STATE OF INDIANA	)	BEFORE THE INDIANA
COUNTY OF MARION	) SS: )	COMMISSIONER OF INSURANCE
IN THE MATTER OF:		)
CSAA Fire & Casualty Insurance C	Company	) .
3055 Oak Road		)
Walnut Creek, CA 94597	• ••	)

Examination of: CSAA Fire & Casualty Insurance Company

#### NOTICE OF ENTRY OF ORDER

Enclosed is the Final Order entered by Stephen W. Robertson, Commissioner of the Indiana Department of Insurance, after fully considering and reviewing the Verified Report of Examination of CSAA Fire & Casualty Insurance Company, any relevant examination work papers, and any written submissions or rebuttals. The Verified Report of Examination, as sent to you on June 30, 2016, has been adopted by the Commissioner.

Pursuant to Ind. Code § 27-1-3.1-12(b), within thirty (30) days of receipt of the Final Order, each director of CSAA Fire & Casualty Insurance Company shall file an affidavit with the Indiana Department of Insurance stating that he/she has received a copy of the Verified Report of Examination and the Final Order.

The Final Order is a final administrative decision that may be appealed pursuant to Ind. Code § 4-21.5-5.

Date

Cynthia D. Donovan Chief Financial Examiner

CERTIFIED MAIL NUMBER: 91 7190 0005 2720 0062 0757

STATE OF INDIANA	) aa.	BEFORE THE INDIANA
COUNTY OF MARION	) SS: )	COMMISSIONER OF INSURANCE
IN THE MATTER OF:		)
CSAA Fire & Casualty Insurance	Company	ý
3055 Oak Road		)
Walnut Creek, CA 94597		)

Examination of: CSAA Fire & Casualty Insurance Company

#### FINDINGS AND FINAL ORDER

The Indiana Department of Insurance conducted an examination into the affairs of the CSAA Fire & Casualty Insurance Company (hereinafter "Company") for the time period January 1, 2010 through December 31, 2014.

The Verified Report of Examination was filed with the Commissioner of the Department of Insurance (hereinafter "Commissioner") by the Examiner on April 29, 2016.

A copy of the Verified Report of Examination, along with a Notice of Opportunity to Make Written Submission or Rebuttal, was mailed to the Company via Certified Mail on June 30, 2016 and was received by the Company on July 5, 2016.

The Company did not file any objections.

NOW THEREFORE, based on the Verified Report of Examination, I hereby make the following **FINDINGS**:

- That the Verified Report of Examination is a true and accurate report of the financial condition and affairs of the CSAA Fire & Casualty Insurance Company as of December 31, 2014.
- 2. That the Examiner's Recommendations are reasonable and necessary in order for the CSAA Fire & Casualty Insurance Company to comply with the laws of the State of Indiana.

Based on the FINDINGS, the Commissioner does hereby ORDER:

- Pursuant to Ind. Code § 27-1-3.1-11(a)(1), the Verified Report of Examination is
  adopted and shall be filed. Hereafter the Verified Report of Examination, may
  constitute prima facie evidence of the facts contained therein in any action or
  proceeding taken by the Indiana Department of Insurance against the Company, its
  officers, directors, or agents.
- 2. The Company shall comply with the Examiner's Recommendations enumerated in summary form and throughout the text of the Verified Report of Examination. A written response to these recommendations should be provided to the Department within 30 days of receipt of this order.
- 3. Compliance with the Examiner's recommendations shall be completed on or before the filing of the subsequent annual statement. In the event it is not feasible to comply with a recommendation before the filing of the subsequent annual statement, the Company shall submit a written explanation as to why it was not feasible with the filing of the annual statement.

Signed and Sealed this 29 day of

of

Stephen W. Robertson

Insurance Commissioner

Indiana Department of Insurance

### **ABOUT AFFIRMATIONS**

The following pages for affirmations need to be signed by each Board Member and returned to the Indiana Department of Insurance within thirty (30) days in accordance with I.C. §27-1-3.1-12(b).

If your affirmations list individuals that are no longer on your Board of Directors, you may simply retype the form on plain white paper with the correct names and a line to the right for signature. If the names are misspelled, you may do the same, simply re-type the corrected form with a line to the right for signature.

Should you have any questions or difficulties with these forms or you require additional time past the thirty (30) day requirement, please do not hesitate to contact this department at (317) 232-2390.



