

**INDIANA REAL ESTATE EDUCATION
ADVISORY COUNCIL
AGENDA
OCTOBER 20, 2025
3:00 p.m. (local time)**

Will meet Virtually via Microsoft Teams:

[REEAC Meeting](#) | [Meeting-Join](#) | [Microsoft Teams](#)

REEAC Member	Title	Appointment Date	Expiration Date ¹	Appointing Authority
Kathy Harbaugh	Chair	10/2012		Commission
Tim Reed	Member	10/2012		Commission
Jim Bittner	Member	06/2013		Commission
Cheryl Butcher	Member	07/2022		Commission
Rick Ogden	Member	04/2023		Commission

1. PREFERRED SYSTEMS, CE 2140021 – SIGNIFICANT CHANGE APPLICATION

- a. **What Real Estate Professionals Need to Know about Credit Scores – 2 hours/Broker Only**
- b. **Navigating the New Landscape: Asset-Based Lending for RE Professionals – 2 hours/Broker Only**
- c. **Fireplaces and Chimney's: For Real Estate Agents – 2 hours/Broker Only**
- d. **Understanding Down Payment Assistance Programs – 2 hours/Broker Only**
- e. **Government Loan Programs for Real Estate Professionals – 2 hours/Broker Only**
- f. **The Mortgage Loan Process for Real Estate Professionals – 3 hours/Broker Only**
- g. **From Curious to Committed: Helping Buyers Navigate Pro-Qualifications and Pre-Approval – 2 hours/Broker Only**
- h. **Tribal Lending & the HUD 184 Program – 2 hours/Broker Only**
- i. **Understanding Wholesale Lending and Wholesale Real Estate Transactions – 3 hours/Broker Only**

¹ C 25-34.1-9-4Term of office

Sec. 4. Each member of the council shall be appointed by the commission for a two (2) year term. If a successor has not been appointed, the current member serves until a successor is appointed and qualified.

- j. **VA Loans: What Real Estate Agents Need to Know – 2 hours/Broker Only**
- k. **Unlocking Inventory: Mastering the Buy Now, Sell Later Strategy – 3 hours**

- 2. **SOUTHERN INDIANA REALTORS ASSOC (SIRA), CE21200049 – SIGNIFICANT CHANGE APPLICATION**
 - a. **New Construction for New Agents – 3 hours/Broker Only**
 - b. **Indiana Contracts – 4 hours/Broker & Managing Broker**

- 3. **KAPLAN Real Estate Education, CE10700559 – Significant Change Forms**
 - a. **Principle-Centered Real Estate Online Video Course – 4 hours/Managing Broker & Broker**
 - b. **Introduction to Commercial Real Estate Sales – 6 hours/Managing Broker & Broker**
 - c. **Mediate-Litigate-Arbitrate: Be Informed Online Video Course – 2 hours/Managing Broker & Broker**

- 4. **CARPENTER REALTORS, CE21200006 – SIGNIFICANT CHANGE APPLICATION**
 - a. **Success in Transaction Management in Document Preparation: Online & In Person – 2 hours/Broker Only**

- 5. **EDUCATION RESOURCE, CE10500032 – SIGNIFICANT CHANGE APPLICATION**
 - a. **Ce0025-06: Valuation Bias & Fair Housing Law and Regulations – 7 hours/Broker Only**

Next Scheduled Meeting

DECEMBER 15, 2025 – 2pm - Teams