

INDIANA GAMING COMMISSION
BUSINESS MEETING
SEPTEMBER 27, 2022

The Indiana Gaming Commission Business Meeting was stenographically taken down by me, Dianne Lockhart, RMR, CRR, a Notary Public in and for the County of Marion, State of Indiana, in the Marquee West Meeting Room of the Horseshoe Indianapolis Casino, 4300 North Michigan Road, Shelbyville, Shelby County, Indiana, commencing at the hour of 11:06 a.m., September 27, 2022. The following transcript is a true and accurate transcript of the proceedings held.

CIRCLE CITY REPORTING
135 North Pennsylvania
Suite 1720
Indianapolis, IN 46204
(317) 635-7857

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A P P E A R A N C E S

ON BEHALF OF THE GAMING COMMISSION:

Milton O. Thompson, Chairman

Marc D. Fine, Commissioner

Jason Dudich, Commissioner

Chuck Cohen, Commissioner

Daniel Housman, Commissioner

Greg Small, Executive Director

Jennifer Reske, Deputy Director

Dennis Mullen, General Counsel

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CHAIRMAN THOMPSON: Good morning, everyone. I usually get more than that.

AUDIENCE: Morning.

CHAIRMAN THOMPSON: Good morning.

AUDIENCE: Good morning, Mr. Chairman.

CHAIRMAN THOMPSON: Thank you. I'm Chairman Milt Thompson, and we're delighted to be here in this very, very fine facility. I know we'll hear more about it a little bit later in our agenda, but I want to go ahead and call us to order. Our September 27th meeting of 1920 -- 1922. (Laughter)

Mr. Ferguson, that takes us back, doesn't it, a few years, 1922. Very few of us remember that, but that's okay.

We're going to call this '22 meeting together, and -- and with that, we'll have a roll call, please.

Mr. Small.

EXECUTIVE DIRECTOR SMALL: Chairman Thompson.

CHAIRMAN THOMPSON: I'm here.

EXECUTIVE DIRECTOR SMALL: Vice Chair Fine.

COMMISSIONER FINE: Present.

EXECUTIVE DIRECTOR SMALL: Secretary Dudich.

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COMMISSIONER DUDICH: From a distance I'm here.

EXECUTIVE DIRECTOR SMALL: Commissioner Cohen.

COMMISSIONER COHEN: Present.

EXECUTIVE DIRECTOR SMALL: Commissioner Housman.

COMMISSIONER HOUSMAN: Present.

EXECUTIVE DIRECTOR SMALL: We have a quorum, sir.

CHAIRMAN THOMPSON: Thank you. We have a listed quorum. And, again, thank you all for participating.

Those of you who have a role today, we're going to ask that you speak up loud so people can hear you and understand you and any questions that come before you so that we can make sure that we've got a good record of that.

Executive Director's Report. Mr. Small.

EXECUTIVE DIRECTOR SMALL: Thank you, Fine off, new hires. We have one in our audit department, and that is Michelle Parker. Michelle has a bachelor's degree in finance from the University of Southern Indiana. She brings with her ten years of casino experience.

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1 Michelle started her career with Bally's
2 Casino, formerly known as Tropicana Evansville.
3 She had held various titles at the casino,
4 including audit clerk, accounts payable clerk,
5 staff accountant and casino audit supervisor.
6 We're very excited to have her as part of our
7 team.
8 Reinvestigations. Our investigations
9 division has completed reinvestigations for the
10 following licensees: TCS John Huxley, Aristocrat
11 Technologies and Masque Publishing.
12 The confidential reports are in your
13 materials, Commissioners, and Director Brown is
14 present should you have any additional questions.
15 For exclusions, since the June 2022 business
16 meeting, Commission staff has added 16
17 individuals to the exclusion list. The total now
18 sits at 949 individuals excluded statewide.
19 The IGC has also granted one waiver to
20 Indiana casinos since the previous meeting. This
21 information is included in your materials and
22 will also be posted to the Commission website.
23 And, lastly, I did want to give a note about
24 the upcoming disparity study. Indiana law
25 requires the Commission to conduct a disparity

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1 study every five years. The last disparity study
2 was conducted in 2017, and work is currently
3 underway on a study that will be released at the
4 December Commission meeting. Drew Klacik with
5 the Public Policy Institute, who completed the
6 previous study, is also conducting this one and
7 will begin outreach this week.
8 We urge all casinos to ask your vendors,
9 MBEs, WBEs and non-M- and WBEs to complete our
10 survey and consider participating in our outreach
11 meetings. These will be held virtually to make
12 these meetings more accessible to all business
13 owners.
14 That concludes my report.
15 CHAIRMAN THOMPSON: Thank you, Mr. Small.
16 We'd like to, anyone that's going to be
17 speaking today, administer an oath. Would those
18 of you who are here, going to be speaking, would
19 you stand and have the oath administered.
20 EXECUTIVE DIRECTOR SMALL: If you would
21 please raise your right hand and repeat after me.
22 I, state your name, do hereby solemnly
23 swear, subject to the penalties of perjury, to
24 tell the truth, the whole truth, and nothing but
25 the truth, so help me God.

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1 Thank you.
2 CHAIRMAN THOMPSON: Thank you very much.
3 First of all, I'm going to call for any old
4 business. Any old business?
5 Hearing no old business, any new business?
6 Any new business to come before the Commission?
7 Hearing none, how about transfers of
8 ownership.
9 EXECUTIVE DIRECTOR SMALL: Alex Dudley.
10 MR. DUDLEY: Mr. Chairman, Commissioners,
11 before you you have Order 2022-126 which involves
12 an ownership transfer request between supplier
13 licensee NYX Digital Gaming and Endeavor Group
14 Holdings.
15 Upon receiving the transfer application, the
16 Commission completed a background and financial
17 investigation, finding that the transferee was
18 substantially compliant with Indiana statutes and
19 regulations and finding no derogatory information
20 that would affect the transferee's suitability
21 for holding the interest in NYX.
22 Approving Order 2022-126 would have the
23 effect of approving the ownership transfer
24 request.
25 Thank you.

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1 CHAIRMAN THOMPSON: Thank you, Mr. Dudley.
2 Any questions of Mr. Dudley from the
3 Commissioners?
4 Then I will call for a motion to approve
5 Executive Order 2022-126.
6 COMMISSIONER DUDICH: Move for approval.
7 COMMISSIONER COHEN: Second.
8 CHAIRMAN THOMPSON: There is a motion and a
9 second.
10 Any discussion?
11 Hearing none, all of those in favor of the
12 motion, signify by stating aye, please.
13 (Chorus of ayes.)
14 All those opposed.
15 The motion carries.
16 Ms. Violi.
17 MS. VIOLI: Good morning, Commissioners.
18 You have before you Orders 2022-127 through
19 2022-130 concerning petitions for removal from
20 the exclusion list of Tracy Andrews, Jim
21 Jablonski, Leroy Brewer and Eddie Rivera.
22 Petitioners have been placed on the
23 exclusion list for over three years and have
24 petitioned to be removed from the exclusion list.
25 Telephonic hearings were conducted at which each

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1 provided support for their petitions.
 2 Based on the totality of the factors
 3 relevant in these matters, the reviewing officer
 4 has concluded that Andrews, Jablonski, Brewer and
 5 Rivera have met the standard of clear and
 6 convincing evidence as reflected in staff's
 7 findings of fact and recommendation.
 8 Adopting staff's findings and recommendation
 9 would have the effect of granting petitioners'
 10 petitions for removal from the statewide
 11 exclusion list.
 12 CHAIRMAN THOMPSON: Thank you, Ms. Violi.
 13 Any questions of Ms. Violi?
 14 Congratulations on your new appointment, by
 15 the way, and we're delighted to have you here and
 16 presenting.
 17 MS. VIOLI: Thank you.
 18 CHAIRMAN THOMPSON: No other questions from
 19 the Commissioners. We'll ask for the petition
 20 for removal from the exclusions list, motion to
 21 approve Orders 2022-127 through 2022-130.
 22 Is there a motion?
 23 COMMISSIONER FINE: Move for approval.
 24 COMMISSIONER DUDICH: Second.
 25 CHAIRMAN THOMPSON: There is a motion and

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1 second.
 2 Any discussion?
 3 Hearing none, I'll call for the vote.
 4 Any -- all those in favor of the motion,
 5 signify by stating aye.
 6 (Chorus of ayes.)
 7 Opposed.
 8 The motion carries.
 9 Thank you very much.
 10 MS. VIOLI: Thank you.
 11 CHAIRMAN THOMPSON: Now we go to license
 12 renewals. Mr. Neal.
 13 MR. NEAL: Good morning. Commissioners, you
 14 have before you order 2022-131. Pursuant to
 15 Indiana Code Section 4-33-7-8 and 68 Indiana
 16 Administrative Code Section 2-2-8, the supplier's
 17 license must be renewed each year along with
 18 payment of a \$7,500 renewal fee.
 19 Each of the following licensees have
 20 submitted a timely request for renewal along with
 21 the required payment: Gaming Partners
 22 International USA, Incorporated; Gaming Arts;
 23 NeoGames Solutions; Everi Games, Incorporated;
 24 GLP Capital, LP; Galaxy Gaming; NYX Digital; and
 25 Global Surveillance Associates.

