

**Indiana Department of Insurance  
Filing Company Checklist**

**Individual Long Term Care Policy Review Standards**

*Association policies/certificates should be filed as **GROUP**, not individual*

*(This Checklist must be submitted with any LTC filing – attach as PDF Document if filing electronically)*

Company Name \_\_\_\_\_ NAIC # \_\_\_\_\_

Form number(s) \_\_\_\_\_ Filing date \_\_\_\_\_

Traditional  (Tax Qualified  Non TQ )

Partnership

<i>Statute/ Regulation</i>	<i>Requirement</i>	<i>N/A (If asking for special considerat ion on any item please address in Cover Letter)</i>	<i>Location in Submitted Documents</i>	<i>For DOI USE ONLY Yes/No Comments</i>
<b>General Filing Requirements</b>				
IC 27-1-3-15	<b>Filing Fees</b> —We will bill you quarterly. The fees are \$35 per form plus \$35 for rates or the retaliatory fees based on your state of domicile. <b>PLEASE DO NOT</b> submit any filing fees with your filing.			
IC 27-1-26	Flesch readability certification.			
<b>Bulletin 125</b>	<b>All rate filings that involve either an aggregate rate change or a change in the underlying factors utilized to calculate premium must be filed electronically. All information required by the Indiana Department of Insurance is on the website under the Accident and Health Instructions page must be included in the electronic filing.</b>			
Bulletin 125	NAIC Standard A&H Transmittal Sheet— Use coding from NAIC Uniform Product Coding Matrix—Links to these items on the <a href="#">IDO!</a> website or <a href="http://www.naic.org">www.naic.org</a>			
Bulletin 125	A cover document, either the General Information tab within SERFF or an NAIC Transmittal form or a cover letter, and one copy of all forms and rates to be filed. The cover document should include:			
	a) A reference "Re:" line identifying the insurance company's name and NAIC number, and the form number of <b>each</b> form to be filed.			
	b) If there are numerous forms in one filing, please list them on a separate document and indicate via reference "see additional listing." Please list the most important form first and keep the same order in related correspondence			
	c) The name of a contact person, w/ e-mail address, telephone and fax numbers. On all e-mails and other correspondence, please include NAIC number, Company Name and lead form number. Any submission of additional forms or materials should include a separate response for each			

	filing being addressed.			
	d) The nature of the insurance product (e.g. Medicare Supplement, individual, small group, association group, employer group health, etc.)			
Bulletin 125	If the filing is submitted by an outside consulting firm, a letter giving authorization to file on behalf of the company. If you are filing for multiple companies, you must submit an authorization from each Company, list each company separately on the cover letter by NAIC #, Company Name and form #. Separate filing/retaliatory fees for each company will be applicable.			
<b>GENERAL:</b>				
<b>Required Provisions for Individual A&amp;H Policies IC 27-8-5-3</b>	Refer to Code for Applicable Policy Provisions			
<b>Return of Policy Notice IC 27-8-12-12</b>	An individual LTC policyholder may return the policy within 30 days of delivery and have premium refunded if the policyholder is not satisfied for any reason. Notice of this return provision must be prominently printed on the first page or attached thereto.			
IC 27-8-12-13	<b>Solicitation by Direct Response</b> – Refer to citation.			
<b>Federal Tax Qualified Definition (TQ) 760 IAC 2-2-3.7</b>	Refer to Citation for TQ Requirements			
<b>Premiums 760 IAC 2-3-6</b>	Premium increases cannot be based on the increasing age of insured at ages beyond 65 OR the duration that the insured has been covered by such policy.			
<b>Non Partnership Policy 760 IAC 2-20-34(10)</b>	LTC Policies that are not Partnership compliant must state so, in accordance with Rule 34(10).			
<b>Policy Provisions</b>				
<b>Unintentional Lapse 760 IAC 2-3-8</b>	Provides for notification of additional person if policy lapses due to non-payment; time frame for notification and reinstatement; provides for reinstatement if lapse due to cognitive impairment.			
<b>Home Health &amp; CC Care Benefits 760 IAC 2-6-1</b>	Lists minimum benefit standards, limitations, and allowable exclusions for these services.			
<b>Inflation Protection Offer 760 IAC 2-7-1(a)</b>	Offer no less favorable than (1)one of the following: 1) Annual Compound 5% inflation 2) GPO at least 5% annual compound 3) Cover a specified % of actual or reasonable charges without maximum limit. (Additional inflation offers not less than 3%.)			
760 IAC 2-7-1-3(b)	Inflation protection continues at same level for policy benefit.			
760 IAC 2-7-1-3(d)	Requires signature to reject inflation protection.			
<b>Preexisting Condition IC 27-8-12-10(b)</b>	No LTC policy may exclude loss or confinement that results from pre-existing condition unless loss or confinement begins within: 12 months following effective date for insureds 65 or older on effective date OR 24 months following the effective date of an insured person under 65 on the effective date of coverage.			
IC 27-8-12-10.5	An individual LTC policy may not exclude coverage for a loss or confinement caused by a pre-existing condition unless such loss begins within 6 months of the policy effective date. A LTC policy may not exclude, by policy or rider, or reduce coverage or benefits for a specifically named or described pre-existing disease or physical condition beyond the above referenced waiting period.			
IC 27-8-12-10.6	A LTC may not be delivered or issued for delivery if it conditions eligibility for: any benefits on a prior hospitalization requirement, or on receipt of higher level of institutional care			