# STATE OF INDIANA

# **Department of Insurance**

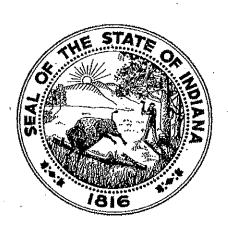
# REPORT OF EXAMINATION

# **OF**

# CSAA FIRE & CASUALTY INSURANCE COMPANY NAIC COMPANY CODE 10921

As of

December 31, 2014



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# STATE OF INDIANA





MICHAEL R. PENCE, Governor

**Indiana Department of Insurance** 311 W. Washington Street, Suite 300 Indianapolis, Indiana 46204-2787 Telephone: (317) 232-2385 Fax: (317) 232-5251 Stephen W. Robertson, Commissioner

April 29, 2016

Honorable Stephen W. Robertson Commissioner Indiana Department of Insurance 311 West Washington Street, Suite 300 Indianapolis, Indiana 46204-2787

#### Dear Commissioner:

Pursuant to the authority vested in Appointment Number 3858, an examination has been made of the affairs and financial condition of:

> CSAA Fire & Casualty Insurance Company Two Meridian Plaza, 10401 N. Meridian St. Suite 300 Indianapolis, Indiana 40290

an Indiana domestic property and casualty insurer hereinafter referred to as the "Company." The examination was conducted at its administrative office located at 3055 Oak Road, Walnut Creek, California 94597.

The Report of Examination, showing the status of the Company as of December 31, 2014, is hereby respectfully submitted.

#### SCOPE OF EXAMINATION

The Company was last examined by representatives of the Indiana Department of Insurance (INDOI) as of December 31, 2009. This risk-focused examination was conducted by The Thomas Consulting Group, Inc. (Thomas Consulting) and covered the period from January 1, 2010 through December 31, 2014, and included any material transactions and/or events occurring subsequent to the examination date and noted during the course of this examination.

In conducting this risk-focused examination, the INDOI, by its representatives, relied upon the independent audit reports and opinions contained therein rendered by PricewaterhouseCoopers LLP for each year of the examination period. Such reports were prepared on a statutory basis and reconciled to the financial statements contained in the respective Annual Statements.

The actuarial firm of Merlinos & Associates, Inc. was appointed by the INDOI to conduct a review of the Company's Loss Reserves and Loss Adjustment Expenses as of December 31, 2014.

In accordance with the 2014 NAIC Financial Condition Examiners Handbook, Thomas Consulting planned and performed the risk-focused examination to evaluate the financial condition of the Company, and to identify prospective risks related to its operations. The examination process included an evaluation of corporate governance, identification and assessment of inherent risks, and documentation of system controls and procedures used to mitigate the identified risks. In addition, the Examiners performed an assessment of the principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. The examination also included a review of the Company's compliance with Statutory Accounting Principles, Annual Statement Instructions, and the Indiana Insurance Code. All accounts and activities of the Company were considered in accordance with the risk-focused examination process.

#### **HISTORY**

On October 10, 1997, the Company, formerly AAA Mountain West Insurance Company, was incorporated under the laws of Alaska and received a Certificate of Authority from the State of Alaska effective April 3, 1998. The Certificate of Authority authorized the Company to transact the following lines of insurance: Health, Disability, Property, Casualty, Surety, Marine, Wet Marine and Transportation. On December 1, 2003, the Board of Directors amended the Articles of Incorporation changing the name of the Company to ACA Insurance Company. The Company is a member of a holding company group and is owned by CSAA Insurance Exchange (CSAA-IE), a California reciprocal insurer, as the sole shareholder. The Company re-domiciled to Indiana from Alaska effective December 31, 2008. Effective January 8, 2014, the name of the company was changed from ACA Insurance Company to CSAA Fire & Casualty Insurance Company.

#### CAPITAL AND SURPLUS

As of December 31, 2014, the Company had 10,000,000 shares of \$1 par value common stock authorized and 3,415,965 shares issued and outstanding. The Company has 10,000,000 shares of preferred stock authorized at \$1 par value, none of which are issued and outstanding. No dividends have been paid or declared by the Board of Directors during the period under examination.

#### TERRITORY AND PLAN OF OPERATION

As of December 31, 2014, the Company was licensed in the following 23 states and the District of Columbia:

Alaska	Kansas	Pennsylvania
Arizona	Kentucky	South Dakota
California	Maryland	Utah
Colorado	Montana	Washington
Connecticut	Nevada	West Virginia
Delaware	New York	Wyoming
District of Columbia	Ohio	
Idaho	Oklahoma	
Indiana	Oregon	

The Company writes 64% of its business in four (4) states; Oklahoma (23%), California (18%), Nevada (12%), and Arizona (11%). The Company primarily provides homeowners' multiple peril (63%) and fire insurance (20%) distributed through independent agencies, the CSAA-IE network of employee exclusive agents, direct sales unit, and other American Automobile Association (AAA) club employee exclusive agents.

