

IN Bail/Recovery Agent - 2020 Total Attempts Passed

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	Q2_PASS	Q2_ATT	Q2_RATE	Q3_PASS	Q3_ATT	Q3_RATE	Q4_PASS	Q4_ATT	Q4_RATE	YR_PASS	YR_ATT	YR_RATE
DEGAN INSURANCE GROUP	125897	Classroom	6	10	60%	0	0	0%	0	0	0%	0	0	0%	6	10	60%
EVANS BONDING CO LLC	118899	Classroom	1	1	100%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
LEE C. SEXTON OF AMERICA BONDING CO, LLC	115851	Classroom	3	4	75%	3	6	50%	7	12	58%	2	3	67%	15	25	60%
NO PE COURSE SUBMITTED			0	0	0%	0	1	0%	3	3	100%	0	0	0%	3	4	75%
SUSAN OETTING	148901	Classroom	0	0	0%	0	0	0%	0	0	0%	2	2	100%	2	2	100%
		SUM/AVG	10	15	67%	3	7	43%	10	15	67%	4	5	80%	25	40	63%

IN Health Producer - 2020 Total Attempts Passed

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	Q2_PASS	Q2_ATT	Q2_RATE	Q3_PASS	Q3_ATT	Q3_RATE	Q4_PASS	Q4_ATT	Q4_RATE	YR_PASS	YR_ATT	YR_RATE
OChance2Fail	102538	Self-study	0	2	0%	0	0	0%	0	0	0%	0	0	0%	0	2	0%
A. D. BANKER & COMPANY	71004	Self-study	0	1	0%	4	5	80%	11	20	55%	8	23	35%	23	49	47%
BLOOM INSURANCE AGENCY, LLC	102736	Self-study	8	16	50%	43	71	61%	87	162	54%	54	117	46%	192	366	52%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	4	10	40%	1	1	100%	0	0	0%	0	0	0%	5	11	45%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	Self-study	0	1	0%	0	0	0%	0	1	0%	0	0	0%	0	2	0%
ExamFX , INC.	83532	Self-study	42	62	68%	6	13	46%	158	248	64%	30	54	56%	236	377	63%
INDIANA LICENSING SCHOOL	70959	Classroom	2	4	50%	0	0	0%	0	0	0%	0	0	0%	2	4	50%
INSURANCE CAREER TRAINING INC.	102536	Self-study	1	2	50%	1	1	100%	0	0	0%	0	0	0%	2	3	67%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	5	5	100%	1	1	100%	9	10	90%	3	4	75%	18	20	90%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	1	1	100%	0	0	0%	3	7	43%	3	3	100%	7	11	64%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	Self-study	0	0	0%	0	0	0%	4	10	40%	0	2	0%	4	12	33%
NO PE COURSE SUBMITTED			3	4	75%	0	1	0%	2	7	29%	3	7	43%	8	19	42%
PATHFINDER CORPORATION	71525	Classroom	2	2	100%	2	2	100%	7	7	100%	2	4	50%	13	15	87%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	0	0	0%	0	0	0%	2	2	100%	0	0	0%	2	2	100%
SECURITIES TRAINING CORPORATION	72153	Self-study	0	0	0%	0	0	0%	1	1	100%	1	1	100%	2	2	100%
THE LICENSE COACH	112705	Self-study	0	0	0%	0	0	0%	1	1	100%	0	0	0%	1	1	100%
WEBCE, INC	70896	Self-study	2	2	100%	1	2	50%	31	76	41%	13	21	62%	47	101	47%
XCEL TESTING SOLUTIONS LLC	122556	Self-study	13	20	65%	1	1	100%	10	15	67%	7	15	47%	31	51	61%
		SUM/AVG	83	132	63%	60	98	61%	326	567	57%	124	251	49%	593	1048	57%