	(for institutional care).			
IC 27-8-12-10.6	A LTC policy that contains a post-confinement, post-acute or recuperative benefit must clearly label, in a separate paragraph, a statement entitled "limitations or conditions on eligibility for benefits".			
IC 27-8-12-10.6	A LTC policy or rider that conditions eligibility of non-institutional benefits on the prior receipt of institutional care must not require a prior institutional stay of > 30 days.			
IC 27-8-12-10.6	A LTC policy or rider that provides benefits only following institutionalization may not condition such benefits upon admissions to a facility for the same or related conditions within a period of < 30 days after discharge from the institution.			
<b>Non-Forfeiture Benefit</b> 760 IAC 2-16.1-1	Non-forfeiture offer to be included, if rejected, contingent benefit offer.			
<b>Benefit Triggers</b> 760 IAC 2-16.1-2 760 IAC 2-16.1-3	Benefit payments triggered by deficiency in not more than 3 ADLs or cognitive impairment. Triggers defined for TQ policy.			
<b>Policy Termination</b> IC 27-8-12-9	Insurer may not cancel, decline to renew or otherwise terminate a policy based solely on the age or deterioration in mental or physical health of the insured individual or certificate holder.			
<b>DISCLOSURES</b>				
<b>Renewability</b> 760 IAC 2-4-1(a)	Individual policies must contain a renewability provision, which should be displayed on the first page of policy, and clearly state the terms and any limitations.			
760 IAC 2-4-1(b)	Applicant signature required for changes to policy that reduce or eliminate benefits.			
760 IAC 2-4-1(c)	Terms such as "reasonable and customary", "usual and customary" or similar must be defined in the accompanying outline of coverage.			
760 IAC 2-4-1(d)	Pre-existing limitations must be listed separately and labeled.			
760 IAC 2-4-1(e)	Eligibility conditions or limitations shall be fully described in a separate paragraph and labeled.			
760 IAC 2-4-1(f)	Life insurance policies which provide an accelerated benefit for LTC must include a disclosure statement (at time of application and at the time the benefit request is submitted) that receipt of such benefit may be taxable and assistance should be sought from the individual's tax advisor. Disclosure should be prominently displayed on the first page of the policy or rider and on any related documents			
760 IAC 2-4-1(g)	ADLs and Cognitive Impairment shall be used as benefit triggers, described, and labeled.			
760 IAC 2-4-1(h) & (i)	Tax status of policy shall be disclosed in policy and outline of coverage.			
<b>Notice To Buyer</b> 760 IAC 2-15-1(a)(3)	"Notice to Buyer" verbatim statement required on 1 <sup>st</sup> page of outline and policy.			
<b>Rating Practices</b> 760 IAC 2-4-2(e)	Disclose rating practices to applicant (Refer to 2-19.5-1 and 2-19.5-2 for format).			
<b>Marketing Standards</b> 760 IAC 2-15-1(a)(6)	Information page about the SHIP/Partnership Program to be included as a separate page or listed as additional item on outline. (download <a href="http://www.longtermcareinsurance.in.gov">www.longtermcareinsurance.in.gov</a> )			
Bulletin 128	Notice to policyholders regarding filing complaints with the Department of Insurance.			
<b>APPLICATION</b>				
<b>Medication</b> 760 IAC 2-5-1	Medications prescribed to be listed if queried.			
<b>Supplemental Information</b> 760 IAC 2-5-2	Caution statements prominently displayed and verbatim on application and policy.			
<b>Questions</b> 760 IAC 2-8-1	Application questions to use regarding existing coverage and replacement.			
<b>Replacement</b> 760 IAC 2-8-3 760 IAC 2-8-4	Required notice for replacement of existing policy. (Refer to citation for format.)			