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1 Approving Order 2022-131 would have the
 2 effect of renewing the license of each of the
 3 respective licensees for a period of one year.
 4 Thank you.
 5 And, Commissioners, next on your agenda you
 6 have before you Orders 2022-132, 2022-133 and
 7 2022-134 regarding the renewal of Blue Chip,
 8 Rising Star and Belterra casino owner's
 9 licensee -- licensee renewals respectively. Blue
 10 Chip, Rising Star and Belterra have all filed the
 11 proper paperwork and paid their --
 12 CHAIRMAN THOMPSON: Could you speak up a
 13 little bit, please.
 14 MR. NEAL: Yes, sorry.
 15 CHAIRMAN THOMPSON: Thank you.
 16 MR. NEAL: Previously by -- previously by
 17 Orders 2021-130, 2021-131 and 2021-206, the
 18 Commission -- the Commission has approved the
 19 written power of attorneys for Blue Chip, Rising
 20 Star and Belterra respectively.
 21 These approvals expire upon the renewal of
 22 the casino owner's license, and for that reason,
 23 all casinos must request renewal of the
 24 Commission's approval of the written power of
 25 attorney concurrently with the request for

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1 renewal or present the Commission with a new
 2 written power of attorney naming a new
 3 trustee-in-waiting.
 4 Blue Chip, Rising Star and Belterra have all
 5 stated their intent to maintain their existing
 6 trustees-in-waiting and have not presented the
 7 Commission with any modifications to their power
 8 of attorney.
 9 Approving Orders 2022-132, 2022-133 and
 10 2022-134 would have the effect of renewing the
 11 license and approving the power of attorneys for
 12 Blue Chip, Rising Star and Belterra for a period
 13 of one year.
 14 Thank you.
 15 And next you have before you Orders 2022 --
 16 or Order 2022-135. And pursuant to Indiana Code
 17 Section 4-38-8-1, the certificate of authority
 18 must be renewed each year along with the payment
 19 of a \$50,000 renewal fee.
 20 Each of the following certificate holders
 21 has submitted a timely request for renewal along
 22 with the required payment: Ameristar East --
 23 Ameristar Casino East Chicago, LLC; Centaur
 24 Acquisition, LLC, doing business as Horseshoe
 25 Indianapolis; Indiana Gaming Company, LLC, doing

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1 business as Hollywood Casino; Hoosier Park, LLC,
2 doing business as Caesars Race and Sportsbook
3 Indianapolis; Horseshoe Hammond, LLC; Blue Chip
4 Casino, LLC; Blue Sky Casino, LLC, doing business
5 as French Lick Resort; Belterra Resort Indiana,
6 LLC; Aztar Indiana Gaming Company, LLC, doing
7 business as Bally's Evansville; Caesars Riverboat
8 Casino, LLC, doing business as Caesars Southern
9 Indiana; Hoosier Park, LLC, doing business as
10 Caesars Race and Sportsbook Clarksville; Hoosier
11 Park, LLC, doing business as Harrah's Hoosier
12 Park; and Hoosier Park, LLC, doing business as
13 Caesars Race and Sportsbook New Haven.
14 Approving Order 2022-135 would have the
15 effect of renewing the certificates of the
16 respective licensees for a period of one year.
17 Thank you.
18 And, finally --
19 CHAIRMAN THOMPSON: Continue with sports
20 wagering.
21 MR. NEAL: And, finally, you have before you
22 Order 2022-136. Pursuant to Indiana Code Section
23 4-38-6-6, a vendor's license must be renewed each
24 year along with the payment of a \$50,000 renewal
25 fee. Each of the following licensees has

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1 submitted a timely request for renewal with the
2 required payment: Unibet Indiana, LLC, for
3 Horseshoe Hammond; American Wagering, doing
4 business as Caesars Sportsbook for Hoosier Park;
5 Betfair Interactive, LLC -- or U.S., doing
6 business as FanDuel for Blue Chip; Betfair
7 Interactive U.S., doing business as FanDuel for
8 Belterra; American Wagering, doing business as
9 Caesars Sportsbook for Bally's; and Crown Indiana
10 Gaming, doing business as DraftKings.
11 Approving Order 2022-136 would have the
12 effect of renewing the license of each of the
13 respective licensees for a period of one year.
14 Thank you.
15 CHAIRMAN THOMPSON: Thank you, Mr. Neal.
16 Any questions of Mr. Neal before he takes a
17 seat?
18 No questions of you, Mr. Neal.
19 Now I'll look for a motion to approve Orders
20 2022-131 through 2022-136.
21 COMMISSIONER FINE: Move for approval.
22 COMMISSIONER COHEN: Second.
23 CHAIRMAN THOMPSON: There's a motion and a
24 second.
25 Any discussion?

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1 Hearing none, we'll call for the vote.
2 All those in favor of the motion, please
3 signify by stating aye.
4 (Chorus of ayes.)
5 All those opposed.
6 The ayes have it.
7 Thank you very much.
8 Mr. Brown, we'll look at permanent licenses.
9 MR. BROWN: Good morning, Commissioners and
10 Executive Staff. You have before you
11 Order 2022-137 regarding the permanent licensure
12 of supplier applicant Pala Interactive.
13 On or about May 2, 2020, Pala Interactive
14 submitted a supplier's license application to the
15 Indiana Gaming Commission. Pala supplies a
16 variety of software and products to support the
17 sports wagering industry, including player
18 account management systems and platforms.
19 After a review of the submitted application,
20 the Commission staff issued a temporary license
21 to Pala on June 24, 2020.
22 Commission staff conducted a background and
23 financial investigation on Pala and its
24 substantial owners and key persons. Commission
25 staff could find no derogatory information that

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1 would affect the applicant's suitability.
2 Staff's final report regarding Pala has been made
3 available for your review.
4 I'd be happy to answer any questions you
5 have.
6 CHAIRMAN THOMPSON: Any questions for
7 Mr. Brown?
8 Hearing none, thank you very much.
9 Motion to approve Order 2022-137.
10 COMMISSIONER FINE: Move for approval.
11 COMMISSIONER DUDICH: Second.
12 CHAIRMAN THOMPSON: There's a motion and a
13 second.
14 Any discussion?
15 Hearing none, I'll call for the vote.
16 All those in favor of the motion, signify by
17 stating aye, please.
18 (Chorus of ayes.)
19 All those opposed, same sign.
20 The motion carries.
21 Ms. Bunton, disciplinary actions.
22 MS. BUNTON: Good morning, Commissioners and
23 Executive Staff.
24 You have before you five settlement
25 agreements concerning disciplinary actions