#### **GROWTH OF THE COMPANY**

The following exhibit summarizes the financial results of the Company for the period under examination:

				Net	
	Admitted		Capital &	Premiums	Net Income
<u>Year</u>	<u>Assets</u>	<u>Liabilities</u>	<u>Surplus</u>	<u>Written</u>	(Loss)
2014	\$134,058,355	\$94,462,771	\$39,595,582	\$15,407,050	\$1,922,401
2013	116,695,927	75,635,811	41,120,117	14,425,624	1,963,953
2012	103,222,174	69,479,783	33,742,390	14,014,560	2,123,840
2011	79,521,324	62,717,596	16,803,728	13,723,464	2,211,930
2010	57,973,346	42,286,566	15,686,780	21,707,600	(1,323,236)

In 2011, the Company entered into an intercompany pooling arrangement which resulted in a significant increase in admitted assets and liabilities. However, contrary to the provisions of SSAP No. 63, the Company reported its pooled ceded premium payable liability as an offset to its uncollected premium asset. As a result, an examination reclassification was made from uncollected premiums to ceded premium payable for the years 2011 to 2014. This examination reclassification resulted in a material change to the Company's reported assets and liabilities however; there was no effect on surplus. (Please see the "Comments On The Financial Statements" section of this report regarding this reclassification.)

#### LOSS EXPERIENCE

The following exhibit shows the underwriting results of the Company for the period under examination. The amounts were compiled from the Company's filed Annual Statements and from examination reclassifications:

<u>Year</u>	Premiums <u>Earned</u>	Losses and LAE Incurred	Other Underwriting Expenses <u>Incurred</u>	Losses and LAE Ratio	Combined <u>Ratio</u>
2014	\$14,837,342	\$10,891,107	\$4,744,130	73.40%	105.38%
2013	14,321,946	10,604,649	4,689,541	74.04%	106.79%
2012	13,811,740	9,595,131	4,595,466	69.47%	102.74%
2011	13,556,294	9,589,157	4,175,667	70.74%	101.54%
2010	20,489,777	21,597,769	5,183,620	105.41%	130.71%

In 2010 operating results reflected losses and LAE ratio of 105.41%. The losses and LAE ratio resulted from higher catastrophic activity primarily in Arizona, Oklahoma and Ohio. Effective January 1, 2011, the Company entered into a new intercompany reinsurance pooling arrangement which resulted in a significant decrease in premium earned and losses and LAE incurred and other underwriting expenses incurred in 2011.

#### MANAGEMENT AND CONTROL

#### Directors -

The Bylaws provided the number of directors shall be fixed at five (5). The number of directors may be fixed or changed from time to time by approval of the board or the shareholders subject to any requirements or limitations of the Indiana Insurance Code. At least one (1) director must be a resident of the State of Indiana. The directors shall be elected at each annual meeting of shareholders. The following is a list of persons serving as directors as of December 31, 2014:

Name and Residence	Principal Business Affiliation
Michael S. Day Walnut Creek, CA	Treasurer and Chief Financial Officer CSAA Insurance Exchange
Paula F. Downey San Rafael, CA	President and Chief Executive Officer CSAA Insurance Exchange
John P. Fierst	State Executive
Carmel, IN	CSAA Insurance Exchange
Gregory A. Meyer	Chief Operating Officer
Glen Ellyn, IL	CSAA Insurance Exchange
Michael J. Zukerman	Chief Legal Officer and Secretary
Piedmont, CA	CSAA Insurance Exchange

#### **Officers**

The Company's Bylaws state that the officers of the Company shall be a President, a Secretary, a Treasurer, and other officers with titles and duties as deemed necessary by the Board of Directors. Any two (2) or more offices may be held by the same person, except the offices of President and Secretary. The following is a list of key officers and their respective titles as of December 31, 2014:

Name	·	Position
тчаше		L OPTION

Paula F. Downey President and Chief Executive Officer

Michael S. Day Treasurer and Chief Financial Officer

Michael J Zukerman Secretary and Chief Legal Officer

Mark C. Simmonds Assistant Vice President

Brian T. Suzuki Assistant Vice President

John J. Richmond Assistant Secretary

Phyllis T. Solomon Assistant Secretary

#### Corporate Governance

CSAA General Insurance Company and the Company do not have any board committees. CSAA-IE, the parent company for both companies, has designated the Audit Committee of the CSAA-IE Board of Directors to serve as the Audit Committee for both companies. A request was made of the INDOI to allow this designation. This request was received and approved in January 2011 and continues in-force.