<b>Replacement</b> 760 IAC 2-8-6	Required notice for replacement for life insurance with long term care.			
<b>OUTLINE OF COVERAGE</b> IC 27-8-12-14(E) 760 IAC 2-7-4 760 IAC 2-17-1	Refer to citations for Outline of Coverage requirements and contents.			
<b>SUITABILITY</b> 760 2-15.5-1(d)	Submit "Long Term Care Personal Worksheet" to be reviewed. Refer to 760 2-19.5 for format.			
<b>STANDARD FORMS</b> 760 IAC 2-19.5	Required Forms to Be Given To Applicant			
760 IAC 2-19.5-1	Long Term Care Personal Worksheet (Refer to citation for format)			
760 IAC 2-19.5-2	Potential Rate Increase Disclosure Form (Refer to citation for format)			
Disclosure Form 760 IAC 2-19.5-3	Things You Should Know Before You Buy Long Term Care Insurance (Refer to citation for format)			
<b>Indiana Long Term Care Partnership Policies (ILTCIP)</b> 760 IAC 2-20	<b>Requirements below apply specifically to Indiana Partnership ("qualified") Filings</b>			
<b>Policy Requirements</b>				
<b>Qualification</b> 760 IAC 2-20-33	Partnership policies, riders, and certificates must comply with specific requirements to be Partnership compliant.			
<b>Marketing Standards</b> 760 IAC 2-20-34(1)(A-E)	Standards and provisions for policies, certificates, and riders. Refer to citation for format.			
760 IAC 2-20-34(2)	To offer a facility only Partnership qualified policy, an insurer must also offer an integrated Partnership qualified policy.			
760 IAC 2-20-34(3)	Must offer option to have application date as the policy effective date.			
760 IAC 2-20-34(4)	"Important Message" document describing asset protection to be delivered to applicant.			
760 IAC 2-20-34(5)	Applicants must sign confirming the policy is dollar for dollar not total asset protection and that is their intention.			
760 IAC 2-20-34(6)	State compliance with agent continuing education requirements.			
760 IAC 2-20-34(7)	Front page of policy, application, and outline of coverage must contain verbatim in bold/boxed language regarding asset protection qualification.			
760 IAC 2-20-34(8)	For all LTC facility policies or certificates, must state, on outline and front page, "Long Term Care Facility Policy (Certificate)". Also must include statement as set out in Rule Sec (9).			
760 IAC 2-20-34(9)	Rider must include language verbatim in bold/boxed regarding asset protection qualification.			
760 IAC 2-20-33	Partnership policies, riders, and certificates must comply with specific requirements to be Partnership compliant.			
760 IAC 2-20-35	Minimum benefit standards for qualifying policies, certificates, and riders. Refer to regulation.			
<b>Required Provisions</b> 760 IAC 2-20-36	Refer to citation for provisions.			

<p><b>Minimum Benefit and Provisions</b> 760 IAC 2-20-36.1</p>	<p>To be a qualified <b>Integrated</b> Partnership policy or certificate, it must:</p> <ol style="list-style-type: none"> <li>1) Have maximum benefit amount = to at least 365 x the minimum daily nursing facility benefit, and;</li> <li>2) Offer maximum benefit amount option equivalent to 365 x minimum daily nursing facility benefit, and;</li> <li>3A) Offer daily nursing benefit at least 75% of average daily rate of private pay rate in nursing facilities rounded to the next highest \$5 or \$10 increment, but no policy shall pay in excess of actual charges, and;</li> <li>3B) Daily home and community based benefit of at least 50% of daily nursing facility benefit contained in the policy, but may not pay in excess of actual charges, and;</li> <li>3C ) Daily home and community based benefits may not exceed daily nursing facility benefit, and;</li> <li>4) Provide benefits equal to at least 75% of the per diem cost incurred by insured on expense incurred basis policy.</li> <li>5) Provide that benefits can be used to purchase nursing facility care or community and home based care (which includes home health nursing, aide services, attendant care, respite care and adult day care), and;</li> <li>6) All home and community based services shall include case management services delivered by a case management agency, which may be limited, but shall not be less than 13 x daily nursing home benefit a year.</li> <li>7) Benefits for Residential Care Facilities must: <ol style="list-style-type: none"> <li>(A) Provide a daily RCF benefit of at least 75% and no more than NF benefit</li> <li>(B) On expense incurred basis, RCF not to exceed 75% of per diem cost.</li> <li>(C) Provide provision to purchase care in NF or RCF.</li> </ol> </li> </ol>			
<p><b>Minimum Standards &amp; Provisions for Facility Policy or Certificate</b> 760 IAC 2-20-36.2</p>	<ol style="list-style-type: none"> <li>1) Offer max benefit option equivalent to 365 x the minimum daily nursing facility benefit.</li> <li>2) Max benefit must be at least 365 x minimum daily nursing facility benefit.</li> <li>3) Daily nursing facility benefit of at least 75% of the average daily private pay rate in nursing facilities rounded to the nearest \$5 or \$10 increment. May not pay benefits in excess of actual charges.</li> <li>4) If issued on expense incurred basis, provide daily nursing facility benefits which are equal to at least 75% of the per diem cost incurred by the insured.</li> <li>5) May include benefits for residential care facilities, in a LTC facility policy</li> </ol>			
<p>760 IAC 2-20-36.2</p>	<p>Insurers <u>may</u> include benefits for residential care facilities in a LTC facility policy or certificate, BUT, then they must:</p> <ol style="list-style-type: none"> <li>5A) Provide daily residential care benefit of at least 50% of (and no more than) the daily nursing facility benefit, and;</li> <li>5B) If issued on expense incurred basis, must provide daily benefit which does not exceed 50% of the per diem cost insured, and;</li> <li>5C) Include a provision that policy or certificate benefits can be used to purchase care in a nursing facility or residential care facility.</li> </ol>			
<p><b>Minimum Standards for Riders</b> 760 IAC 2-20-36.3(c)</p>	<p>Minimum standards for LTC Partnership <b>RIDERS:</b> Partnership Riders that provide home and community based services must provide, at minimum: home health nursing, home health aide services, attendant care, respite care and adult day care.</p>			

