

# State of Indiana

- Contract kickoff



We protect and  
beautify the world®

## Meet your team

- Cesar Rodriguez
  - Regional Sales Manager
- Oscar Rodriguez
  - Account Development Manager
- Tim Griffin
  - State Relief Manager



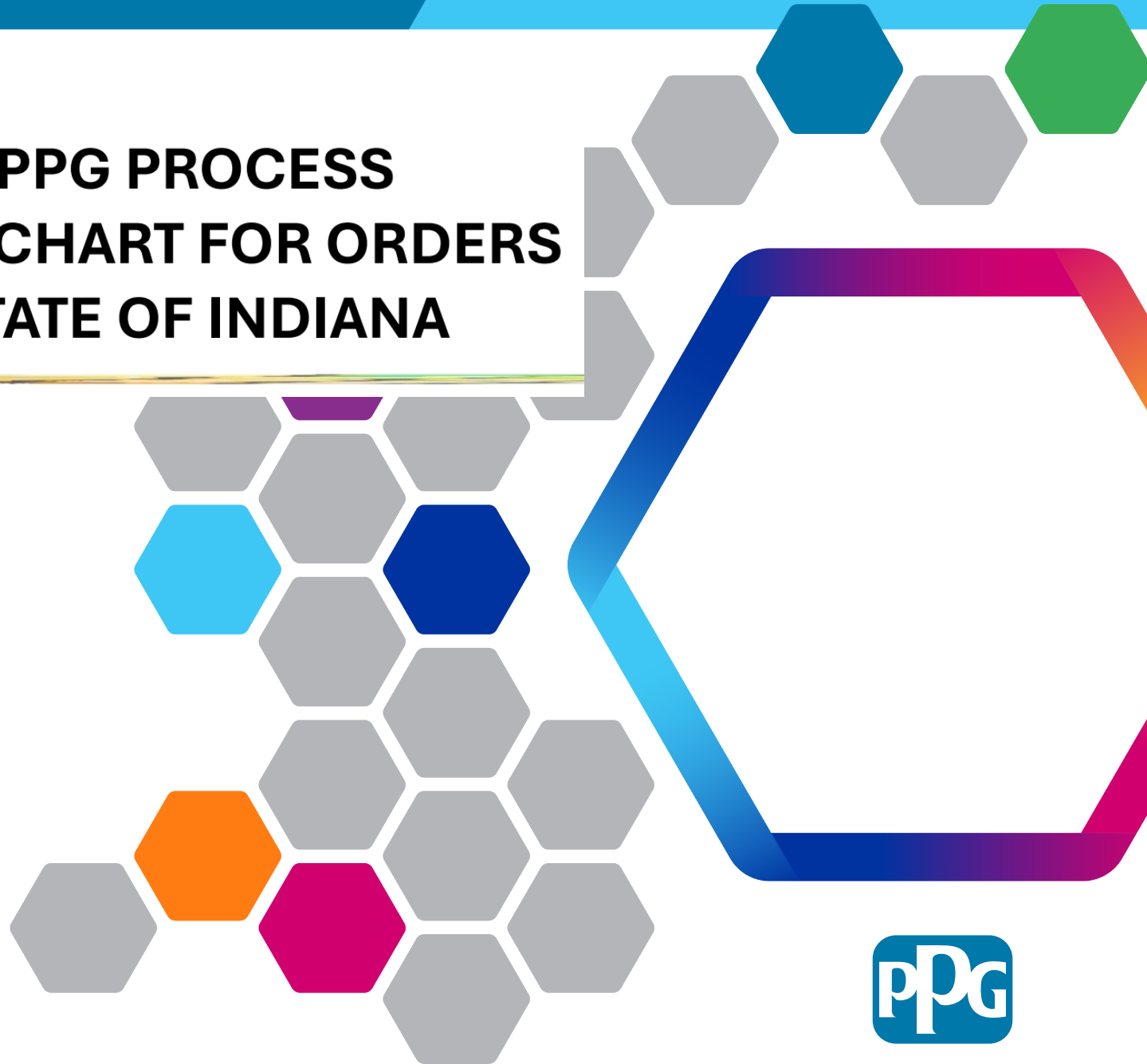
We protect and  
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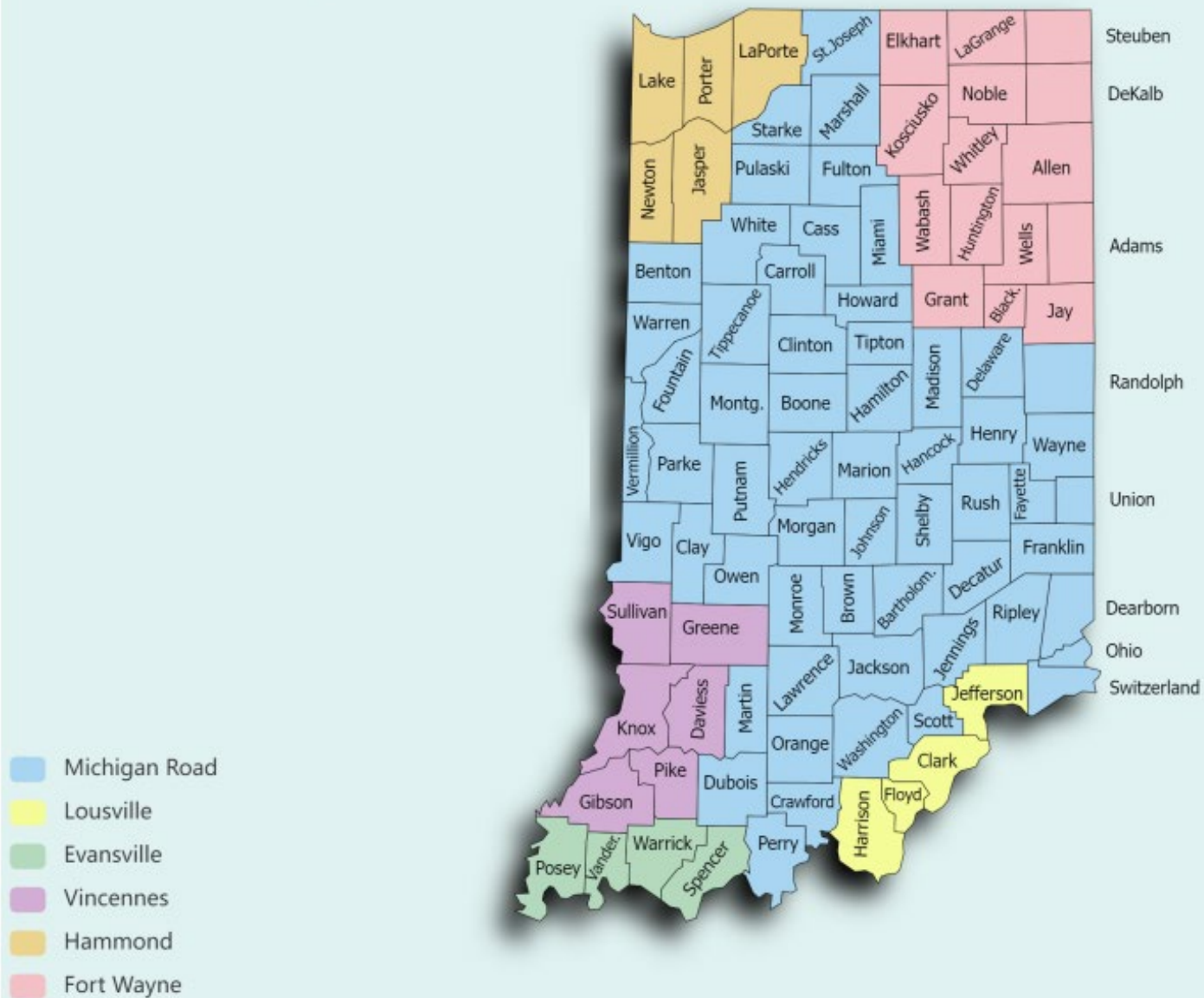
## PPG PROCESS FLOWCHART FOR ORDERS STATE OF INDIANA

