



# 2015-16 STATE OF INDIANA DISPARITY STUDY – FINAL RESULTS

## Presented by

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# PARTICIPANTS



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# OBJECTIVES

Assess whether minority-/woman-owned firms (M/Ws) face barriers in state contracting

- Assess any underutilization
- Examine any barriers in local marketplace
- Review contract policies, program
- Assist with program implementation

# COMPONENTS



- Community engagement
- Legal analysis and framework
- Review of contracting, program measures
- Utilization analysis
- Availability analysis
- Disparity analysis
- Explorations of any disparities
- Analyses of marketplace conditions
- Recommendations and implementation

# COMPONENTS



Community engagement

Legal analysis and framework

Review of contracting, program measures

Utilization analysis

Availability analysis

Disparity analysis

Explorations of any disparities

Analyses of marketplace conditions

Recommendations and implementation

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# IDOAs VS. SEIs



- Larger contracts
- M/W contract goals
- Public Works – no goals



- Smaller contracts
- No M/W contract goals

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# UTILIZATION ANALYSIS

Determine percentage of dollars that went to M/Ws

## Agency data

- Contract data
- Vendor data

## Survey data

- Lines of work
- Race and gender



X%

M/W PARTICIPATION

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# UTILIZATION ANALYSIS

Determine percentage of dollars that went to M/Ws

IDOA

18%

M/W PARTICIPATION

SEIs

12%

M/W PARTICIPATION

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# AVAILABILITY ANALYSIS

Determine percentage of dollars M/Ws ready, willing, and able to perform

## Agency data

- Contract data
- Vendor data

## Survey data

- Lines of work
- Contractor role
- Relative capacity
- Geography
- Qualifications and interest
- Race and gender



X%

M/W AVAILABILITY

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# AVAILABILITY ANALYSIS

Determine percentage of dollars M/Ws ready, willing, and able to perform

IDOA

19%

M/W AVAILABILITY

SEIs

26%

M/W AVAILABILITY

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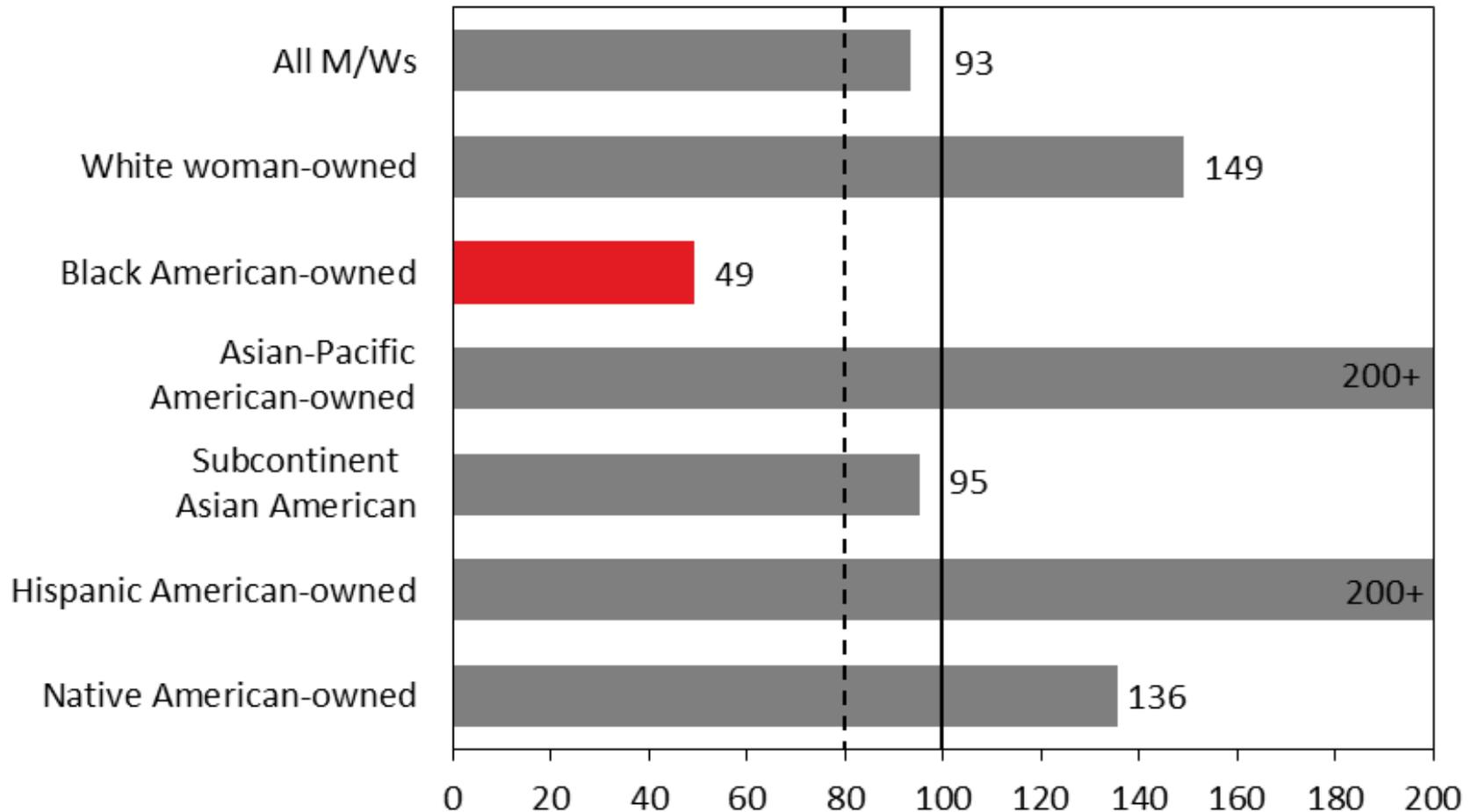
# DISPARITY ANALYSIS

