# Neighborhood Assistance Program (NAP) 2023-24 Application Webinar

April 14, 2023 11:00 AM Eastern

Quinn Kissane IDA & NAP Program Manager NAP@ihcda.in.gov

Application open from April 3rd–May 1<sup>st</sup>

https://form.jotform.com/230854052088153



### AGENDA

- NAP Summary
- Application Overview
- Updates/Reminders
- Questions?





### NEIGHBORHOOD ASSISTANCE PROGRAM SUMMARY

The Neighborhood Assistance Program (NAP) is a program of the State of Indiana that provides \$2.5 million tax credits annually to non-profit organizations for distribution as a fundraising tool for neighborhood projects.

NAP was established by Indiana Code 6-3.1-9.

NAP credits are worth 50% of the value of a donation/contribution. This means that a \$200 donation nets a \$100 tax credit.

NAP is administered by the Indiana Housing and Community Development Authority (IHCDA).

Donations are reported to the Indiana Department of Revenue (IDOR), and credits are applied to the donor's state tax liability.



### 2023-24 NAP PROGRAM CYCLE

- 1. Apply, get approved, and sign award agreement with IHCDA by program year start date on July 1, 2023.
- 2. Distribute at least 60% of awarded credits by December 31, 2023.
- 3. Report on first half donations (received July 1, 2023–December 31, 2023) by January 16, 2024.
  - a. IHCDA will use this report along with the previous round's second donor report to send information to IDOR.
  - b. IDOR will use donor report information to honor 2023 tax credits submitted by donors.
- 4. Distribute remaining credits by March 31, 2024.
- 5. Report on remaining donations (received on or after January 1, 2024) by April 15, 2024.
- 6. Use funds to complete project or provide service outlined in application.
- 7. Report on use of funds by September 23, 2024.



### **TAX CREDIT BASICS**

#### What is the difference between a Tax Credit, and a Tax Deduction?

A **tax deduction** reduces a taxpayer's taxable income.

A **tax credit** counts as if it were taxes already paid and reduces the taxpayer's total tax liability.

*Example:* Taxpayer income: \$40,000 Tax rate: 25% Tax Liability: (40,000 x .25) = \$10,000

- A \$1,000 tax deduction would reduce the taxpayer's taxable income to \$39,000. 40,000 - 1,000 = 39,000 39,000 x .25 = <u>\$9,750</u>
- A \$1,000 tax credit would reduce the taxpayer's tax liability to \$9,000. 40,000 x .25 = 10,000 10,000 - 1,000 = <u>\$9,000</u>



### **2023-24 NAP APPLICATION TIMELINE**

- Release Date: April 3
- Webinar: April 4
- Due Date: May 1 at 5 PM Eastern Time
- Awards Announced by: June 22
- Contracts Issued by: June 26
- Signed Contracts Due: July 1
- First Day to Distribute Credits: July 1



# **Questions?**



### **NAP APPLICATION – ELIGIBILITY**

#### **Organization Information**

- Name, address, staff contacts, etc.
- Strongly suggest using "Agency Email" instead of personal email or providing a secondary contact, so that more than one person can have access to database reporting

#### **Organization Eligibility**

- EIN and prior IHCDA grant information
  - Prior grant information is necessary for our reporting system, not for eligibility determination
- Confirmation of IRS 501(c)3 designation document upload
- Confirmation of Non-profit Domestic Corporation in Indiana
- Confirmation of good standing with Indiana Secretary of State document upload



#### **BASED ON INDIANA CODE 6-3.1-9**

 Eligible services provided in a designated economically disadvantaged areas (Enterprise Zone, Opportunity Zone, Qualified Census Tract, or any other federal/local designated economically disadvantaged area in Indiana – subject to IHCDA approval):

#### Neighborhood Assistance

- financial assistance, labor, material, and technical advice to aid in physical or economic improvement of area
- Counseling and Advice
- Emergency Assistance
- Medical Care
- Development/Management of Recreational Facilities
- Development/Management of Housing Facilities
- Economic Development Assistance



- 2. Eligible services provided to **individuals living in designated economically disadvantaged areas**:
  - Job Training (A) that provides individuals in designated areas with vocational skills so that they can become employable or have the ability to seek a higher grade of employment.
  - Education: Any type of scholastic instruction or scholarship assistance that enables the individual to prepare for better life opportunities.
    - Specify whether instructional program costs or scholarships
  - Crime Prevention or Reduction Activities (A) for individuals living in economically disadvantaged areas.



- 3. Eligible services provided to economically disadvantaged households:
  - Job Training (B) that provides individuals in designated households with vocational skills so that they can become employable or have the ability to seek a higher grade of employment.
  - Crime Prevention or Reduction Activities (B) for economically disadvantaged households.



