live/Zoom/Online	2.00
71	Mastering Negotiations (in Person & Online)	2.00
8	Social Media Marketing	2.00
9	Self Defense & Self Awareness (Agent Safety)	2.00

**CBT Alliance, LLC**

(866) 538-8193

matt@cbtrealestate.com

1	Agency Law	3.00
11	Risk Management	3.00
12	Real Estate Ethics and Practice	3.00
15	Fair Housing Law and Practice	3.00
17	Property Management	3.00
2	Contract Law	3.00
3	Ethics in Real Estate	3.00
5	Fundamentals of Real Estate Appraisal	3.00
6	Legal Issues	2.00
7	Effective Disclosure and Inspection	4.00
8	Foreclosure Fundamentals	6.00
9	Rights and Limitation of Property Ownership	4.00

**CCIM Institute**

(312) 321-4460

CEcredit@ccim.com

10	Corporate Services Representation	3.00
2	Commercial Real Estate Negotiations	7.00
3	Financial Tools for Commercial Investment Real Estate	7.00
4	Foundations for Success in Commercial Real Estate	14.25
4400	CI 101: Financial Analysis for Commercial Investment RE	34.00
5	CCIM Real Street Expo 2015	6.00
6	Feasibility Analysis for Commercial Real Estate	4.00
7	Feasibility Analysis For Commercial Real Estate	4.00
8	Foundations For Commercial Real Estate	14.00
9	Market Analysis with GIS for Commercial Real Estate	4.00
CI101	Financial Analysis for Commercial Investment Real Estate	29.00
CI102	Market Analysis for Commercial Investment Real Estate	29.00
CI103	User Decision Analysis for Commercial Investment Real Estate	29.00
CI104	Investment Analysis for Commercial Investment Real Estate	29.00

**Century 21 Scheetz**

(317) 844-5111

cporter@c21shcheetz.com

1	30 hour Post Licensing Education	30.00
---	----------------------------------	-------

**CMPS Institute, LLC**

(734) 606-0202

julianna@momentifi.com

1	Mortgage & Real Estate Taxation	3.00
2	Mortgage Math Camp	3.00
3	Cash Flow Planning For Real Estate Investors	3.00

**Colibri Real Estate, LLC**

(866) 739-7277

StateAdmin@realestateexpress.com

1	Agency Law	2.00
10	Danger in Plain Sight: Understanding Lead Paint for Property Managers	3.00
100	Online Correspondence: How to work with Real Estate Investors Part 1	3.00
101	Online Correspondence: Listing Agreements	3.00
102	Online Correspondence: Managing a Real Estate Brokerage	4.00
103	Online Correspondence: Real Estate Safety: Protect Yourself & Your Clients	3.00

certifi

104	OC: Service, Support and Companion Animals	2.00
105	Service, Support and Companion Animals	2.00
106	OC: Workforce Housing: Solutions for Homes and Financing	
107	Workforce Housing: Solutions for Homes and Financing	4.00
108	OC:Property Condition Discovery & Disclosure Compliance	3.00
109	Property Condition Discovery and Disclosure Compliance	3.00
11	Simple Questions, Big Consequences: How to Avoid Fair Housing Violations as a P	3.00
110	OC: Cybersecurity: Protecting the Real Estate Transaction	3.00
111	Cybersecurity: Protecting the Real Estate Transaction	3.00
112	OC: Serving Generational Clients	3.00
113	Serving Generational Clients	3.00
114	Fair Housing Laws and Compliance	2.00
115	Charting Your Success: The Code of Ethics, Buyer Presentation & Your Value Propo	3.00
116	Online Correspondence: Charting Your Success:The Code of Ethics, Buyer Respresen	3.00
117	Negotiation Fundamentals	3.00
118	Negotiation Models and Case Studies	3.00
119	Foundations of Buyer Agency Excellence	3.00
12	The Ins and Outs of Property Management	3.00
120	Advanced Buyer Agency Strategies & Negotiations	3.00
13	A Day in the life of a Buyer Agent	3.00
14	Basics of Green Building for Real Estate	2.00
15	Basics of Green Building for Real Estate	2.00
16	Niche Marketing; Narrow your Focus	3.00
17	Preparing a Listing Agreement:an in depth look	2.00
18	Preparing a Listing Agreement-An in Depth Look	2.00
19	Real Safety-Protect Youself During a Showing	3.00
2	Agency Law	2.00
20	Fair Housing	2.00
20	Fair Housing	2.00
21	Getting Started with Property Management	6.00
22	The Power of Exchange:Discover the Value 1031 Tax Deferred Exchange	3.00
23	Indiana Licensure Law	2.00
24	Listing Agreements	3.00
25	Commerical Real Estate: From the Beginning	2.00
26	Commerical Real Estate: From the Beginning	2.00
27	Mortages Loans and Laws-How They Help Your Client	2.00
28	Mortgages, Loans and Laws-How They Help your Client	1.00
29	How to Work with Real Estate Investors-Part 1	1.00
3	What Real Estate Professionals Need to Know About FHA	4.00
30	How to work with Real Estate Investors-Part 1	2.00
31	Commercial Real Estate: From the Beginning	4.00
32	Mortgages, Lons and Laws - How They Help Your Client	3.00
33	Day in the Life of a Buyer Agent	3.00
34	A New Look at Contract Law	3.00
35	Americans with Disabilities Act ADA	3.00
36	Commercial Real Estate 101	3.00
37	Drama and the Code of Ethics	3.00
38	Educating Homebuyers	3.00
39	Educating Sellers	2.00
4	Costs of Ethics	1.00
40	Fair Housing	4.00
41	Foreign investment in US Real Estate	4.00
42	Getting down to the Facts about Fair Housing	3.00
43	Going Green: Elements of an Eco-friendly Home	3.00
44	Helping Buyers Narrow in on their Dream Home	2.00
45	How to Work with Real Estate Investors-Part 1	3.00
46	How to Work with Real Estate Investors-Part 2	3.00
47	Intro to Property Management: Market Analysis, Risk , Management	3.00
48	Know the Code: Your Guide to the Code of Ethics	3.00
49	Lead Alert: A Guide for Property Managers	3.00
5	Code of Ethics	2.00

certifi

50	Listing Agreements	3.00
51	Live Webinar: Real Estate Investing Made Clear, Concise and Compelling	3.00
52	Managing a Real Estate Brokerage	4.00
53	NAR: May the Code be With you	3.00
54	Navigating a Hot Seller's Market	4.00
55	Online Correspondence: A Day in the Life of a Buyer Agent	3.00
56	Online Correspondence: A Home Buyer's Guide to Credit Scores	2.00
57	Online Correspondence: A New Look at Contract Law	3.00
58	Online Correspondence: Americans with Disabilities Act ADA	3.00
59	Online Correspondence: Drama and the Code of Ethics	3.00
6	Indiana License and Escrow Law	2.00
60	Online Correspondence: Helping Buyers Narrow in on Their Dream Home	2.00
61	Online Correspondence: Know the Code: Your Guide to the Code of Ethics	3.00
62	Online Correspondence: Listing Agreements	3.00
63	Online Correspondence: Managing a Real Estate Brokerage	4.00
64	Online Correspondence: Real Estate Safety: Protect Yourself and Your Clients	3.00
65	Preparing a Listing Agreement: An In-Depth Look	4.00
66	Real Estate Investing: Beyond the Basics	4.00
67	Real Estate Safety: Protect Yourself and Your Clients	3.00
68	Real Estate Taxes	3.00
69	Short Sales and Foreclosures	3.00
7	Liens, Taxes and Foreclosures	4.00
70	The Basics of Land Management	3.00
71	The Doctor is In: Diagnosing Your Risk Management	3.00
72	The End of the Paper Trail: How to Conduct Paperless Transactions	3.00
73	Top Policy Issues Facing Brokerages Today	3.00
74	Uncovering the Facts about Mortgage Financing	3.00
75	What Everyone Should Know about Their Credit History	2.00
76	30-hour Indiana Broker Post Licensing Course	30.00
77	24-hour Indiana Managing Broker Course	24.00
78	Outline A New Look at Contract Law	3.00
79	Online Americans with Disabilities Act ADA	3.00
8	Short Sales	3.00
80	Online Educating Homebuyers	3.00
81	Online Educating Sellers	2.00
82	Online Ethics in the Age of Disruption	3.00
83	Online Fair Housing	4.00
84	Online Going Green Elements of Eco-friendly home	3.00
85	online Handling Multiple Offers	2.00
86	Online How to Work with Real Estate Investors Part 1	3.00
87	Online How to Work with Real Estate Investors Part 2	3.00
88	Online Implicit Bias Awareness & Cultural Competency	4.00
89	Live Webinar NAR May the Code be With You	3.00
9	Property Manager's War Chest of Tools for Conflict Resolution	3.00
90	Online Managing a Real Estate Brokerage	4.00
91	Online May the Code be With You	3.00
92	Online Real Estate Investing Beyond the Basics	4.00
93	Online Real Estate Safety Protect Yourself & Your Clients	3.00
94	Online Real Estate Trust Accounts	2.00
95	Online Taking the Distress out of Distressed Properties	3.00
96	Online Correspondence: A Day in the Life of a Buyer Agent	3.00
97	Online Correspondence: A Home Buyer's Guide to Credit Scores	2.00
98	Online Correspondence: A New Look at Contract Law	3.00
99	Online Correspondence: Ethics in the Age of Disruption	3.00

01	Antitrust	2.00
02	Fair Housing	2.00
03	Code of Ethics	3.00
04	Avoiding Litigation in a Real Estate Transaction	2.00

certified

17	Manufacturing Methamphetamine Hazards	2.00
23	Time Management	3.00
24	30 Hour Post Licensing Course	30.00
26	2014 NAR Profile of Home Buyers and Sellers	2.00
27	New Exams 90 Hour Broker Course	90.00
28	Real Estate Math	2.00
29	Contracts & Agency	6.00
30	Real Estate Financing	6.00
31	Business Planning & Prospecting	6.00
32	Social Media, New Home Construction	6.00
33	Counseling & Negotiating Skills, Fair Housing, Antitrust	6.00
34	Real Estate in the Digital Days	2.00
35	Incompetent Practice in Real Estate	3.00
36	Instruction in Construction	3.00
37	Realtor Safety - Be on the Safe Side	2.00
38	The Psychology Behind Client Personalities and How Best to Apply them in Real	2.00
39	Sharpening the finer Title and Escrow skills in Today's	2.00
40	Unlocking the Mystery of Title Commitments	2.00
41	Better Homes: An American Story of Courage	3.00
42	All About the Money	2.00
43	Understanding Agency in Real Estate	2.00
44	AI in Real Estate: Navigating Benefits & Challenges	2.00
45	AI in Real Estate	2.00
46	Understanding Religious Discrimination in Housing	2.00
47	Racial Wealth Gap Simulation	2.00
48	MBTI: The Psychology Behind Client Personalities	3.00

**Education Resource, LLC**

(317) 727-5452

jason@accessvaluation.com

1	The Appraisal and the Reconsideration of Value	3.00
1	Appraisal issues Within the Assessor Process	4.00
1	Going Green in Real Estate	3.00
10	CE 00-18-2 Technology in Residential Appraising	7.00
2	11-17-4 USPAP Update-The Official Appraisal Foundation Course	7.00
2	Developing and Analyzing Residential Market Conditions	3.00
3	Developing and Supporting Residential Appraisal Adjustments	3.00
3	USPAP Update - The Official 2018-2019 Appraisal Foundation Course	7.00
4	CE 11-17-5 Appraisals within the Lending Industry	2.00
4	Excel and Residential Appraising	3.00
5	CE 00-21-J5: ANSI Z765-2021 & Residential Appraising	4.00
5	CE11-17-6 Appraising for the Government	2.00
6	CE 11-17-7 Appraising within the Indiana Property Tax Realm	2.00
7	CE 11-17-8 Diversity Issues within the Appraisal Industry	2.00
8	CE 11-17-9 Environmental Concerns within the Appraisal Process	2.00
85	CE 00-23-01: Basic Overview of Accessory Dwelling Units	2.00
86	CE 00-24-01 Appraising High-end Residential Properties	2.00
87	CE 00-25-01 Introduction to Data Driven Valuation	2.00
88	CE0025: Reconciliation in Residential Appraisals	3.00
89	CE0025:002 The Appraiser's Guide to the New URAR	7.00
9	CE 11-17-10 USPAP Appraisal Issues of the Real Estate Broker	2.00
CE 0-	What Excel Can Do For The Residential Appraiser	2.00
CE 0-	Hazards of an Appraisal	7.00
CE 0-	Modern Tools for the Residential Appraising	2.00
CE 0-	Market Conditions Analysis in Residential Appraising	2.00
CE 0-	Residential Appraising-Comparing Neighborhood	2.00
CE 0-	Basic Excel For Appraisers	7.00
CE 0-	An Overview of the APB Valuation Advisory 4" Identifying Comparable Properties	2.00
CE 1-	Residential Lot Valuation	4.00
CE 1-	Residential Relocation Appraisals	4.00
CE 1-	A Reexamination of Appraisal Principles	7.00
CE 1-	A Reexamination of Basic Income Capitalization for Non-residential Properties	7.00

certified

CE 1'	Appraising in the Litigation Arena	7.00
CE 1'	Logic within the Appraisal Process	4.00
CE 1'	Indiana Appraisal Law-Ethics, Laws and Standards	4.00
CE 1'	USPAP And The Yellow Book: A Guide to Understanding Their Relationship	7.00
CE 1'	Environmental Contamination in Appraising	7.00
CE 1'	Testifying in Litigation Appraising	2.00
CE 1'	Frequently Asked Questions-Commercial Appraising	2.00
CE 1'	Frequently Asked Questions-Residential Appraising	2.00
CE 1'	Recognizing Environmental Concerns Within A Commercial Appraisal Assignment	2.00
CE 1'	Recognizing Environmental Concerns Within A Residential Appraisal Assignment	2.00
CE 1'	Supplemental Appraisal Standards	3.00
CE10	National USPAP Update Course 2016-17	7.00
CE10	USPAP Update 2008-2009	8.00
CE10	USPAP 2010-2011	7.00
CE10	USPAP 2014-2015	7.00
CE10	Indiana Appraiser's License Law	2.00
CE10	Indiana Real Estate Appraisers Licensure and Certification Statutes and Rules	4.00
CE10	Reviewing Residential Appraisal Reports	4.00
CE10	Using the Residential Appraisal Report Forms	7.00
CE10	Appraising Partial Interests	4.00
CE10	Subdivision Analysis	7.00
CE10	Psychology of Sales Comparisons, Analysis, and Market Consistency	4.00
CE10	Settlement Procedures	2.00
CE10	Sales Comparison Design, Analysis, and Adjustments	4.00
CE10	Environmental Issues in Real Estate	2.00
CE10	Agency Law	2.00
CE10	Residential Case Studies III	4.00
CE10	Residential Rules and Regulations Fannie Mae Guidelines 2009	4.00
CE10	Market Analysis in Residential Appraisals Market conditions and 1004 MC Forms	7.00
CE10	Residential REO Appraisals (Real Estate Owned)	7.00
CE10	CE1088 Appraisal Review General	7.00
CE10	Residential Case Studies V for Appraisers	4.00
CE10	Basic Eminent Domain Appraising	7.00
CE10	Appraisal Technology and Research - Geographic	4.00
CE10	Appraisal Technology and Research - Market Analysis	4.00
CE10	CE1098 Highest and Best Use in Market Value Appraisals	4.00
CE11	CE1100 Mathematics of Real Estate Appraisal and R.E. App. of Fin. Calc.	7.00
CE11	Residential Appraisal Inspection - The Illustrated Home	7.00
CE11	Appraisal Foundation 2015 Update to Qualifications and Practice	7.00
CE11	Case Study 2014 Modern Technology in Residential Appraisals	7.00
CE11	Short Residential Appraisal Reports	4.00
CE11	Short Non-Residential Appraisal Reports	4.00
CE11	GIS, GPS and Electronics in Appraisal Work	4.00
CE11	HUD Handbook for Appraisers 2015	8.00
CE11	Residential Appraising: The Things to Think About	7.00
CE11	Understanding & Using Comparable Transactions	7.00
CE11	Residential Appraisal Review & USPAP Compliance Course	7.00
CE11	Adjustments In Residential Appraising	7.00
CE11	Diversity in the Valuation Industry	2.00
CE11	Logic within the Appraisal Process	2.00
CE11	Indiana Appraisal Law	2.00
CE11	Character, Ethics & Trust in the Modern Appraisal Practice	2.00
CE11	CE 11-17-1 Appraising in the Litigation Arena	7.00
CE11	CE 11-17-2 Logic Within the Appraisal Process	4.00
CE11	CE 00-17-2 Hazards of an Appraisal	7.00
CE11	Indiana Appraisal Law-Ethics, Laws and Standards	4.00
RG20	Supervisory Appraiser Training Course	15.00

