

**INDIANA REAL ESTATE EDUCATION  
ADVISORY COUNCIL  
AGENDA  
NOVEMBER 4, 2024  
3:00 p.m. (local time)**

**\*TO BE HELD THROUGH WEBEX\*  
TO JOIN, CALL: (240) 454-0887  
MEETING CODE: 610915440 OR**

**<https://IndianaEnhanced.Webex.com/join/PLAWebex>**

- 1. Colibri Real Estate – CE21300021 – Significant Change Application**
  - a. Negotiation Models and Case Studies – 3 hours
  
- 2. Residential Real Estate Council – CE21500015 – Significant Change Application**
  - a. Residential Real Estate Probate Specialist Certification-RS184 – 8 hours
  - b. Instructor Application – Howard West
  
- 3. Golden Safeguard, LLC**
  - a. CE Sponsor – RB Broker Application (last month you approved his instructor application) – Thomas Krause
  - b. Cybersecurity Awareness Training for Real Estate professionals – 2 hours
  
- 4. Real Estate Certification Program (RECP) – CE10600303 Significant Change Application**
  - a. Indiana Seller Agency Law – Asynchronous/Synchronous – 2 hours – Broker & Managing Broker
  - b. IForms and Business Trends for Managing Broker – Asynchronous/Synchronous – 2 hours – Broker & Managing Broker
  
- 5. Upstate Alliance of Realtors – CE10600435 – Significant Change Application**
  - a. Empowering Agents, Enhancing Client Relationships: A Managing Brokers Guide – 4 hours / Managing Broker
  
- 6. Lighthouse School of Real Estate – CE22200018**
  - a. Obscure Forms – 3 hours – Broker & Managing Broker
  - b. Trusts and Estates – 2 hours – Broker & Managing Broker
  - c. Youtube Basics for Marketing & Attracting Clients – 3 hours – Broker & Managing Broker

d. 30 Hour Post Licensing – 30 hours

**7. Northwest Indiana Realtors Association (NIRA) – CE10600438 – Significant Change Application**

a. Certified Residential Real Estate Probate Specialist – 8 hours

Next Scheduled Meeting

**JANUARY 27, 2025**