### Contacts For Quotes

- Oscar Rodriguez
  - Account Development Manager
- Tim Griffin
  - State Relief Manager



## PPG Servicing Stores



**Do You Have a PPG Account?**

**If the answer is No, then.**





# Setting up a PPG Account

- Department Name with Federal Tax ID
  - Point of contact
- Facility/Property Address
- Email Address for Invoices
- ST-105 Confirmation if outside the State Agency
- House charge and no tax to be active within 3-5 business days once all information has been provided.
  - This will help us provide accurate PO to your team.

Form ST-105  
State Form 49065  
(R7 / 6-23)

Indiana Department of Revenue  
**General Sales Tax Exemption Certificate**

Indiana registered retail merchants and businesses located outside Indiana may use this certificate. The claimed exemption must be allowed by Indiana code. Exemption statutes of other states are not valid for purchases from Indiana vendors. **This exemption certificate can not be issued for the purchase of Utilities, Vehicles, Watercraft, Aircraft, or Gasoline. In addition, this exemption certificate may not be issued by a nonprofit organization.** Purchaser must be registered with the Department of Revenue or the appropriate taxing authority of the purchaser's state of residence.

**Sales tax must be charged unless all information in each section is fully completed by the purchaser.** Purchasers not able to provide all required information must pay the tax and may file a claim for refund (Form GA-110L) directly with the Department of Revenue. A valid certificate also serves as an exemption certificate for (1) county innkeeper's tax and (2) local food and beverage tax.