1	Agency & Disclosure	3.00
---	---------------------	------

certified

10	Property Management Fundamentals	8.00
11	Real Estate Investment	3.00
12	Healthy Homes	4.00
13	Real Estate Investing: Recognizing Opportunities	3.00
14	Real Estate Investing: Crunching the Numbers and Understanding Purchase Agreements	4.00
15	Fair Housing: Confronting Racial Discrimination	4.00
16	Advanced Opportunities: REOs, Short Sales, Probates & Passive Investing	4.00
17	Property Management: Single-Family Rentals 101	3.00
18	Real Estate Investing: Due Diligence and Closings	3.00
19	Real Estate Investing: Getting Started	3.00
2	Code of Ethics	3.00
20	Going Green: Energy Efficient Upgrades & Tax Credits	4.00
21	Commercial Updates: Opportunity Zones & Tax Credits	3.00
22	Protecting the Home: Severe Weather & Natural Disasters	6.00
23	Home Modifications: Balancing Style, Function & Budget	6.00
24	Protecting Yourself: Personal Safety for Agents	3.00
25	Buyer's Agency: How We Got Here & New Requirements	3.00
3	Fair Housing	3.00
4	Healthy Home Fundamentals	3.00
5	Preventing Identity Theft	3.00
6	Tax Benefits of Residential Rental Property	3.00
7	Distressed Properties	4.00
8	Healthy Homes	3.00
9	Understanding the Code of Ethics	4.00

**Exchange Resource Group, LLC**

(303) 789-1031

caleb@erg1031.com

01	1031 Exchanges: Advanced Topics & Strategies for RE Professionals	2.00
----	---	------

**Frontline Training & Consulting**

(702) 439-1279

daleteaches@aol.com

1	Realtor Safety, Surviving Violent Encounters	4.00
---	--	------

**GetMeRenewed.com**

(844) 828-0505

hello@getmerenewed.com

1	Anti Trust	4.00
10	Comparative Market Analysis	4.00
11	Real Estate Auctions	4.00
12	Foreclosures	4.00
13	Indiana Broker Management & Supervision	4.00
14	Protecting Protected Classes in Real Estate	4.00
15	Residential Mortgage Market	4.00
16	Technology and Real Estate Brokerage	4.00
17	Understanding the Basics of Reverse Mortgage	4.00
18	Understanding Flood Zones in Real Estate	4.00
2	Environmental Issues	4.00
3	Ethics	4.00
4	Fair Housing	4.00
5	Legal Issues	4.00
6	Property Management	4.00
7	Short Sale	4.00
8	1031 Exchange	4.00
9	Real Estate Appraisal	4.00

**Global Real Estate School**

(573) 756-0077

johnm@mayfieldre.com

1	Recognizing and Fighting Housing Discrimination	3.00
2	Antitrust	3.00
3	Values and Ethics, A Standard to Work By	3.00
4	The Basics of 1031 Tax Exchanges	3.00

certifi

5	Credit Reporting and Issues Affecting Credit Scores	4.00
6	Environmental Issues Every Real Estate Professional Should Know	3.00
7	A Deeper Look at Title Insurance	3.00

---

<b>Golden Safeguard LLC</b>	(765) 806-4842	tom@goldensafeguard.com
-----------------------------	----------------	-------------------------

01	Cybersecurity Awareness Training for Real Estate Professionals	2.00
02	Personal Safeguard: Strategies & Tactics for Personal Safety	2.00

---

<b>Greater Louisville Association of Realtors</b>	(502) 855-5118	education@louisvillerealtors.com
---	----------------	----------------------------------

27	Seller Disclosure & Procuring Cause	3.50
28	Presenting Multiple Offers & Agency Forms	2.50
3	Meth, Mold, Murder and Madness	3.00
30	Legal Boot Camp	5.50
31	Short Sales Happen	2.50
32	Sales Contracts	2.50
36	Using a Reverse Mortgage for Purchase	2.50
42	Contract Law	3.00
45	Death, Divorce & Taxes	3.00
46	Auction Basics	3.00
47	Landlord Tenant Law	3.00
48	Survey Says	3.00
49	The Nuts & Bolts of HUD 1 Settlement Statement	3.00
51	The Older Client and the Real Estate Agent	3.00
52	Opportunities & Advantages of Home Warranty Disclosure	3.00
53	Title Issues	3.00
54	Limiting Referral Liability, Got Gas & What a	3.00
55	What a Home Inspection Isn't,	3.00
57	Real Estate & Insurance, the Odd Couple	3.00
58	Discovering Commercial Real Estate	3.00
59	Representing the Real Estate Investor	3.00
60	Bullet Proofing the RE Closing	3.00
61	Yes, No or It Depends	3.00
62	Agency Law & Disclosure	3.00
63	Condo & HOA Disclosures	3.00
64	Contract Law	3.00
65	Disclosures Allowed, Required and Prohibited	6.00
66	Fair Housing	3.00
67	Landlord Tenant Law	3.00
68	Sales Contracts	3.00
69	Mediation, Arbitration & Litigation	3.00
7	Fair Housing	2.50
70	Closing Day Success	3.00
71	Ethics Cases & Scenarios	3.00
72	Contract Law	3.00
73	Legal Boot Camp	6.00
74	1031 Exchanges	3.00
75	Bullet Proofing the Real Estate Closing	3.00
76	Death, Divorce and Taxes	3.00
77	Presenting Multiple Offers & the Agency Forms	3.00
78	Sellers Disclosure and Procuring Cause	3.00
8	Real Estate Jeopardy	2.50

---

<b>Home Warranty, Inc.</b>	(877) 977-4949	dena@homewarrantyinc.com
----------------------------	----------------	--------------------------

1	The Insider's Guide to Home Warranties	3.00
---	--	------

---

<b>HomeServices Real Estate Academy</b>	(859) 317-4846	education@homeservicesky.com
---	----------------	------------------------------

certifi

1	Short Sales, Contract for Deed, Lease Option	2.00
10	Renovation Lending	3.00
11	Renovation Lending	1.00
13	You Said What? Understanding Anti-Trust	3.00
15	Understanding RESPA --Avoiding the Government Paid Condo	3.00
16	Ethics & Real Estate	3.00
18	Buyer Representation	4.00
19	Environmental Issues	4.00
2	Sucessfully Selling HUD Homes	0.00
20	Fair Housing	4.00
22	From The Ground UP	3.00
23	Predatory Lending / Loan Fraud	3.00
24	ANSI Residential Measuring Standard	3.00
25	You Before Me - Demystifying Fiduciary Duties	3.00
29	Managing Risk in Today's Marketplace	3.00
30	Death, Divorce and Taxes	3.00
32	Creative Financing	3.00
35	6 Easy Ways to Ruin Your Life-Antitrust Issues	3.00
36	Creative Financing	3.00
37	Representing the Real Estate Investor	3.00
38	Bad Boys: Whatcha Gonna Do?	3.00
39	The Code of Ethics: Our Promise of Professionalism	3.00
40	24 Hour Education Course (Activation)	24.00
41	Bullet Proofing the Real Estate Closing	3.00
42	IN 30-Hour Post-Licensing Course (online only)	30.00
43	Indiana 90-hour Online Broker Pre-License Course	90.00
5	Short Sales & Foreclosures	6.00
6	Lead Paint Issues, SAFE ACT, Lease with Options & Lease with Purchase Contracts	3.00
7	Sellers Disclosure & Procuring Cause	3.00
8	Meth, Mold, Murder and Madness	3.00

**House Call Home Inspection**

(504) 888-7378

jfisher@housecallusa.net

1	Home Inspections	2.00
2	Termite and Pest	2.00
3	Video Pipe(Serwer Scope) Inspection	2.00

**Indiana Auctioneers Association, Inc.**

(317) 859-8990

director@indianauctioneers.org

1	Public & Private Land Use Controls	2.00
---	------------------------------------	------

**Indiana Business and Real Estate Academy**

(317) 250-1724

ibreaofindianapolis@gmail.com

00	24 Hour Broker Course (Online)	24.00
00	30 Hour Post Licensing Course (Online)	30.00
1	Real Estate Steeple Chase	2.00
12	Evaluating Current Standards in Fair Housing	4.00
13	Exploring Agency Concepts and Disclosure	4.00
14	Keeping It Real: Property Law and Case Studies	4.00
15	NAR: May The Code Be With You	3.00
16	Navigating The Path Through Settlement	3.00
17	Performing Quality BPO's	3.00
18	Property Tax & Mortgage Valuation	3.00
19	Real Estate Contracts	3.00
2	Stay Out of Real Estate Jail	2.00
20	Real Estate Disclosure Issues: Buyer and Seller Obligations	3.00
21	Running A Small Brokerage Firm	3.00
22	Social Media Ethics	3.00
23	Taking the Distress Out of Distressed Properties	3.00
24	The Residential Contract: Issues, Disputes and Solutions	3.00

certifi

25	Understanding Environmental Regulations	3.00
26	What Does It Mean To Be Green	3.00
27	What's The FHA Appraiser Looking For	3.00
28	Indiana Real Estate Agency Law	2.00
29	To Have and To Hold-Single Family Rental Investing Consideration	2.00
3	Indiana License and Escrow Law	2.00
30	Finance SLP (Special Lending Programs) A Panel Discussion	2.00
31	Favorite F Words: Find, Finanace, Fix and Flip	2.00
32	Selling Homes In A Volatile Sellers Market	2.00
33	Agency Breaches you Won't Believe (Classroom)	2.00
34	Standardized Language for Non-Standard Issues (Classroom)	2.00
35	Real Estate In A Volatile Seller's Market (Classroom)	2.00
36	Improve Writing and Negotiating Contracts (Classroom)	2.00
37	Here Comes the Judge-Recent Cases Affecting Indiana Brokers (Classroom)	2.00
38	Flushing Out A Presentation on Septic's and Sewers	2.00
39	Realtor Self Defense	2.00
4	Ethics in Real Estate	2.00
40	Ethics In Real Estate (Online)	3.00
41	Real Estate Steeple Chase (Online)	2.00
42	Indiana Real Estate Agency Law (Online)	2.00
43	Agency Breaches You Won't Believe (Online)	2.00
44	Improve Writing and Negotiating Contracts (Online)	2.00
45	Real Estate In A Volatile Sellers Market (Online)	2.00
46	Indiana License and Escrow Law (Online)	2.00
47	Navigating Home Warranties	2.00
48	Real Estate Investing 101	2.00
49	24 Hour Managing Broker Course	24.00
5	Ethics in Real Estate	2.00
50	30 Hour Post Licensing Course	30.00
51	Risk Reduction in the Real Estate Industry	2.00
52	Addressing Common Issues in A Purchase Agreement	2.00
53	New Home Construction From Site Selection to Closing	2.00
54	Navigating Home Warranties	2.00
55	Environmental Hazards	2.00
56	Environmental Hazards	4.00
57	Performing and Presenting and Accurate CMA	2.00
58	Effective and Compliant Advertising	2.00
59	Risk Reduction in the Real Estate Estate Industry (Online)	2.00
6	Stay Out of Real Estate Jail	2.00
60	New Home Construction from Site Selection to Closing (Online)	2.00
61	Ethics in Real Estate (Online)	3.00
62	Addressing Common Issues in a Purchase Agreement(Online)	2.00
63	Environmental Hazards (Online)	2.00
64	Open and Manage a Real Estate Office (Online)	4.00
65	Effective and Compliant Advertising- Online	2.00
66	Addressing Common Issues in a Purchase Agreement(Online)	2.00
67	Property Condition Assessment(Live Course)	3.00
68	Fair Housing and Related Regulations (live/online)	3.00
69	Basics of Buyer Representation (live/online)	3.00
7	Real Estate Steeple Chase	2.00
70	Navigating a Crazy Seller Market (live/online)	2.00
71	Antitrust and Misrepresentation (live/online)	2.00
72	Agency Issues.. Believable and Unbelievable(MB	2.00
73	Do This? Don't Do That (MB	2.00
74	Real Estate Land Development	3.00
75	The Psychology of the Real Estate Transaction	2.00
76	Avoiding and Overcoming a Low Appraisal...What Does the PA Say - broker only	2.00
77	Did You Really Do That?	2.00
78	How Did You Think That Was Ok?	2.00
79	Termite, Ants, Beetles and More	2.00
8	Indiana License and Escrow Law	2.00

certifi

80	Racoons, Bats, Rodents and More	2.00
81	Ways a Purchase Agreement can be Terminated Asynch/Synch Managing Broker	2.00
82	The Real Estate Commission & What it does (online & live) Managing Broker	2.00
83	How Can You Violate the Code of Ethics (live & Online)Managing Broker	3.00
84	Stay Out of Real Estate Jail	2.00
84	Not the Typical Title Transaction (Live)	2.00
85	Errors and Omissions Insurance in Real Estate Business	2.00
86	The New Buyer Agency Paradigms	2.00

