

**INDIANA REAL ESTATE EDUCATION
ADVISORY COUNCIL
AGENDA
MARCH 11, 2024
3:30 p.m. (local time)**

***TO BE HELD THROUGH WEBEX*
TO JOIN, CALL: (240) 454-0887
MEETING CODE: 610915440 OR**

<https://IndianaEnhanced.Webex.com/join/PLAWebex>

- 1. PDH Academy, SC41700008 – Significant Change Form**
 - a. New Director – Sara Glassmeyer

- 2. WebCE, Inc., CE21900012 – Significant Change Form,**
 - a. Certified Real Estate Negotiator – 2 hours

- 3. Jeffery Ratanapool – Instructor Permit Application**
 - a. Please review section A specifically

- 4. Real University School of Real Estate**
 - a. Application for Real Estate School Site

- 5. International Right of Way Association, CE10600454 – Significant Change Form**
 - a. 2024 Transportation Forum – 6 hours

- 6. Cressy & Everett Real Estate, CE20900914 – Significant Change Form**
 - a. Understanding Agency in Real Estate – 2 hours

- 8. Real Estate Certification Program (RECP), CE10600202 – Significant Change Form**
 - a. Deep Dive into Indiana Agency Law – Asynchronous & Synchronous – 4 hours
 - b. Navigating the Antitrust Landscape – Asynchronous & Synchronous – 3 hours
 - c. Property Management Essentials for Real Estate Professionals – 3 hours

9. Maria Kauffman

- a. CE Instructor Permit Application

10. John Brown

- a. Pre-Licensing Instructor Permit Application

11. Colibri Real Estate, CE21300021 – Significant Change Form 1

- a. OC: Service, Support and Companion Animals – 2 hours
- b. Service, Support and Companion Animals – 2 hours
- c. OC: Workforce Housing: Solutions for Homes and Financing – 4 hours
- d. Workforce Housing: Solutions for Homes and Financing – 4 hours
- e. OC: Property Condition Discovery and Disclosure Compliance – 3 hours
- f. Property Condition Discovery and Disclosure Compliance – 3 hours
- g. OC: Cybersecurity: Protecting the Real Estate Transaction – 3 hours
- h. Cybersecurity: Protecting the Real Estate Transaction – 3 hours

Significant Change Form 2

- i. OC: Serving Generational Clients – 3 hours
- j. Serving Generational Clients – 3 hours

12. Northwest Indiana REALTORS Association, CE10600438 – Significant Change Form

- a. New Director – Joseph Wszolek

13. Jeffrey Miles

- a. Pre-Licensing Instructor Permit Application

14. Gregory Orr

- a. CE Instructor Permit Application

15. LaPorte County Association of REALTORS, CE21500006 – Significant Change Form

- a. Understanding Contingencies – Broker and Managing Broker
- b. Buyer Agency – Broker and Managing Broker

16. Lighthouse School of Real Estate, CE22200018 – Significant Change Form (tabled at the December meeting)

- a. Representing Buyer Clients – Broker – 2 hours
- b. Indiana License Law – Broker and Managing Broker – 4 hours

c. Managing the Real Estate Transaction - Broker and Managing Broker – 6 hours

17. Tiffany Dearman

a. CE Instructor Permit Application

18. Lisa Wozniakowski

a. CE Instructor Permit Application

19. Southern Indiana REALTORS Association, CE21200049 – Significant Change Form

a. Mortgage Pitfalls – 3 hours

b. Bias Override: Overcoming Barriers to Fair Housing – 3 hours

20. Peter Parnegg

a. CE Instructor Permit Application

21. Sarah Sanders

a. Pre-Licensing Instructor Permit Application

Next Scheduled Meeting
MAY 6, 2024