

INDIANA REAL ESTATE EDUCATION ADVISORY COUNCIL

March 1, 2021

1:30 P.M.

TO BE HELD THROUGH WEBEX

TO JOIN, CALL: (240) 454-0887

MEETING CODE: 610915440 OR

<https://IndianaEnhanced.Webex.com/join/PLAWebex>

A. Listing Leaders Premier School of Real Estate

1. 90hr Pre-Licensing

B. Listing Leaders Premier School of Real Estate

1. New school site

C. Upstate Alliance of Realtors (CE10600435)

1. Professionalism and Ethics in Real Estate 2 hours
2. Til Death do us Part 2 hours

D. PDH Academy (CE21600004)

1. Housing for Military and Veterans 4 hours
2. The Lay of the Land 4 hours
3. Brokerage Management: Handling Challenges and Finding Solutions 4 hours

E. Carpenter Realtors (CE1200006)

1. Legal Update 2021 4 hours
2. Filled Home and the Land Minds 2 hours

F. REAL University (SC41100002)

1. Title, Escrow & Closing: A Real Estate Transaction 2 hours
2. Wire Fraud And Identity Theft In Real Estate 2 hours

G. McKissock, LLC

1. Taking the Distress Out of Distressed Properties 3 hours
2. Performing Quality BPOs 4 hours
3. Helping Clients Understand Real Estate Financing 3 hours

H. La Porte County Association of REALTORS (CE21500006)

1. IN Contracts and forms (Broker&MB) 4 hours

I. Indiana Real Estate Institute (CE10600409)

1. Real Estate Agent Safety (Broker&MB) 2 hours
2. Mortgage Loan Products, Underwriting, and the Appraisal Process 3 hours
3. 24hr Managing Broker Licensing Course

- J. American School of Real Estate Express, LLC (SC41600004)**
1. 90 hr Pre -Licensing Course (Online)
 2. Already approved for in person
- K. Real Estate Negotiation Institute (CE21300006)**
1. Certified Multiple Offers Expert (CMOE designation course) 9 hours
- L. Indiana Commercial Board of REALTORS (CE10600375)**
1. CRE Best Practice Session: Lease Review and the Future of Workspaces 2 hours
 - i. New name for already approved course.
 2. CRE Best Practice Session: Due Diligence in Commercial Real Estate and Shift Share Analysis 2 hours
 - i. New name for already approved course.
 3. ROI of Emotional Intelligence: Commercial Case Studies (RB/MB) 2 hours
- M. Hondros College (CE21800028)**
1. Real Estate Safety: Protect yourself and your Clients (MB) 4 hours
 2. Risky Business: Protecting your License and Brokerage (MB) 4 hours
- N. 1 Attempt (AYPORealEstate.com) (CE21600003)**
1. Indiana 4 Hour Managing Broker Course 4 hours
 2. Indiana 3 Hour NAR Code of Ethics 3 hours
- O. HomeServices Real Estate Academy CE10600472**
1. At Home with Diversity 6 hours
- P. Tom Feeney School of Real Estate SC41500001**
1. New school site
- Q. Greater Northwest Indiana Association of REALTORS (CE10600438)**
1. Gaining IN Real Estate Broker Licensure By Reciprocity (RB & MB) 3 hours
- R. Tucker School of Real Estate (CE10600410)**
1. Commercial Roofing Systems, Types and Implications 3 hours
 2. When to Expect when Inspecting 2 hours
- S. Front Porch Real Estate School**
1. 90hr Pre licensing
- T. McColly Real Estate (CE10600459)**
1. Title Insurance 2 hours

U. The CE Shop, LLC (CE10800853)

1. Current Issues: Cooperation, Negotiation, Ibuyers and Disaster Preparedness
(Broker &MB) 3 hours
2. Second Home Ownership: Trends, Options, and Opportunities (Broker &MB)
3 hours

Next Scheduled Meeting:
April 5, 2021