



The mission of the Indiana PTAC is to provide professional procurement technical assistance to Hoosier small business interested in obtaining and performing under local, state and federal government contracts. The focus of our procurement assistance program is counseling and education. We provide procurement technical assistance to aid companies in the selling of their products and/or services to the appropriate government agency by offering confidential counseling at no cost.

One-on-One Counseling - Indiana PTAC staff will work with you to identify and target appropriate local, state and federal agencies, and develop marketing strategies. Our initial session will familiarize you with the Indiana PTAC's offerings, help you determine if you want to pursue government contracting and begin crafting a personalized government marketing strategy.

Bid-matching Service - Indiana PTAC can automatically match your company's product and/or service with daily bid notices that show you exactly what the government is buying or planning to buy.

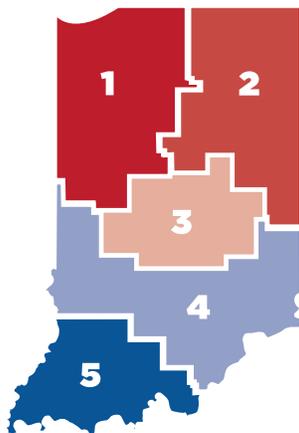
Subcontracting Assistance - The Indiana PTAC can help identify subcontracting opportunities with major prime contractors, particularly those located here in Indiana.

Workshops and Events - Indiana PTAC holds numerous training events and workshops throughout the year to help you better understand the contracting process. Please visit our website for a schedule of all upcoming events.

Assistance with Certifications and Registrations - Indiana PTAC can help you through the complex maze of registrations that are essential to doing business with the government. We can also assist in determining if you are eligible for any set-aside programs and assist in the certification process.

Proposal Preparation - While Indiana PTAC will not write your proposal for you, we will assist you in understanding the solicitation and its requirements. We will review it as it evolves and offer recommendations to make it stronger and more accurate.

The Indiana PTAC is here to serve you!



- 1 Northwest PTAC** 219.644.3516
9800 Connecticut Drive, Crown Point, IN 46307
- 2 Northeast PTAC** 260.481.0491
4312 Hobson Road, Fort Wayne, IN 46815
- 3 Central PTAC** 317.464.2265
111 Monument Circle, Suite 1950 Indianapolis, IN 46204
- 4 South Central PTAC** 812.340.4342
101 W. Kirkwood Avenue, Bloomington, IN 47404
- 5 Southwest PTAC** 812.492.4320
318 Main Street, Evansville, IN 47708

Small Business Innovation Research (SBIR) Small Business Technology Transfer (STTR)



Program Specialist

Lisa Hoverman, PhD
M: 765.427.8980
1201 West State Street,
West Lafayette, IN 47907-2057

The highly competitive Federal SBIR/STTR program encourages small businesses to engage in Federal Research and Development (R&D) that has potential for commercialization. This enables small businesses to explore new technologies by providing the incentive of profit from commercialization. By including Hoosier small businesses in the Nation's R&D arena, high-tech innovation is stimulated, and Indiana's economy gains entrepreneurial spirit as it meets specific Federal R&D needs.



One-on-One Counseling - Our SBIR/STTR Program Specialists will meet with you to understand your small business innovation and will then help familiarize you with the various SBIR/STTR participating federal agencies and aid you in finding matching solicitations for your technology at no cost.



Phase 1 & Phase 2 Proposal Aid - Our SBIR/STTR Program Specialists will help you understand the solicitation and its requirements, provide guidance and review it as it evolves, and connect you with the right resources to strengthen your proposal submission.



Phase 1 Matching Funds - Through our partnership with the Indiana Economic Development Corporation (IEDC) and Elevate Ventures, Hoosier companies interested in Phase I matching awards from the State of Indiana can access an additional 50 cents for every federal dollar, up to \$50,000 per award. Note: Additional investment opportunities for select Phase II recipients may also be available.



Workshops and Events - Indiana PTAC holds numerous training events and workshops throughout the year to help you better understand the SBIR/STTR process. If you have a suggestion for a workshop or training event you would like us to provide, let us know!

For more information on applying for SBIR/STTR assistance please visit: www.indianaptac.com/sbir
For more information on applying for state matching funds please visit: www.elevateventures.com/apply/sbir



The Indiana Procurement Technical Assistance Center (PTAC) is a part of the Indiana Office of Small Business and Entrepreneurship (OSBE), a state agency existing under the management of the Lieutenant Governor's office.