

**IN Bail/Recovery Agent - 2021 Total Attempts Passed**

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	APR_PASS	APR_ATT	APR_RATE	MAY_PASS	MAY_ATT	MAY_RATE	YR_PASS	YR_ATT	YR_RATE
DEGAN INSURANCE GROUP	125897	Classroom	9	12	75%	0	2	0%	2	3	67%	11	17	65%
EVANS BONDING CO LLC	118899	Classroom	0	0	0%	1	1	100%	2	3	67%	3	4	75%
LEE C. SEXTON OF AMERICA BONDING CO, LLC	115851	Classroom	3	6	50%	3	4	75%	0	0	0%	6	10	60%
<b>SUM/AVG</b>			<b>12</b>	<b>18</b>	<b>67%</b>	<b>4</b>	<b>7</b>	<b>57%</b>	<b>4</b>	<b>6</b>	<b>67%</b>	<b>20</b>	<b>31</b>	<b>65%</b>

**IN Health Producer - 2021 Total Attempts Passed**

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	APR_PASS	APR_ATT	APR_RATE	MAY_PASS	MAY_ATT	MAY_RATE	YR_PASS	YR_ATT	YR_RATE
A. D. BANKER & COMPANY	71004	Self-study	2	4	50%	1	1	100%	0	0	0%	4	6	67%
BLOOM INSURANCE AGENCY, LLC	102736	Self-study	4	9	44%	0	1	0%	0	0	0%	4	10	40%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	1	3	33%	2	3	67%	0	0	0%	3	6	50%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	Self-study	1	1	100%	0	0	0%	0	0	0%	1	1	100%
ExamFX, INC.	83532	Self-study	23	45	51%	8	17	47%	17	24	71%	51	91	56%
INSURANCE CAREER TRAINING INC.	102536	Self-study	1	2	50%	0	0	0%	1	1	100%	2	4	50%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	7	8	88%	0	0	0%	2	2	100%	9	10	90%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	2	4	50%	1	2	50%	0	0	0%	3	6	50%
NO PE COURSE SUBMITTED			2	7	29%	0	1	0%	1	1	100%	3	9	33%
PATHFINDER CORPORATION	71525	Classroom	1	1	100%	3	3	100%	1	2	50%	5	6	83%
THE LICENSE COACH	112705	Self-study	1	1	100%	0	1	0%	0	0	0%	1	2	50%
WEBCE, INC	70896	Self-study	6	10	60%	0	0	0%	2	3	67%	8	13	62%
XCEL TESTING SOLUTIONS LLC	122556	Self-study	15	24	63%	3	5	60%	2	6	33%	20	35	57%
<b>SUM/AVG</b>			<b>66</b>	<b>119</b>	<b>55%</b>	<b>18</b>	<b>34</b>	<b>53%</b>	<b>26</b>	<b>39</b>	<b>67%</b>	<b>114</b>	<b>199</b>	<b>57%</b>

**IN Independent Adjuster - 2021 Total Attempts Passed**

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	APR_PASS	APR_ATT	APR_RATE	MAY_PASS	MAY_ATT	MAY_RATE	YR_PASS	YR_ATT	YR_RATE
NO PE COURSE SUBMITTED			0	0	0%	7	13	54%	3	4	75%	10	17	59%
VERISAT ITU, LLC (DBA- ADJUSTER PRO)	116933	Self-Study	3	5	60%	42	50	84%	10	10	100%	56	66	85%
<b>SUM/AVG</b>			<b>3</b>	<b>5</b>	<b>60%</b>	<b>49</b>	<b>63</b>	<b>78%</b>	<b>13</b>	<b>14</b>	<b>93%</b>	<b>66</b>	<b>83</b>	<b>80%</b>