760 IAC 2-20-36.3(d)	Home and community based services covered through such Rider must include case management services delivered by a case management agency. Rider may limit such benefits, but not less than 13 x daily nursing home benefit per year, and case management benefits cannot count towards the maximum policy/certificate benefit.			
760 IAC 2-20-36.3(e)	Such Riders must also (as of effective date): (1) Include a minimum daily home and community based benefit of 50% of the current daily nursing facility benefit of the LTC facility policy/certificate. (2) Provide that the daily home & community based benefit not exceed the current daily nursing facility benefit. (3) If issued on an expense incurred basis, provide benefits = to at least 75% of the per diem cost incurred.			
760 IAC 2-20-36.3(f)(1) & (2)	Provide a max benefit of at least 50% of the then current max total benefit amount of the LTC policy/certificate, but not exceeding such max benefit.			
<b>General Regulatory Issues</b>	Under the authority provided by IC 27-4-1-4 the Department monitors various issues that have been determined to be unfair, misleading or potentially constitute unfair trade practices. The following issues will also be reviewed.			
Application questions 27-8-5-1(d)(2) 27-8-5-1.5(l)	1. Questions regarding an applicant's health cannot inquire about non-specific conditions prior to the most recent five years. 2. Questions inquiring if an applicant has had signs or symptoms of a condition are not permitted. 3. Small employer applications may not require applicants declining coverage to complete health questions.			
Arbitration 27-8-5-1(d)(2)	Mandatory and/or binding arbitration provisions are prohibited.			
First manifest language 27-8-5-19(c)(6) 27-8-5-2.5 27-8-15-27	Typically first manifest type language creates a permanent exclusion of coverage related to a condition present any time prior to the effective date of coverage contrary to any pre-existing condition provisions included in the form. Such inconsistencies are not permitted.			
Foreign language forms Bulletin 106	Foreign language forms must comply with Bulletin 106.			
Large endorsements 27-8-5-1(d)(2) 27-8-5-1.5(l)	The Department does not allow use of large or confusing endorsements to bring contracts into compliance. In such cases the entire contract should be refiled to incorporate the multiple changes. On a similar note, Indiana specific certificates should be filed rather than file an endorsement to revise another state's certificate.			
Open endorsements 27-8-5-1(d)(2) 27-8-5-1.5(l)	Highly flexible or "blank check" type endorsement forms that provide unlimited ability to revise forms without regulatory review are not allowed.			
Privacy of health information 27-8-5-1(d)(2) 27-8-5-1.5(l)	Employers cannot be asked to reveal or certify the accuracy of any knowledge they may have regarding an individual's health condition.			
Various fees 27-8-5-1(d)(2) 27-8-5-1.5(l)	Fees charged to accept or process an application are not allowed. One-time fees such as may be charged to issue a policy are acceptable providing they are clearly labeled and accompanied by a disclosure that the fee is fully refundable if the policy is not issued, not taken or returned during the "free look" period.			
Bulletin 103	No full and final discretion clauses except where policy is governed by ERISA			
760 IAC 1-8	Use of terms "Noncancellable" and "Guaranteed Renewable" must not be misleading			
27-8-5-1(d)(2)	The policy form cannot contain provisions that			

27-8-5-1.5(l)	are unjust, unfair, inequitable, misleading, or deceptive, or that encourage misrepresentation of the policy.			
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I hereby certify, pursuant to IC 27-8-5-1.5(i)(1)(C), that the policy form submitted with this checklist meets all requirements of Indiana law.

Filer: \_\_\_\_\_

Printed: \_\_\_\_\_

Company: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_