IN Life Producer - 2020 Total Attempts Passed

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	Q2_PASS	Q2_ATT	Q2_RATE	Q3_PASS	Q3_ATT	Q3_RATE	Q4_PASS	Q4_ATT	Q4_RATE	YR_PASS	YR_ATT	YR_RATE
OChance2Fail	102538	Self-study	0	0	0%	0	0	0%	0	1	0%	1	1	100%	1	2	50%
A. D. BANKER & COMPANY	71004	Self-study	16	31	52%	5	7	71%	5	7	71%	12	20	60%	38	65	58%
BLOOM INSURANCE AGENCY, LLC	102736	Self-study	0	0	0%	0	0	0%	0	0	0%	1	1	100%	1	1	100%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	3	5	60%	0	0	0%	0	0	0%	2	4	50%	5	9	56%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	Self-study	1	1	100%	0	0	0%	0	0	0%	2	2	100%	3	3	100%
ExamFX , INC.	83532	Self-study	70	113	62%	86	123	70%	133	238	56%	126	250	50%	415	725	57%
INSURANCE CAREER TRAINING INC.	102536	Self-study	1	1	100%	0	0	0%	3	4	75%	1	1	100%	5	6	83%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	6	7	86%	3	3	100%	8	10	80%	9	9	100%	26	29	90%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	5	6	83%	3	6	50%	8	9	89%	8	14	57%	24	35	69%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	Self-study	2	3	67%	0	0	0%	2	2	100%	3	3	100%	7	8	88%
NO PE COURSE SUBMITTED			2	8	25%	1	2	50%	5	11	45%	1	9	11%	9	29	31%
PATHFINDER CORPORATION	71525	Classroom	15	18	83%	2	2	100%	13	21	62%	14	17	82%	44	58	76%
PRIMERICA LIFE INSURANCE COMPANY	83025	Classroom	89	132	67%	5	9	56%	3	9	33%	22	37	59%	119	187	64%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	2	3	67%	0	0	0%	0	0	0%	0	2	0%	2	5	40%
SECURITIES TRAINING CORPORATION	72153	Self-study	0	0	0%	0	0	0%	1	1	100%	1	1	100%	2	2	100%
THE LICENSE COACH	112705	Self-study	1	3	33%	2	7	29%	10	22	45%	3	9	33%	16	41	39%
WEBCE, INC	70896	Self-study	3	5	60%	2	2	100%	1	2	50%	2	4	50%	8	13	62%
XCEL TESTING SOLUTIONS LLC	122556	Self-study	29	47	62%	25	35	71%	45	71	63%	43	71	61%	142	224	63%
		SUM/AVG	245	383	64%	134	196	68%	237	407	58%	251	455	55%	866	1440	60%