**Indiana Commercial Board of Realtors**

(317) 328-5259E info@myicbr.org

10	Retail Feasibility Analysis	2.00
11	LEDO Panel	2.00
12	Legislative Issues Affecting Commercial Real Estate	2.00
13	Champions of Commercial Real Estate	2.00
16	License Law	2.00
19	Discovering Commercial Real Estate	4.00
20	Flavors of Owner User Financing	2.00
21	Real and Personal Property Assessments	2.00
22	Commercial Real Estate in Indianapolis	2.00
23	Commercial Lease Contracts	2.00
24	Business Brokerage - The Facts	2.00
25	Commercial Real Estate Tax Law Changes	2.00
26	Estimating Market Value	2.00
27	Commercial Real Estate Best Practices	2.00
28	Due Diligence Done Right	2.00
29	Indiana Property Taxes - 50 Shades of Gray	2.00
3	Commercial Legislation	2.00
30	Like-Kind Exchanges	2.00
31	Commercial Purchase Agreements	2.00
31	Commercial Purchase Agreements	2.00
32	How to Make Green Your Competitive Advantage	2.00
33	Agency law	2.00
34	License Law	2.00
35	Anti-Trust Basics, Enforcement, Policies and Compliance	2.00
36	Legal and Financing Issues in Commercial Real Estate	2.00
37	Due Diligence Done Right (Online)	3.00
38	Land Entitlement	2.00
39	Commercial Real Estate Market Outlook	2.00
4	Anti-Trust Basics, Enforcement, Policies and Compliance	2.00
40	Property Management in a Changing World	2.00
41	Commercial Real Estate Data, Technology & Research	2.00
42	Ethics in a Social Media World	2.00
43	Commercial Real Estate Market Outlook	3.00
44	Commercial Real Estate Data, Technology & Research	4.00
45	Legislative Issues Affecting Commercial Real Estate	2.00
46	Elements of Property Condition Assessments	2.00
47	Commercial Real Estate Best Practices	2.00
48	Work Place Violence Prevention for Property Management	2.00
49	Environmentally Challenged Sites	2.00
5	Commercial Financing	2.00
50	Commercial RE Components, BOMA Standards & Listing/Purchase Agreement Form Review	2.00
51	Environmental Issues for Commercial Real Estate	2.00
52	Economic Development trends and Site Certification	2.00
53	Industrial Specialist Panel	2.00
54	Flavors Of Owner/User Financing	2.00
55	Changing trends In Commercial Real Estate Markets & Evolving Economic	2.00
56	Elevating Elite Education	2.00
57	Real Estate Transactions in an Uncertain Tax Environment	2.00
58	District Day: Economic and Tax Update For Commercial Real Estate	2.00
59	Lessons Learned in the Trenches	2.00

certifi

60	Market Trends for Investment Real Estate Under a Greater Challenging Year	2.00
61	Knowing A Buildings Energy Performance	2.00
62	The Role of Real Estate In Local Government	2.00
63	The Economic Outlook for Investors and Business Decision Makers	2.00
64	Title Insurance and Surveys for the Commercial Broker	2.00
65	CCIM Market Analysis-Tools & Technology for Commercial Brokers, Investors and De	2.00
67	Tax Planning for Real Estate Transactions	2.00
68	Working With A Commercial Broker	2.00
69	Technology and Innovation in Commercial Real Estate	2.00
7	Anatomy of a Commercial Lease	2.00
70	Education, Experience and Expertise: You need all 3 to succeed in CRE	2.00
71	Exploring Opportunity Zones (Broker & MB)	2.00
72	Risk Management for Appraisers 101	4.00
73	Economic Forecast & Business Strategies for the Coming Year	2.00
74	Best Practices and Legal Consideration in Expansion Financing Broker&MB	2.00
75	Building the Future of Commercial Real Estate for Diversity & Inclusion	2.00
76	CRE Best Practice Session: Due Diligence in Commercial Real Estate and Shift	2.00
77	CRE Best Practice Session: Lease Review and the Future of Workspaces	2.00
78	Hybrid Workplace: What Commercial Real Estate Brokers Need to Know	2.00
79	Economic Forecast & Workforce Development Panel - RB only	2.00
8	Commercial Real Estate Appraisal	2.00
80	Reimaging Workspaces - RB only	2.00
81	CRE Best Practices: Title Insurance and Expansion Financing (RB only)	2.00
82	Retail Real Estate Feasibility Using GIS (RB only)	2.00
83	CRE Best Practices: Development Process and Environmental Issues (RB only)	2.00
84	Impact of Changes to Healthcare and Education on Commercial Real Estate	2.00
85	Understanding the Commercial Real Estate Development Process - Broker	2.00
86	Best Practices and Considerations for Land Use	2.00
87	Master Forecasting for Managing Receivership and Distressed Assets	2.00
88	Best Practices for Property Management and Shopping Center Management	2.00
9	Agency Law	2.00

**Indiana Real Estate Appraisal Association**

(812) 234-6317C gvarcher@aol.com

1	How to Fill Out the URAR Appraisal Report (Broker)	7.00
10	Houses, Types. Architectural Style and Design and Basic Home Construction (B)	7.00
11	Appraisal Review (Broker)	7.00
12	Defensible Appraisal Practices (Broker)	7.00
13	Appraising Green Residences (Broker)	7.00
14	Today's FHA and VA (Broker)	7.00
16	Understanding and Using Comparable Transactions (Broker)	7.00
17	Residential Appraising: New Things to Think About (Broker)	7.00
19	Basic Construction Refresher (Broker)	7.00
20	Better Safe than Sorry (Broker)	7.00
21	Developing and Supporting Adjustments (Broker)	7.00
22	Appraisal of Small Residential Income Properties	7.00
23	2020-2021 Uniform Standards of Professional Appraisal Practice	7.00
24	Preforming USPAP Compliant Appraisal Reviews	7.00
25	An Appraiser as an Expert Witness	7.00
3	Residential Appraiser Site Valuation (Broker)	7.00
4	Residential Appraiser & the Cost Approach (Broker)	7.00
6	Basic Home Construction (Broker)	4.00
7	How to Screen Residential Properties for Apparent Environmental Hazards (Broker)	8.00
8	HOUSES: Types, Architectural Style and Design (Broker)	3.00

**Indiana Real Estate Institute**

(317) 888-3000 brian@indianarealestateinstitute.com

11	Agency Issues	2.00
12	Pricing Real Property and Appraisal Issues	2.00
13	Providing Service to the Buyer and Seller	2.00

certifi

14	Fair Housing and Practices	2.00
15	Ethics and Professional Standards	2.00
16	Home Inspections and Home Warranties	2.00
17	Real Estate Contracts	2.00
18	Real Estate Investing	2.00
19	Win-Win Negotiations	2.00
20	Residential Brokerage - Running Your Business Like a Business	2.00
21	Residential Brokerage - Creating Value for Your Clients	2.00
22	24 Hour Education Course (Activation)	24.00
23	10 Things Every Managing Broker Should Tell Their Agents	2.00
25	Measuring Square Footage by ANSI Standards	2.00
26	Introduction to Commercial Real Estate	2.00
27	Outside of the Box Lending	2.00
28	Making Adjustments	2.00
29	Real Estate Taxation	2.00
30	Public and Private Land Use Controls	2.00
31	Environmental Issues and Residential Housing	2.00
32	Title Records and Title Insurance	2.00
33	30 Hour Real Estate Post Licensing	30.00
34	How To Write an Effective CMA	3.00
35	Home Designs & Square Footage	3.00
36	Property Management	2.00
37	Property Interests & Ownership	2.00
38	Real Estate Brokerage	2.00
39	Underwriting & Credit Scoring	2.00
40	Leasing of Real Estate	2.00
41	FHA & VA Appraisal Inspections and Reporting	2.00
42	CE-How To Think Like An Appraiser	2.00
43	CE-Indiana License Law	3.00
44	CE-Running a Better Brokerage (Managing Broker)	2.00
45	Real Estate Brokerage (Broker & MB)	2.00
46	Running a Real Estate Brokerage(MB)	2.00
47	Underwriting & Credit Scoring	2.00
48	Home Designs & Square Footage(online)	3.00
49	Indiana License Law(online)	3.00
50	How To Write An Effective CMA(online)	3.00
51	Real Estate Agent Safety (Broker only)	2.00
52	Mortgage Loan Products, Underwriting, and the Appraisal Process	3.00
53	24hr Managing Broker Licensing Course	24.00
54	Live and Online CE - 1031 Exchanges (Broker only)	2.00
55	Live and Online CE - Ancillary Exchanges (Broker only)	2.00
56	Live and Online CE - Financial Advising for Clients	2.00
57	Live and Online CE - Rural Property Tips & Tricks (Broker only)	2.00
58	Live and Online CE - Trusts and Estates	2.00
59	Drug Lab Disclosure & Requirements in Real Estate	2.00
60	Legal Negligence & Liability in Real Estate - Managing Broker & Broker	2.00
61	New Construction Home Building	2.00
62	The Law of Real Estate Contracts-Managing Broker & Broker	3.00
63	Property Law - Online & Live	4.00

1	Saving Home Energy for Real Estate Professionals	6.00
2	Home Energy Efficiency for Real Estate Professionals	4.00
3	Home Energy Score for Real Estate Professionals	3.00
4	Home Energy Efficiency for Real Estate Professionals	4.00
5	Home Energy Score for Real Estate Professionals	2.00
6	Saving Home Energy for Real Estate Professionals	2.00
7	Introduction to Home Inspections for Real Estate Professionals	6.00

**International Right of Way Association**

(310) 538-0233

jsaindy@gmail.com

1	IRWA: Railroad Symposium	8.00
10	2020 IRWA Right of way Management Program	6.00
11	1.2020 The Intersection of Appraising and Transportation Program	7.00
12	2021 October Energy and Utility Program	7.00
13	2022 IRWA Eminent Domain Mock Trail	6.00
14	Course 901 Engineering Plan Development and Application	8.00
15	Course 902 Property Descriptions	8.00
16	Challenges of Acquiring Right of Way in 2022	6.00
17	Railroad Symposium 2023	6.00
18	2023 Utility Forum	6.00
19	2024 Transportation Forum	6.00
2	IRWA Condemnation Seminar	6.00
20	Economic Development and Planning	6.00
3	IRWA Eminent Domain Mock Trial Course	6.00
4	IRWA Ch 10 Railroad Symposium	4.00
5	C200 Principles of Right of Way Negotiation	6.00
6	IRWA Law Day Symposium	6.00
7	IRWA Transportation/Infrastructure Day Program (Live)	6.00
8	2019 IRWA Railroad Symposium	6.00
9	2019 IRWA Eminent Domain/Condemnation Program	6.00

**Kaplan Real Estate Schools**

(608) 518-4543

lisa.goyette@kaplan.com

01	Sustainable Housing	6.00
02	Fair Housing	6.00
03	Commercial Real Estate Listing Properties	3.00
04	Understanding Credit & Improving Credit Scores	3.00
05	Truth About Mold	5.00
06	Ethics in Today's Real Estate World	5.00
07	R-E-S-P-E-C-T RESPA to Avoid Penalties & Loss of License	4.00
08	Unconscious Bias: Barrier to Service	2.00
09	2025/2027 Association Ethics	4.00
10	Fair Housing	4.00

**La Porte County Association of REALTORS**

(219) 324-8120

lpcar@frontier.com

1	Advertising the Fair Housing Way	2.00
10	Risk Management	2.00
11	Code of Ethics	4.00
12	NAR Realtor Safety Course: Safety Matters	4.00
13	Risk Management	2.00
14	Diversity and the Real Estate Professional	2.00
15	RPR-REALTORS Property Resource AVMS, RVMS, &Showing the Consumers the Differer	4.00
16	Environmental Considerations in Real Estate	2.00
17	License Law	2.00
18	Purchase Agreements	2.00
19	Home Inspection Survival Guide for REALTORS	2.00
2	Settlement Procedures	2.00
20	Credit Scoring	2.00
21	Procuring Cause In Real Estate (Broker and MB)	2.00
22	Buyer Agency	2.00
23	Dont Become a Victim- Cyber Security and Fraud Awareness	2.00
24	Get Your Guard up Safety & Self Defense Tactics	2.00
25	Real Estate, Internet and Privacy in the Information Age	2.00
26	Indiana License Law (Broker & MB)	2.00
26	IN Contracts and forms (Broker&MB)	4.00
27	Business Email Compromise and Wire Fraud	2.00
28	Radon 101	2.00
29	Indiana Agency Law	2.00

certifi

3	The Law of Agency	2.00
30	Business to Business Principles: How to Serve Your Clients by Better	2.00
31	Understanding Contingencies	2.00
32	Buyer Agency	2.00
33	Indiana Contracts	4.00
4	License and Escrow Laws	2.00
5	Mortgage Fraud	2.00
6	Managing Broker Update	2.00
7	Real Estate Appraisals	2.00
8	Anti-Trust and Real Estate	2.00
9	TRID	2.00

**Lighthouse School of Real Estate**

(219) 852-9544

jparham@lighthouserealtywin.com

1	Business to Business Principles: How to Serve your clients By Better Serving you	2.00
10	Creating a Diversity Equity and Inclusion Plan for Your Brokerage	3.00
11	Indiana License Law	4.00
12	Managing The Real Estate Transaction	6.00
13	Representing Buyer Clients	2.00
14	Property Management Fundamentals	4.00
15	An Overview of Public and Private Water Utilities for the RE Broker in NW Ind	2.00
16	The Ins and Outs of Effective BPOs	2.00
17	Obscure Forms	3.00
18	Trusts and Estates	2.00
19	Realtors Code of Ethics: Our Promise of Professionalism	4.00
2	Managing the Electronic Real Estate Transaction	2.00
20	Email & Wire Fraud Prevention	2.00
21	Construction Basics for Real Estate Professionals	2.00
22	Understanding Financing & Lending Markets for RE Professionals	6.00
3	Advertising and Fair Housing	2.00
4	Understanding Contingencies	2.00
5	Antitrust and Real Estate	2.00
6	Residential Forms	4.00
7	Representing Seller Clients	2.00
8	Closing Short Sales	2.00
9	Embracing an Ethical Environment	3.00

**Listing Leaders Academy of Real Estate LLC**

(219) 225-2000

listingleadersacademy@gmail.com

1	Indiana Broker Post Licensing Course (online)	30.00
2	Indiana Managing Broker Course (online)	24.00

**Listing Leaders Northwest School of Real Estate**

(219) 733-5478

school@listingleadersnw.com

1	30 hour Post Licensing Course	30.00
10	Commercial Risk Management Planning	3.00
11	Basics Construction Review	6.00
12	Taking the Distress Out of Distressed Properties	3.00
13	Handling Foreclosures and Short Sales	2.00
14	What Does it Mean to be Green	3.00
15	Social Media Ethics	3.00
16	Real Estate Contracts (Broker and MB)	4.00
17	Residential Contracts: Issues, Disputes, and Solutions (MB)	4.00
18	Real Estate Disclosure Issues Buyer & Seller Obligations	4.00
19	Risky Business: Protecting your License and Brokerage	3.00
2	24hr Managing Broker Licensing Course	24.00
20	Running a Small Brokerage(mb)	3.00
21	Residential Financing Refresher	2.00
22	Keeping it Real: Property Law & Case Studies	4.00
23	Property Tax and Mortgage Valuation	4.00

certifi

24	NAR: May the Code be with You	4.00
25	Exploring Agency Concepts and Disclosures	4.00
26	Evaluating Current Standards in Fair Housing	4.00
27	Performing Quality BPOs	4.00
3	A Day in the Life of a Buyer Agent	3.00
4	Helping Clients Understand Real Estate Financing	3.00
5	Real Estate Safety: Protect yourself and your Clients	4.00
6	Property Management Basics	4.00
7	Advertising and Property Management	4.00
8	Property Management Leases	4.00
9	Commercial Real Estate 101	2.00

**McColly School of Real Estate, Inc.**

(219) 864-7200

rhonda@mccolly.com

1	Avoid Roadkill-top10 stupid things really smart reltrs do to mess up their lives	0.00
10	Working with Distressed Sellers	2.00
11	Working with Bank Owned Properties	2.00
12	Indiana Estate License Law Review Of Senate Bill 275	2.00
13	Mortgage Finance Principles For Real Estate Licenssees	2.00
14	30 Hour Post Licensing Course	
15	24 Hour Education Course - Activation	24.00
16	Dodd-Frank, the CFPB and the Coming Changesto real Estate Closings	4.00
17	Home Financing in Today's Real Estate Market	3.00
18	Agency - The Big Picture (online)	4.00
19	Keeping It Real: Property Law and Case Studies	4.00
2	Social Media Marketing for Real Estate Professionals	2.00
20	What's Up Doc: Examining Investment Properties (online)	4.00
21	Thinking Outside the Box: Financing Investment Properties (online)	4.00
22	Painless Property Rentals: Managing Investment Properties (online)	4.00
23	The Residential Contract: Issues, Disputes and Solutions (online)	4.00
24	NAR: Ethical Training Throught the Standard of Practice (online)	4.00
25	Counselign Clients on Property Values	2.00
26	Counseling Clients on Property Flipping	2.00
27	Fair Housing Practices for Real Estate Professionals	2.00
28	24 Hour Managing Broker Course (Online)	24.00
29	30 Hour Post Licensing (Online)	30.00
3	The Long and Short of It: Anatomy of a Short Sale	6.00
30	Understanding Tax Lien Sales	2.00
31	Agency Law Revisited	2.00
32	Counseling Clients on Property Values	2.00
33	Fair Housing Practices for R.E. Professionals	2.00
34	Understanding Contingencies	2.00
35	NAR Code of Ethics	4.00
36	Easements, Riparian Rights, and Surveys	2.00
37	Running A Small Brokerage Firm Online Course MB/Broker	4.00
38	Risky Business: Protecting Your License and Brokerage-Online	3.00
39	Commercial Real Estate Transaction Flow-Online	3.00
4	The FHA HECM (Reverse Mortgage) & HECM for Home Purchase Program	2.00
40	Building A Successful Commercial Real Estate Business-Online	3.00
41	Evaluating Current Standards IN Fair Housing-Online	4.00
42	Exploring Agency Concepts and Disclosure-Online	4.00
43	May the Code Be With YOu-Online	4.00
44	Navigting the Pah Through Settlement-Online	4.00
45	Performing Quality BPO's-Online	4.00
46	Understanding Environmental Regulations-Online	3.00
47	What's the FHA Appraiser Looking For?-Online	3.00
48	What Does It Mean To Be Green?-Online	3.00
49	Just a Little More Time	2.00
5	Mortgage Fraud	2.00
50	ISpy	2.00
51	Just a Little More Time	2.00

certifi

52	I Spy	2.00
53	Title Insurance	2.00
54	Implicit Bias Awareness & Cultural Competency - Online	4.00
55	Economic Trends - Online	3.00
56	Understanding Environmental Regulations - Online	3.00
57	Real Estate Disclosure Issues: Buyer & Seller Obligations - Online	3.00
6	Alternative Financing Methods: Land Contracts, Lease-to-Own, Purchase Money Mg.	2.00
7	Understanding & Completing Short Sales	2.00
8	Pricing Listings in a Difficult Market	2.00
9	Counseling Clients of Property Flipping	2.00

