

**INDIANA REAL ESTATE EDUCATION  
ADVISORY COUNCIL  
October 23, 2023  
3:00 p.m. (local time)**

**\*TO BE HELD THROUGH WEBEX\*  
TO JOIN, CALL: (240) 454-0887  
MEETING CODE: 610915440 OR  
<https://IndianaEnhanced.Webex.com/join/PLAWebex>**

**1. Colibri Real Estate, LLC CE21300021 – Significant Change App – emailed explanation**

- a. Online Correspondence: A Day in the Life of a Buyer Agent – 3 hours (Robert Fleck)
- b. Online Correspondence: A Home Buyer's Guide to Credit Scores – 2 hours
- c. Online Correspondence: A New Look at Contract Law – 3 hours (Robert Fleck)
- d. Online Correspondence: Ethics in the Age of Disruption – 3 hours (Robert Fleck)
- e. Online Correspondence: How to Work with Real Estate Investors - Part 1 – 3 hours (Thomas Lundstedt)
- f. Online Correspondence: Listing Agreements – 3 hours
- g. Online Correspondence: Managing a Real Estate Brokerage – 4 hours
- h. Online Correspondence: Navigating a Hot Sellers' Market – 3 hours (Robert Fleck)
- i. Online Correspondence: Real Estate Safety: Protect Yourself and Your Clients – 3 hours (Robert Fleck)

**2. Real Estate Sales Academy – New School Site Application**

**3. Reed School of Real Estate, CE21100017 – Significant Change Form**

- a. ADA Compliance – 3 hours
- b. Renovation loans – 2 hours

**4. Upstate Alliance of Realtors, CE10600435 – Significant Change Application**

- a. Fair Housing and Civil Rights law – 3 hours
- b. Do You Believe My Agents are having Trouble with Real Estate Transactions – 4 hours – Management
- c. What is a 1031 Tax Exchange – 2 hours

- 5. International Right of Way Association (IRWA) – Significant Change Application**
  - a. 2023 Utility Forum – 6.5 hours
  
- 6. Real Estate Certification Program (RECP) – Significant Change Application**
  - a. New Site for Pre-Licensing Course
  
- 7. McKissock, LLC, CE10600460 – Significant Change Application**
  - a. Service, Support and Companion Animals – 2 hours
  
- 8. REAL University, CE2100008 – Significant Change Application**
  - a. Creating a Successful Transaction through Client Counseling – 4 hours  
Managing Broker
  
- 9. Geoffrey Long – New CE Instructor Application (submitted through MIBOR)**
  
- 10. Carpenter Realtors, CE21200006 – Significant Change Application**
  - a. NAR The Code of Ethics – 3 hours
  - b. NAR The Code of Ethics Zoom – 3 hours
  - c. Agency Safety Zoom – 2 hours
  - d. Agency Safety Zoom – 3 hours

Next Scheduled Meeting  
December 11, 2023