The committees and the member directors that were elected to serve as of December 31, 2014, were as follows:

#### Audit Committee:

Ralph S. ("Mike") Michael Chair

David C. Carney Paula R. Collins

Finance and Investment Committee:

Robert N. Barone Chair

Gilbert W. ("Wally") Chester Allen J. DeWalle

Mary R. Hennessy

Nominating, Compensation and Governance Committee:

Mary B. Cranston Jack E. Brown Kenneth L. Coleman Chair

#### CONFLICT OF INTEREST

The Company has established a conflict of interest policy through its Code of Ethics and Business Conduct for the disclosure of any material interest or affiliation by any one (1) director or officer, which is likely to conflict with their official duties. The Company provided the Conflict of Interest documents for each of the Board of Directors and the Executive Officers.

#### OATH OF OFFICE

Indiana Code 27-1-7-10(i) stipulates that every director, when elected, shall take and subscribe to an oath stating that he or she will faithfully, honestly and diligently administer the affairs of the corporation and will not knowingly violate any of the laws applicable to such corporation. The Company was unable to provide evidence that the Oath of Office statements were signed by each member of the Board of Directors. (Please see the "Other Significant Findings" section of this report regarding this issue.)

#### CORPORATE RECORDS

#### Articles of Incorporation and Bylaws

The Company amended its Articles of Incorporation and Bylaws effective January 3, 2014, to reflect the Company's name change from ACA Insurance Company to CSAA Fire & Casualty Insurance Company.

#### Minutes

The Board of Directors meeting minutes were reviewed for the period under examination through the fieldwork date and significant actions taken during each meeting were noted. The board minutes provided quality information on the functions and discussions within the Board of Directors meetings and the manner in which the board manages the organization. The board minutes also provided evidence that the preceding meetings and action taken during those meetings were read and approved during the period under examination.

#### AFFILIATED COMPANIES

## Organizational Structure

The Company is a wholly-owned subsidiary of CSAA-IE, a California reciprocal insurer. The following organizational chart depicts the Company's relationship with the holding company system. Each company is 100% owned, except where otherwise indicated.

CSAA Insurance Exchange CSAA General Insurance Company	NAIC CO. <u>Code</u> 15539 37770	Domiciliary State/Country CA IN
2445 St. Rose Parkway LLC (50%)	27770	DE
CSAA Fire & Casualty Insurance Company	10921	IN
2445 St. Rose Parkway LLC (50%)		DE
CSAA Affinity Insurance Company	11681	PA
CSAA Mid-Atlantic Insurance Company	10675	PA
CSAA Mid-Atlantic Insurance Company of New Jersey	42960	NJ
CSAA Insurance Services Company, LLC		CA
CSAA Life and Financial Services, Inc.		CA
ACLI Acquisition Company (26.305%)		DE
AAA Life Insurance Company	71854	MI
AAA Life Insurance Company of New York	15282	NY
Life Alliance Reassurance Corporation	13738	Н
Pacific Beacon Life Reassurance, Inc.	84162	${f HI}$
Club Marketing Services, LLC		CA
AAA Member Services Company, LLC		ĊA
AAA Members Insurance Agency of Western and Central New York,		NY
Inc. (50%)	•	
2011 Equity Investment Fund, LLC		DE
Club Insurance Services, Inc.		CA
CSAA Investment Fund, LLC		CA
Pathway Private Equity/CSAA Venture Capital Fund, LLC		DE
Ceres Reinsurance, Inc.		m VT
Pathway Private Equity Fund/CSAA Special Equity Fund, LLC		DE .
Ceres Re Protected Cell No.1 (Western & Central), LLC (60%)		DE

#### **Affiliated Agreements**

The following Affiliated Agreements and transactions were disclosed as part of the Form B Holding Company Registration Statement, and were filed and approved by the INDOI, in accordance with IC 27-1-23-4(b)(4).

#### Services Agreement

CSAA-IE maintains an Intercompany Services Agreement with its affiliates and certain related parties. The agreement stipulates that CSAA-IE provide various operating and administrative services, and that CSAA-IE will be reimbursed for costs incurred. Services include, but are not limited to, underwriting, claims, investment services, financial services, and administrative services. The service fees paid under the terms of this agreement totaled \$33,357,884 in 2014.

#### Intercompany Tax Allocation Agreement

The Company is a party to an Intercompany Tax Allocation Agreement with CSAA-IE. The method of distribution between the companies in the group is subject to written consent approved by the Board of Directors. Allocation is based on separate return calculations with current credit for net losses and/or credits where the losses and/or credits result in an actual reduction in the tax liability of the consolidated group. The amount incurred under the terms of this agreement totaled \$732,058 in 2014.

#### Intercompany Chargeback Agreement

Effective January 1, 2012, an Intercompany Chargeback Agreement was entered into between CSAA-IE and its affiliates. Under the terms of the agreement, CSAA-IE provides certain policy administration services and claims administration services for policies issued by the subsidiaries. CSAA-IE will be reimbursed at cost for such services to its subsidiaries. The amount incurred under the terms of this agreement totaled \$33,211,093 in 2014.

