Dana Trowbridge

Senior Vice President of First State Bank of Middlebury serving as a Business Banking Relationship Manager in the Northern Indiana and lower Southwest Michigan markets. 2010 - Present

I have been in banking and financial services in the greater Michiana market for over 38 years.

I have a B.S. in Finance and a B.S. in Management / Administration from Indiana University.

I attended the comprehensive Commercial Lending course and received a passing certificate from the Michigan Bankers Association.

I have previously worked as a Bank Credit Analyst (4 years) and Registered Representative previously holding a series 6 and 63 financial sales license, as well as all insurance licenses in the States of Indiana and Michigan.

I am a current Judge, Team Mentor and Award Presenter for the McCloskey Business Plan Competition at the Idea Center at the University of Notre Dame and have done so for over 7 years.

Previously taught the Personal Finance segment of the SPARK Women's Entrepreneurship Initiative at St. Mary's College. (6 + years)

My wife and I are strong proponents of Dave Ramsey and his Financial Peace University.

I teach an internal First State Bank class on management succession planning for clients.

I have previously taught classes on financing your small business and creating a business plan workshop for the Small Business Development Center and workshops on customer profitability and job costing for manufacturers as bank clients.

I currently work with a large variety of local businesses of all sizes in many different industries.

I also presently serve as the Chairman of the Board of Directors, am a Loan Committee member and as the Audit Committee Chairman for the Business Development Corporation in South Bend whose main function is to put in place and administer SBA 504 loans.

I was chosen as Banker of The Year in 2013 by the BDC.

I have worked with the Federal Home Loan Bank Indianapolis and their Community Investment Program.

My hobbies are gourmet cooking, wine and college basketball.