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<p>1 against licensed suppliers; twelve settlement 2 agreements concerning disciplinary action against 3 casinos; four settlement agreements concerning 4 disciplinary action against corporate; and eight 5 settlement agreements concerning disciplinary 6 actions against sports wagering operators. 7 Order 2022-138 is a settlement agreement 8 with Aristocrat Technologies totaling \$1,500. 9 Order 2022-139 is a settlement agreement 10 with Gaming Arts, LLC, totaling \$2,000. 11 Order 2022-140 is a settlement agreement 12 with IGT, including two counts, totaling \$6,000. 13 Order 2022-141 was removed from the agenda. 14 Order 2022-142 is a settlement agreement 15 with NRT Technology totaling \$3,000. 16 Order 2022-143 is a settlement agreement 17 with SG Gaming, doing business as Scientific 18 Games, including two counts, totaling \$8,000. 19 Order 2022-144 is a settlement agreement 20 with Ameristar East Chicago, including three 21 counts, totaling \$4,000. 22 Order 2022-145 is a settlement agreement 23 with Bally's Evansville, including six counts, 24 totaling \$27,500 and the submission of internal 25 controls for sports wagering prohibited</p>	<p>1 with Horseshoe Hammond, including five counts, 2 totaling \$11,000. 3 Order 2022-154 is a settlement agreement 4 with Horseshoe Indianapolis, including nine 5 counts, totaling \$40,500. 6 Order 2022-155 is a settlement agreement 7 with Rising Star Casino, including five counts, 8 totaling \$14,500. 9 Order 2022-156 is a settlement agreement 10 with Bally's Corporation totaling \$1,500. 11 Order 2022-157 is a settlement agreement 12 with Boyd Gaming Corporation totaling \$3,000. 13 Order 2022-158 is a settlement agreement 14 with Caesars Holdings, Incorporated, totaling 15 \$3,000. 16 Order 2022-159 is a settlement agreement 17 with Penn Entertainment, Incorporated, formerly 18 known as Penn National Gaming, Incorporated, 19 including two counts, totaling \$4,000. 20 Order 2022-160 was removed from the agenda. 21 Order 2022-161 is a settlement agreement 22 with Bally's Interactive, LLC, doing business as 23 BallyBet, including four counts, totaling \$5,625. 24 Order 2022-162 is a settlement agreement 25 with American Waging -- American Wagering,</p>
Page 19	Page 21
<p>1 participants. 2 Order 2022-146 is a settlement agreement 3 with Belterra Casino, including three counts, 4 totaling \$4,400. 5 Order 2022-147 is a settlement agreement 6 with Blue Chip Casino totaling -- including two 7 counts, totaling \$6,500. 8 Order 2022-148 is a settlement agreement 9 with Caesars Southern Indiana, including four 10 counts, totaling \$32,500. 11 Order 2022-149 is a settlement agreement 12 with French Lick Resort Casino, including four 13 counts, totaling \$5,500. 14 Order 2022-150 is a settlement agreement 15 with Hard Rock Northern Indiana, including six 16 counts, totaling \$20,000. 17 Order 2022-151 is a settlement agreement 18 with Harrah's Hoosier Park, including five 19 counts, totaling \$20,000 and the submission of a 20 remediation plan for the continued violations in 21 the soft count room. 22 Order 2022-152 is a settlement agreement 23 with Hollywood Casino, including five counts, 24 totaling \$27,500. 25 Order 2022-153 is a settlement agreement</p>	<p>1 Incorporated, doing business as Caesars 2 Sportsbook, including three counts, totaling 3 \$11,000 and the submission of a remediation plan 4 for the retail sportsbook operations at Bally's 5 Evansville. 6 Order 2022-163 is a settlement agreement 7 with Crown Indiana Gaming, doing business as 8 DraftKings, including two counts, totaling 9 \$1,500. 10 Order 2022-164 is a settlement agreement 11 with Betfair Interactive, LLC, doing business as 12 FanDuel Sportsbook, including three counts, 13 totaling \$16,750. 14 Order 2022-165 is a settlement agreement 15 with Caesars Race and Sportsbook, Clarksville, 16 totaling \$2,500. 17 Order 2022-166 is a settlement agreement 18 with PointsBet Indiana, LLC, doing business as 19 PointsBet, totaling \$1,000. 20 Order 2022-167 is a settlement agreement 21 with Seminole Hard Rock Digital totaling \$6,000. 22 Order 2022-168 is a settlement agreement 23 with WSI US, doing business as WynnBET, including 24 two counts, totaling \$3,500. 25 Relevant details for each settlement</p>

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1 agreement have been provided to you in your
2 meeting materials. Details of the settlement
3 agreements will also be available on the
4 Commission's website following the meeting.
5 Thank you.
6 CHAIRMAN THOMPSON: Thank you.
7 Any questions of Ms. Bunton, please?
8 No questions?
9 Again, I'll ask you for a motion to approve
10 the Order 2022-138 through 2022-168.
11 COMMISSIONER FINE: I'll make the motion,
12 but I think there were a few of the orders that
13 were pulled, so I think it's 2022-138 through
14 2022-168, less 2022-141 and 2022-160.
15 MS. BUNTON: Yeah, those are the two that
16 are missing.
17 COMMISSIONER FINE: Yeah, okay. There's my
18 motion.
19 MS. BUNTON: Yes, correct.
20 CHAIRMAN THOMPSON: Is there a second?
21 COMMISSIONER COHEN: Second.
22 CHAIRMAN THOMPSON: There's a motion and a
23 second.
24 Any discussion?
25 Hearing none, I'll call for the vote.

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1 All those in favor of the motion 2022-138
2 through 2022-168, all those in favor, signify by
3 stating aye.
4 (Chorus of ayes.)
5 All those opposed, same sign.
6 The motion carries.
7 MS. BUNTON: Thank you.
8 CHAIRMAN THOMPSON: Occupational licenses,
9 Ms. Violi.
10 MS. VIOLI: Commissioners, you have before
11 you Order 2022-169 concerning an application for
12 an occupational license for a current Indiana
13 licensee.
14 With regard to this order, the applicant
15 failed to disclose her complete criminal history
16 and therefore failed to meet the established
17 standards for licensure. The applicant was given
18 an opportunity to withdraw her application from
19 consideration, but failed to do so.
20 Detailed information regarding this order is
21 contained in your confidential Commission
22 materials.
23 Approving Order 2022-169 would have the
24 effect of denying this application.
25 CHAIRMAN THOMPSON: Any questions of

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1 Ms. Violi?
2 Hearing none, a motion to approve the Order
3 2022-169.
4 COMMISSIONER FINE: So moved.
5 COMMISSIONER DUDICH: Second.
6 CHAIRMAN THOMPSON: There's a motion and a
7 second.
8 And is there any discussion?
9 Hearing none, I'll call for the vote.
10 All those in favor of the motion, signify by
11 stating aye.
12 (Chorus of ayes.)
13 Those opposed, same sign.
14 Motion carries.
15 Thank you, Ms. Violi.
16 MS. VIOLI: Thank you.
17 CHAIRMAN THOMPSON: Mr. Neal, disciplinary
18 actions and settlements.
19 MR. NEAL: Commissioners, you now have
20 before you Orders 2022-170 through 2022-180.
21 Orders 2022-170 through 2022-180 concern
22 settlement agreements between the Commission
23 staff and occupational licensees.
24 In lieu of disciplinary action, the
25 Commission staff offered each of these licensees

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1 a settlement agreement that would have them agree
2 to an unpaid, voluntary relinquishment of their
3 occupational license for a period of regularly
4 scheduled working days, with no vacation or other
5 paid time off to be used.
6 Each of these licensees has agreed to the
7 terms of the settlement agreements. Detailed
8 information regarding each of these matters is
9 contained in the confidential materials that have
10 been provided to the Commission.
11 Approving Orders 2022-170 through 2022-180
12 would have the effect of ratifying the agreements
13 with the occupational licensees.
14 CHAIRMAN THOMPSON: Any questions of
15 Mr. Neal?
16 If not, we'll move for a motion to approve
17 Orders 2022-171 through 2022-180.
18 COMMISSIONER FINE: Move for approval.
19 COMMISSIONER COHEN: Second.
20 CHAIRMAN THOMPSON: Hear a motion and a
21 second.
22 Any discussion?
23 No discussion on the motion. I'll call for
24 the vote.
25 All those in favor of the motion, signify by

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1 stating aye, please.
2 (Chorus of ayes.)
3 Opposed, same sign.
4 Hearing none, the motion is hereby approved.
5 Rules and Resolutions, Mr. Neal, do you want
6 to continue?
7 MR. NEAL: Yeah, we've got a lot of
8 rulemaking stuff today.
9 Commissioners, I would like to next turn
10 your attention to some of those resolutions
11 involving the promulgation of administrative
12 rules.
13 Resolution 2022-181 concerns the readoption
14 of administrative rules that are set to expire on
15 January 1st of this coming year. Administrative
16 rules adopted under Indiana Code Chapter 4-22-2
17 will expire on January 1st of the seventh year
18 after the year in which the rules take effect,
19 unless the rule is readopted.
20 Commission staff began the readoption
21 process by filing a notice of intent to readopt
22 with the Indiana Register. Accordingly,
23 Resolution 2022-181, if approved, will readopt
24 the sections identified in the notice of intent
25 without any changes or edits. The readopted rule

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1 will then be filed with the Indiana Register.
2 And then next on the agenda you have before
3 you Resolution 2022-182 regarding the adoption of
4 an emergency rule regarding casino owner's
5 licensees and other persons subject to the
6 jurisdiction of the Commission.
7 The proposed emergency rule will supersede
8 and replace LSA Document 22-185(E), the emergency
9 rule adopted at the March 2022 meeting. The
10 Commission's reason and rationale for adopting
11 the emergency rule remain true and support
12 today's action.
13 Commission staff is requesting that the
14 Commission adopt this emergency rule for the
15 regular 90 days, along with a 90-day extension,
16 which would allow the emergency rule to run until
17 March of 2023, or until the final rule takes
18 effect.
19 Commission staff is also presenting the
20 permanent rule at this meeting on the casino
21 owner's licensees rule, and that is next on our
22 agenda, but because of the amount of time it
23 takes to formally promulgate the rule, it's
24 highly unlikely that we will have the approvals
25 necessary for a formal rule to take effect upon

