



STATE OF INDIANA

Michael R. Pence, Governor

DEPARTMENT OF ADMINISTRATION
Procurement Division
402 W Washington Street, Room W468
Indianapolis, Indiana 46204
317 / 232-3053

Award Recommendation Letter

Date: June 19, 2013

To: Nate Day, Director of Strategic Sourcing
Indiana Department of Administration

From: Roxie Coble, Jr. Account Manager
Indiana Department of Administration

Subject: Recommendation for Dry Freight Van

A handwritten signature in black ink, appearing to read "Roxie Coble, Jr.", is written over the "To:" line of the letter.

Total Annual Contract Amount: \$ 62,790.56

Based on the evaluation of the bids received, Andy Mohr Truck Center is recommended for award of the negotiated bid # 67-13-8696. Terms of this recommendation are included in this letter.

The State of Indiana received three (3) proposals:

- Andy Mohr Truck Center
- Indy Truck Sales
- Team Cruiser Conversion Co.

The Indiana Office of Technology requested pricing for a Dry Freight Van.

The proposals were evaluated by the Indiana Department of Administration (IDOA) according to the criteria established in the bid documents. The State clarified with respondents to ensure specifications were met for each item. All responses met the required and requested specifications and advanced to be evaluated on price and preferences.

All three respondents claimed US Manufactured Product and the Indiana Business Price Preference (5% preference). In addition to the Indiana Business preference, Team Cruiser Conversion Co. claimed the Indiana Manufactured preference (an additional 3% preference for a total of 8%).

The final evaluation is detailed in the table below. The highlighted evaluation price is the recommended vendor for award.

Vendor	Product Description	Item Cost	Preference Claimed	Evaluation Amount
Andy Mohr Truck Center	Dry Freight Van	\$62,790.56	IN Business	\$59,651.03
Indy Truck Sales	Dry Freight Van	\$71,365.00	IN Business	\$67,796.75
Team Cruiser Conversion Co.	Dry Freight Van	\$68,250.00	IN Business & IN Manufactured	\$62,790.00

Award Summary

During the course of evaluation, the State scrutinized all proposals to determine the viability of the proposed business solutions to meet the needs of the State. The Indiana Department of Administration evaluated the proposals based on the stipulated criteria outlined in the bid documents. Andy Mohr Truck Center is the recommended bidder for award.



Roxie A. Coble
Indiana Department of Administration