**IN Life Producer - 2021 Total Attempts Passed**

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	APR_PASS	APR_ATT	APR_RATE	MAY_PASS	MAY_ATT	MAY_RATE	YR_PASS	YR_ATT	YR_RATE
OChance2Fail	102538	Self-study	0	0	0%	0	0	0%	0	0	0%	1	1	100%
A. D. BANKER & COMPANY	71004	Self-study	16	34	47%	15	21	71%	8	8	100%	39	63	62%
ExamFX, INC.	83532	Self-study	151	291	52%	37	68	54%	31	73	42%	227	447	51%
INSURANCE CAREER TRAINING INC.	102536	Self-study	1	1	100%	1	2	50%	0	0	0%	2	3	67%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	7	7	100%	0	0	0%	0	0	0%	8	8	100%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	2	8	25%	0	1	0%	1	1	100%	3	10	30%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	Self-study	1	1	100%	0	0	0%	0	0	0%	1	1	100%
NO PE COURSE SUBMITTED			3	12	25%	0	3	0%	0	2	0%	5	20	25%
PATHFINDER CORPORATION	71525	Classroom	9	11	82%	3	5	60%	4	5	80%	16	21	76%
PRIMERICA LIFE INSURANCE COMPANY	83025	Classroom	39	87	45%	10	21	48%	13	17	76%	63	127	50%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	6	10	60%	1	2	50%	2	2	100%	9	14	64%
THE LICENSE COACH	112705	Self-study	6	14	43%	1	3	33%	0	2	0%	8	22	36%
WEBCE, INC	70896	Self-study	3	3	100%	2	2	100%	0	0	0%	5	5	100%
XCEL TESTING SOLUTIONS LLC	122556	Self-study	53	108	49%	19	40	48%	16	38	42%	93	193	48%
<b>SUM/AVG</b>			<b>297</b>	<b>587</b>	<b>51%</b>	<b>89</b>	<b>168</b>	<b>53%</b>	<b>75</b>	<b>148</b>	<b>51%</b>	<b>479</b>	<b>934</b>	<b>51%</b>

**IN Life and Health Producer - 2021 Total Attempts Passed**

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	APR_PASS	APR_ATT	APR_RATE	MAY_PASS	MAY_ATT	MAY_RATE	YR_PASS	YR_ATT	YR_RATE
0Chance2Fail	102538	Self-study	0	0	0%	0	0	0%	0	1	0%	1	2	50%
360training.com, Inc.	77111	Self-study	4	10	40%	2	4	50%	2	2	100%	8	16	50%
A. D. BANKER & COMPANY	71004	Self-study	19	24	79%	12	14	86%	6	7	86%	39	47	83%
CINCINNATI INSURANCE BOARD	72115	Classroom	1	1	100%	0	0	0%	0	0	0%	1	1	100%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	4	7	57%	2	2	100%	0	0	0%	6	9	67%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	Self-study	2	3	67%	0	0	0%	0	0	0%	2	3	67%
ExamFX , INC.	83532	Self-study	139	249	56%	54	100	54%	53	83	64%	255	448	57%
INDIANA LICENSING SCHOOL	70959	Classroom	0	1	0%	0	0	0%	0	0	0%	0	1	0%
INSURANCE CAREER TRAINING INC.	102536	Self-study	9	12	75%	5	7	71%	3	4	75%	17	23	74%
KAPLAN FINANCIAL EDUCATION	70686	Classroom	1	1	100%	0	0	0%	0	0	0%	1	1	100%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	55	69	80%	23	32	72%	16	22	73%	94	124	76%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	30	70	43%	10	19	53%	15	26	58%	56	121	46%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	Self-study	3	8	38%	0	0	0%	0	0	0%	3	8	38%
NO PE COURSE SUBMITTED			17	34	50%	3	9	33%	7	20	35%	26	59	44%
PATHFINDER CORPORATION	71525	Classroom	61	93	66%	10	23	43%	9	14	64%	89	140	64%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	10	17	59%	4	6	67%	2	4	50%	16	27	59%
SECURITIES TRAINING CORPORATION	72153	Self-study	6	6	100%	3	3	100%	4	4	100%	13	13	100%
THE LICENSE COACH	112705	Self-study	5	7	71%	2	2	100%	0	2	0%	7	11	64%
WEBCE, INC	70896	Self-study	11	17	65%	3	5	60%	1	4	25%	15	26	58%
XCEL TESTING SOLUTIONS LLC	122556	Self-study	358	621	58%	111	191	58%	82	175	47%	568	1025	55%
SUM/AVG			735	1250	59%	244	417	59%	200	368	54%	1217	2105	58%