#### Intercompany AAA Member Services Company Agreement

Effective December 1, 2009, the Company and CSAA General Insurance Company (CGIC) entered into a service agreement with AAA Member Services Company, LLC (AMSC) whereby AMSC operates a call center on behalf of these insurance companies. AMSC does not have employees and costs incurred to operate the call center are allocated from the CSAA-IE, the Company and CGIC to AMSC based on call volume. Under the terms of the service agreement, the Company received \$1,340,645 from AMSC in 2014.

#### 2445 St. Rose Parkway LLC Operating Agreement

Effective December 4, 2012, CSAA General Insurance Company and the Company entered into an Operating Agreement, whereby each company would acquire 50% ownership, as members, of 2445 St. Rose Parkway LLC. The companies jointly acquired 2445 St. Rose Parkway LLC in Henderson, Nevada, for a total cost of \$14,700,000, split equally between the companies on December 31, 2012. 2445 St. Rose Parkway LLC holds title to the property housing all Las Vegas claims and underwriting staff for the CSAA-IE's Regional Claims Center in Las Vegas, NV. During 2013 and 2014, additional investments totaling \$5,445,000 and \$352,000, respectively, were made by the Company.

#### FIDELITY BOND AND OTHER INSURANCE

The Company protects itself against loss from any fraudulent or dishonest acts by a fidelity bond issued by St. Paul Fire and Marine Insurance Company. The bond has aggregate coverage of \$30,000,000 and a

single loss limit of liability of \$15,000,000 and it carried a single loss deductible of \$500,000. The fidelity bond is adequate to meet the prescribed minimum coverage specified by the NAIC.

The Company had additional types of insurance coverage in-force as of December 31, 2014, including but not limited to directors and officers liability, and workers compensation coverage.

#### STATUTORY AND SPECIAL DEPOSITS

The Company reported the following statutory and special deposits as of December 31, 2014:

State Deposits for the Benefit of All	Book Value	<u>Fair Value</u>		
Policyholders:				
Indiana	\$ 2,546,864	\$	2,737,066	
Nevada	315,229		411,141	
Oklahoma	 300,000		300,000	
Total Statutory and Special Deposits	\$ 3,162,093	\$	3,448,207	

#### REINSURANCE

#### Reinsurance Pooling Agreement

Effective January 1, 2011, the Company and CSAA-IE entered into an Intercompany Reinsurance Pooling Agreement. Under the terms of this agreement, the Company cedes 100% of its net premiums earned, net losses, net loss adjustment expenses incurred and other net underwriting expenses to CSAA-IE (Lead Insurer), after the effect of balances ceded to others, assumes .5% of the total pool of CSAA-IE's net premiums earned, net losses, net loss adjustment expenses and underwriting expenses, which include expenses incurred associated with the Company's Policy and Claims Administration Services Agreement. During 2014, the Company ceded \$330,687,000 of its premiums to CSAA-IE and assumed \$15,407,050 of its premiums from CSAA-IE. The Company had net reinsurance recoverable on all items from CSAA-IE on December 31, 2014, totaling \$278,256,000.

The pooling participation is as follows:

CSAA-IE	94.1%
CSAA General Insurance Company	3.0%
CSAA Affinity Insurance Company	1.5%
CSAA Mid-Atlantic Insurance Company of New Jersey	0.6%
CSAA Fire & Casualty Insurance Company	0.5%
CSAA Mid-Atlantic Insurance Company	0.3%
Total	100.0%

#### Reinsurance Assumed

The Company participates in state market pools, as mandated. In addition, the Company participates in a Reinsurance Pooling Agreement with CSAA-IE. Other than the aforementioned items, the Company does not assume any reinsurance.

#### Reinsurance Ceded

As described above, the Company participates in a Reinsurance Pooling Agreement with CSAA-IE. The Company participates by ceding 100% of its net premiums earned, net losses, net loss adjustment expenses incurred, and other net underwriting expenses to CSAA-IE.

The Company is covered by an Excess of Loss Catastrophe Reinsurance Agreement that covers CSAA-IE and its subsidiaries. All costs of the Excess of Loss Reinsurance Agreements are paid by CSAA-IE, but the Company participates through the pooling agreement.

#### RESERVES

Jianlu Xu, FCAS, MAAA, an actuary with CSAA Insurance Services, LLC was appointed by the Board of Directors of the Company on September 15, 2010 to render an opinion on the reserves of the Company.