IN Life and Health Producer - 2020 Total Attempts Passed

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	Q2_PASS	Q2_ATT	Q2_RATE	Q3_PASS	Q3_ATT	Q3_RATE	Q4_PASS	Q4_ATT	Q4_RATE	YR_PASS	YR_ATT	YR_RATE
0Chance2Fail	102538	Self-study	1	1	100%	0	0	0%	2	2	100%	3	5	60%	6	8	75%
360training.com, Inc.	77111	Self-study	9	12	75%	2	2	100%	5	6	83%	4	6	67%	20	26	77%
A. D. BANKER & COMPANY	71004	Self-study	7	9	78%	7	8	88%	16	22	73%	11	14	79%	41	53	77%
CINCINNATI INSURANCE BOARD	72115	Classroom	0	0	0%	0	0	0%	1	1	100%	0	0	0%	1	1	100%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	4	5	80%	0	0	0%	7	8	88%	1	1	100%	12	14	86%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	Self-study	1	1	100%	1	1	100%	2	2	100%	1	1	100%	5	5	100%
ExamFX , INC.	83532	Self-study	109	201	54%	106	148	72%	208	341	61%	169	269	63%	592	960	62%
INDIANA LICENSING SCHOOL	70959	Classroom	0	0	0%	0	0	0%	0	1	0%	0	0	0%	0	1	0%
INSURANCE CAREER TRAINING INC.	102536	Self-study	11	15	73%	9	13	69%	17	18	94%	10	10	100%	47	56	84%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	51	74	69%	26	35	74%	74	92	80%	52	62	84%	203	263	77%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	88	129	68%	18	27	67%	61	94	65%	48	81	59%	215	331	65%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	Self-study	4	7	57%	2	2	100%	3	3	100%	1	2	50%	10	14	71%
NO PE COURSE SUBMITTED			3	14	21%	3	5	60%	8	24	33%	8	27	30%	22	69	32%
PATHFINDER CORPORATION	71525	Classroom	41	59	69%	18	24	75%	54	75	72%	56	80	70%	169	238	71%
PATHFINDER CORPORATION	71525	Self-study	11	17	65%	0	0	0%	11	14	79%	3	3	100%	25	34	74%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	18	22	82%	3	3	100%	12	14	86%	9	21	43%	42	60	70%
SECURITIES TRAINING CORPORATION	72153	Self-study	13	13	100%	16	19	84%	19	24	79%	6	6	100%	54	62	87%
THE LICENSE COACH	112705	Self-study	6	9	67%	6	10	60%	13	21	62%	8	11	73%	33	51	65%
WEBCE, INC	70896	Self-study	3	5	60%	5	5	100%	10	12	83%	5	7	71%	23	29	79%
XCEL TESTING SOLUTIONS LLC	122556	Self-study	302	551	55%	109	175	62%	268	465	58%	260	485	54%	939	1676	56%
SUM/AVG			682	1144	60%	331	477	69%	791	1239	64%	655	1091	60%	2459	3951	62%

IN Navigator - 2020 Total Attempts Passed

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	Q2_PASS	Q2_ATT	Q2_RATE	Q3_PASS	Q3_ATT	Q3_RATE	Q4_PASS	Q4_ATT	Q4_RATE	YR_PASS	YR_ATT	YR_RATE
Affiliated Service Providers of Indiana (dba ASPIN)	127091	Self-study	3	3	100%	0	0	0%	5	10	50%	3	6	50%	11	19	58%
CLAIMAID	122881	Self-study	32	34	94%	8	13	62%	31	38	82%	33	43	77%	104	128	81%
COVERING KIDS & FAMILIES OF INDIANA, INC.	123728	Classroom	21	22	95%	0	0	0%	5	6	83%	0	0	0%	26	28	93%
COVERING KIDS & FAMILIES OF INDIANA, INC.	123728	Self-study	0	0	0%	0	0	0%	0	0	0%	6	6	100%	6	6	100%
HEALTHNET INC.	123908	Classroom	3	4	75%	0	0	0%	1	1	100%	0	0	0%	4	5	80%
MERIDIAN HEALTH SERVICES	123843	Self-study	1	1	100%	0	0	0%	0	0	0%	2	2	100%	3	3	100%
NO PE COURSE SUBMITTED			1	1	100%	0	0	0%	1	1	100%	2	4	50%	4	6	67%
ST. VINCENT HEALTH, INC.	123881	Self-study	1	1	100%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
SUM/AVG			62	66	94%	8	13	62%	43	56	77%	46	61	75%	159	196	81%