**IN Navigator - 2021 Total Attempts Passed**

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	APR_PASS	APR_ATT	APR_RATE	MAY_PASS	MAY_ATT	MAY_RATE	YR_PASS	YR_ATT	YR_RATE
ASCENSION ST. VINCENT HEALTH, INC.	123881	Self-study	0	0	0%	2	2	100%	0	0	0%	2	2	100%
Affiliated Service Providers of Indiana (dba ASPIN)	127091	Self-study	7	10	70%	0	1	0%	2	3	67%	10	15	67%
CLAIMAID	122881	Self-study	35	51	69%	7	8	88%	11	15	73%	55	76	72%
COVERING KIDS & FAMILIES OF INDIANA, INC.	123728	Self-study	7	8	88%	1	1	100%	6	10	60%	19	25	76%
HEALTHNET INC.	123908	Classroom	1	1	100%	0	0	0%	0	0	0%	1	1	100%
NO PE COURSE SUBMITTED			0	0	0%	1	1	100%	0	0	0%	1	1	100%
SUM/AVG			50	70	71%	11	13	85%	19	28	68%	88	120	73%

**IN Personal Lines Producer - 2021 Total Attempts Passed**

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	APR_PASS	APR_ATT	APR_RATE	MAY_PASS	MAY_ATT	MAY_RATE	YR_PASS	YR_ATT	YR_RATE
A. D. BANKER & COMPANY	71004	Self-study	1	3	33%	0	0	0%	1	4	25%	2	7	29%
ExamFX , INC.	83532	Self-study	38	68	56%	36	52	69%	44	81	54%	120	205	59%
GOVERNMENT EMPLOYEES INSURANCE COMPANY	121652	Classroom	15	15	100%	12	12	100%	6	6	100%	39	39	100%
INSURANCE CAREER TRAINING INC.	102536	Self-study	0	4	0%	0	0	0%	0	0	0%	0	4	0%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	6	11	55%	0	0	0%	2	7	29%	8	18	44%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	0	1	0%	0	0	0%	1	1	100%	1	2	50%
NO PE COURSE SUBMITTED			3	10	30%	1	3	33%	3	5	60%	7	18	39%
PATHFINDER CORPORATION	71525	Classroom	2	8	25%	1	1	100%	0	1	0%	3	10	30%
XCEL SOLUTIONS LLC	122556	Self-study	1	1	100%	0	0	0%	0	0	0%	1	1	100%
SUM/AVG			66	121	55%	50	68	74%	57	105	54%	181	304	60%

**IN Property and Casualty Producer - 2021 Total Attempts Passed**

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	APR_PASS	APR_ATT	APR_RATE	MAY_PASS	MAY_ATT	MAY_RATE	YR_PASS	YR_ATT	YR_RATE
0Chance2Fail	102538	Self-study	1	1	100%	0	0	0%	2	3	67%	4	5	80%
360training.com, Inc.	77111	Self-study	10	19	53%	2	4	50%	0	2	0%	13	26	50%
A. D. BANKER & COMPANY	71004	Self-study	12	17	71%	2	2	100%	7	9	78%	22	29	76%
CINCINNATI INSURANCE BOARD	72115	Classroom	1	1	100%	0	0	0%	1	1	100%	2	2	100%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	3	3	100%	0	0	0%	3	3	100%	6	6	100%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	Self-study	3	3	100%	1	1	100%	0	0	0%	4	4	100%
ExamFX , INC.	83532	Self-study	55	88	63%	22	37	59%	14	24	58%	94	155	61%
INSURANCE CAREER TRAINING INC.	102536	Self-study	7	9	78%	1	3	33%	2	3	67%	10	15	67%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	40	50	80%	13	13	100%	11	20	55%	69	90	77%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	49	82	60%	27	43	63%	16	20	80%	94	148	64%
NO PE COURSE SUBMITTED			23	47	49%	1	3	33%	3	6	50%	27	56	48%
PATHFINDER CORPORATION	71525	Classroom	78	117	67%	24	29	83%	25	35	71%	128	183	70%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	32	39	82%	6	13	46%	5	9	56%	44	62	71%
WEBCE, INC	70896	Self-study	5	9	56%	3	3	100%	2	4	50%	11	18	61%
XCEL SOLUTIONS LLC	122556	Self-study	6	13	46%	2	2	100%	2	3	67%	10	18	56%
<b>SUM/AVG</b>			<b>325</b>	<b>498</b>	<b>65%</b>	<b>104</b>	<b>153</b>	<b>68%</b>	<b>93</b>	<b>142</b>	<b>65%</b>	<b>538</b>	<b>817</b>	<b>66%</b>