The scope of the opinion stated by the Actuary examined the reserves listed in Exhibit A, as shown in the Annual Statement of the Company, as prepared for filing with state regulatory officials as of December 31, 2014. In forming the opinion, information prepared by the Company was relied upon. The provided data was evaluated for reasonableness and consistency. The data was reconciled to Schedule P - Part 1 of the Company's current Annual Statement as of December 31, 2014.

The 2014 opinion states the reserve balances; 1) meet the requirements of the insurance laws of the State of Indiana, 2) are consistent with reserves computed in accordance with accepted loss reserving standards and principles, and 3) make a reasonable provision for all unpaid loss and loss adjustment expense obligations of the Company under the terms of its contracts and agreements.

#### ACCOUNTS AND RECORDS

The Company's accounting procedures, practices, account records, and supporting information were reviewed and tested to the extent deemed necessary. The Annual Statement totals for Admitted Assets, Liabilities, Surplus, Premiums Written and Net Income for the years ended December 31, 2010 through December 31, 2014, were agreed to each year's trial balance with no exceptions noted.

#### FINANCIAL EXHIBITS

Comparative Exhibit – Statutory Statement of Assets

Comparative Exhibit – Statutory Statement of Liabilities, Surplus and Other Funds

Comparative Exhibit - Statutory Statement of Income

Comparative Exhibit – Statutory Capital and Surplus Account

NOTE: Amounts are shown in whole dollars and columns may not total due to rounding.

# FINANCIAL STATEMENTS

#### Assets

As of December 31, 2014

Per Annual Statement		A	Exam Adjustments		Per Examination		December 31, Prior Year	
Bonds	\$	66,031,971	\$	-	\$	66,031,971	\$	64,715,920
Common Stocks		82,200				82,200.		50,700
Cash, cash equivalents and		(11 154 000)	•			(11,154,988)		(11,882,211)
short-term investments		(11,154,988)		· -				*
Other invested assets		8,761,793		-		8,761,793		12,379,343
Receivable for securities	-	13		<u>_</u>		13	-	137
Subtotals, cash and invested assets	\$	63,720,989	\$		\$	63,720,989	\$	65,263,889
Investment income due and								==0.000
accrued	\$	768,170	\$	-	\$	768,170	\$	752,368
Uncollected premiums and agents'						10 000 700		4 107 101
balances in the course of collection		(1,194,632)		14,075,192		12,880,560		4,185,121
Deferred premiums, agents'								
balances and installments booked		(2.41.4.702)		10 755 011		37,341,109		31,616,021
but deferred and not yet due		(3,414,702)		40,755,811		37,341,103		31,010,021
Reinsurance amounts recoverable from reinsurers		17,144,175		_		17,144,175		12,848,519
Net deferred tax asset		1,108,814		_		1,108,814		900,091
		1,100,017				1,100,01		, <b>,</b>
Receivables from parent,		110 607				110,697		682,208
subsidiaries and affiliates		110,697		-		110,077		002,200
Aggregate write-ins for other than invested assets		983,840				983,840		507,711
Total	\$	79,227,352	\$	54,831,003	\$	134,058,355	\$	116,755,927

# FINANCIAL STATEMENTS

# Liabilities, Surplus and Other Funds

As of December 31, 2014

	Per Annual			Exam		Per	December 31,		
	Statement			Adjustments	]	Examination	Prior Year		
Losses	\$	5,508,510	\$	-	\$	5,508,510	\$	5,044,815	
Reinsurance payable on paid losses		~~~~~				655.661		000 007	
and loss adjustment expenses		907,201		-		907,201		820,065	
Loss adjustment expenses		1,068,960		-		1,068,960		1,003,764	
Commissions payable, contingent		•							
commissions and other similar		E 924 054				5 024 054		3,494,873	
charges		5,834,054 464,421		<b>.</b>		5,834,054 464,421		436,475	
Other expenses		404,421		-		404,42,1		430,473	
Taxes, licenses and fees (excluding federal and foreign income taxes)		629,059				629,059		834,255	
Current federal and foreign income		029,039		-		027,037	•	. 054,255	
taxes		732,058		-		732,058		224,696	
Unearned premiums		7,457,397		_		7,457,397		6,887,689	
Advance premium		5,681,984		-		5,681,984		4,604,580	
Ceded reinsurance premiums		0,002,00				-,,		.,,	
payable (net of ceding									
commissions)		405,376		54,831,003		55,236,379		40,329,718	
Amounts withheld or retained by		·							
company for account of									
others		385,844		-		385,844		69,539	
Remittances and items not									
allocated		2,500		н		2,500		130,406	
Payable to parent, subsidiaries and						0.006.555		H 080 (00	
affiliates		8,226,577		-		8,226,577		7,872,630	
Aggregate write-ins for liabilities		2,327,830		N		2,327,830		3,882,305	
Total Liabilities	\$	39,631,768	\$	54,831,003	\$	94,462,771	\$	75, 635,811	
Aggregate write-ins for special									
surplus funds	\$	(2,717,706)	\$	-	\$	(2,717,706)	\$	(448,378)	
Common capital stock		3,415,965		,		3,415,965		3,415,965	
Gross paid in and contributed									
surplus		31,926,623		-		31,926,623		31,574,623	
Unassigned funds (surplus)		6,970,701				6,970,701		6 <b>,</b> 577,907	
Surplus as regards policyholders	\$	39,595,582	\$		\$	39,595,582	\$	41,120,117	
Total Liabilities, Surplus and									
Other Funds	<u>\$</u>	79,227,351	<u>\$</u>	54,831,003	\$	134,058,354	<u>\$</u>	116,755,927	

