



STATE OF INDIANA

Michael R. Pence, Governor

DEPARTMENT OF ADMINISTRATION
Procurement Division
402 W Washington Street, Room W468
Indianapolis, Indiana 46204
317 / 232-3053

Award Recommendation Letter

Date: August 12, 2016

To: Mark Hempel, Director of Account Management
Indiana Department of Administration

From: Jennifer Mayfield, Senior Account Manager
Indiana Department of Administration

Subject: Recommendation for Selection for 100-16-33744
GC/MS Instrument

Total Estimated Value of Award: \$109,184.00

Based on the State's evaluation of bids received for 100-16-33744, **Thermo Electron North America LLC** is recommended for award to provide a GC/MS Instrument for the Indiana State Police as specified below. Terms of the award recommendation are outlined in this letter.

BID 100-16-33744 requested the items listed below:

ITEM DESCRIPTION	QUANTITY	UOM
<i>Agilent 5977B Inert GC/MS Instrument or an approve alternate</i>	1	EA

The State of Indiana received proposals from three (3) bidders:

- Agilent Technologies, Inc.
- PerkinElmer Health Services Inc.
- Thermo Electron North America LLC

PerkinElmer Health Services Inc. alternate suggestion of a Clarus SQ 8 Mass Spectrometer did not meet specifications.

Neither Agilent Technologies, Inc. nor Thermo Electron North America LLC. claimed any preferences. Preferences did not affect the outcome of this award.

The bid was evaluated by the Indiana Department of Administration according to the criteria established in BID 100-16-33744. When necessary, the bidder was asked to clarify their responses in order to ensure State needs were met.

Bidders were given the opportunity to improve initial bid prices through a round of best and final offer. The cost evaluation is outlined below. Please refer to **Attachment A** for detailed bid prices by line item.

Award Summary

The table below outlines the award summary for 100-16-33744. Please refer to **Attachment A** for a detailed summary.

Bidder	Line Items Awarded	Total Bid Amount	Preference	Total Award Amount
Agilent Technologies, Inc.	None	\$127,144.69	None	\$0.00
Thermo Electron North America LLC	GC/MS Instrument	\$104,242.20	None	\$104,242.20

During the course of the evaluation, proposals were scrutinized to determine the viability of the proposed business solutions to meet the needs of the State.

This award will result in a one-time purchase.

Jennifer Mayfield
Senior Account Manager
Indiana Department of Administration