#### 4. Other Eligible Services:

- 4a. Eligible services provided specifically for individuals who are ex-offenders who have completed their criminal sentences or are serving a term of probation or parole:
  - **Job Training** that provides ex-offenders with vocational skills so that they can become employable or have the ability to seek a higher grade of employment.
  - **Education**: Scholastic instruction or scholarship assistance that enables ex-offenders to prepare for better life opportunities.
  - Counseling and Advice
  - Emergency Assistance
  - Medical Care
  - Development/Management of Recreational Facilities
  - Development/Management of Housing Facilities



- 4. Other Eligible Services (continued):
  - 4b. Eligible services not tied to a specific area or population:
    - **Neighborhood assistance (B)** in the form of technical advice to promote higher employment in any neighborhood in Indiana.



#### What is an "economically disadvantaged area?"

 IC 6-3.1-9-1 (e): enterprise zone, or any other federally or locally designated economically disadvantaged area in Indiana. The certification shall be made on the basis of current indices of social and economic conditions, which shall include but not be limited to the median per capita income of the area in relation to the median per capita income of the state or standard metropolitan statistical area in which the area is located.

IHCDA recognizes CURRENT enterprise zones, opportunity zones, and qualified census tracts – **other types can be accepted but need prior approval**. For more information on EZs, OZs, and QCTs, please refer to the following:

- Urban Enterprise Zones
- Opportunity Zones
- Qualified Census Tracts



If seeking approval for another type of area, you must email <u>NAP@ihcda.in.gov</u> the following information:

- The name/type of area
- Who/what authority made the designation
- If possible, when the designation was made and the data it was based on

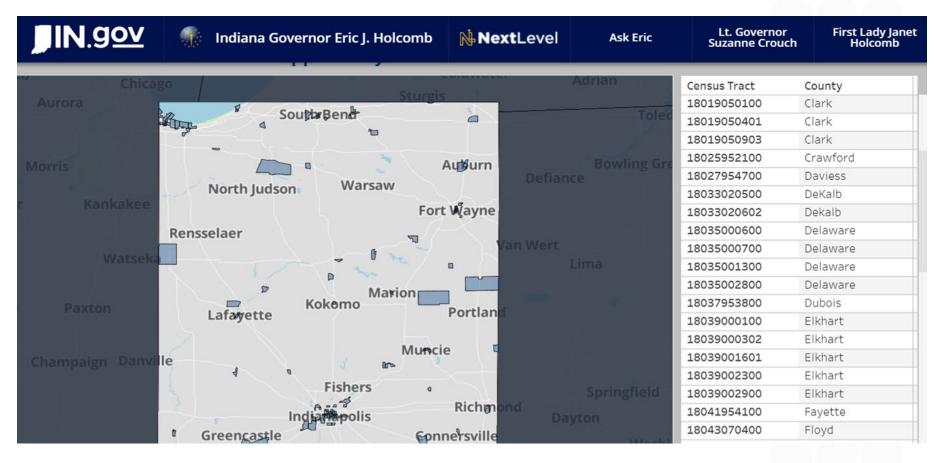
For the question that asks you to identify your specific area, you can only identify up to five areas:

- IHCDA is no longer accepting, "We serve the entire NW Indiana region, which includes the following 20 designated economically disadvantaged areas:..."
- You must commit to spending raised funds in specific economically disadvantaged areas only.
- For questions, email <u>NAP@ihcda.in.gov</u>.



#### **Opportunity Zones Examples:**

- Opportunity Zone Census Tract 18034000600
- OZ CT 18039000100 Elkhart

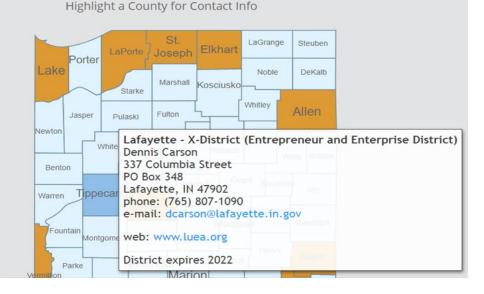


#### **Enterprise Zone Examples:**

- LaPorte UAE
- Vermillion Rise Mega Park Enterprise Zone

There longer appears to be a central map of all Enterprise Zones – will need to look on individual zone websites for maps.

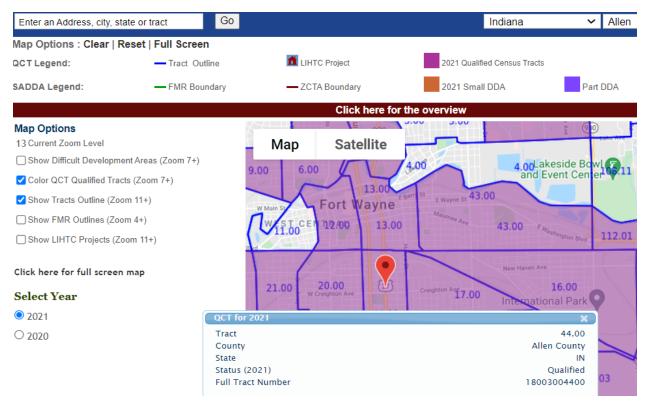
#### **Member Directory**



Start with Association of Indiana Enterprise Zones: https://www.aiez.org/#mem



#### Qualified Census Tract example: QCT 18003004400



Search state and county, make sure to use 2023 QCTs, then double-click where your service is located.