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1 filing with the publisher. Thus, in order to
2 avoid any gaps in coverage of the rules, the
3 Commission staff is presenting this emergency
4 rule for Commission approval.
5 And so now I would like to turn your
6 attention to Resolution 2022-183. And as you
7 know, we have been operating under that set of
8 emergency rules regarding the casino owner's
9 licensees and other persons subject to the
10 jurisdiction of the Commission. And the
11 emergency rules are necessary to ensure the
12 integrity and accountability of the casino
13 licensees in the state of Indiana.
14 And the rule before you today has satisfied
15 Indiana's rule promulgation process.
16 Specifically, the following steps have been
17 completed leading up to today: On January 18th
18 of 2022, the Office of Management and Budget
19 approved Commission staff's request to promulgate
20 the rules.
21 On March 9, 2022, the Legislative Services
22 Agency posted the notice of intent to adopt a
23 rule in the Indiana Register.
24 On July 1, 2022, the State Budget Agency
25 approved the proposed rule and adopted the

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1 Commission's fiscal impact analysis and cost
2 benefit analysis.
3 On July 27, '22, the proposed rule was
4 posted in the Indiana Register.
5 And the Commission staff held a public
6 hearing on the proposed rule on August 23, 2022.
7 Notice of the hearing was published in the Indy
8 Star on August 2nd and August 8th of 2022, and
9 was posted on the IGC website.
10 No one attended the meeting in person, but
11 some comments were received during the comment
12 period. Those comments have been addressed
13 through certain changes to the rule, and these
14 changes have also been incorporated into the
15 emergency rule previously presented to the
16 Commission.
17 Should the rule be approved by the
18 Commission, Commission staff will submit the
19 final rule to the Office of the Indiana Attorney
20 General for approval and then will submit to the
21 governor's office for approval. The proposed
22 final rule will then be submitted to the
23 Legislative Services Agency to post in the
24 Indiana Register.
25 Commission staff recommended approval of

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1 Resolution 2022-183, which will have the effect
2 of adopting the final rule for casino owner's
3 licensees and other persons subject to the
4 jurisdiction of the Commission.
5 And, finally, Commissioners, you have before
6 you Resolution 2022-184 regarding corrections to
7 the sports wagering rule. An agency may amend
8 another rule to replace an inaccurate reference
9 to a statute when the inaccuracy is the result of
10 the rearrangement of a state statute under a
11 different citation number.
12 Resolution 2022-184, if adopted, would have
13 the effect of correcting inaccurate citations in
14 our sports wagering rule.
15 CHAIRMAN THOMPSON: Thank you, Mr. Neal.
16 We've all been advised of the substance of each
17 one of those rules. We have an ordering or
18 numbers alteration.
19 So rule -- Resolution 2022-181, 2022,
20 Indiana Administrative Code, the readopts --
21 EXECUTIVE DIRECTOR SMALL: Mr. Neal, could
22 you please just reiterate which numbers you're
23 moving right now?
24 CHAIRMAN THOMPSON: Got a little alteration.
25 MR. NEAL: Yes. Resolution 2022-181 for the

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1 readopts; Resolution 2022-182 for the emergency
2 rule; Resolution 2022-183 for the final rule; and
3 Resolution 2022-184 for the corrections to the
4 sports wagering rule.
5 CHAIRMAN THOMPSON: Thank you. We had been
6 advised of the substance of the rules. We had a
7 little misordering of the numbering here, but now
8 we're going to call for that resolution to be
9 approved.
10 COMMISSIONER FINE: I move for approval of
11 Resolution Numbers 2022-181 through 2022-184.
12 COMMISSIONER DUDICH: Second.
13 CHAIRMAN THOMPSON: There's a motion and a
14 second.
15 Any discussion?
16 All those in favor of the motion, signify by
17 stating aye.
18 (Chorus of ayes.)
19 Those opposed, same sign.
20 The motion carries.
21 Thank you, Mr. Neal.
22 Mr. Dudley.
23 MR. DUDLEY: Commissioners, you now have
24 before you Order 2022-185 concerning a request
25 received from casino licensee Caesars

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1 Entertainment, Inc., whereby they're requesting
2 approval of a proposed financing transaction.
3 In addition to seeking permission to act on
4 the proposed financial transaction, casino
5 licensee also requested a waiver of 68 IAC's
6 so-called two meeting requirement in accordance
7 with the Commission's authority contained in
8 Resolution 2017-109.
9 Confidential details of the proposed
10 financial transaction and the Commission staff's
11 analysis were provided to the Commissioners in
12 their confidential materials.
13 In accordance with the procedures identified
14 in Resolution 2017-109, the casino licensee was
15 issued an interim approval for its proposed
16 financing transaction. The interim approval
17 contained the following conditions:
18 First, the terms articulated in the final
19 financing documentation do not materially differ
20 from the terms that were presented in the written
21 approval.
22 Second, the terms of the final documentation
23 do not violate IC 4-33 or 4-35.
24 Third, the casino licensee must provide the
25 Commission with a legal opinion demonstrating

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1 compliance with IC 4-33 and 4-35.
2 And, finally, the casino licensee must close
3 on its respective financing transaction by
4 certain dates.
5 Resolution 2017-109 requires that any
6 interim financing approval that is issued must be
7 reported to the Commission for consideration and
8 final ratification or other direction.
9 Thank you.
10 CHAIRMAN THOMPSON: Any questions of
11 Mr. Dudley?
12 Then I will call for the motion of approval
13 of those resolutions.
14 COMMISSIONER DUDICH: Mr. Chairman, I make a
15 motion to approve Order 2022-185 as presented by
16 staff.
17 COMMISSIONER COHEN: Second.
18 CHAIRMAN THOMPSON: Any discussion?
19 There's been a motion and a second.
20 All those in favor of the motion, signify by
21 stating aye.
22 (Chorus of ayes.)
23 Those opposed, same sign.
24 The motion carries.
25 MR. DUDLEY: Commissioners, next you have

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1 Orders 2022-186 and 2022-187 which concern
 2 Ameristar Casino and Hollywood Casino's request
 3 to change their written power of attorney. Said
 4 requests propose appointing Trinity Hill Group,
 5 LLC, and its principal member, Thomas Dingman, as
 6 their power of attorney.
 7 Pursuant to statute, each casino licensee
 8 must submit for approval by the Commission a
 9 written power of attorney identifying the person
 10 who, if approved, would serve as the casino
 11 licensee's trustee to operate the casino. The
 12 power of attorney submitted under this subsection
 13 must, one, be executed in the manner required by
 14 IC 30-5; two, describe the powers that may be
 15 delegated to the proposed trustee; and, three,
 16 conform with the requirements established by the
 17 Commission under IC 4-33-4-3(a)(10).
 18 Approving Orders 2022-186 and 187 would have
 19 the effect of granting Ameristar and Hollywood's
 20 request.
 21 Thank you.
 22 CHAIRMAN THOMPSON: Do you have questions
 23 for Mr. Dudley?
 24 If not, I'll call for a motion to approve
 25 Orders 2022-186 and 2022-187.

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1 COMMISSIONER FINE: I'll move for approval.
 2 COMMISSIONER DUDICH: Second.
 3 CHAIRMAN THOMPSON: There's a motion and a
 4 second.
 5 Any discussion?
 6 Hearing none, we'll call for the vote.
 7 All those in favor of the motion, signify by
 8 stating aye.
 9 (Chorus of ayes.)
 10 Opposed, same sign.
 11 The motion carries.
 12 Renewal of operation agreements.
 13 Mr. Mullen.
 14 MR. MULLEN: Thank you, Chair. Prior to
 15 French Lick's presentation today, ICG staff
 16 wanted to update you all on the status of the
 17 Orange County Casino Operating Agreement. Unlike
 18 our other casino licensees, under Indiana Code
 19 Chapter 4-33-6.5, our licensee, Blue Sky Casino,
 20 LLC, operates the French Lick Casino pursuant to
 21 a contract with the State.
 22 That contract was initially entered into on
 23 November 9, 2005. The contract and statute
 24 allowed Blue Sky to operate a casino in French
 25 Lick for a period of 20 years, with a 20-year