**McKissock, LP**

(800) 328-2008

vpsregulatory@colibrigroup.com

100	Fair Housing	4.00
104	Navigating a Hot Seller's Market	4.00
105	Helping Buyers Narrow in on Their Dream Home	2.00
106	How to Work With Real Estate Investors - Part 2	3.00
107	Real Estate Investing: Beyond the Basics	4.00
115	A New Look at Contract Law	3.00
117	Fair Housing	4.00
118	The Power of Exchange: Discover the Value of 1031 Tax Deferred Exchanges	3.00
119	Managing a Real Estate Brokerage (w/video component)	4.00
121	Know the Code: Your Guide to the Code of Ethics	3.00
122	Getting Down to the Facts about Fair Housing	3.00
125	The Nuts and Bolts of Commercial Real Estate	4.00
126	Foreign Investment in U.S. Real Estate	4.00
127	The Basics of Land Management	3.00
130	Americans with Disabilities Act ADA	3.00
133	Millennials are Changing Real Estate: Are You Ready	3.00
134	The Property Management Primer	3.00
135	Using Retirement Assets to Purchase Real Estate	3.00
137	Lead Alert: A Guide for Property Managers	3.00
138	Uncovering the Facts About Mortgage Financing	3.00
139	Online Correspondence: Helping Buyers Narrow in on Their Dream Home	2.00
140	Online Correspondence: Real Estate Safety: Protect Yourself and Your Client	3.00
141	Real Estate Safety: Protect Yourself and Your Clients	3.00
142	Finding Your Focus: Niche Marketing for Real Estate	3.00
143	Real Estate Investing: Beyond the Basics	4.00
144	Online Correspondence: Know the Code: Your Guide to the Code of Ethics	3.00
145	Online Correspondence: A New Look at Contract Law	3.00
146	Online Correspondence: A Homey Buyer's Guide to Credit Scores	2.00
149	Going Green: Elements of an Eco-Friendly Home	3.00
150	Managing a Real Estate Brokerage	4.00
151	What Everyone Should Know About Their Credit History	2.00
153	Online Correspondence: Listing Agreements	3.00
154	Top Policy Issues Facing Brokerage Today	3.00
155	The Doctor is In: Diagnosing Your Risk Management	3.00
156	Online Correspondence: Americans with Disabilities Act ADA	3.00
157	Drama and the Code of Ethics	3.00
158	Online Correspondence: Drama and the Code of Ethics	3.00
159	Smart Home Technology	3.00
160	Educating Sellers	2.00
161	Educating Homebuyers	3.00
162	Intro To Property Management: Market Analysis Risk Management and Maintenance	3.00
163	Real estate Taxes	3.00
164	Managing Online Transactions (Demonstrated with dotloop)	3.00
165	Live Webinar: Real Estate Investing Made Clear, Concise and Compelling	3.00
166	Commercial Real Estate 101	3.00
167	NAR: May the Code be with You	3.00
168	Ethics in the Age of Disruption	3.00
169	Real Estate Trust Accounts	2.00

certifi

170	From Contract to Closing: A Breakdown of the RE Market	2.00
171	Online Correspondence: Give your Clients the Green Light: Simple ways to Green	3.00
172	Online Correspondence: Going Green: Elements of an Eco-friendly Home	3.00
173	Online Correspondence: How to Work with Real Estate Investor	3.00
174	Online Correspondence: Navigating a Hot Sellers? Market	3.00
175	Online Correspondence: What Everyone should know about their credit History	2.00
176	Taking the Distress Out of Distressed Properties	3.00
177	Performing Quality BPOs	4.00
178	Helping Clients Understand Real Estate Financing	3.00
179	Online Correspondence: Ethics in the Age of Disruption	3.00
180	Online Correspondence: NAR: May the Code Be with You	3.00
181	Live Webinar: Secrets of Residential Investing	3.00
182	Live Webinar: Cons, Scams and Hacks: Protecting Clients in an Internet World	3.00
183	Live Webinar: May the Code Be with You	3.00
184	Live Webinar: Home Inspections and Real Estate	3.00
185	Live Webinar: Residential Construction Fundamentals	3.00
186	Nontraditional and Alternative Finance	3.00
187	Real Property Appraisals	4.00
188	Handling Multiple Offers	2.00
189	Live Webinar: Real Estate Investing Part 1: How to Be a Top-Notch Player	3.00
190	Real Estate Market Cycles and Trends	3.00
191	Implicit Bias Awareness and Cultural Competency	4.00
192	Service, Support and Companion Animals	2.00
193	Cybersecurity: Protecting the Real Estate Transaction	3.00
194	OC: Cybersecurity: Protecting the Real Estate Transaction	3.00
195	Property Condition Discovery and Disclosure Compliance	3.00
196	OC: Property Condition Discovery and Disclosure Compliance	3.00
197	Workforce Housing: Solutions for Homes and Financing	4.00
198	OC: Workforce Housing: Solutions for Homes and Financing	4.00
199	Serving Generational Clients	3.00
199	Foundations of Buyer Agency Excellence	3.00
200	Online Correspondence: Serving Generational Clients	3.00
201	Fair Housing Laws and Compliance	2.00
202	Charting Your Success: The Code of Ethics, Buyer Presentation & Your Value Propo	3.00
203	Negotiation Fundamentals	3.00
204	Negotiation Models and Case Sutdies	3.00
28	Listing Agreements	3.00
54	A Day in the Life of a Buyer Agent	3.00
63	Preparing A Listing Agreement: An In-Depth Look	4.00
65	How to Work with Real Estate Investors - Part 1	3.00
85	Online: A Day in the Life of a Buyer Agent	3.00
89	Online: Basics of Green Building for Real Estate	4.00
92	The End of the Paper Trail: How to Conduct Paperless Transactions	3.00
93	Short Sales and Foreclosures	3.00
95	Managing a Real Estate Brokerage (Correspondence)	4.00

---

**Meridian Title Corporation****(800) 777-1574****kriland@meridiantitle.com**

1	Title Insurance	2.00
13	Represnting the Condominium Buyer & Seller	2.00
14	Short Sale Basics	2.00
15	Alternative Financing	2.00
16	ABC's of Underwriting	2.00
17	Settlement Procedures	2.00
18	Agency Law	2.00
19	Borrowers in Default and REO Transactions	2.00
2	Settlement Procedures	2.00
20	A Complete Guide to Short Sales	2.00
21	The Listing Interview&How to Uncover Title Related Matters	1.00
22	Short Sales Beyond Basics	2.00
23	CFPB Loan and Closing Disclores	1.00

certifi

24	CFPB Loan and Closing Disclosures.	2.00
25	Indiana Tax Sales	2.00
26	Understanding the Indiana Tax Process	1.00
27	Closing HUD Homes/Buyers Select Closing Agent Program	1.00
28	Understanding and Writing an Enforceable Purchase Agreement	3.00
29	Unlocking the Mysteries of a Title Commitments	2.00
3	License & Escrow Law	2.00
30	Understanding and Writing an Enforceable Purchase Agreement	3.00
31	Unlocking the Mysteries of a Title Commitments	2.00
32	The New Normal, As The Closing World Turns	2.00
33	The Listing Interview & How to Uncover Title Related Matters + Understanding &	4.00
34	Get Your Guard Up-Safety & Self Defense Tactics	2.00
35	Get Your Guard Up-Safety & Self Defense Tactics for the Real Estate Professional	2.00
36	Don't Become A Victim-Cyber Security and Fraud Awareness	2.00
37	Realtors Guide to Surviving Home Inspections	2.00
38	Best Practices For A Smooth Transaction-Turning Sold Into Gold	2.00
39	Real Estate in The Digital Days	2.00
4	Agency Law	2.00
40	All About the Money	2.00
41	Sharpening The Finer Title & Escrow Skills in Today's Real Estate Market	2.00
42	The Players and The Process	2.00
43	Cash Transactions & FIRPTA Combo Class	2.00
44	FIRPTA and Understanding Land Contracts Combo Class	2.00
45	Understanding Land Contracts & Cash Transactions Combo Class	2.00
46	FIRPTA AND Fraud Combo Class	2.00
47	In Depth Look at 1031 Exchange	2.00
5	Commitment, Closing, Commission! Dissection of a Title Commitment and HUD	2.00
7	The ABC's of Underwriting	2.00
8	Working with Credit Impaired Clients & Their Real Estate	2.00
9	Property Inspections	2.00

**Metropolitan Title of Indiana, LLC**

(260) 497-9469

msklenar@metrotci.com

1	Working With a Commercial Broker	2.00
10	Eleven Steps To Short Sale	3.00
11	The New RESPA & Real IN Settlement Procedures	3.00
12	Ten Steps To Closing Short Sales	3.00
13	Basic Indiana Bankruptcy and Foreclosure Laws	3.00
14	Fire, Ice, and Mudslides	2.00
2	Consumer Finance Protection Bureau/TILA/Regulator Changes	2.00
3	Alternative Financing	2.00
4	Everything you Want To Know About Title Insurance	1.00
5	Till Death Do Us Part-Wills, Estates and Trusts	2.00
6	Goodbye HUD	2.00
7	Settlement Procedures	2.00
8	1031 Exchanges	2.00
9	Basic Bankruptcy & Foreclosure	2.00

**MIBOR REALTOR Association**

(317) 956-1912

education@mibor.com

1	Professional Standards Enforcement the Right Way	3.00
10	Professional Standards Hearing Panel Training	3.00
11	The Role of Grievance Committee and Citation Panels	3.00
12	The Three C's-Cooperation, Compensation and the Code of Ethics	3.00
13	The Way Home (Fair Housing Training)	3.00
14	Grievance Committee Basic General Training	3.00
15	Professional Standards Advanced Training	3.00
16	Grievance Committee Advanced Training	3.00
17	Professional Standards General Training	3.00
18	Professional Standards Fundamentals	3.00

certifi

19	Professional Standards Mastery Grievance	3.00
2	Enforcing The Code and Its Standards	3.00
20	Professional Standards Mastery Hearing Panel	3.00
3	Concepts of Professional Standards Enforcement for Grievance Committee	3.00
4	Advanced Professionals Standards: The Touch Questions	3.00
5	Grievance Committee Seminar	3.00
6	Professionalism And the Enforcement of the Code of Ethics	3.00
7	The Code, the Law and Procuring Cause: Serving the Client and Understanding Comp	3.00
8	Advanced Concepts of Professional Enforcement of the Code (MB)	3.00
9	The Board of Directors and Their Responsibilities in Professional Standards Proc	3.00

**Mutual of Omaha Mortgage**

(614) 339-0433

kylie@hecmprogram.com

1	The FACTS about the FHA HECM for Purchase Program-LifeStyle Home Loan	2.00
---	---	------

**National Property Inspections, Inc.**

(402) 333-9807

npi-ce@npiweb.com

1	Home Inspection 101 for Real Estate Professionals	2.00
2	Top Ten Red Flags: Conditions to Look for While Showing a House	2.00
3	Understanding Older Houses	2.00
4	Exteriors Home Inspections Education for Real Estate Professionals	2.00

**New Day Realty Training, New Day Realty LLC**

(317) 786-1111

dee@deeayoung.com

1	Managing Broker Annual Review 2018-2019 Part 1 (Broker & MB)	2.00
10	Instructor's Review To Renew 19-20 for Indiana Instructors (Broker)	4.00
11	MBE24 CORE Managing Broker Eligible 24 Hour Qualifying Course	24.00
12	MBE24 Core 1 Section 3-1 Introduction to Broker Management Part One	4.00
13	MBE24 Core 2 Section 3-1 Introduction to Broker Management Part Two	4.00
14	MBE24 Core 3 Section 3-2 Brokerage Operations Part One	4.00
15	MBE24 Core 4 Section 3-2 Brokerage Operations Part Two	4.00
16	MBE24 Core 5 Section 3-3 Role Of A Managing Broker Part One	4.00
17	MBE24 Core 6 Section 3-3 Role Of A Managing Broker Part Two	4.00
18	3 Key RE Contracts-List buyer & Purchase Agreements (Broker & MB)	4.00
19	Managing Broker Annual Review 2020 Part 1 (MB and Broker)	2.00
2	Managing Broker Annual Review 2018-2019 Part 2 (Broker & MB)	2.00
20	Managing Broker Annual Review 2020 Part II (MB and Broker)	2.00
21	Buyer Agency-Protecting the Client & the Broker Firm (Broker and MB)	4.00
22	Real Estate Purchase Contracts & Moifiers (Broker and MB)	4.00
23	REBP30 Real Estate Broker Review- Post licensing 30Hr	30.00
24	REBR30 Real Estate Broker Review Core 1A- Indiana Real Transactions Broker & MB	3.00
25	REBR30 Real Estate Broker Review Core 1B-Indiana Real Estate Transactions Broker	3.00
26	REBR30 Real Estate Broker Review Core 2A-Financing (broker &MB)	3.00
27	REBR30 Real Estate Broker Review Core 4B - Construction, Sales ,and Marketing (L	2.00
28	REBR30 Real Estate Broker Review Core 5A- Negotiating & Counseling Skills, Cultu	3.00
29	REBR30 Real Estate Broker Review Core 5B- Negotiating & Counseling Skills, Cultu	2.00
3	Land Use Property Rights and Eminent Domain	2.00
30	Trending issues for managing brokers (Broker& MB)	3.00
31	Improving cultural intelligence (Broker& MB)	3.00
32	Construction concepts & concerns	3.00
33	Residential environmental & infrastructure	3.00
34	Realtors Code of Ethics- Our Code to Live by	3.00
35	IN Real Estate Instructors, Schools & Providers ? Who, What & How(INST & RB)	4.00
36	REBR30 Real Estate Broker Review Core 2B- Financing	3.00
36	What the HECM? A Creative Financing Tool (RB)	2.00
37	What the HECM? A Creative Financing Tool (RB)	3.00
38	What the HECM? A Creative Financing Tool (RB)	4.00
39	REAL Pros License Law - Managing Brokers Annual Update (RB & MB)	3.00
4	Procuring Cause 17 Points to Ponder	2.00
40	REAL Pros License Law ? Managing Brokers Annual Update (RB & MB)	4.00

certifi

41	REAL Pros License Law ? Broker Company Options, Open to Close (RB & MB)	3.00
42	REAL Pros License Law ? Consumer Complaints & IREC (RB & MB)	3.00
43	REAL Pros License Law ? Indiana Agency Relationships (RB & MB)	3.00
44	Indiana Real Estate Instructors Development Workshop - IDW	4.00
45	Realtor Code of Ethics Cycle 7	3.00
46	REAL Pros REAL Life Safety	3.00
47	REAL Pros License Law ? Managing Independent Contractors & Herding	3.00
48	REAL Pros-15 Ways to Lose Your License -Broker & Managing Broker	4.00
49	IN Real Estate Instructors Workshop- Instructor & Broker	4.00
5	3 Key RE Contracts-List Buyer and Purchase Agreements (MB & Broker)	2.00
50	REAL Pros-Managing Broker Issues for Realtors & NOT's - Mgn Broker & Brokers	4.00
51	REAL Pros License Law-IN Agency Relationships & Contracts	4.00
52	REALTOR Code of Ethics-Cycle 7	4.00
53	REAL Pros License Law-Navigating IN Agency Relationships & Contracts	6.00
54	Indiana Real Estate Instructors Review	4.00
55	REAL Pros-15 Ways to Lose Your License-Incompetent Practice	2.00
56	REALTOR Fair Housing Review	2.00
57	REALTOR Code of Ethics-Cycle 8	3.00
58	REAL Pros License Law-Consumer Complaints & IREC	2.00
6	Better Buyer Agency Protecting the Client (Broker)	2.00
8	Forms R Us-Addendums & Amendments in Real Estate Contracts (MB/RB)	2.00
9	Instructor's Review To Renew 19-20 for Indiana Instructors (Instructor)	4.00