Section 1 (print only)	Name of Purchaser: <u>State of Indiana Purchasing</u>
	Business Address: <u>402 West Washington Street</u> City: <u>Indianapolis</u> State: <u>IN</u> ZIP Code: <u>46204</u>
	Purchaser must provide minimum of one ID number below.*
	Provide your Indiana Registered Retail Merchant's Certificate TID and LOC Number as shown on your Certificate.
	TID Number (10 digits): <u>0003118568</u> - LOC Number (3 digits): <u>001</u>
Section 2	If not registered with the Indiana DOR, provide your State Tax ID Number from another State <b>*See instructions on the reverse side if you do not have either number.</b>
	State ID Number: _____ State of Issue: _____
	Name of Seller: _____
Section 3	Address of Seller: _____ City: _____ State: _____ ZIP Code: _____
	Is this a <input checked="" type="checkbox"/> blanket purchase exemption request or a <input type="checkbox"/> single purchase exemption request? (check one)
	Description of items to be purchased: <u>items needed to conduct state business - blanket exemption</u>

## Once Account is Set up

- Agency Name
- Type of project-(Buying Process)
  - Interior/Exterior
  - Type of surface being coated
  - Has it been painted before
  - Product selected with sheen and color
  - PPG quote will be provided once all items have been identified.
- Preferred receiving method
  - Delivery or pick up
  - Must have PO on all orders being house charged or a P-card can be used.



# What We Offer



# PPG SPECIALTY SOLUTIONS

PPG offers a variety of problem-solving specialty products with unique benefits, including:

- Low VOC, fast drying trim door & cabinet interior/exterior paint for quick return to service
- Anti-viral & anti-bacterial interior paint provides an extra layer of protection
- Wall Damage Solutions
- Renovation Solutions
- Graffiti Removal Solutions

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# Product Offering

## INTERIOR DURABILITY

**ALL PPG INTERIOR PRODUCTS ARE LOW VOC AND LOW ODOR, ENABLING A QUICK RETURN TO SERVICE.**

### **SPEEDHIDE® PRO EV ZERO INTERIOR**

- Good Hiding & Coverage
- Excellent Uniformity
- Zero VOC\*



Available in Ready-Mix Colors

### **SPEEDHIDE® ZERO VOC INTERIOR**

- Excellent Hiding & Coverage
- Resists Mold & Mildew on the Paint Film
- Zero VOC\* & Low Odor



### **PPG PROMINENCE™ INTERIOR**

- Ultra-Smooth Resilient Finish
- Excellent Hide & Coverage
- Highly Stain & Scrub Resistant
- Zero VOC\* & Low Odor



\*Colorants added to this base paint may increase VOC level significantly depending on color choice.

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# Product Offering

## PPG SPECIALTY SOLUTIONS

**PROTECTIVE COATINGS AND PREP SOLUTIONS FOR USE ON METAL AND HIGH PERFORMANCE NEEDS.**

### DURAPREP®

- Effective Surface Preparation
- Cleaners & Degreasers
- Coating Removers
- Fast Application, Effective on Many Coating Types & Substrates



### PPG MULTIPRIME®

- Quick Dry Universal Primer
- Interior/Exterior Rust Inhibitive for Use on Ferrous & Galvanized Steel & Aluminum
- Excellent Corrosion Resistance
- Can be Topcoated with all Products - Epoxy, Urethane, Alkyd, & Acrylic



### PPG PITT-TECH® PLUS EP

- Direct-to-Metal Acrylic Coating
- Flash Rust/Early Rust Resistance
- Good Abrasion, Chemical, & Corrosion Resistance
- Versatile Use on Metal, Masonry, Plaster, & Drywall



### AREAS/USES:

Basement, Beams, Café, Concrete/CMU, Door Frames, Hand Rails, Kitchen, Laundry Facilities, Locker Rooms, Mechanical Rooms, Window Frames



# PPG SPECIALTY SOLUTIONS



## PPG AQUAPON® WB EP

Water-Based Epoxy Technology

Low VOC PPG *Aquapon* WB EP provides excellent performance in abrasion, chemical, corrosion, and stain resistance and can be used on both vertical and horizontal surfaces.

### KEY FEATURES

- Durability of Epoxy with Low Voc & Low Odor
- Fast Recoat Times
- Suitable for Incidental Food Contact Applications





# THE POWER OF COLOR:

## PROFESSIONAL COLOR SERVICES



### COLOR SWATCH SERVICES TO MEET YOUR NEEDS

- Have complimentary, large 8"x8" or 4"x4" color swatches mailed directly to you or your customers.

Order your swatches here: [ppgpaints.com/order-swatch](https://ppgpaints.com/order-swatch)

- Order large, 12"x12" non-damaging, peel and stick color swatches made with real PPG paint.

Order your swatches here: [ppgpaints.com/samplize](https://ppgpaints.com/samplize)

### PREVIEWS®

Our interactive *PrevIEWS* portal allow customers to apply and view true and accurate color representation to your project before actually painting. Color can be applied, changed and saved in real time and then generated into a PDF for future viewing.





VOICE OF COLOUR™

1

Select Photo

2

Select Colors

3

Visualize Room

4

Order Paint

[← Explore Different Photos](#)

## Select a Photo to Paint

### Commercial



# Q&A