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1 renewal option. The effective date of the
 2 contract was October 31, 2006, which was the date
 3 that French Lick opened its casino.
 4 In August of 2022, Blue Sky Casino informed
 5 the Commission of its intention to renew the
 6 contract for another 20-year period upon its
 7 expiration on October 31, 2026. The renewal is
 8 automatic within the statute and the contract
 9 itself, and French Lick has demonstrated good
 10 cause for its request. By statute, French Lick
 11 will continue to be subject to the three-year
 12 suitability reinvestigations that IGC staff
 13 conducts, which last took place in 2021.
 14 The renewal does not require Commission
 15 action. Staff -- Commission staff will begin
 16 working with the Indiana Department of
 17 Administration to formally renew the contract
 18 through the State of Indiana's contracting
 19 process and database.
 20 I'm happy to answer any questions you may
 21 have at this time, and, if not, will welcome
 22 our -- our guests from French Lick.
 23 CHAIRMAN THOMPSON: Our Commission has been
 24 apprised and worked through the contract with the
 25 State and that's -- does not require a current

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1 action, so thank you for that, Mr. Mullen.
 2 Now, you want to go ahead and introduce our
 3 guests?
 4 MR. MULLEN: Yeah. Chris, come on up.
 5 MR. LEININGER: Good morning, Mr. Chairman,
 6 Commissioners and Executive Staff. My name is
 7 Chris Leininger. I'm the chief operating officer
 8 of the French Lick Resort. I have served in this
 9 position the past 17 years.
 10 We are here today as --
 11 MR. MULLEN: Chris, are you guys planning on
 12 presenting your PowerPoint?
 13 MR. LEININGER: Yeah, I was going to click
 14 to that here. Thank you.
 15 MR. MULLEN: Yeah, you're welcome.
 16 MR. LEININGER: We are here to make the
 17 request to provide the continuity and allow
 18 continuation of our planning of long-term
 19 projects and will ensure the resort's success,
 20 and the region.
 21 As part of that, we are going to highlight
 22 from that operating agreement the recital in
 23 which it talked about the preservation of the
 24 historic hotels and the promotion of tourism that
 25 led to economic development in the county and the

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1 state as a whole.
2 While unique in history, the hotels offer
3 remarkable facilities as they are and the
4 amenities along with that. Without the casino,
5 we just simply wouldn't be able to keep them in
6 the first class condition that we have been able
7 to maintain. Without the benefit of the casino
8 cash flow, our world-class facilities and
9 exceptional service would not be possible.
10 In fact, both destinations have been able to
11 not only maintain the restoration work that we
12 did back in 2005 and '6, but we've also made a
13 number of enhancements that have further added to
14 the resort and its draw.
15 I'd like to play a video detailing some of
16 these things for those of you that have not been
17 here so you get a flavor for what we have been
18 able to accomplish.
19 (At this time a video was played.)
20 MR. LEININGER: We are proud of the work
21 that we have been able to accomplish and the
22 benefits that we have been able to provide to the
23 local region and state. We have committed to
24 continue this with the success of what we've been
25 able to do.

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1 Our economic impact has been substantial
2 throughout the region, as evidenced in 2019, the
3 State of Indiana Department of Tourism performed
4 an assessment with a consulting firm, and in
5 that, the Orange County region was second of the
6 92 counties in per capita spending at \$5,400.
7 We also have enjoyed some notoriety and
8 recognition. Going back to 2007, we had Diane
9 Sawyer visit with her grand- -- or her mother in
10 the early part of the West Baden reopening and
11 had breakfast. It wasn't until we were able to
12 see her on Good Morning America that next week
13 when she declared that the hotel was amazing,
14 that everyone in America should go and see it.
15 We also have most recently found that Golf
16 Week put the Pete Dye Golf Course on the cover of
17 its most recent edition, and as a recognition, it
18 ranked us third in terms of casino golf courses
19 in the country.
20 It's with this type of accomplishment that
21 we continue to build our reputation and ensure
22 that we can continue to provide these amenities
23 for years to come.
24 With that, I'd like to introduce Dave
25 Harner, who is the town of French Lick

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1 Redevelopment Commission president.
2 MR. HARNER: Thank you. As Chris said, my
3 name's Dave Harner. I'm a lifelong resident of
4 Orange County and the French Lick area.
5 In 2003 shortly after the fall election, I
6 had the fortune, or misfortune, of being named
7 clerk treasurer behind the clerk treasurer who
8 was elected.
9 At that time I found that the town of French
10 Lick finances were in dire need of help. Our
11 general fund budget at that time was less than
12 \$300,000 a year to maintain a police department,
13 fire department, street services. We had a
14 hundred thousand dollar note against our
15 community building. We had -- evidently had
16 depended upon a grant that didn't materialize.
17 We had no way to pay it back. Our sewer
18 department was defunct, and we were defaulting on
19 a bond at that time.
20 I've always said there was never anything
21 wrong with French Lick that \$600 million wouldn't
22 fix, and it sort of turned out to be that way.
23 Our downtown in 2003 had not one single open
24 business on the main street. Now we have
25 restaurants, we have a refurbished historic

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1 building that houses retail on the ground floor,
2 plus apartments upstairs, and all the retail
3 space is full. We have another historic building
4 that we're looking at right now to do a
5 restoration as well with a similar -- similar
6 desired outcome, retail ground floor and housing
7 upstairs.
8 Casino funds helped operate the town. The
9 TIF funds from the various developments have
10 allowed us to build new buildings in the downtown
11 as well. We've built a 16-apartment tri-story
12 with retail on the ground floor. We started with
13 a \$10 million start-up fund courtesy of the
14 casino, and millions have flowed into the town
15 from the gaming and from the TIF moneys.
16 At that time Kimball Piano and Kimball
17 Electronics was our primary employer. Both of
18 those closed within a year. We had 13 1/2
19 percent unemployment at that time.
20 Moving forward, we also have 12 new food
21 venues in the area. We have three hotels in
22 addition to the development of the new tower at
23 French Lick. We have a Best Western with 74
24 rooms, we have the Comfort Suites with 84 rooms,
25 and then Big Splash, which is a hotel affiliated

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1 with the -- Indiana's largest indoor water park
2 with 162 rooms.
3 Other attractions that have come have been
4 our miniature golf, French Lick Indoor Karting,
5 we have a drive-through wildlife adventure and,
6 of course, this was mentioned earlier, the Pete
7 Dye Golf Course.
8 Through French Lick Tourism and the local
9 CBB, new special events are popping up, and we
10 most months have at least two public special
11 events in our downtown area. Traffic from
12 tourism has helped get us to the point where
13 national restaurant brands have started to look
14 at us. We recently added a Taco Bell, and we
15 already were -- had a Denny's and a McDonald's,
16 so it's always nice to see those national brands
17 looking at us. And the growth can continue in
18 many plans for the future.
19 I always like to say that, you know, I can
20 always tell what an impact the casino and all
21 made because when we started, we had no
22 stoplights; now we have two, so we've really
23 moved up.
24 Thank you.
25 MS. HAYSE: Good morning, everyone. Can you

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1 hear me? My name is Lyn Hayse. I'm senior legal
2 counsel and director of compliance at French Lick
3 Resort.
4 I'm going to talk to you briefly about our
5 associate development. And as you heard Dave
6 Harner indicate, that back in 2005 just before
7 the casino opened, the unemployment rate was very
8 high. A lot of families were wondering at that
9 moment in time where they were going to work with
10 the manufacturing jobs that had left the valley.
11 It was an opportunity for French Lick Resort to
12 come in, provide new opportunities for growth, to
13 reinvent people into new positions, new jobs.
14 We have great stories of many people working
15 at the resort who have been able to reinvent
16 themselves. We were also able to provide jobs
17 for minors when there may have not been that many
18 jobs for people under the age of 18 to come and
19 work at our facility, and a lot of those people
20 are still here today.
21 In 2019, just before the pandemic we
22 employed approximately 1,700 people. Today we
23 are still surviving in 2022 with employment of
24 1,486 people. With that being said, 54 percent
25 of those people employed have been with the

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1 resort for over five years. 30 percent have been
2 with the resort for over ten years. So we're
3 very fortunate to have longevity in our company.
4 People understand the benefits that they can
5 receive through the resort. We have a very
6 robust benefit package that includes 401(k)
7 matching, as well as monthly bonus pay, a profit
8 sharing plan and tuition reimbursement.
9 We started tuition reimbursement in 2016.
10 We felt the need for people to be able to not
11 only expand in their positions internally with
12 the resort, but move on if they wanted to or look
13 for careers at the resort in upper management.
14 In 2016 we started the tuition
15 reimbursement. Since its inception,
16 approximately 1,300 associates have taken
17 advantage of the tuition reimbursement program,
18 with approximately 127 associates in the program
19 today in 2022.
20 They have come away with various degrees,
21 certificates, bachelor's degrees, licenses, a few
22 doctorate degrees as well. The most prominent
23 degrees are business management, business
24 administration, human resources, marketing,
25 hospitality, accounting, education and