**Northwest Indiana Realtors Association**

(219) 795-3600

joe@gniar.com

100	How to Better Serve Those Who've Served You	2.00
101	Business to Business Principles: How to Serve Your Clients By Better Serving	2.00
102	All About the Money	2.00
103	Real Estate in the Digital Days	2.00
104	The Realtors Code (NAR)	3.00
105	Understanding Contingencies	2.00
106	Residential Forms	4.00
107	Representing Seller Clients	2.00
108	Closing Short Sales	2.00
109	Embracing an Ethical Environmental	3.00
11	The Code of Ethics: Our Promise of Professionalism - Quadrennial Third Quarter	4.00
110	Creating Diversity, Equity and Inclusion Plan for your Brokerage (RB)	4.00
111	Role of the Assessor, Assessment Basics, & Property Tax Exemptions	3.00
112	Funding Local Governments & Your Tax Bill	3.00
113	Property Taxes & The ABC to Z of Title Work	3.00
114	Managing the Electronic Real Estate Transaction	2.00
115	Commercial verse Residential Real Estate a ICBR & NIRA Collaboration	2.00
116	Real Estate, the Internet & Privacy in the Information Age	2.00
117	Buyer Agency - Managing Broker & Broker	2.00
118	Representing Buyer Clients	2.00
119	Property Management Fundamentals	4.00
120	General Water Treatment	3.00
121	General Water Treatment	3.00
122	Understanding Diversity in Real Estate	2.00
123	Understanding Diversity in Real Estate	3.00
124	Certified Residential Real Estate Probate Specialist	6.00
125	Understanding the Federal Fair Housing Act & the Americans with Disabilities Act	2.00
126	Beyond the Blueprint-Creating an Inclusive Future in Real Estate	2.00
13	Residential Forms - Listing and Purchase Forms	4.00
16	Understanding Contingencies	2.00
17	Working With Bank Owned Properties (REO'S)	2.00
18	Representing Seller Clients	2.00
19	Working With Distressed Sellers	2.00
20	Dealing With "Under Water" Sellers	2.00
21	Appraisal Applications for Real Estate Licensees	2.00
22	Indiana Real Estate License and Escrow Laws	2.00

certifi

29	License Law - A Review of Senate Bill 275	2.00
31	Understanding New Construction	2.00
32	Mortgage Finance and Credit Scoring	2.00
38	Understanding New Construction	2.00
39	Mortgage Finance and Credit Scoring	2.00
40	USPAP and Broker Price Opinion Reports	2.00
41	Basic Fundamentals of New Construction Residential Homes	2.00
42	Basic Fundamentals of New Construction Residential Homes	2.00
43	Credit Scoring	2.00
47	Commercial Real Estate 101	2.00
50	The Law of Agency (Managing Broker Mandatory Course)	2.00
51	Social Media Fair Housing, Legal Issues & License Law	3.00
52	Social Media Ethics for Real Estate	3.00
53	Indiana License and Escrow Law	2.00
54	Law of Agency	2.00
55	Role of the Managing Broker	4.00
57	Indiana Housing and Community Development Authority Homeownership Programs	2.00
58	CFPB Loan Closing Disclosures	2.00
59	Settlement Procedures with CFPB Loan & Closing Disclosures	3.00
64	Mortgage Financing for Real Estate Licensees	6.00
65	Managing the Real Estate Transaction	6.00
66	Representing the Condominium Buyer or Seller	2.00
68	Diversity & the Real Estate Professional	2.00
69	FHA HECM Reverse Mortgage, HECM for Home Purchase & the senior in the RE Market	2.00
72	Unethical & Unlawful Use of Media	3.00
73	Email Compromise & Wire Fraud	2.00
74	Safety Matters: Safe Business = Smart Business	4.00
75	Antitrust	2.00
78	Home Inspection Survival Guide for REALTORS	2.00
79	On-Site Sewage Systems: The Infrastructure Asset That Nobody Boasts About	4.00
80	Community Development Forum - Affordable Housing Partnerships	4.00
81	The Snippets of Real Estate Law	6.00
83	Email Compromise & Wire Fraud	2.00
85	RPR: Making a Member Benefit Work for Your Clients	2.00
86	Embracing an Ethical Environment	3.00
88	50th Underwriting Process, FHA Appraisals & Credit Scoring	2.00
89	Who, What, Where, When, Why and How of Real Estate Law	6.00
90	NAR's Code of Ethics	4.00
91	Managing The Transaction (MB and Broker)	6.00
92	Antitrust and Real Estate (MB and Broker)	2.00
93	Net Sheet to Success (MB and Broker)	2.00
94	Unique Topics in Real Estate Practice (Broker only)	6.00
95	Procuring Cause in Real Estate	2.00
96	Real Estate Commission Disciplinary Procedures (Broker & MB)	2.00
97	IN Tax Sales & Understanding the Real Estate Tax Process	3.00
98	Gaining IN Real Estate Broker Licensure By Reciprocity (BROKER ONLY)	3.00
99	Radon 101	2.00

1	Residential Building Red Flags	3.00
10	Real Estate Agent Safety	3.00
11	Fair Housing Made Easy	3.00
12	Basics of Real Estate Finance	3.00
13	Real Estate Pricing	4.00
14	Real Estate Ethic	3.00
15	Successful & Compliant Advertising for Real Estate Agents	4.00
16	Brokerage Management: Handling Challenges and Finding Solutions	4.00
17	Real Estate Agent Safety	2.00
18	Office Supervision For Managing Brokers	4.00
19	Closing Real Estate Transactions	5.00

certified

2	Green Housing Essentials	3.00
20	Maintaining An Indiana License/Indiana Agency Relationships	4.00
21	Property Management	4.00
22	Appraising and Estimating Market Value	4.00
23	Housing for Military and Veterans	4.00
24	The Lay of the Land	4.00
25	Managing your Brokerage	4.00
26	Ownership in Real Estate	4.00
27	Real Estate Mathematic	4.00
28	Brokerage Management Policies	4.00
29	Boo! Don't Be Scared of Stigmatized Properties	4.00
3	Broker Management: Establish & Maintain a Successful Brokerage	4.00
30	Indiana Managing Brokers: Avoid the Top Violations	4.00
31	Buyer and Seller Representative with a Focus on Industry Trends	4.00
4	Don't Risk It: Preventing Common Violations	3.00
5	Double Trouble: Antitrust & Misrepresentation	3.00
6	Broker Management: Analyzing the Financial Aspects	4.00
7	The Effectual Agent: Guide to Agency & Ethics	3.00
8	Broker Management: Establish & Maintain a Successful Brokerage	4.00
9	Broker Management: Analyzing the Financial Aspects	4.00

**Perry Real Estate College**

(859) 525-0303

instructor@perryrealestatecollege.com

1	24 hour managing broker	24.00
2	30 hour post-license	30.00

**Preferred Systems, Inc.**

(888) 455-7437

info@preferreddeducation.com

1	Managing the Home Inspection ?	3.00
10	VA Loan Certified	4.00
11	Selling the Sun: Establishing Value for Solar PV Homes	3.00
12	New Home Construction: For Real Estate Agents	3.00
13	Radon and Real Estate Transactions	2.00
14	Going Green	3.00
15	Grow Houses	2.00
16	Residential Structural Inspections	2.00
17	Understanding Residential Electrical Inspections: For Real Estate Agents	2.00
18	The Basics of Heating Systems: For Real Estate	2.00
19	Air Quality Testing for Real Estate Agents	2.00
20	Pests and Environmental Hazards for Real Estate Professionals	3.00
21	How to be a Responsible Realtor During a Pandemic	2.00
22	Millennium Homes for Real Estate Agents	2.00
23	Residential Water Testing for Real Estate Agents	2.00
24	Clandestine Testing: What You Need to Know	2.00
25	Laying the Foundation for Real Estate Success	2.00
26	Understanding Residential Outdoor & Indoor Pools,Spas, & Saunas	2.00
27	Waiving a Home Inspection: What Could Go Wrong?	2.00
4	Avoiding the Aggravations of Home Inspections	2.00
5	Mold: What You Need to know About Mold and How to Read Air Sampling	2.00
6	Expert Marketing Blueprint	4.00
7	Kitchen and Bathroom Appliances for Real Estate Agents	2.00
8	Inspecting the Peripherals: from garage Doors to Sprinklers, What Real Estate Ag	2.00
9	Lead Safety: What Real Estate Agents Need to Know	2.00

**Premier School Of Real Estate**

(812) -20-1-6866

hoosierkennedy@msn.com

1	Optimizing Features of the M.L.S.	3.00
10	Avoiding Antitrust Liability	2.00
11	Managing Misrepresentation & Unauthorized Practice of Law Risks	2.00
12	Behavior Selling	2.00

certifi

13	Negotiating Skills	2.00
14	Analyzing Investment Real Estate	2.00
15	Professional Ethics	2.00
16	Professional Standards	2.00
17	Credit & Real Estate Financing	2.00
18	Income Taxes and Real Estate Investing	2.00
19	Learning to Love your Appraiser	2.00
2	Optimizing Features of the M.L.S. , Part II	3.00
20	Making Money by Understanding Taxes	2.00
21	Real Estate Potpourri	2.00
22	Real Estate Financing	2.00
23	Financial & Estate Planning	2.00
24	Investments	2.00
25	Making Money by Understanding Taxes	4.00
26	The Consumer Loves the "Extra Mile"	2.00
27	Real Estate Contracts	2.00
28	Certified Military Residential Specialist	4.00
3	Credit Reports & Predatory Lending	2.00
4	Understanding Listing Contracts and Purchase Agreements	2.00
5	Reducing Environmental Liabilities	2.00
6	10 Commandments of Customer Service	2.00
7	Investment Real Estate	2.00
8	License Law	2.00
9	Escrow Law	2.00

**Real Estate Career Network**

(317) 691-0966

jeffkw05@gmail.com

21	Listing Contracts and Purchase Agreements	2.00
23	Indiana License Law & Escrow Law	0.00
24	Agency Law	2.00
25	Settlement Procedures	0.00
26	Environmental Issues	0.00
27	Ethics & Standards	2.00
30	Color Me Green	2.00
32	Train the Trainer I	4.00
33	Train the Trainer II	4.00
34	Train the Trainer III	4.00
35	Indiana License Law & Escrow Law (for Managing Brokers)	2.00
36	Agency Law (for Managing Brokers)	2.00
37	Enforceable and Unenforceable Contracts (managing broker eligible)	2.00
38	Broker Business Operations (managing broker eligible)	2.00
39	Inspections and Responses	2.00
40	Closings and the Consumer	2.00
41	CFPB - New Loan Estimate and Closing Disclosure	2.00
42	Mutual Release and Small Claims	2.00
44	Recent Indiana Court Decisions Regarding Real Estate Transactions	2.00
45	Recent Indiana Court Decisions Regarding Real Estate Transactions	2.00
46	Ethics in Real Estate	2.50
47	Top 5 Things Sellers & Buyers Can Do to Prepare for the Home Inspection	2.00
48	Tools of the Trade	2.00
49	Unlocking the Mystery of Title Commitments	2.00
50	Brokerage Firm Ownership	2.00
51	Comprehending and Understanding the Confusing Inspection Report	2.00
52	The New Normal, As The Closing World Turns	2.00
53	Rentals & Leases	2.00
54	Tricky Transactions & Sticky Situations	2.00
55	Practical and Legal Realities of Staffing a Real Estate Company	2.00
56	Listing Contracts, Offer to Purchase and Closings	2.00
57	Listing Contracts, Offer to Purchase and Closings MB	2.00
58	Leadership	2.00
59	Leadership MB	2.00

certifi

6	Fair Housing	0.00
60	Code Of Ethics	2.00
61	The Psychology of the Real Estate Transaction	2.00
62	Identifying Risk in your Real Estate Business (Broker & MB)	2.00
63	Don't Become a Victim-Cyber and Fraud Awareness	2.00
64	Best Practices For A Smooth Transaction-Turning Sold Into Gold	2.00
65	A Home Warranty How The Consumer Benefits	2.00
66	Buyers Sellers and Neighborhood Safety (Broker & MB)	2.00
67	AS-IS (is it for you)	2.00
68	Duty of Performance	2.00
69	Real Estate in the Digital Days	2.00
70	Watch Out! It's Agent Owned	2.00
71	All About The Money	2.00
72	Sharpening the Finer Title and Escrow Skills in Today's Market	2.00
73	Help! My Transaction is Falling Apart	2.00
74	Earnest Money - Managing Broker	2.00

**Real Estate Certification Program**

(800) 742-4067

kharbaugh@indianarealtors.com

1	Digging Into Dams	2.00
10	Seniors Real Estate Specialist (SRES)	10.00
100	The Multigenerational Classroom (Instructor)	4.00
101	The Professional Surveyor's Role in Commercial Real Estate Transactions	4.00
102	Staying Ahead of the Feds	2.00
103	Finance Update for Brokers	3.00
104	The Professional Surveyor's Role in Commercial Real Estate Transactions	6.00
105	Professionalism Matters 2.0	2.00
106	Navigating Contracts (MB & Broker)	2.00
107	Professionalism Matters for Managing Brokers (MB & Broker)	2.00
108	Professional Standards Education Seminar	6.00
109	It's all in the Presentation!	4.00
11	Professional Standards & Ethics	6.00
110	Fair Housing & ADA- Are we Getting it Right?	2.00
111	Economic Factors for Real Estate Professionals	2.00
112	2020 Community Development Trends	2.00
113	Legislative Issues-It was a short session	2.00
114	Access Denied: Safety in a Cyber World (Broker & MB)	4.00
115	Benefit of dispute resolution (Broker/MB)	4.00
116	At Home with Diversity Minor	7.00
117	2.2021 Professional Standards Education Seminar	6.00
118	2021 The Role of the Grievance Committee & Citation Panels	4.00
119	2021 Professional Standards Hearing Panel Training	4.00
12	A Guide to the Purchase Agreement	2.00
120	Anti-Trust. Let's Fix This! (Live& Online	3.00
121	H2O Risks, Rights, and Regulations	3.00
122	Student Engagement an Inclusive teaching (INST & RB)	4.00
123	Fair Housing: History and Current Events	2.00
124	Forms-What you Should Know (RB&MB)	4.00
125	Professionalism Matters	3.00
126	Professionalism Matters for Managers (RB and MB)	3.00
127	Navigating Contract	3.00
128	Legal Update & Legislative Outlook	2.00
129	2022 The Role of the Grievance Committee & Citation Panels (Live and OnDemand)	4.00
13	Advertising Pitfalls & Concerns	2.00
130	2022 Professional Standards Hearing Panel Training (Live and OnDemand)	4.00
131	The Art and Science of Winning Negotiating Strategies	3.00
132	License Law for Licensees and Reciprocity (RB & MB)	4.00
133	Helping Customers Understand a Smart Home	2.00
134	The Code of Ethics: Our Promise of Professionalism	3.00
135	Real Estate Law and Practice (RB & MB)	4.00
136	Commercial Lending and Trends	