IN Personal Lines Producer - 2020 Total Attempts Passed

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	Q2_PASS	Q2_ATT	Q2_RATE	Q3_PASS	Q3_ATT	Q3_RATE	Q4_PASS	Q4_ATT	Q4_RATE	YR_PASS	YR_ATT	YR_RATE
0Chance2Fail	102538	Self-study	0	0	0%	0	0	0%	0	0	0%	1	1	100%	1	1	100%
A. D. BANKER & COMPANY	71004	Self-study	0	0	0%	2	2	100%	5	6	83%	1	1	100%	8	9	89%
ExamFX , INC.	83532	Self-study	7	12	58%	4	5	80%	11	21	52%	9	19	47%	31	57	54%
GOVERNMENT EMPLOYEES INSURANCE COMPAN	121652	Classroom	9	10	90%	0	0	0%	7	7	100%	14	14	100%	30	31	97%
INSURANCE CAREER TRAINING INC.	102536	Self-study	7	20	35%	0	0	0%	0	0	0%	2	3	67%	9	23	39%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	3	4	75%	1	2	50%	4	5	80%	4	8	50%	12	19	63%
Liberty Mutual Insurance Company	113635	Classroom	0	0	0%	0	0	0%	10	10	100%	8	9	89%	18	19	95%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	3	6	50%	0	0	0%	2	2	100%	0	1	0%	5	9	56%
NO PE COURSE SUBMITTED			0	1	0%	0	0	0%	1	1	100%	1	1	100%	2	3	67%
PATHFINDER CORPORATION	71525	Classroom	5	10	50%	0	1	0%	4	14	29%	5	8	63%	14	33	42%
PATHFINDER CORPORATION	71525	Self-study	1	2	50%	0	0	0%	0	0	0%	0	0	0%	1	2	50%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	0	0	0%	0	1	0%	0	0	0%	1	1	100%	1	2	50%
WEBCE, INC	70896	Self-study	1	3	33%	0	0	0%	0	0	0%	0	0	0%	1	3	33%
SUM/AVG			36	68	53%	5	9	56%	44	66	67%	45	65	69%	124	201	62%

IN Property and Casualty Producer - 2020 Total Attempts Passed

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	Q2_PASS	Q2_ATT	Q2_RATE	Q3_PASS	Q3_ATT	Q3_RATE	Q4_PASS	Q4_ATT	Q4_RATE	YR_PASS	YR_ATT	YR_RATE
0Chance2Fail	102538	Self-study	2	2	100%	1	1	100%	3	5	60%	6	8	75%	12	16	75%
360training.com, Inc.	77111	Self-study	4	8	50%	6	7	86%	9	16	56%	5	7	71%	24	38	63%
A. D. BANKER & COMPANY	71004	Self-study	8	10	80%	6	6	100%	9	14	64%	20	33	61%	43	63	68%
CINCINNATI INSURANCE BOARD	72115	Classroom	1	1	100%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
CINCINNATI INSURANCE BOARD	72115	Self-study	1	1	100%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	5	9	56%	1	1	100%	1	1	100%	2	3	67%	9	14	64%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	Self-study	3	3	100%	1	2	50%	8	9	89%	5	6	83%	17	20	85%
ExamFX , INC.	83532	Self-study	42	60	70%	20	26	77%	65	81	80%	74	103	72%	201	270	74%
INSURANCE CAREER TRAINING INC.	102536	Self-study	5	9	56%	4	6	67%	16	18	89%	10	10	100%	35	43	81%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	35	42	83%	20	24	83%	43	62	69%	44	53	83%	142	181	78%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	63	99	64%	34	38	89%	91	134	68%	84	128	66%	272	399	68%
NO PE COURSE SUBMITTED			3	4	75%	3	4	75%	3	5	60%	6	12	50%	15	25	60%
PATHFINDER CORPORATION	71525	Classroom	56	69	81%	24	30	80%	108	148	73%	93	132	70%	281	379	74%
PATHFINDER CORPORATION	71525	Self-study	6	6	100%	5	5	100%	6	8	75%	0	0	0%	17	19	89%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	29	34	85%	9	14	64%	30	49	61%	24	28	86%	92	125	74%
WEBCE, INC	70896	Self-study	4	6	67%	4	4	100%	7	12	58%	11	19	58%	26	41	63%
XCEL SOLUTIONS LLC	122556	Self-study	0	0	0%	0	0	0%	1	8	13%	2	2	100%	3	10	30%
SUM/AVG			267	363	74%	138	168	82%	400	570	70%	386	544	71%	1191	1645	72%