



STATE OF INDIANA

MITCHELL E. DANIELS, JR., Governor

DEPARTMENT OF ADMINISTRATION

Procurement Division

402 W Washington Street, Room W468

Indianapolis, Indiana 46204

317 / 232-3053

Award Recommendation Letter

Date: May 22, 2012

To: Nate Day, Director of Strategic Sourcing
Indiana Department of Administration

From: Chad Johnson, Strategic Sourcing Analyst

Subject: Recommendation for Selection of FOURIER-TRANSFORM INFRARED SPECTROMETER WITH MICROSCOPE, 100-12-18762 for the State of Indiana

Total Purchase Price: \$99,708.07

Based on the evaluation of the bids received, **Thermo Fisher Scientific** is recommended for award. Terms of this recommendation are included in this letter.

The State of Indiana received three (3) proposals:

- Agilent Technologies
- Bruker Optics
- Thermo Fisher Scientific

When necessary, the state clarified with respondents to ensure specifications were met for each item. Thermo Fisher Scientific offered the lowest price for the item in this solicitation. In addition to offering the lowest pricing, Thermo Fisher Scientific offered an extended warranty plan, an option the State took advantage of to extend the warranty for an additional three years. The updated pricing is reflected in the final evaluation and detailed in the table below. Thermo Fisher Scientific, meeting all specifications and offering the lowest price, is recommended for the award.

VENDOR	UOM	UNIT PRICE	QTY	TOTAL PURCHASE PRICE
Agilent Technologies	EA	\$ 109,467.20	1	\$ 109,467.20
Bruker Optics	EA	\$ 128,068.12	1	\$ 128,068.12
Thermo Fisher Scientific	EA	\$ 99,708.07	1	\$ 99,708.07

Award Summary

During the course of evaluation, the state scrutinized all proposals to determine the viability of the proposed business solutions to meet the needs of the state. The Indiana Department of Administration evaluated proposals based on the stipulated criteria outlined in the bid documents.

This award will result in a one-time purchase.



Chad Johnson
Strategic Sourcing Analyst
Indiana Department of Administration