#### FINANCIAL STATEMENTS

#### Statement of Income

For the year ended December 31, 2014

<b>*</b> • • • • • • • • • • • • • • • • • • •	n i l Don					December 31,			
		Per Annual		Exam	~~	Per	-		
	Statement			Adjustments		xamination	Prior Year		
Premiums earned	\$	14,837,342	\$		\$	14,837,342	<u>\$</u>	14,321,945	
Losses incurred	. \$	9,250,293	\$	_	\$	9,250,293	\$	8,934,333	
Loss adjustment expenses incurred		1,640,814		<del>ب</del> ر		1,640,814		1,670,316	
Other underwriting expenses								7	
incurred		5,409,033		-		5,409,033		4,168,737	
Aggregate write-ins for									
underwriting deductions	·	(664,903)			·	(664,903)	·	520,804	
Total underwriting deductions	\$	15,635,237	<u>\$</u>		\$	15,635,237	\$	15,294,191	
Net underwriting gain or (loss)	\$	(797,895)	\$		\$	(797,895)	\$	(972,245)	
Investment Income		•							
Net investment income earned	\$.	1,773,543	\$	• -	\$	1,773,543	\$	1,555,246	
Net realized capital gains or									
(losses) less capital gains tax		59,521				59,521		5,929	
Net investment gain (loss)	\$	1,833,064	\$	<u></u>	<u>\$</u>	1,833,064	\$	<u>1,561,175</u>	
Other Income									
Net gain (loss) from agents' or	\$	(267,358)	\$	-	\$	(267,358)	\$	(221,901)	
premium balances charged off		• • •					•		
Finance and service charges not									
included in premiums		2,267,198		-		2,267,198		2,113,566	
Aggregate write-ins for						()		(000 460)	
miscellaneous income	\$ .	(223,789)	\$		\$	(223,789)	\$	(290,460)	
Total Other Income	<u>\$</u>	1,776,051	\$		\$	1,776,05 <u>1</u>	\$	1,601,205	
Net income before dividends to		•			•			•	
policyholders, after capital gains					•				
tax and before all other federal and	ф	0.011.010	ሐ		Ф	2,811,219	ф	2,190,135	
foreign income taxes	\$	2,811,219	<u>\$</u>	. =	\$	2,811,219	Φ	2,190,133	
Net income after dividends to		ø							
policyholders, after capital gains tax and before all other federal and									
foreign income tax	\$	2,811,219	\$	_	\$	2,811,219	\$	2,190,135	
Federal and foreign income taxes	Φ	2,011,2,19	Ψ	<u></u>	Ψ	2,011,212	ж	2,22,0,100	
incurred		888 <u>,818</u>		_		888,818		226,182	
Net Income	\$	1,922,401	\$		\$	1,922,401	\$	1,963,953	
TIOC EMCOME	<u> </u>		<u></u>	· : ::::::::::::::::::::::::::::::::::					

# FINANCIAL STATEMENTS

# Capital and Surplus Account

,		2014	 2013		2012	· <del></del>	2011		2010
Surplus as regards policyholders, December 31									
prior year	\$	41,120,116	\$ 33,742,391	\$	16,803,727	\$	15,686,780	\$	17,707,3
Net income	\$	1,922,401	\$ 1,963,953	\$	2,123,840	\$	2,211,930	-\$	(1,323,23
Change in net unrealized capital gains or (losses) less									•
capital gains tax	,	(2,583,192)	(460,012)		11,634		-		-
Change in net deferred									
income tax		304,650	(544,150)		(272,662)		290,811		(46,09
Change in nonadmitted assets		(1,677,325)	972,935		1,032,681		(1,013,866)		(213,93
Cumulative effect of changes									ļ
in accounting principles		<b></b>	-		43,170		-		
Surplus adjustments: Paid in		352,000	5,445,000		14,000,000		-		ļ
Aggregate write-ins for gains									ļ
and losses in surplus		156,933	 				(371,927)		(437,29
Change in surplus as									
regards policyholders for					_				
the year	\$	(1,524,533)	\$ 7,377,726	\$	16,938,663	\$	1,116,947	\$	(2,020,54
Surplus as regards									
policyholders, December 31									
current year	\$	39,595,583	\$ 41,120,116	_\$	33,742,391	_\$	16,803,727	\$	15,686,7

#### COMMENTS ON THE FINANCIAL STATEMENTS

There was one recommended reclassification as of December 31, 2014, based on the results of this examination.

