



STATE OF INDIANA

DEPARTMENT OF ADMINISTRATION
Commissioner's Office

Michael R. Pence, Governor

Indiana Government Center South
402 West Washington Street, Room W469
Indianapolis, IN 46204

Award Recommendation Letter

Date: November 25, 2015

To: Stanley Judson, Director of Strategic Sourcing
Indiana Department of Administration

From: Teresa Deaton-Reese, CPPO, CPPB, Strategic Sourcing Analyst
Indiana Department of Administration

Subject: Recommendation selection for Negotiated Bid ASA-16-037, Poly Bags for the Indiana Department of Correction, Pen Products.

Total Purchase Price: \$151,476.32

Based on the evaluation of the bids received, a two-way split award is recommended between All American Poly and Brown & Pratt. Terms of this recommendation are included in this letter.

The State of Indiana received nine (9) proposals:

- All American Poly
- Ask Us First, LLC
- Brown & Pratt Inc.
- Dispose N Save
- Global Plastic Supply
- Guided Supply
- Interboro Packaging162
- New York Packaging
- WasteZero, Inc.

The following line items and quantities were requested from the using agencies:

Line Items	Description	Unit of Measure	Quantity/Per UOM
1	Bag, Poly, Clear, 12 x 15", 2.0 ml thick, Low Density, USDA approved, Non-vented. Opening on 12" side.	EA	1,280,000
2	Bag, Poly, Clear, 4 x 9", 1.75 ml thick, Opening on 4" side with header card, Non-vented	EA	432,000
3	Bag, Poly, Clear, 6.5 x 9.5", 1.75 ml thick, Opening on 6.5" side with header card, Non-vented	EA	320,000

4	Bag, Poly, Clear, 24 x 30", 2.0 ml thick, Low Density, USDA Approved, Non-vented,. Opening on 24" side	EA	1,440,000
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When necessary, the state clarified with respondent(s) to ensure specifications were met for each item. Additionally, all respondents were given the opportunity to improve pricing from their original bid.

All vendors, with the exception of Guided Supply and New York Packaging claimed the U.S. Manufactured Preference.

All American Poly and WasteZero, Inc. claimed and qualifies for the Recycled Preference.

Ask Us First, LLC and Brown & Pratt Inc. claimed and qualifies for the Indiana Small Business Preference.

The final evaluation is detailed in the table below:

Vendor	Total Bid Amount	Price Preference	Total Evaluation Amount	Award Amount	Line Item(s) Award	# of Line Items Bid
All American Poly	\$104,976.00	Recycled	\$89,229.60	\$104,976.00	4	1 of 4
Ask Us First, LLC	\$257,280.00	ISBP	\$218,688.00	\$0.00	None	2 of 4
Brown & Pratt, Inc.	\$191,393.12	ISBP	\$162,684.15	\$46,500.32	1,2, and 3	4 of 4
Dispose N Save	\$205,945.60	None	\$205,945.60	\$0.00	None	4 of 4
Global Plastic Supply	\$225,750.40	None	\$225,750.40	\$0.00	None	4 of 4
Guided Supply	\$233,671.84	None	\$233,671.84	\$0.00	None	4 of 4
Interboro Packaging	\$177,745.56	None	\$177,745.56	\$0.00	None	4 of 4
New York Packaging	\$187,303.20	None	\$187,303.20	\$0.00	None	1 of 4
WasteZero, Inc	\$151,920.00	Recycled	\$129,132.00	\$0.00	None	1 of 4

Award Summary

New York Packaging was low on item # 2 however their product is not US Manufactured therefore they are not recommended for award based on the best interest of the State. During the course of evaluation, the State scrutinized all proposals to determine the viability of each proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated proposals and awarded in accordance with the requirements set forth in the published process and pursuant to Indiana law.

This award will result in contract award for two years with a one two-year renewal.

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Strategic Sourcing Analyst
Indiana Department of Administration