



To: Real Estate Department Partners
From: Real Estate Department
Date: July 24, 2018
Re: **National Development Council – Housing Development Finance Professional Certification Program**

Notice: RED-18-34

The Indiana Housing and Community Development Authority is pleased to partner with the National Development Council to sponsor the Housing Development Finance Professional (HDFP) Finance Certification Program. IHCDa will be offering three courses toward this certification in 2018 in Indianapolis, and will offer a discount to IHCDa Partners.

The HDFP Certification Program is a [training series](#) that thoroughly examines the practice of affordable housing finance and development. Participants learn the steps of the housing development process, the techniques used to analyze and structure financing for rental housing deals, and the problem solving and negotiating skills needed to make complicated deals feasible. Topics include single family housing development, rental housing development, historic rehabilitation and Low-Income Housing Tax Credits.

Certification candidates must complete all courses and pass the examination administered on the final day of each class. Information on the dates of each of the courses may be found in the schedule below, with pricing information and links to register. Participants must register for each of the courses to be eligible. More information on the HDFP Program courses may be found on [NDC's website](#).

The classes will take place at the Indianapolis Hilton Hotel. Booking information on hotel rooms may be accessed through the NDC's registration links.

Note: Registration is limited to 50 people. Discounts will be offered to IHCDa Partners. Please contact Samantha Spergel, Director of Real Estate Production via sspergel@ihcda.in.gov for information on the discount. If placed on a waitlist, you will be informed if a spot becomes available.



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Course ID	Course	Date	Pricing*
HD 410	Home Ownership Finance	Tuesday, August 21, 2018- Friday, August 24, 2018	\$560.00
	HD 410 Registration Link		
HD 420	Rental Housing Development Finance	Monday, October 29, 2018- Friday, November 2, 2018	\$700.00
	HD 420 Registration Link		
HD 422	Computer Spreadsheet Analysis for Housing	Tuesday, December 4, 2018- Thursday, December 6, 2018.	\$400.00
	HD 422 Registration Link		
Total Pricing for 13 day training:			\$1600.00
*The rates may differ on NDC's website. The above rates will apply upon checkout. Early bird registration may also apply to pricing.			