certifi

137	Effective communication for instructors	4.00
138	Putting Realtor Safety First	3.00
139	Down Payment Assistance Program Asynchronous & Synchronous	2.00
14	Disclosures - Who, When, and What	2.00
140	Bias Override: Overcoming Barriers to Fair Housing	4.00
141	Case Studies From the Code of Ethics (Asynchronous)	3.00
142	Case Studies From the Code of Ethics (Synchronous)	3.00
143	Appraisers and Appraisers - Understanding the Framework (Asynchronous)	3.00
144	Appraisers and Appraisers - Understanding the Framework (Synchronous)	3.00
145	Smart Growth Course	4.00
146	SML Risk Security Markets & Legal Asyn&Syn) Managing Br & Broker	4.00
147	Indiana Commercial Real Estate Symposium 2023	6.00
148	NAR's Green Designation Course Asynchronous & Synchronous	12.00
149	Your Consumer, AI & the Technology Tools to serve Asynchronous & Synchronous	3.00
15	Diggin into Dams	2.00
150	Mastering RE Brokerages Path to Success Asynchronous & Synchronous	3.00
151	Cyber Security & Tech Risk Management (Asynchronous & Synchronous)	6.00
152	Professional Standards and Ethics Case Studies (Asynchronous & Synchronous)	7.00
153	Planning & Zoning Resources Asynchronous & Synchronous	4.00
154	Appraisal Fundamentals (Asynchronous & Synchronous)	2.00
155	Deep Dive into Indiana Agency Law (Asynchronous/Synchronous)	4.00
156	Navigating the Antitrust Landscape (Asynchronous/Synchronous)	3.00
157	Property Management Essentials for RE Professionals (Asynchronous/Synchronous)	3.00
158	Navigating Buyer Agency Changes	6.00
159	NinjaSelling	12.00
16	Real Estate at Auction	2.00
160	Overview of Land Development Asynchronous & Synchronous	2.00
161	Indiana Property Taxes:Assessments, Bills, Caps & Appeals Asynchronous & Synchro	2.00
162	Sawdust to Success - Asynchronous/Synchronous	2.00
163	Indiana Seller Agency Law ? Asynchronous/Synchronous	2.00
164	I-Forms and Business Trends for Managing Broker ? Asynchronous/Synchronous	2.00
165	Cybersecurity-Educate your Clients on Safety Precautions /Asynchronous & Sychron	3.00
166	Using AI & ChatGPT in RE Legally & Ethically/Asynchronous & Synchronous	3.00
167	Impact of Fair Housing/Asynchronous & Synchronous	2.00
168	Real Estate Negotiation Expert / Asynchronous & Synchronous	12.00
169	Effective Strategies & Common Pitfalls for R.E. Instructors	4.00
17	USPAP	8.00
170	Ethically Speaking: The Code of Ethics (Asynchronous & Synchronous)	3.00
171	There's an IAR Form for That!	4.00
172	Bias Override: Overcoming Barriers to Fair Housing (Asynchronous & Synchronous)	3.00
18	Show Them the Money - Escrow, Earnest and E&O	2.00
19	Advertising Issues in the New Media	0.00
2	Advertising Pitfalls & Concerns	2.00
20	Negotiations: Factors Affecting the Negotiation Process	2.00
21	Basics of Floodplain Regulations & Insurance	2.00
22	Accredited Buyer's Representative - ABR	12.00
23	Social Media Ethics, Policy and Compliance	3.00
24	Basicis of Floodplain Regulations & Insurance	2.00
25	Fair Housing - It's the Law	2.00
26	Negotiations: Factors Affecting the Negotiation Process	2.00
27	The Realtors Code of Ethics in the Social Media World	3.00
28	Anatomy of an Appraisal	3.00
29	Technologies to Advance Your Business - CRS 206	16.00
3	Understanding Indiana Property Taxes	2.00
30	Seniors Real Estate Specialist or SRES	16.00
31	Basics of Floodplain Regulations & Insurance	3.00
32	Surveying Farmlands	4.00
33	The Economy of Real Estate	2.00
34	The Indiana License Law - Post Transition - Approval for Managing Brokers	4.00
35	License Law (MB)	4.00
36	Social Media Ethics, Policy and Compliance (managing brokers)	4.00

certifi

37	Privilege of the Platform: Adult Learning That Makes Sense (Instructor)	4.00
38	Adult Learning That Makes Sense (for Instructor CE)	4.00
39	Legislative Issues Affecting the Real Estate Practice	2.00
4	SFR - What Real Estate Professionals Need to Know (Short Sale and Foreclosure)	6.00
40	30 Hour Post Licensing Course	30.00
41	24 Hour Managing Broker Course	24.00
42	24 Hour Broker Transition Course	24.00
43	Agency Relationships in real Estate	3.00
44	Helping the Seller Maneuver the Complexities of the Transaction	3.00
45	Sherman, Clayton & Foley -Three Names You Need to Know	2.00
46	Building Blocks of Purchase Agreements	3.00
47	Finance and Regulation - They're Going to Change Your World	4.00
48	Data Security & Tech Risk Management for Realtors and Consumers	3.00
49	Working With Today's Hyper Connected Consumer	3.00
5	Real Estate at Auction	2.00
50	Broker Risk Management and Tech Safety (RB & MB)	4.00
51	What's It Worth? Pricing in a Changing Market	4.00
52	At Home with Diversity	7.00
53	Military Relocation Professional Certification Course	7.00
54	Safety Matters: Safe Business = Smart Business	3.00
55	Economic Development	2.00
56	Today's Commercial Lending	2.00
57	Risk Management: What You Say And Do Will Be Used Against You! (RB & MB)	4.00
58	Mortgage Lending and Fraud	4.00
59	Representing Residential Real Estate Investor Clients	3.00
6	policy Matters: Designing Your Office Policy Manual	3.00
60	Understanding Residential Property Management & Leasing	3.00
61	Where Fair Housing Meets the Code of Ethics	3.00
62	Professional Standards 2016 Update	6.00
63	Cyber Safety & Tech Risk Management	3.00
64	Professional Real Estate Instruction (Instructor)	4.00
65	Indiana License Law for the Commercial Practitioner	4.00
66	Green Building Trends	2.00
67	Ten Do's and Don'ts For Working With Appraisers	3.00
68	Mediation Training Seminar	6.00
69	Successfully Selling New Construction	4.00
7	CRS 111 - Short Sales & Foreclosures: Protecting Your Clients Interests	6.00
70	Violation Station (RB & MB)	4.00
71	CRS 205	14.00
72	Right-of-Way Overview for Brokers	2.00
73	Clear to Close! Buyers' Financing Options that Work	3.00
74	Basics of Floodplain Regulations & Wetlands	2.00
75	RPR-REALTORS Property Resource AVMS, RMS,& Showing the Consumers the Difference	4.00
76	Professional Standards Education Seminar	7.00
77	Ready, Set, Engage! (Instructor)	4.00
78	Legislative Issues - The Long and Winding Road	3.00
79	Economic Development - Legislative issues, Taking IN temperature	3.00
8	Residential Real Estate Financial Analysis	7.00
80	Myths and Facts on Dams, Floods, and Protection	2.00
81	Contracts & Forms: What Are You Afraid to Ask (RB & MB)	4.00
82	Cracking the Code	3.00
83	Financial Strategies for the Investor	3.00
84	Income Tax Aspects of the Home Ownership	3.00
85	Professionalism Matters!	2.00
86	Grievance Committee Seminar	3.00
87	Enforcing the Code and Its Standards	3.00
88	Seller Representative Specialist (SRS) Designation Course	12.00
89	Bricks & Mortar: How It All Works	3.00
9	Understanding Title Insurance	2.00
90	ADA, Animals & Rights, Oh My!	4.00
91	By the Book-How to Craft & Implement Your Office Policy Manual	4.00

certifi

92	By The Book-How To Craft & Implement Your Office Policy Manual (MB)	4.00
93	So You Think You Can Teach	4.00
94	Code of Ethics: Your Promise of Professionalism	3.00
95	Economic Commercial Lending & Development Trends	2.00
96	License Law (Broker)	4.00
97	New Homes New Opportunities	3.00
98	2019 Professional Standards Workshop	6.00
99	Not Just Another Code of Ethics Class	3.00

**Real Estate Institute (R.E.I.)**

(574) 284-2600

scottklein@bhhsni.com

1	30 Hour Post Licensing	30.00
2	Introduction To Commercial Real Estate	3.00
3	Commercial Real Estate Introduction & Assignments	6.00
4	Navigating Commercial Real Estate Procedures	6.00
5	Executing Commercial Real Estate	6.00

**Real Estate Licensing Institute**

(219) 661-3000

b.eddy@c21affiliated.com

1	Indiana Real Estate Law	3.00
10	Evaluating Current Standards in Fair Housing	4.00
11	Keeping It Real & Property Law & Case Studies	4.00
12	NAR: May the Code Be With You	4.00
13	Navigating the Path Through Settlement	4.00
14	Property Tax & Mortgage Valuation	3.00
15	Real Estate Contracts	4.00
16	Real Estate Disclosure Issues: Buyer & Seller Obligations	3.00
17	Running a Small Brokerage Firm	3.00
18	Social Media Ethics	3.00
19	Residential Contract: Issues, Disputes, and Solutions	4.00
2	Real Estate Safety	3.00
20	Understanding Environmental Regulations	3.00
21	What Does It Mean To Be Green	3.00
22	What's The FHA Appraiser Looking For	3.00
23	Taking the Distress Out of Distressed Properties	3.00
24	Commercial Real Estate As A Career	3.00
25	Building A Successful Commercial Real Estate Business	3.00
26	Commercial Real Estate Transaction Flow	3.00
27	Insight to Title Insurance	2.00
28	Peforming Quality BPO'S	4.00
3	How To Work With Investors	3.00
4	Real Estate Brokerage-Management	4.00
5	Code of Ethics & Standards of Practice	3.00
6	Understanding Contract Law	3.00
7	Fair Housing	4.00
8	30 Hour Post Licensing Course	30.00
9	24 Hour Indiana Managing Broker Course	24.00

**REAL University**

(317) 865-9400

raymond@realuniversity.com

1	Ethics in today's Real Estate World	2.00
21	Environmental Issues in your Real Estate Practice	2.00
22	Basic Home Inspection	2.00
24	Intro Into Commercial Brokerage	2.00
26	Contracts, Sales and Purchase Agreements	2.00
27	Indiana License Law: License Law Changes 2014 and Beyond	2.00
29	Consumer Financial Protection Bureau's Know Before You Owe	2.00
3	Fair Housing	2.00
31	NAR Code of Ethics 2024	3.00
32	REALTOR Safety Class	2.00

certifi

33	REALTORS Code of Ethics Training	3.00
34	New Home Construction Buyers Rep	2.00
35	Basics of Real Estate Investments for REALTORS	2.00
36	Helping Your Clients Through Property Management	4.00
37	Basic Principles of Energy in Real Estate	2.00
38	Advanced Principles of Energy in Real Estate	2.00
39	PACE Financing for Energy Conservation in Real Estate	2.00
4	Environmental Issues in your Real Estate Practice	2.00
40	Energy Use in Residential Real Estate	2.00
41	Energy In Commercial Real Estate	2.00
42	Going Green! What Does it Mean for Real Estate	2.00
43	SOLAR Topics in Real Estate	2.00
44	RESNET and Rating Buildings	2.00
45	Energy in Real Estate Course Overviews	2.00
46	Air Sealing Topics in Real Estate	2.00
47	Small Business Accounting and Taxes	4.00
48	The Basics of Home Warranties	2.00
49	Real Estate Math	2.00
50	Beginning Negotiation Techniques to Create A Win-Win	2.00
51	The Art of the CMA	2.00
52	The Basics of the 1031 Tax-Deferred Exchange	2.00
54	The Role of the Managing Broker	4.00
55	Beginning Managing Broker Course	4.00
56	The Escrow Account and How to Manage It	2.00
57	Commercial Appraisal Basics	2.00
58	The Commercial Leasing Process: Broker and Client Perspectives	3.00
59	Commercial Property Management for Your Investor Client	2.00
6	Social Media and the REALTOR	2.00
60	Conflict Resolution Within The Real Estate Office	4.00
61	Helping Your Investor - Client	2.00
62	The Contingency Clause: A Client's Best Protection	2.00
63	What Are The Types Of Deeds To Convey Title In Real Estate	2.00
64	Working with Millennial Buyers	2.00
65	What You Need To Know About Second Homes, Vacation Properties and Time Shares	2.00
66	Square Footage Calculation Using ANSI Standards	4.00
67	Residential Brokerage and Client Counseling	4.00
68	Best Practices for Preparing a Comparative Market Analysis	4.00
69	Brokerage Relationships and Risk Evaluation	4.00
70	Basic USPAP Principles for the REALTOR (MB)	4.00
71	Helping your Client through Real Estate Auctions	2.00
72	FEMA, Flood Zones & NFIP in Real Estate	2.00
73	Taxes and Real Estate: What you need to know	2.00
74	Giving your Client the Best Service during a Pandemic	4.00
75	Title, Escrow & Closing: A Real Estate Transaction	2.00
76	Wire Fraud And Identity Theft In Real Estate	2.00
78	Working With Real Estate Investors & Investor Strategies	2.00
79	Helping Your First-Time Homebuyer Clients	2.00
8	Starting a Real Estate Brokerage	4.00
80	Fair Housing: Sexual Discrimination & Sexual Harassment	2.00
81	Brokerage Operations in Indiana (Managing Broker C.E.)	4.00
82	Real Estate Law of Agency of Listing and Selling Agents	3.00
83	Affordable Housing Solutions with Mortgage Lending	2.00
84	Property Management, Landlord And Tenant Representation And Leasing Activities	4.00
85	Land-Use Planning, Land Restrictions & Environmental Concerns In Real Estate	4.00
86	Real Estate - A Guide To Compliance In Advertising	3.00
87	Managing Broker - The Rule of Office Supervision	4.00
88	Instructor Continuing Education Course	4.00
89	What is Trending in Real Estate Industry for 2023 and Beyond	2.00
90	How AI can Help Home Buyers and Sellers Throughout the Real Estate Process	4.00
91	Real Estate Wholesale Buyers Identifying Risks & Protecting Seller Clients	4.00
92	Creating a Successful Transaction through Client Counseling	4.00

1 90 Hour Pre-Licensing Course

Reed School of Real Estate	(317) 500-3515	tim.reed09@gmail.com
----------------------------	----------------	----------------------