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1 communication.
2 So we're very proud of what we've been able
3 to provide for the associates. We're very proud
4 that the associates are taking advantage of what
5 we have to offer.
6 One I would like to spotlight very briefly,
7 an associate who gave me permission to speak on
8 his behalf. His name is Raheem Bell. Raheem
9 Bell works at the resort. He currently holds the
10 position of an internal auditor. Raheem is 23
11 years old, and he's supposed to graduate from
12 Indiana University -- Indiana State University in
13 May of 2023 with a degree in business
14 administration.
15 Raheem and his family moved to the
16 United States from Jamaica when he was 11. Both
17 his parents work at the resort. His mother works
18 as a server in the Colonnade. His father is a
19 valet.
20 Raheem started his first job at the resort
21 when he was 16 in housekeeping, and then he moved
22 from housekeeping to a server, to valet, and now
23 he's the internal auditor.
24 So we just want to display to you the
25 benefits that we see that our benefits are

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1 offering to these associates at the resort not
2 only to grow themselves into blossoming careers
3 elsewhere, but to come back and to continue
4 their -- their journey with us internally. And
5 so there are many other stories like Raheem's,
6 but I just wanted to give you an opportunity to
7 understand what we've been able to accomplish
8 with respect to that tuition assistance program
9 and how it is blossoming.

10 Next, we discovered that while everyone's
11 coming to the valley to work, people want to live
12 where they work. And we were having difficulties
13 and learning from potential associates and people
14 who actually work at the resort that they have
15 long commutes in the mornings. They can't find
16 anyplace to live in Orange County.

17 And so as a result of that, we put together
18 a housing development program which is providing
19 people who live in Orange County the
20 opportunity -- excuse me, who work in Orange
21 County the opportunity to live in Orange County.

22 We are currently building homes in an -- two
23 different areas of the community. And we've
24 recently sold five of the first houses that have
25 been built.

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1 And with that, I would like for you to view
2 this presentation on the housing update. Thank
3 you.

4 (At this time a video was played.)

5 MS. HAYSE: And with that, I would like to
6 introduce you to Mr. Steve Ferguson.

7 MR. FERGUSON: Members of the Commission,
8 I'm Steve Ferguson. I'm president of the resort.
9 I was trying to resist saying anything
10 today, but this has been a long journey. It
11 started in 1996 when -- Jenny, thank you.

12 It started when (indiscernible), Indiana,
13 came to see us and said there's this West Baden
14 Hotel, which we were familiar with. It's one of
15 the top ten most endangered buildings in the
16 entire United States. He said, you know, this is
17 my last stop. I've tried everything to save it.
18 I don't have anybody else.

19 And so Bill and Gayle and I talked about it
20 with him. And in that discussion, Bill was
21 enthusiastic about it, and Gayle said, "Steve,
22 what do you think?" And I said, "Gayle, I don't
23 think, as our other projects, I'll never recover
24 the money put into this, but this is a -- this is
25 a project of the heart. We've got the know-how

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1 and we've got the money, and so I say we do it."
2 We got -- we thought at that point that it
3 was going to be a \$5 million stabilization of the
4 hotel, because it was collapsing.

5 It turned out that it needed an entire steel
6 structure and it cost us \$35 million. To put
7 that in perspective, this is done on somebody
8 else's property on a handshake that says well, if
9 we ever sell it, then we'll repay.

10 Fast-forward, everyone tried to think of
11 something to do with it other than it needs to be
12 brought back along to benefit the communities, to
13 benefit the state of Indiana and to benefit the
14 nation.

15 And over the course, legislators and the
16 local legislators were instrumental in leading
17 the charge, along with a group of senior citizens
18 that had nothing other than wanting to help their
19 community called the "Orange Shirts," and they
20 traveled to the legislature every day and gave
21 people oranges. And this I think accented to the
22 members of the General Assembly the importance of
23 this project both to the communities and to the
24 state and to the nation.

25 With that, members of the General Assembly

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1 and the leadership said we agree with you.
2 This -- we aren't going to give you a license.
3 We're going to give you an operating agreement to
4 operate this hotel and restore this wonderful
5 resort, and that operating agreement will give
6 you the funds today. You can sort of see both by
7 that that they keep control to assure that in
8 fact the commitment has been made.

9 We had a little hiccup in there where Donald
10 Trump didn't recommend it, and Mitch Daniels
11 stepped in, said "You're fired," and -- and then
12 basically encouraged us to be the ones to step
13 forward, because the problem was if you had the
14 gaming separated from the French Lick Hotel and
15 the West Baden Hotel, the gaming organizations
16 have an entirely different mission than we did in
17 terms of bringing back the community, trying to
18 turn this whole community and area around and
19 restore this historic hotel.

20 At that point Gayle Cook was very, very much
21 opposed, and anytime gaming came up, it was clear
22 to me that gaming was not part of what Cook or we
23 were to do in this facility. So at that point I
24 spoke with people saying and looking at it and I
25 did agree that all three -- that both the hotels

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1 and the casino need to be in the same ownership,
2 so I sat down and, of course, Bill was
3 enthusiastic and we sat down with Gayle and I
4 explained what it was we're going to do and why
5 we wanted to do it and why it was necessary to
6 have this impactful project done. And she said
7 okay, on three conditions: One, that we reinvest
8 the money in the resort; two, if there's extra,
9 it goes to historic preservation or education,
10 and we work to rebuild the community, but I do
11 not want any money from gaming coming back to
12 Cook or a member of this family, so, Steve,
13 that's your direction, and I've stayed very
14 careful with that direction since that time.
15 It's interesting, I stop by to see Gayle as
16 I leave work, I'll talk to her a couple times a
17 week, and we've always -- over the last 50 years
18 we've eaten a lot of hot fudge sundaes together,
19 so I stop, pick up a hot fudge sundae at
20 Chocolate Moose, always from the Chocolate Moose,
21 and take it by and we have a hot fudge sundae.
22 One of the questions she always asks me is how
23 are things at the resort.
24 Last night she asked about that and I
25 explained what was happening today. And she said

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1 that's real important, we've got to have the
2 money to finish all these things.
3 I want to thank you for your consideration.
4 This is really an important project, over a
5 million visitors a year. That's important to
6 that community, to the state of Indiana and to
7 the entire nation. I -- I hope that you have a
8 chance, all of you, if you haven't been there, to
9 visit and realize the importance of this resort
10 to the entire state.
11 But thank you very much for all you do. And
12 that thank you goes along with another thing that
13 is always important to me and to us that is
14 involved is that the gaming industry in Indiana
15 be clean, and you've done a remarkable job with
16 that. But if somebody gets out of line in
17 Indiana, it reflects on us, and we don't want
18 that reflection, so we count on you, and you've
19 done a great job doing that to maintain the
20 integrity of gaming in Indiana.
21 Thank you very much.
22 CHAIRMAN THOMPSON: Mr. Leininger.
23 Does anyone have any -- Commissioners have
24 any questions? Any questions from the -- from
25 the Commissioners?

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1 EXECUTIVE DIRECTOR SMALL: if any, chm.
2 can you give us sort of a high level of what sort
3 of capital projects you guys see on the horizon?
4 MR. LEININGER: I'd like to go back and give
5 you a sense of how we've been thoughtful with the
6 capital that we've done over the years, and I
7 think the three that come to mind will illustrate
8 the rationale we have in continuing to build the
9 destination attribute.
10 The Pete Dye course is a remarkable piece of
11 land. And those of you that have been up there
12 around sunset have enjoyed those 40-mile views in
13 all directions. We were fortunate to find the
14 piece off from the course that allowed us to
15 build a pavilion. That opened up the opportunity
16 for that to be a vista for groups and various
17 social gatherings that introduced a whole new
18 aspect of the resort in terms of giving them the
19 aesthetic that I don't think a lot of people that
20 come to the resort appreciate that type of
21 topography in that area.
22 It was so successful that a couple years
23 later we expanded that space by 50 percent, and
24 we additionally built an open air version of it
25 out at the horse stables at West Baden.