Assess differences between participation and availability

$$\frac{\text{X\%}}{\text{M/W PARTICIPATION}} = \text{DISPARITY INDEX} \frac{\text{X\%}}{\text{M/W AVAILABILITY}}$$

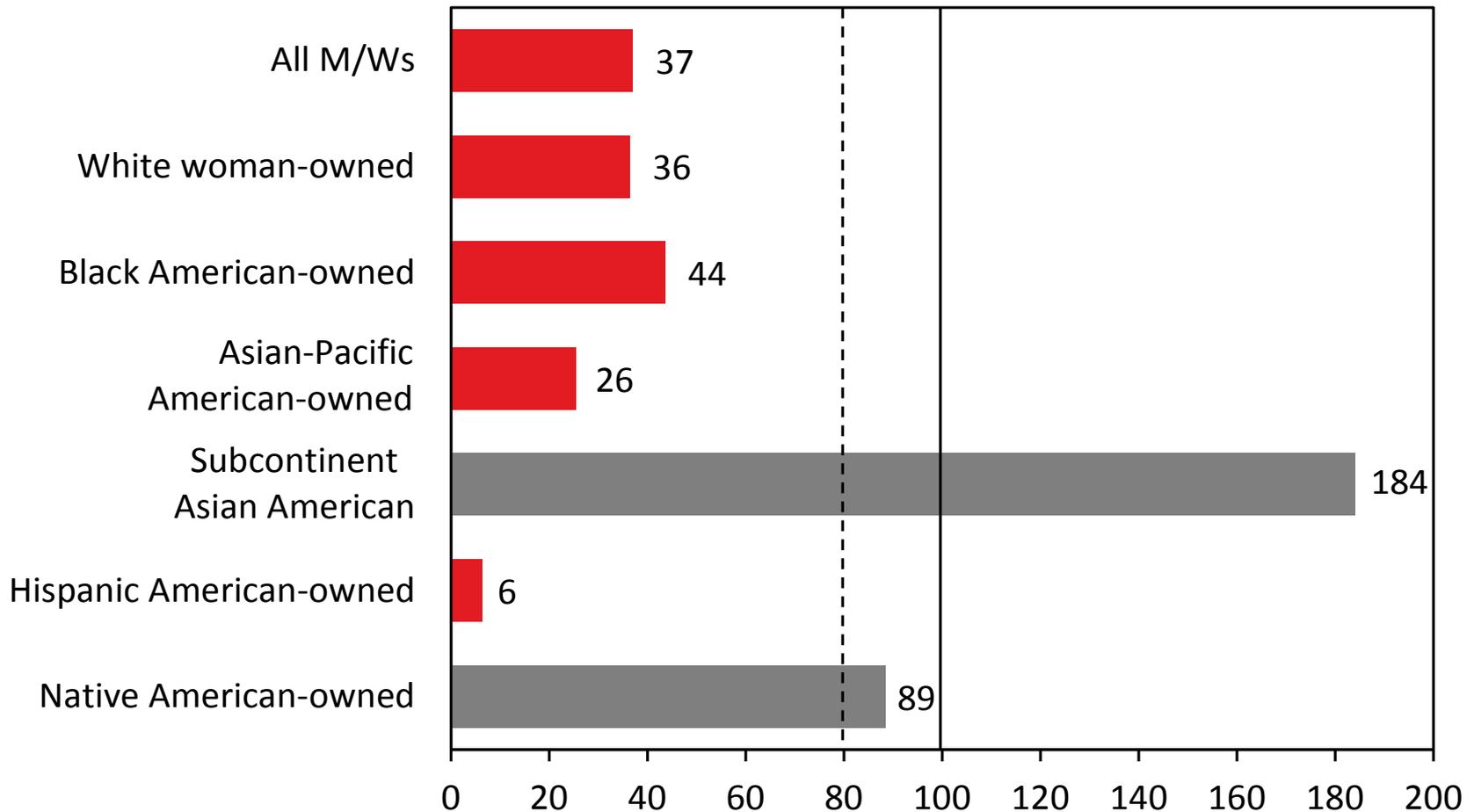
# DISPARITY ANALYSIS

## IDOA ALL CONTRACTS



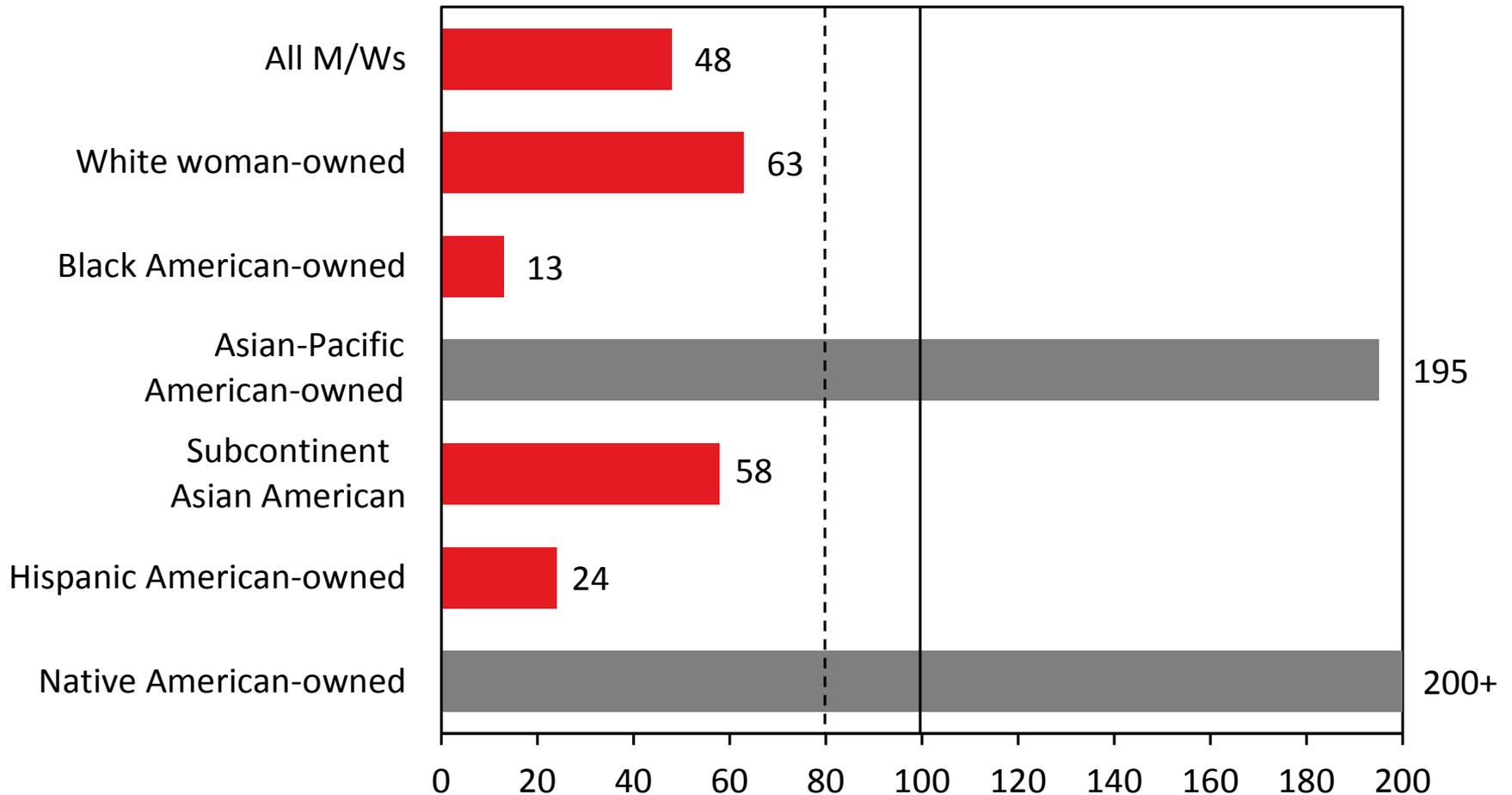
# DISPARITY ANALYSIS

## IDOA PUBLIC WORKS (NO GOALS)



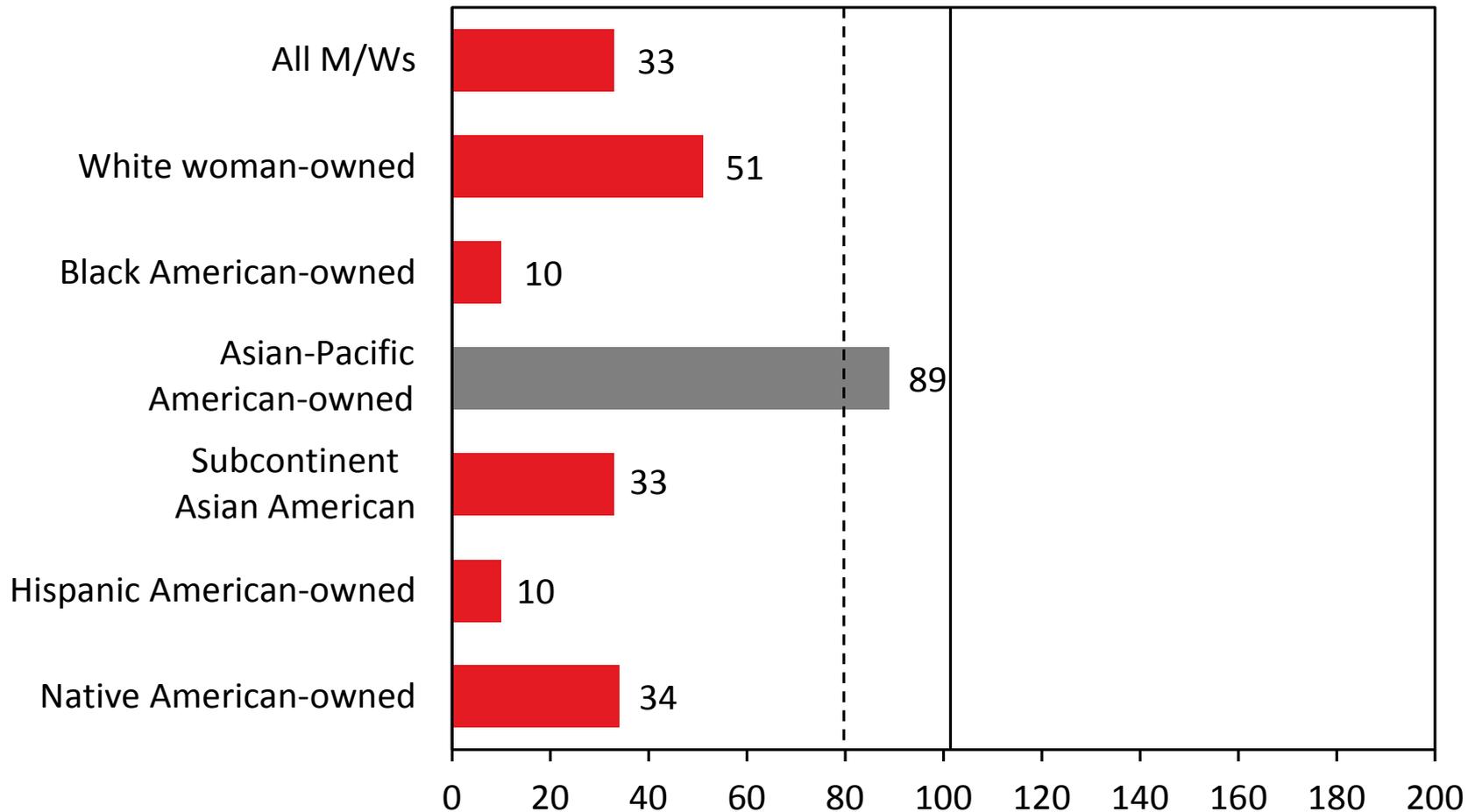
# DISPARITY ANALYSIS

## ALL SEI CONTRACTS (NO GOALS)



# DISPARITY ANALYSIS

## ALL SEI CONSTRUCTION CONTRACTS (NO GOALS)



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# KEY FINDINGS

- Most groups do not show disparities when examining all IDOA contracts together
- Most groups show substantial disparities on no-goals contracts (IDOA Public Works and SEIs)
- Black-owned businesses show substantial disparities across IDOA and all SEIs
- Disparities on subcontracts are much smaller

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# CONSIDERATIONS

- Networking/outreach helps M/Ws stay engaged
- Smaller contracts more accessible to M/Ws
- Subcontracts may encourage M/W participation
- Prompt payment crucial to M/Ws
- Goals encourage M/W participation

**QUESTIONS?**