10	USPAP and Broker Price Opinions	2.00
11	License Law	2.00
12	Credit Scoring	2.00
13	NAE 2013 Profile of Home Buyers and Sellers	2.00
14	Commercial Real Estate 101	2.00
15	NAR Code of Ethics	4.00
16	Mortgage 101	2.00
17	Mortgage Fraud	2.00
18	The Role of the Managing Broker	4.00
19	The Law of Agency	2.00
2	The listing agreement and Related Seller Documents	2.00
20	Indiana License Law	2.00
21	Managing Broker Update	4.00
22	24 Hour Education Course - Activation	24.00
23	30 Hour Post Licensing Course	30.00
24	TRID	2.00
25	Fair Housing	3.00
26	Diversity and the Real Estate Professional	2.00
27	Wire Fraud in Real Estate	2.00
28	Real Estate Safety Matters	4.00
29	Affirmatively Furthering Fair Housing	2.00
3	The Contract for sale and Related Purchase Documentsq	2.00
30	Midwest Multifamily Conference Security Session	2.00
31	Indiana Contracts and Forms	4.00
32	Home Inspection Survival Guide for Realtors	2.00
33	Buyer Agency	2.00
34	Realtors Guide to Surviving Home Inspections	2.00
35	Indiana Agency Law Broker Credit	2.00
36	Indiana License Law Broker and Managing Broker	4.00
37	Managing Your Brokerage Broker and Managing Broker	4.00
38	1031 Exchanges	2.00
39	Managing Your Brokerage	4.00
4	The Law of Agency	2.00
40	Antitrust and Real Estate (MB and Broker)	2.00
41	Managing The Transaction (MB and Broker)	6.00
42	Real Estate, The Internet and Privacy in the Information Age	2.00
43	Procuring Cause In Real Estate (Broker and MB)	2.00
44	Business Email Compromise and Wire Fraud	2.00
45	Radon 101	2.00
46	Managing the Electronic Real Estate Transaction	2.00
47	Advertising and Fair Housing (RB)	2.00
48	Understanding Contingencies	2.00
49	Antitrust and Real Estate	2.00
5	Advertising the Fair Housing Way	2.00
50	Residential Forms	4.00
51	Representing Seller Clients	2.00
52	Closing Short Sales	2.00
53	Embracing an Ethical Environmental	3.00
54	Mold, Air Quality & Legionella	3.00
55	Asbestos Awareness	2.00
56	Phase 1 & Phase 2 Environmental Site Assessments	3.00
57	Building Enclosure Fundamentals	3.00

certifi

58	Commercial Roofing	3.00
59	Next Level Drying	3.00
6	Settlement Procedures	2.00
60	Indiana License and Escrow Law (Broker & Managing Broker)	4.00
61	Next Level Drying	6.00
62	ADA Compliance	3.00
63	Renovation Loans	2.00
64	Hot Water Heat and Air Conditioning	2.00
65	Home Maintenance & Renovate, Repair, and Replace	2.00
66	New Construction and Inspection information for Agents	2.00
67	Electrical Service Size and Plumbing for Realtors	2.00
68	Furnace Deficiencies and Fireplaces	2.00
69	Clandestine Labs and Grow Houses	2.00
7	Working with Bank Owned Properties	2.00
70	Carbon Monoxide and Indoor Air Quality	2.00
71	Indiana Land Trusts	2.00
72	Indiana Contracts	4.00
73	Understanding the Federal Fair Housing & the ADA	2.00
74	Septic Tanks & Wells	2.00
75	Sewer Lines & Scopes for Real Estate Transactions	2.00
76	Older Homes	2.00
77	Wet Basement and Structural Defects	2.00
8	Antitrust and Real Estate	2.00
9	Basic Fundamentals of Residential New Construction	2.00

**Residential Real Estate Council**

(312) 321-4440

rharvey@crs.com

1	CRS 121	8.00
2	CRS 204	16.00
3	CRS 205	14.00
4	How Technology Can Ruin Your Real Estate Business	2.00
5	Power Up On Smart Home Technologies RS 134	2.00
6	Transforming Difficult Situations Into Profitable Deals RS 135	2.00
7	Residential Real Estate Probate Specialist Certification-RS184	6.00

**SB Realty Consulting DBA Howard Hanna SB Real Estate**

(574) 207-7777

sarabizzaro@cressyeverett.com

1	30 hour Post Licensing Course	30.00
2	Fair Housing	2.00
3	Antitrust	2.00
4	Code of Ethics	3.00
5	Contracts & Agency	6.00
6	Financing	6.00

**SHI Professional & Academic Services**

(317) 848-1744

concierge@securityhomeinspection.com

1	Environmental Issues	2.00
2	Inspection Responses	2.00
3	Top 5 Things Sellers Can Do To Prepare for a Home Inspection	1.00
4	Top 10 Defects Found in Home Inspections	2.00
5	Top 5 Things Sellers and Buyers Can Do to Prepare for a Home Inspection	2.00

**Sirmon Training & Consulting Group**

(704) 458-5295

Jason@jasonsirmon.com

1	American Warrior Real Estate Professional	4.00
---	---	------

**Southern Indiana REALTORS Association, Inc.**

(812) 941-7472

glenda@sira.org

1	Indiana Real Estate License and Escrow Law	2.00
10	REALTOR Safety	2.00

certifi

11	Taking Full Advantage of Real Estate Technology	2.00
12	Smoke and Odor Damage Mitigation	2.00
13	Water / Mold Damage Mitigation	2.00
14	Dealing with Bank Owned Properties	2.00
15	Easify 101	2.00
16	Relationship Detoxification	3.00
17	Introduction To Mediation	2.00
18	Decontaminate Toxic People:How to ethically communicate with difficult people	6.00
19	Relationship Detoxification	3.00
2	Agency Law	2.00
20	The Code of Ethics - A Promise of Professionalism	3.00
21	Understanding the CFPB on Integrated Disclosures	2.00
22	Recognizing All the Clues in Negotiating	3.00
23	NRA- Refuse to Be a Victim	2.00
24	Understanding the Mortgage Process and Potential Pitfalls	3.00
25	The Code of Ethics: A Promise of Professionalism	3.00
26	Property Tax Presentation	3.00
27	Advanced RPR Tools	2.00
28	Limited Liability Referral, Got Gas (Radon), and What a Home Inspection Isn't	3.00
29	Self Defense, Safety, and Use of Force Legal Concepts for Realtors	3.00
3	Civil Rights / Fair Housing	2.00
30	Renovation Mortgages 101	3.00
31	Lessons Learned From TV Makeovers	3.00
32	Short Sale 101	2.00
33	Meth Mold Murder and Madness	3.00
34	Measuring By ANSI & Manufactured Homes	3.00
35	Unethical and Unlawful Use of Media 3 Hours	3.00
36	A Promise of Professionalism	3.00
37	Ethics Cases and Scenarios	3.00
38	FHA & VA Appraisal Inspections and Reporting	2.00
39	Powerful Strategic Partnerships Can Increase Equal Housing Opportunities for All	3.00
4	Listing Contracts & Purchase Agreements	2.00
40	Renovation Mortgage 101	3.00
41	Indiana Contracts and Forms	3.00
42	The Code of Ethics Cases and Scenarios	3.00
43	Renovation Mortgages 101	3.00
44	VA Mortgage for Real Estate Professionals	2.00
45	Secrets to a Happy Home Inspection & What a Home Inspection Isn't	2.00
46	Closing Day Success	3.00
47	Your Safety is Non-Negotiable	2.00
48	Ethically Speaking: How Ethics Shape your Career in Real Estate and Determin	3.00
49	Working Effectively with Multicultural Clients	3.00
5	Settlement Procedures / RESPA	2.00
50	Personal Safety for Realtors	2.00
51	Water Rights and Use	3.00
52	Cultural Intelligence for Real Estate Professionals	3.00
53	Real Estate Safety Matters Safe Business = Safe Business	4.00
54	Becoming a Marketing Historian	3.00
55	Basics of the 1031 Exchange	3.00
56	What is the Short Sale?	3.00
57	Course: Lessons Learned From Long Island Divided	3.00
58	Landlord Tenant Law	3.00
59	Anti-Trust Law and Practice	3.00
6	Anti-Trust & Real Estate	2.00
60	Pet or Not to Pet	3.00
61	Bad Boys, What You Gonna Do	3.00
62	Common Defects and Water Damage	3.00
63	Short Sales & Foreclosure Resources Certification (NAR course)	6.00
64	A Day in the Life of Title	3.00
65	NAR ABR Designation day 1	6.00
66	NAR ABR Designation day 2	6.00

certifi

67	Managing Brokers Annual Update	4.00
68	Mortgage Pitfalls	3.00
69	Bias Override: Overcoming Barriers to Fair Housing	3.00
7	Code of Ethics & Professional Standards	2.00
70	Communication and Cooperation	2.00
71	Environmental Hazards and More	2.00
72	Cybersecurity-How Technology can Ruin your Business	2.00
73	AI & ChatGPT for Real Estate	3.00
8	Appraisal Applications for Real Estate Licensees	2.00
9	Risk Management	2.00

**Southwest Indiana Association of Realtors** (812) 473-3333 kseibert@evansvillerealtors.com

---

2	National Association of Realtors Code of Ethics	2.00
28	New Member Orientation REALTOR Code of Ethics	3.00
3	Introduction to Contracts	2.00
4	HECM for Purchase	2.00
5	Workforce Housing	2.00
6	New Member Orientation REALTOR Code of Ethics	3.00

**The CE Shop, LLC** (888) 827-0777 compliance@theceshop.com

---

1	Basics of Real Estate Taxation	5.00
100	4.Brokerage Operations in Indiana (broker& MB)	4.00
101	7.Brokerage Ethics & Legalities in Indiana (broker& MB)	4.00
102	At Home with Diversity (Broker&MB)	6.00
103	10.First-Timed Homebuyers: A Niche to Grow on (Broker & MB)	3.00
104	11.Serving the Unique needs of the Senior Market (Broker & MB)	3.00
105	1.Current Issues: Cooperation, Negotiation, Ibuyers and Disaster Preparedness	3.00
106	2.Second Home Ownership: Trends, Options, and Opportunities	3.00
107	Using the Code to Solve Ethical Dilemmas (RB only)	3.00
108	Fair Share: Protecting Consumers and Your Business From Unfair	3.00
109	Growing Green: Environmental Awareness & Your Real Estate Practice	3.00
11	Diversity: Your Kaleidoscope of Clients	3.00
110	Upholding Fair Housing Laws	2.00
111	Lead Awareness & Compliance	3.00
12	Going Green: The Environmental Movement in Real Estate	3.00
19	Real Estate Investors and Your Business	4.00
2	From Contracts to Keys: The Mortgage Process	5.00
23	BPOs: The Agent's Role in the Valuation Process	8.00
26	Seniors Real Estate Specialist (SRES) Designation	16.00
27	At Home with Diversity	6.00
32	Uncle Sam has Homes for Sale: Listing and Selling HUD Homes	4.00
33	Generation Buy	6.00
37	Advocating for Short Sale Clients	3.00
38	Sign Here: Contract Law on E-Signatures	3.00
39	The Fundamentals of Commercial Real Estate	3.00
40	Anatomy of Commercial Building	3.00
41	Commercial Landlord Representation	3.00
42	Determining Value of Commercial Properties	3.00
43	Short Sales and Foreclosures: What Real Estate Professionals Need to Know	6.00
44	REO Properties: Responsibilities, Education & Opportunities for Real Estate Prof	6.00
45	Investment Strategies in Commercial Real Estate	3.00
46	Client Advocacy in Commercial Real Estate	3.00
47	Hot market Strategies	3.00
49	Did You Serve? Identifying Homebuying Advantages for Veterans	3.00
50	Code of Ethics: Good for Your Clients and Your Business	3.00
51	Enhance Your Brand and Protect Your Clients with Data Privacy and Security	3.00
52	Military Relocation Professional Certification	6.00
53	Real Estate Investors and Your Business	4.00

certifi

54	Commercial Ethics	3.00
55	Discovering Commercial Real Estate	3.00
56	Accredited Buyer's Representative (ABR) Designation Course	12.00
57	Expanding Housing Opportunities	3.00
58	Home Sweet (Second) Home: Vacation, Investment, Luxury Properties	6.00
59	New Home Construction and Buyer Representation: Professionals, Product, Process	12.00
6	Keeping it Honest: Understanding Real Estate & Mortgage Fraud	2.00
60	Seller Representative Specialist (SRS) Designation Course	
61	Short Sales and Foreclosures: What Real Estate Professionals Need to Know	6.00
63	Real Estate Investors and Your Business	4.00
64	New Home Construction and Buyer Representation	6.00
65	Seller Representative Specialist (SRS) Designation Course	12.00
66	Residential Property Management Essentials	4.00
68	Real Estate Investors and Your Business	4.00
69	Personal Safety	3.00
7	Title & Escrow: Two Families, One Transaction	2.00
70	Managing Risk in Your Real Estate Business	4.00
71	REALTOR Code of Ethics Training	3.00
72	Real Estate Safety Matters: Safe Business = Smart Business	4.00
73	Pricing Strategies: Mastering the CMA	6.00
74	NAR Green Day 1: Resource-Efficient Homes: Retrofits, Remodels, Renovations, and	6.00
75	NAR Green Day 2: Representing Buyers and Sellers of Resource-Efficient Homes	6.00
76	Working with Real Estate Investors: Understanding Investor Strategies	3.00
77	Code of Ethics in Action: Real-Life Applications	4.00
78	Preparing A Market Analysis - Best Practices	4.00
79	Real Estate Investing: Build Wealth Representing Investors and Becoming One Your	3.00
8	Breaking Barriers: Fair Housing	2.00
80	Accredited Buyer's Representative Designation Course	12.00
81	30 Hour Post Licensing	30.00
82	Real Estate Safety Matters: Safe Business Smart Business	3.00
83	Current Issues and Trends in Real Estate	3.00
84	Current Issues and Trends in Real Estate (MB)	3.00
85	Residential Property Management Essentials (MB)	4.00
86	Affordable Housing: Solutions for Homes and Financing	3.00
87	Assistance Animals and Fair Housing	4.00
88	Sex and Real Estate: Sexual Harassment, Sexual Discrimination, (MB and Broker)	3.00
89	Taxes and Real Estate: What you Need to Know	3.00
90	Ethical Excellence: Raising The Bar	4.00
91	e-Pro Certification Program	8.00
92	Hot Topics in Real Estate	3.00
93	Resort & Second-Home Specialist (RSPS) Certification Course	6.00
94	Section 1031 Tax-Deferred Exchanges	3.00
95	Accredited Buyer's Representative Designation Course	12.00
96	Corporate Relocation: The Next Move	4.00
97	Document Diligence: Safeguarding Your Transactions	4.00
98	Property Inspection Issues	3.00
99	3.Brokerage Risk Management & Record Retention in Indiana (broker& MB)	4.00

10	Mortgage Fraud	6.00
100	Wells, Septic & Sump Pumps, and Termites, Where are they?	2.00
101	Toxic Drywall	1.00
102	The Unsick House and How Old is this House?	2.00
105	Environmental Solutions Related to Real Estate	4.00
107	Hold Versus Dispose Analysis for Commercial Real Estate	4.00
108	NAR Real Estate Safety Matters	4.00
109	Risk Management for REALTORS	2.00
110	Indiana Architectural Style from 1800-Present	2.00
111	Avoiding Liability & Developing Best Practices	4.00
112	Exploring Agency Concepts and Disclosure	4.00

certifi

113	Running a Small Brokerage (Online)	4.00
114	Indiana Agency Law/ Teams/ In House vs Limited Agency	2.00
115	Remediation and Mitigation of Water Damage for Property Managers	3.00
116	Agency Law & License Law for Property Managers	3.00
117	Contract Law - Purchase and Employment Agreements	3.00
118	Fair Housing Basics & Diversity w/ Focus on Property Managers	3.00
119	Running a small brokerage (Managing Broker)	4.00
120	What's the FHA appraiser looking for (Online)	3.00
121	What does it mean to be green (Online)	3.00
122	Understanding Environmental Regulations (Online)	3.00
123	Performing Quality BPO's (Online)	4.00
124	New Homes-New opportunities	3.00
125	Green Houses: Elements of an Eco-Friendly Home	2.00
126	Smart Houses	2.00
127	The Three C's Cooperation, Compensation and the Code of Ethics	3.00
128	Leases and Leasing For The Property Manager	3.00
129	Commercial Real Estate As A Caree Online	3.00
130	Commercial Real Estate Transaction Flow Online	3.00
131	Creative Financing Options For Investment Properties	6.00
132	Helping Clients Understand Real Estate Finance	3.00
133	Taking the Distress Out of Distressed Properties	3.00
134	Safety Matters: Safe Business=Smart Business	3.00
135	Building Enclosures: Fundamental Problems and Solutions and Case Studies	3.00
136	NAR Code of Ethics	3.00
137	The Condominium Mystery Solved	2.00
138	Appraisal Issues For Brokers	2.00
139	Historic Preservation 101	2.00
140	Advertising and Property Management Refresher	4.00
141	Exploring Agency Concepts and Disclosure	4.00
142	AirBNB Rental Model	2.00
143	The Airbnb Rental Model	3.00
144	Dealing With Indoor Air Quality	3.00
145	Asbestos Awareness	2.00
146	Phase I and Phase II Environmental Site Assessments	2.00
147	Providing Value To Clients: Home Staging 101	3.00
148	Fireplace Safety in the Real Estate Transaction	2.00
149	Managing Risk in the Real Estate Business	4.00
150	Houses by the Decade: The 1920's House	2.00
151	The 1920's House and Radon	3.00
152	PreFense: Safety in Real Estate and Beyond	3.00
153	Cross Cultural Training for the RE Profession Part 1 (Live Course)	2.00
154	Property Management Basics(Online Course)	4.00
155	Real Estate Contracts (Online Course)	4.00
156	Property Management Leases(Online Course)	4.00
157	How to Build a Successful Commercial RE Business(Online Course)	4.00
158	Cross Cultural Training for the RE Profession Part 2	2.00
159	1.Did you Serve? Identifying Homebuying Advantages for Veterans	3.00
160	2.Diversity: Your Kaleidoscope of Clients	3.00
161	3.Going Green: The Environmental Movement in Real Estate	3.00
162	4.Hot Topic in Real Estate	3.00
163	5.Keeping it Honest: Understanding Real Estate and Mortgage Fraud	2.00
164	6.Managing Risk in Your Real Estate Business	4.00
165	7.Personal Safety	3.00
166	8.Preparing a Market Analysis-Best Practices	4.00
167	9.Residential Property Management Essentials (MB	4.00
168	10.Sex &Real Estate- Sexual Harassment, Sexual Discrimination, & Fair Housing	3.00
169	11.Taxes &Real Estate: What you need to know	3.00
170	12.The Fundamentals of Commercial Real Estate	3.00
171	13.Title & Escrow: Two Families, One Transaction	2.00
172	Working with Real Estate Investors	3.00
173	Advocating for Short Sale Clients	3.00