On December 31, 2014, the Company reported ceded premium payable in the amount of \$54,831,003 as uncollected premium and deferred premium on page 2, line 15.1 and 15:2 of the Annual Statement. In Accordance with SSAP 63 Paragraph 9, intercompany pooling transactions shall be reported on a gross basis in the appropriate reinsurance accounts consistent with other direct, assumed and ceded business. Furthermore, the NAIC Annual Statement Instructions require ceded premium payable be reported as a liability on page 3, line 12.

#### In Accordance with SSAP 63, Paragraph 9, and IC 27-1-3-13(a) which states:

"Each company authorized to conduct business in Indiana and required to file an annual statement with the department under IC 27-1-20-21 shall submit the company's statement on the National Association of Insurance Commissioners (NAIC) Annual Statement Blank prepared in accordance with NAIC Annual Statement Instructions, and following practices and procedures prescribed by the most recent NAIC Accounting Practices and Procedures Manual."

Therefore, it is recommended the Company report its ceded premium payable on page 3, line 12 of the annual statement.

#### OTHER SIGNIFICANT FINDINGS

#### Oath of Office

The Company was unable to provide the Oath of Office statements for three (3) members of its Board of Directors.

In accordance with Indiana Code 27-1-7-10 (i), it is recommended that the Company ensure that each member of the Board of Directors subscribes to an Oath of Office when elected, and the Oath of Office statement should be properly maintained and stored. Subsequent to the period under examination and prior to completion of fieldwork, every director signed an Oath of Office statement on December 18, 2015.

#### SUBSEQUENT EVENTS

There were two (2) events subsequent to the examination date and prior to the completion of fieldwork that was considered a material event requiring disclosure in this report.

#### **Employment of New CFO**

In 2015, the Company employed J. Paul McCaffrey, Jr. as the CFO of the CSAA Insurance Group. Mr. McCaffrey has 25 years of professional experience in finance and accounting in several industries. He recently served as Executive Vice President, CFO, and Treasurer of Grange Insurance in Columbus, Ohio.

#### **Intercompany Services Agreement**

Effective January 1, 2015, subsequent to the examination, the Company and its affiliates entered into an Intercompany Services Agreement by and between CSAA Insurance Services LLC. This agreement replaced the Third Amended Restated Intercompany Services Agreement dated January 1, 2011, by and between CSAA-IE and its affiliates. In accordance with the agreement, CSAA Insurance Services LLC will provide the accounting, tax, auditing, information technology, advertising and marketing, insurance production and servicing, policy administration, claims administration, investments, and functional support services. The Company entered into the agreement with CSAA Insurance Services LLC to better manage operating expenses and to provide services for large-scale transformational projects.

#### **MANAGEMENT REPRESENTATION**

In support of contingencies and accuracy of information provided during the course of the examination, the Examiners obtained a management representation letter in the standard NAIC format. This letter was executed by key financial personnel of the Company and provided to the Examiners.

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#### **AFFIDAVIT**

This is to certify that the undersigned is a duly qualified Examiner-In-Charge appointed by the Indiana Department of Insurance and that he, in coordination with staff assistance from The Thomas Consulting Group, Inc. performed an examination of the CSAA Fire & Casualty Insurance Company as of December 31, 2014.

The Indiana Department of Insurance is accredited under the National Association of Insurance Commissioners Financial Regulation Accreditation Standards.

The examination was performed in accordance with those procedures required by the 2014 NAIC Financial Condition Examiners Handbook and other procedures tailored for this examination. Such procedures performed on this examination do not constitute an audit made in accordance with generally accepted auditing standard and no audit opinion is expressed on the financial statements contained in this report.

The attached report of examination is a true and complete report of condition of the CSAA Fire & Casualty Insurance Company as of December 31, 2014, as determined by the undersigned.

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David	Daulton,	CPE
	,	

The Thomas Consulting Group, Inc.

State of: Thousand County of: Thousand

On this day of \_\_\_\_\_\_, 2016, before me personally appeared, David Daulton, to sign this document.

IN WITNESS WHEROF, I have hereunto set my hand and affixed my notarial seal in said County and State, the day and year last above written.

My commission expires

1/8/2017

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