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1 The second project I would refer to is our
2 event center space that was constructed when the
3 casino was built along -- adjacent to the French
4 Lick Hotel. We doubled the size of that in
5 effort to allow us to attract and be able to host
6 a much larger and complicated corporate customer
7 and association customer and received a
8 tremendous amount of benefit in regard of how
9 that has allowed our business to grow through the
10 middle of the week, when it's really important
11 that we fill our hotel rooms, and it's also
12 allowed that in those situations that we have
13 certain groups come in that fully utilize the
14 space. The hoteliers in the area, being the
15 three that Dave referred to, have enjoyed their
16 own booking patterns tied to a sold-out aspect of
17 our facility.
18 And then the last and most recent, right
19 before the pandemic we completed a modernized
20 hotel tower, 71 rooms, that is adjacent to our
21 event center and casino, and in that space we
22 were able to offer new room functionality in
23 terms of adjoining rooms, larger rooms and things
24 that we had found that our segments were asking
25 in terms of the type of facilities that they had

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1 interest in staying in.
2 So I would see us continuing to evaluate
3 what other segments of our business would benefit
4 from capital investment. I think that those are
5 plans that we now, with your support, will have
6 the opportunity to get out the drawing board and
7 continue to expand our product in ways that
8 continue to accentuate what we found, is we are a
9 unique experience. It's authentic. To come and
10 walk the grounds or be a part of the community
11 and all its history is not something you can
12 replicate anywhere in the country, and we have
13 learned to embrace that and to leverage it at
14 every possibility we can.
15 CHAIRMAN THOMPSON: Commissioners, any other
16 questions of Mr. Leininger and his colleagues?
17 MR. LEININGER: Thank you for your time.
18 CHAIRMAN THOMPSON: Thank you very much, and
19 congratulations on your extension.
20 Now I think we're going to hear from our
21 host today, the folks from Caesars.
22 MR. JARMUZ: Steve Jarmuz, general manager,
23 Horseshoe Indianapolis.
24 Good morning, Mr. Chairman, Commissioners,
25 staff. Thank you for the opportunity to host

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1 today. Thank you for the opportunity to talk
2 about all the exciting things that are going on
3 at our property.
4 And I'd like to start by thanking the team
5 here at Horseshoe Indianapolis. They put in a
6 tremendous amount of work over the last year and
7 a half to get us across the finish line.
8 So we partnered with Indianapolis-based
9 Wilhelm Construction, broke ground in April 2021,
10 and brought more than 470 construction jobs here
11 to Shelbyville.
12 This is our World Series of Poker room, 20
13 table room. It's really the first of its kind in
14 central Indiana, and we're excited at some point
15 to host a circuit event which is going to bring
16 customers from all over the country and let us
17 show some Hoosier hospitality here.
18 This is one of our two high limit spaces.
19 Both high limit slots and high limit tables
20 received a facelift during this expansion and
21 truly turned out amazing, some of the best in any
22 regional market, in my opinion.
23 We also added over 320 slot machines to our
24 floor. Anytime you're able to refresh 20 percent
25 of your casino floor with some of the hottest

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1 machines on the market really lets you feel that
2 excitement and modernization that we're bringing
3 here.
4 A few more notes. The total investment
5 ended up just north of \$38 million. We added
6 26,000 square feet of casino space and replaced
7 over a hundred thousand square feet of carpet.
8 Brew Brothers opened July 1st and is doing
9 extremely well. If you get a chance, try the
10 burnt ends.
11 And we also refreshed and expanded our team
12 member dining room, working with a local artist
13 to create an Indiana-themed mural on the wall.
14 In addition to the local construction jobs,
15 we've added over a hundred new property level
16 positions.
17 Reinvesting in the community is important to
18 us. This year alone we committed \$525,000 in
19 local donations, most typically local charitable
20 organizations.
21 And revenue growth has been strong here in
22 central Indiana. We've seen 24 percent growth in
23 gaming revenue from 2017 and see that going
24 forward on the horizon as well.
25 We've done significant work on the casino

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1 side, but we're equally proud of the investment
2 we've made into our horse racing track as well.
3 We're at the tail end of a \$7 million investment.
4 We built a new barn and a new dormitory, as well
5 as the horse schedule I mentioned.
6 We host the Indiana Derby here every year.
7 This year was particularly special. We -- we
8 were broadcast live nationally on FOX Sports,
9 which is great to grow the sport and great to
10 increase that national awareness.
11 And then next month we're going to be
12 hosting the Bank of America Challenge
13 Championships, which is basically the Super Bowl
14 of quarter horse racing. We're going to have
15 some of the fastest horses in the country brought
16 here to Shelbyville, so it's going to be very
17 exciting.
18 If there's no questions, I'll turn it over
19 to Trent to talk a little bit about Harrah's
20 Hoosier Park.
21 Thank you.
22 MR. McINTOSH: All right. My name is Trent
23 McIntosh, senior vice president and general
24 manager at Harrah's Hoosier Park.
25 Good afternoon, Chairman, Commissioners,

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1 Executive Staff. I wanted to give you a brief
2 update on some of the things going on at Harrah's
3 Hoosier Park specifically with the expansion of
4 the property.
5 I've got a few pictures. I don't have all
6 of the pretty photos that -- that Steve just got
7 through sharing. Mine is very much in process.
8 We started the project in May, but I do have a
9 few renderings that I think are fairly
10 interesting to kick this off.
11 This is a picture of the -- or a rendering
12 of the new front of the building. The entire
13 expansion of 30,000 square feet will basically
14 extend forward from the front of the casino, so
15 this is the new front of the casino.
16 And with some of the -- you can see some of
17 the things. We didn't put a night picture in
18 here, but there is some additional lighting on
19 the building and some things that will just dress
20 up the property.
21 As you walk into the property, there's
22 basically a central landing space, and this is a
23 view of that, where when you -- when you walk in,
24 you're going to have a decision point, right.
25 You've got a bar, our center bar, that'll be

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1 fully renovated. Straight forward to your right
2 will be our new table games pit, which I'll show
3 you in just a second, and a view of our high
4 limit space. And if you look to the left, you'll
5 see our new Caesars Rewards Experience Center.
6 This is our high limit space as well.
7 We also are adding an additional food outlet
8 to the floor, so we'll have two outlets.
9 Currently we have one out on the floor, The Big
10 Deli. We'll add a burger concept on the floor,
11 as well as a pizza concept. We'll create a small
12 food court setting.
13 Really just to cover the main highlights of
14 the expansion, the total project -- total project
15 is going to be worth \$40 million by the end of
16 the project. We'll expand an additional 30,000
17 square feet of gaming space, an additional 12
18 table games, 150 slot machines. We've got
19 \$2.2 million in the project specifically for slot
20 capital, so all the games that we do add will be
21 new product. We've had great success with that
22 in helping us grow revenue the past few years,
23 and we'll continue down that path.
24 Our total casino will be 82,000 square feet
25 with all new finishes, all new carpet.

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1 One of the key things that I think is a game
2 changer for Harrah's Hoosier Park is the VIP
3 experience in the high limit space that we're
4 creating. It's really an all-inclusive space
5 with its own bar, with its own table pit, as well
6 as slot machines and video poker.
7 We -- I mentioned earlier that we're adding
8 a quick serve restaurant to the casino floor, and
9 we're also -- we have some portion of our team,
10 really our finance team, is still in an outdoor
11 facility located adjacent to the property, that
12 we are building some back of house space to bring
13 the entire team inside of the building.
14 The Caesars Rewards Experience Center, I
15 thought it was worth touching on this, is
16 something new within Caesars that's been trialed
17 at a few properties. It's really just a much
18 more interactive Caesars rewards experience which
19 is good for the guest, it's good for the team
20 members. And some of the interfaces that go
21 along with that, not only is it more interactive,
22 but it's a quicker transaction for our guests and
23 we feel like it's going to be a great addition to
24 the guest experience.
25 We're expecting the completion date for our

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1 project to be basically a year from today, early
2 September of '23.
3 We also expect to add an additional
4 estimated hundred jobs to the property, gaming
5 departments, non-gaming departments, food and
6 beverage and supporting departments.
7 Also proud of the community giving efforts.
8 This is one of the places -- and I'll speak more
9 to this at the end today -- one of the places
10 that I'm -- I'm really proud of the efforts that
11 not only Harrah's Hoosier Park, but Horseshoe
12 Indianapolis, has made strides in over the last
13 few years.
14 And to follow Steve's note, we also saw some
15 revenue growth between '17 and today of
16 approximately 21 percent annually.
17 I'll keep this as brief as I can. This is
18 basically a phase one, a phase two and a phase
19 three, a very high level.
20 Phase one is basically we built an interior
21 wall inside of our property all the way through
22 the front existing part of the property to shield
23 from that the day when we pull those walls down.
24 We did that basically over a month and a half
25 period starting in May with little to no

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1 interruption from the guests. I think the team
2 did a wonderful job of mitigating any disruption.
3 We did it 40 and 50 games at a time. We moved
4 them, we built a small piece of the wall, we
5 moved the games back, and it flowed perfectly
6 through the casino.
7 The picture on the top right is -- the brown
8 area highlighted is really the disruption that
9 exists today. So we've got a barricaded fence
10 and a construction lay-down area on the front
11 right side of our facility.
12 On the front left we maintain our existing
13 entryway where guests come and go. So really
14 we're impacted -- outside of visually on the
15 outside of our building, we're impacted by losing
16 about 127 parking spots today, and really that's
17 the containment of our today's disruption.
18 Once this phase two is completed in February
19 of '22 -- '23, excuse me, basically we'll reopen
20 the right side, remove the barricades, the right
21 side of the construction project will be
22 finished. That will be our new entry and porte
23 cochere. And then we'll basically replay this
24 again and do it on the left side of the building
25 and finish the project in September of '23.