certifi

174	16.Affordable Housing: Solutions for Home and Financing	3.00
175	Assistance Animals and Fair Housing	4.00
176	Breaking Barriers: Fair Housing	2.00
177	Code of Ethics	3.00
178	20.The Code of Ethics in Action: Real Life Applications	4.00
179	Current Issue and Trends in Real Estate	3.00
180	Brokerage Ethics & Legalities in Indiana (MB)	4.00
181	Brokerage Operations in Indiana (MB)	4.00
182	Everything you ever wanted to know about Mold	2.00
183	NAR Ethics: It's Your Code, Use It	3.00
184	The Reality of Risk in Real Estate	2.00
185	Commercial Roofing Systems, Types and Implications	3.00
186	What to Expect when Inspecting	2.00
187	Psychology of Communication in Real Estate	3.00
188	Verbal Judo	2.00
189	Mold Basics for Realtors	2.00
190	Back to Basics: Leading 101	2.00
191	Title Basics 101	2.00
192	Brokerage Ethics and Legalities in Indiana	4.00
193	Brokerage Operations in Indiana	4.00
194	Current Issues: Cooperation, Negotiation, ibuyers, and Disaster Preparedness	3.00
195	Document Diligence: Safeguarding Your Transactions	4.00
196	First-Time Homebuyers: A Niche to Grow On	3.00
197	Second Home Ownership: Trends, Options, and Opportunities	3.00
198	Ethical Excellence: Raising the Bar	4.00
199	Situational Awareness	2.00
200	Recharge, Refocus, Reengage	3.00
201	Using the Code to Solve Ethical Dilemmas (online)	3.00
202	Blockchain, Cryptocurrency and Real Estate	3.00
203	The Psychology of the Real Estate Transactions	2.00
204	Bridge the Gap with Intentional Inclusion 2.0	3.00
205	Supporting Seniors as they Age	3.00
206	BAGI Presenting the Client, Realtor, and Builder Relationships	2.00
207	Understanding the Importance E&O Insurance	2.00
208	Buyer and Seller Relationships: A Consumer Centered Approach	3.00
209	Golden Safeguard: Cybercrimes & Scams Against the 55+ Community	2.00
210	Agent Safeguard	2.00
211	Property Inspection Issues	3.00
212	Assistance Animals and Fair Housing	4.00
213	Did You Serve? Identifying Home Buying Advantages for Veterans	3.00
214	Document Diligence - Safeguarding Your Transactions	4.00
215	Property Inspection Issues - Asynchronous	3.00
216	Assistance Animals and Fair Housing	4.00
217	Did You Serve? Identifying Home Buying Advantages for Veterans	3.00
218	Document Diligence - Safeguarding Your Transactions	4.00
219	Intentional Inclusion Workshop	3.00
220	Fostering Consumer Confidence	3.00
28	The Mortgage Application and Qualifying Process	4.00
29	The Whole Systems Approach to Green Building	4.00
3	Agency Law	2.00
30	Real Estate Auctions and Valuation	4.00
33	Housing - Fairness for all (Online course)	2.00
34	Housing - Fairness for All	2.00
35	Predators, Fraud and Foreclosures	4.00
36	Agency Law / IN License Law including SB-275	2.00
37	Real Estate Contracts (online course)	3.00
4	Fair Housing	2.00
43	Military Residential Specialist	6.00
44	Agency - The Big Picture	2.00
46	Online - NAR: Ethics Training Through the Standards of Practice	2.00
49	What's up doc: Examining Investment Properties	4.00

certifi

5	Demystifying Real Estate Short Sales	4.00
54	Keeping it Real: Property Law & Case Studies (Online)	3.00
59	The Power of Customer Service	2.00
64	The Residential Contract: issues, Disputes and Solutions (MB Online)	4.00
65	NAR: Ethical Training Through the Standards of Practice (online)	4.00
66	Painless Property Rentals: Managing Investment Properties (online)	4.00
67	Real Estate Disclosure Issues: Buyers and Sellers Obligations (online)	3.00
68	Thinking Outside the Box: Financing Investment Properties (online)	4.00
69	Social Media Ethics (online)	3.00
7	Foreclosures	2.00
70	24 Hour Education Course - Activation	24.00
71	The Residential Contract: Issues, Disputes and Solutions (Instructor Credit)	4.00
72	IN License Law and Modern Brokerage Agency Relationships (Instructor and MB)	4.00
73	The Role of the Managing Broker (MB credit)	4.00
74	Broker Post-Licensing Course (ONLINE)	30.00
75	24 Hour Managing Broker Course (Online)	24.00
76	Certified Home Marketing Specialist CHMS (Online)	8.00
77	30 Hour Post Licensing Course	30.00
78	Raising the Bar on the Consumer Experience in Real Estate	6.00
79	Transaction Excellence through Superior Communication	3.00
8	Conquering Contracts	2.00
80	Social Media Ethics for Real Estate	3.00
81	Evaluating Current Standards in Fair Housing (Online)	4.00
82	Property Tax and Mortgage Valuation (Online)	3.00
83	NAR Ethics: May the Code be with You (Online)	4.00
84	Navigating the Path Through Settlement (Online)	4.00
85	Credit Scoring 101	2.00
86	The Code of Ethics: Our Promise of Professionalism	3.00
87	Mold and Carbon Monoxide	2.00
88	Grow Houses and Clandestine Labs	2.00
89	Identifying Structural Defects and How to Avoid a Wet Basement	2.00
9	Making FHA Loans	4.00
90	Plumbing and Electrical Service Size	2.00
91	Fireplaces and Air Conditioning in Older Homes	2.00
92	Indoor Air Quality	1.00
93	Lead Based Paint	1.00
94	Hot Water Heater and Identifying Furnace Deficiencies	2.00
95	Problems in Older Homes and Probles in Newer Homes	2.00
96	Radon Gas	1.00
97	Renovate, Remodel, Repair	1.00
98	Sustainable Housing	1.00
99	Swimming Pool Safety	1.00

---

**Upstate Alliance of Realtors (Upstar)**

(260) 426-4700

david@upstarindiana.com

1	Am I doing the Right Thing	2.00
10	Credit Reporting	2.00
11	How to Help Consumers with Credit Reports (Broker and MB)	4.00
12	Contract Law and Real Estate Agreements (Broker and MB)	4.00
13	Behavior Selling	2.00
14	Ten Steps to Closing a Short Sale	2.00
15	Reducing Environmental Liabilities in the Sale of Real Estate	2.00
16	Investment Real Estate Finding the Right Opportunity	2.00
17	Ten Commandments of Customer Service - Dealing with Difficult Clients	2.00
18	Don't Put Yourself at Risk	2.00
19	Negotiation	2.00
2	Guide To Settlement Procedures	2.00
20	At Home with Diversity - National Association of REALTORS Course)	8.00
21	Improve Custoemer Service with Today's Technology	2.00
22	I'm a Managing Broker - Now What? (Broker and MB)	4.00
23	Professional Standards Training	8.00

certifi

24	Consumer Financial Protection Bureau - Non Public Personal Information	2.00
25	Listing Contracts and Purchasing Agreements	2.00
26	HUD Sales	2.00
27	Fair Housing- The Law, The Investigation, and Hot Topics in the Law	2.00
28	30 Hour Post Licensing Course	30.00
29	SRS Designation	8.00
3	Antitrust Law Compliance	2.00
30	Working W/ Buyers & Sellers on Relocation Deals	2.00
31	Appraisal Process for Real Estate Brokers & Auctioneers	2.00
32	Real Estate Auction Process & Techniques	2.00
33	Instructor Development Workshop (Broker and MB)	4.00
34	Building a Competitive Organization (Broker and MB)	4.00
35	Advanced Professional Standards Professionalism in Enforcement	3.00
36	Enforcing the Code and its Standards	3.00
37	Grievance Committee Seminar	3.00
38	Fair Housing "Best Practices for Realtors"	2.00
39	HUD Training	2.00
4	Fair Housing and You	2.00
40	Residential Property Management & Landlord Tenant Relations	2.00
41	Properly Pricing Property	2.00
42	The Home Inspection Industry & Deficiencies Commonly Found During the Home ...	2.00
43	Keeping Your Real Estate Broker on Track (Broker and MB)	4.00
44	Real Estate in a Virtual World	2.00
45	Alternate Financing	2.00
46	Grievance Committee Seminar	3.00
47	Advanced Professional Standards Professionalism in Enforcement (Broker and MB)	4.00
48	SRES Designation Course	12.00
49	Negotiation Skills	2.00
5	Regulation and You	2.00
50	The Future of Real Estate Agency	2.00
51	An Innovative Approach to Selling Real Estate & Understanding Risk	2.00
52	Negotiation Certification	12.00
53	Fair Housing and Civil Rights Laws	2.00
54	Keeping Up With The Form SES	2.00
55	Home Warrant Basics	3.50
56	This Old House, This New House	2.00
57	Fire Ice and Mudslides The Slippery Slope to a Real Estate Closing	2.00
58	Consumer Guidance in the World of Foreclosures	2.00
59	Anti-Trust & Fair Housing Case Law Updates and Analysis (Broker and MB)	4.00
6	Code of Ethics	2.00
60	New Construction	3.00
61	Tricky Situations and you: A guide to Real Estate Closings	2.00
62	Moisture Instrusion	2.00
63	Getting Things Right! Avoiding and Sloving Problems with Correct Paperwork	2.00
64	Preventing and Remedyng Problem Situations (Broker and MB)	4.00
65	Soooo you Want to be an Investor	2.00
66	Hot Topics for Managing Brokers Management Course broker&MB	4.00
67	The Ins and Outs of New Construction and Updates on Code	2.00
68	Professionalism and Ethics in Real Estate	2.00
69	Til Death do us Part	2.00
7	Residential Rules of Disclosure	2.00
70	Code of Ethics	3.00
71	How Not to Get Sued - Broker only	4.00
72	Safeguarding You and Your Real Estate Transactions - broker only	2.00
73	Understanding Real Estate and Mortgage Fraud - broker only	2.00
74	Learning the Lay of the Land of New Constructors	2.00
75	Dig Deep-Home Inspection and Homeowner's Insurance	2.00
76	Knock, Knock! Who's There? What's That? Keeping You and Your Client SAFE!	2.00
77	Assumptions about Assumptions	2.00
78	At Home With Diversity Certification Course	6.00
79	Fair Housing & Civil Rights Law	3.00

certifi

8	Mortgage Finance (Broker and MB)	4.00
80	Do You Believe My Agents are having Trouble with Real Estate Transactions	4.00
81	What is a 1031 Tax Exchange	2.00
82	Fair Housing and Civil Rights Laws	3.00
83	Do You Believe My Agents are having Trouble with Real Estate Transactions	4.00
84	What Every Agent Needs to Know About Title Insurance Commitment	2.00
85	What You Need to Know About Mold & How to Read Air Sampling Reports	2.00
86	Agent Knowledge for Exceptional Client Service	4.00
87	Empowering Agents, Enhancing Client Relationships: A MB's Guide	4.00
9	Appraisal Applications	2.00

**WebCE, Inc**

(877) 488-9308

compliance.manager@webce.com

1	Doing the Right Thing The Code	4.00
10	Floods and Other Natural Hazards	3.00
11	Managing Conflicts with Tenants, Clients and Employees	3.00
12	Property Management	4.00
13	Tiny Homes and Other Alternative Properties	4.00
14	Valuation, Marketing and Listings	4.00
15	Industrial Real Estate	3.00
16	The Nuts & Bolts of Home Construction and Design	4.00
17	1. Cybersecurity Best Practices for Real Estate Professionals	3.00
18	Who Represents Whom? Agency Unveiled	3.00
19	Why Risk It? Risk Management Strategies	4.00
2	Avoiding Common Mistakes	4.00
20	Section 1031 Real Property Like-Kind Exchanges	3.00
21	Working with Senior Clients in Real Estate	4.00
22	Adhering to a Higher Standard: The Code of Ethics	3.00
23	Indiana Managing Broker	4.00
24	Flood Insurance 2.0	2.00
25	Avoiding Costly Mistakes in Your Real Estate Career	3.00
26	Understanding Implicit Bias	2.00
27	Cultural Competency for Real Estate Professionals	2.00
28	Fair Housing: It's Just Good Business	3.00
29	Certified Real Estate Negotiator	2.00
3	Building Green	4.00
30	Tackling Contract Contingencies	2.00
4	Personal Safety	4.00
5	Managing Broker	4.00
6	Commercial Real Estate Investing	3.00
7	Contracts and Leasing	3.00
8	Duties of Real Estate Brokers	3.00
9	Fair Housing For The Real Estate Industry	3.00

**Wohrle Real Estate School, LLC**

(502) 819-2592

kyle@wohrleschool.com

1	Evaluating Current Standards in Fair Housing	4.00
10	Running a Small Brokerage Firm	3.00
11	Social Media Ethics	3.00
12	Taking the Distress Out of Distressed Properties	3.00
13	The Residential Contract: Issues, Disputes & Solutions	4.00
14	Understanding Environmental Regulations	3.00
15	What Does It Mean To Be Green	3.00
16	What's the FHA Appraiser Looking For?	3.00
17	Commercial Real Estate Transaction Flow	3.00
18	Building A Successful Commercial Real Estate Business	3.00
19	Commercial Real Estate As A Career	3.00
2	Exploring Agency Concepts and Disclosure	4.00
20	Property Management Basics- New CE Course	4.00
21	Property Management Leases- New CE Course	4.00

certifi

3	Keeping it Real: Property Law and Case Studies	4.00
4	May the Code Be With You	4.00
5	Navigating the Path Through Settlement	4.00
6	Performing Quality BPO's	4.00
7	Property Tax & Mortgage Valuation	3.00
8	Real Estate Contracts	4.00
9	Real Estate Disclosure Issues: Buyer and Seller Obligations	3.00

---

**World Inspection Network International LLC** (206) 694-8024 pknigh@winhomeoffice.com

1	Sewer Scopes in Homes for Real Estate Professionals	2.00
2	Radom in Homes for Real Estate Professionals	3.00

---

**ZZZ PLA Test Facility** (317) 234-6366 jfreeman@pla.in.gov

0001	Testing	4.00
------	---------	------