# **Questions?**



### NAP APPLICATION – DESIGNATED HOUSEHOLDS

What is an "economically disadvantaged household?"

- IC 6-3.1-9-1 (f): means a household with an **annual income that is at or below eighty percent (80%) of the area median income** or any **other federally designated target population (125% FPG).**
- Other types of federally-approved income qualifications can be accepted, but will need to be identified in the application

Describe how your organization checks for income.



### NAP APPLICATION – PROJECT DESCRIPTION

Describe your NAP project/program/service:

- Refer to Program Manual Section 400 for directions on what to include in the description!!!
- Example Service: Housing Facilities
- Example Prompt: In your application's project description, explain the activities NAP funds will be used for and how you will support housing facilities.
- Tip: Use the same phrasing from the service type and prompt. Example: "Our NAP-funded program supports housing facilities in our service area by [activity description]..."



### NAP APPLICATION – PROJECT DESCRIPTION

Description must be explicitly tied to the NAP-eligible service you selected. See manual for more information.

• Ex: if your project is to fund swim lessons in your facility's pool, don't label the program "Education," as "Recreational Facility" would be more appropriate.

For services that must be provided in a **specific area**, describe how you will provide services in that area.

- Are services provided from your office in that area?
- Do you provide services at a partner agency in that area?



### **NAP APPLICATION – CREDIT REQUEST**

Credit request based on past two years (2021 and 2022):

- Up to \$15,000 if your agency has received NAP credits in last two years and met relevant program reporting requirements
- Up to \$5,000 if your agency is new to NAP or missed reporting requirements in past two years

#### Notes on credits:

- Credits are what IHCDA awards you, outlined in award agreement.
- Funds/donations are the money you raise when you distribute credits to donors.
- IHCDA will ask about both:
  - How many credits did you distribute?
  - How much funding did you raise and spend on your project?



### NAP APPLICATION

#### Recognition of Reporting Requirements

- Must hit benchmarks and submit Benchmark Reports (60% and 100%) on time in order to keep full eligibility for 2024 credits
- Must submit Closeout Report on time in order to keep eligibility for 2024 credits

Confirmation of all information within application and that funds will not be used for religious purposes

Submitting your application:

- MUST hit "Submit"
- Should receive email confirmation if not, email <u>nap@ihcda.in.gov</u>
- Link in confirmation email allows you to make corrections to application



# **Questions?**



### **AWARD PROCESS**

The formula below is used to determine the value of an applicant's NAP award. Elements such as the total available credits and the requested credit amount by approved applicants are taken into account.

This means that the amount of credits you receive is based on the total amount that has been requested, rather than IHCDA's discretion.

[	Total Available Credits						
(	(\$2.5 million in 2016)	) =	Allocation Percentage	х	Applicant Requested Credits	=	Award
<b>`</b>	Total Requested Credits	,	rereentage		nequested oreans		Amount



### 2023-2024 PROGRAM TIMELINE

Application Closes	May 1, 2023		
Awards Announced	June 21, 2023		
Agreements Issued by	June 26, 2023		
Agreements Returned/Start Distributing Credits	July 1, 2023		
60% Benchmark (60% sold)	December 31, 2023		
60% Benchmark/First Half Donor Report Due	January 16, 2024		
100% Benchmark (100% sold)	March 31, 2024		
100% Benchmark/Second Half Donor Report Due	April 15, 2024		
Close-Out Report Due	September 23, 2024		



### **UPDATES/REMINDERS**

#### **Application Update:**

 Question 18 regarding proposed eligible services updated to more closely match 2022 program manual updates, which split eligible services into separate sections based on area/population/other (refer to manual for information on what to include in the application description).

#### Use of Funds/Success Stories (more to come at post-award webinar):

- Closeout Report to include updated questions on use of funds for applied purpose/program impact on target population/area.
- Submit your success stories! We want to uplift/highlight ways your programs have impacted communities using NAP funds.

#### **Reminders from 2022:**

- Maximum amount a returning organization can apply for lowered to \$15,000.
- If a reporting requirement is missed, organization can still apply next round, but only as a new organization.
- "New Organization" definition based on two years (2021 and 2022).



### **CONTACTING IHCDA**

If you have a **program question**, first review your agreement and the documents provided on IHCDA's website:

https://www.in.gov/ihcda/program-partners/neighborhood-assistance-program-nap/

- NAP Manual, NAP FAQ, NAP Reporting Instructions
- Links to Benchmark reports and Closeout reports to be posted by May 1st
- NAP Donor Contribution Form
- Archived NAP documents from previous years
- If you cannot find your answer in those resources or have further questions, please email us at <a href="mailto:nap@ihcda.in.gov">nap@ihcda.in.gov</a>.
- Include your organization, your contract/agreement/award number (2022-NP-xxx), and the exact report if it's a reporting-related question

Email <u>claims@ihcda.in.gov</u> about issues with IHCDAOnline:

• Most common issues include an organization failing to register in the system, or an individual is using someone else's log-in, which is **NOT ALLOWED** 



# Thank you for participating in this webinar.

If you have any unanswered questions, please contact us at <u>NAP@ihcda.in.gov</u>.