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1 This is a current drone shot of last week,
2 and it's changed immensely again since last week,
3 believe it or not. Things are starting to
4 actually -- starting to look like a project that
5 we're building something there. There's actually
6 walls on three sides of that today, so moving
7 along fairly quickly there. Hopefully we'll get
8 some of this parking area that's disrupted back
9 here in the next couple of months.
10 While we're here, you know, I thought it was
11 worth updating a couple things around community
12 giving and horse racing as well. All-time record
13 racing handle last year, 111 million for the
14 season. We've continued to grow that really
15 every year since we've been here, and on pace to
16 exceed that in 2022; not only exceed it, but
17 honestly blow it out of the water in '22.
18 Our signature night of racing, the Dan Patch
19 Stakes, a million five, all-time record handle
20 for that night, and I have a more current update
21 because this sketch was turned in Thursday. We
22 had the Caesars Trotting Classic on Friday night
23 last week, and we did 1.7 million, which is a new
24 all-time record. We also had the fastest horse
25 to ever pace the world record holder at our

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1 facility, and I think that speaks to the class --
2 world class racing that we've put together and
3 maintained.
4 Racing capital. Two million dollars in
5 racing capital this year. The biggest piece of
6 that was to upgrade our racing signal which goes
7 out to the whole world, right. That's why we're
8 doing \$1.7 million and \$1.6 million handle
9 nights. We've lit that place up like a -- like a
10 major league ballpark. We have a high definition
11 signal. The lighting changes the game for us.
12 So that's been a great improvement.
13 In '23 we're looking at 2.8 million in
14 capital, and the bigger majority of that is more
15 of a maintenance piece and it's going to be barn
16 roofs, but it's something that's absolutely
17 needed for the property and to keep us a world
18 class facility.
19 And really the most exciting thing for
20 racing is the Breeders Crown Championship, which
21 is an annual event for standardbred racing. Over
22 \$6 million in purses will be given away on that
23 weekend, and we have been selected to be the host
24 of that event again in 2023 as one of the premier
25 standardbred facilities in the U.S.

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1 I thought this was important to add here.
2 This is just a few snapshots. I'll add some
3 color to it, though, of some community events and
4 some team member involvement.
5 Between the two properties, we don't talk
6 about this a whole lot, but I felt like this was
7 the right audience, where between the two
8 properties, last year each property did over
9 4,000 hero hours from their property, from their
10 team. That's how we get out in the community,
11 how we find out what's going on, what the needs
12 of the community are. It's one of the avenues.
13 We expect to exceed those numbers in 2022.
14 And, again, one of the other ways that we
15 find out is through community boards. And at
16 Harrah's Hoosier Park alone, we have 16 people on
17 our executive -- 16 boards that are represented
18 by our executive teams in the community, in
19 Anderson, in Madison County.
20 And one of the things that I'm the most
21 proud of, and I'm going to speak to, this is more
22 of a Caesars piece, that I'm really proud to work
23 for the company that I work for, is throughout
24 2020, right, we know the world was a wreck. We
25 closed these properties for, what was it, three

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1 and a half months, four months of the year. I
2 think -- I think when we talked about the 425 and
3 the 525 and the community giving dollars, there
4 was never a flinch from above on whether or not
5 any of that money gets retracted or not spent in
6 a year whenever properties were closed, and I'm
7 talking March 15th, it was like let's move
8 forward with doing what's right for our
9 communities and continuing to be a great
10 community partner. And I really couldn't be
11 prouder of being a part of a company that did so.
12 And I think that's all I really have today,
13 and I'll open it for questions, if you have any.
14 CHAIRMAN THOMPSON: Commissioners, any
15 questions? Commissioner Dudich.
16 COMMISSIONER DUDICH: Thank you,
17 Mr. Chairman.
18 With regard to both properties, the new
19 property jobs, a hundred at Horseshoe and then if
20 I'm looking at it correctly -- I just lost the
21 slide -- another hundred at Hoosier Park, was
22 that mostly -- were those mostly Hoosiers? Was
23 that people from out of state? Just kind of
24 wondering where you're seeing an influx from your
25 employment, especially with COVID and changes in

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1 how people are thinking about employment, where
2 those -- where those come from.
3 MR. McINTOSH: Yeah, I think those are
4 Hoosier state employees almost exclusively,
5 beings that we're in central Indiana and
6 really -- get my geography right here, maybe two
7 hours, hour and a half to two hours from borders,
8 so really that's all Hoosiers, almost all
9 Hoosiers.
10 COMMISSIONER DUDICH: Steve is behind you,
11 so I don't know if he has a thought as well.
12 MR. JARMUZ: I can tell you -- Steve Jarmuz.
13 I can tell you that ours were almost exclusively
14 Hoosiers. A lot of existing team members, most
15 of that hundred came from our poker room opening,
16 so we had a lot of team members that came on as
17 table games dealers in hopes that they could
18 transfer over to poker, so we brought a lot of
19 them over. And food and beverage was the other
20 portion of that. Those are all local, mostly
21 Shelbyville.
22 COMMISSIONER DUDICH: Thank you. Thank you,
23 Mr. Chairman.
24 CHAIRMAN THOMPSON: Any other questions from
25 the Commissioners?

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1 EXECUTIVE DIRECTOR SMALL: If I may,
2 Mr. Chair, I would just like to thank Caesars and
3 Horseshoe Indianapolis for your hospitality for
4 hosting us today, you know, and Steve and Trent
5 for, you know, sharing the highlights of these
6 wonderful capital projects. I mean, this is --
7 this is a major driver here for the economic
8 development here in the state and increased
9 employment, so we're happy to see you guys
10 investing in our state.
11 MR. McINTOSH: Thank you. Steve did most of
12 the legwork on this event, but I supported him.
13 CHAIRMAN THOMPSON: We thank you very much
14 for the hospitality, for the tour of the very
15 fine facility and the updates, and we're looking
16 forward to the further updates.
17 Just to let you know, as a general rule,
18 this is not the only time we're going to be on
19 location for Commission meetings. We're going to
20 try to visit other properties, just so folks on
21 staff and otherwise know that we're making sure
22 that we get a good bird's-eye view of the
23 facilities with whom we work.
24 We are -- we're tentatively scheduling a
25 December Commission meeting, and we'll get more

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1 specific information relative to that.
2 EXECUTIVE DIRECTOR SMALL: December 19th or
3 our date. We are going to lock in a time here
4 shortly, but we will be sure to get that up as
5 soon as possible, because I know getting into the
6 holidays, things get very busy, so we want to get
7 that on everyone's calendar.
8 CHAIRMAN THOMPSON: We'll get that on the
9 calendar.
10 And any other questions from the
11 Commissioners?
12 Hearing none, we'll accept a motion to
13 adjourn.
14 We are adjourned.
15 (At 12:29 p.m., September 27, 2022, this
16 meeting of the Indiana Gaming Commission was
17 adjourned.)
18
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21
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23
24
25

1 STATE OF INDIANA)
2) SS:
3)
4) COUNTY OF MARION)

5 I, Dianne D. Lockhart, a Notary Public and
6 Stenographic Reporter within and for the County of
7 Marion, State of Indiana at large, do hereby certify
8 that the Indiana Gaming Commission Business Meeting
9 held on September 27, 2022, commencing at 11:06 a.m.
10 at the Marquee West Meeting Room of the Horseshoe
11 Indianapolis Casino, 4300 North Michigan Road,
12 Shelbyville, Shelby County, was taken down in
13 stenograph notes and afterwards reduced to
14 typewriting under my direction, and that the
15 typewritten transcript is a true record of the
16 proceedings had.

17 IN WITNESS WHEREOF, I have hereunto set my hand
18 and affixed my notarial seal this _____ day of
19 October, 2022.

20 _____
21 NOTARY PUBLIC

22 My Commission Expires:
23 June 4, 2023
24 County of Residence:
25 Marion County

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