# EXCEL CENTERS, LLC <br> GOODWILL EDUCATION INITIATIVES, INC. 

DATE: February 20, 2013
TO: $\quad$ Claire Fiddian-Green and the Indiana Charter School Board
FROM: Scott Bess, Senior VP of Education, Goodwill Education Initiatives, Inc.
RE: The Excel Center Richmond

In the fall of 2012, the Indiana Charter School Board awarded The Excel Centers, LLC with six charters to open Excel Centers in additional communities in the coming years. Goodwill Education Initiatives seeks to activate one of the charters it owns to open The Excel Center Richmond in Fall 2013. The Excel Centers, LLC would be the charter holder responsible for implementing the Excel Center in the Richmond community.

Individuals from Richmond have expressed interest in opening an Excel Center in Richmond since 2010, when Kevin Handley, Chief Academic Officer of Kenneth A. Christmon STEMM Academy (managed by Discovery School Inc.), inquired about how an Excel Center could open to serve individuals in the Richmond community. With GEI's assistance, Discovery School Inc. planned to operate an Excel Center in Richmond as a licensed partner of GEI to operate the Excel Center model. Discovery School submitted an application in the Fall of 2012 and later withdrew their application to refine their plans. During their application process, Discovery School Inc. generated substantial community interest in the Excel Center model.

The Richmond community has considerable need for an Excel Center. Over 20 percent of the city's population over 18 lacks a high school diploma, and there are few good options for these students to get re-connected in their education goals. Additionally, there are over 1,000 individuals aged 18-24-26 percent of that age group - who lack a diploma. As a consequence of this need, community leaders remained eager for an Excel Center open in Richmond at the earliest possible moment. In addition, Richmond Community Schools and its superintendent, Dr. Allen Bourff, continued to support plans to open an Excel Center after Discovery School withdrew their application.

GEI and Discovery School agreed that the best way to meet this demand would be to open an Excel Center by August 2013. Although they expressed interest in operating the school themselves, Discovery School remained open to the possibility that the most expedient way to open an Excel Center would be to use one of the six charters The Excel Centers, LLC received. Considering the short timeframe of opening by 2013, both parties agreed that the most expedient way to open a Richmond Excel Center was if the Excel Centers, LLC operated the Excel Center Richmond by activating one of the charters it was granted by the ICSB in the Fall of 2012.

After a series of conversations with Discovery School and RCS, GEI determined that the C.R. Richardson building will be a suitable facility to house an Excel Center school. The building is located at 1215 South J Street and was used as an elementary school by Richmond Community Schools until 2011. Goodwill Facilities Management staff have inspected the building and have determined that it needs a few months' work of minor renovations and painting, and the C.R. Richardson building could be prepared in time for an August 2013 school opening. The building has been placed on the list of vacant schools eligible for charter schools to use, and KC STEMM Academy has submitted a request to DOE to receive the building. However, KC STEMM's charter was not renewed by Ball State and the school has appealed Ball State's decision decision. If STEMM Academy will remain open, Discovery School Inc. would serve as the landlord for the Excel Center Richmond. If STEMM Academy is closed, GEI would submit a claim to own the building. In either case, Richmond Community Schools remains supportive of the plans to have an Excel Center occupy the C.R. Richardson building.

Goodwill and GEI has prepared for rapid growth of the Excel Center so that The Excel Centers, LLC can open multiple Excel Center locations in future years in order to meet existing demand. Many of the supports that equipped GEI to open three locations next year will be extended in order to open the fourth in Richmond. GEI's 2012 application outlines the processes and structures by which GEI will manage multiple Excel Centers. GEI's primary partners in Richmond - Discovery School and Richmond Community Schools - are able to assist in creating community partnerships to prepare the school to open. Meetings with business and civic leaders, connections with nonprofit providers, and student outreach will be made easier by the introductions and consultation of these partners.

The Excel Center, LLC's board has supported GEI's request to submit information to the ICSB to open the Excel Center Richmond. The board will have a final approval of these plans during the April Excel Centers, LLC Board Meeting.

## SCHOOL OVERVIEW AND ENROLLMENT PROJECTIONS

Please provide information for the charter school organizer's designated representative. This individual will serve as the contact for all communications from the ICSB regarding the submitted replication request. Note that only charter school operators that have already been authorized by the ICSB are permitted to use this form.

IMPORTANT NOTE: This form, plus any supplemental information requested by the ICSB as part of the replication request process, will be posted on the ICSB website.

Legal name of charter school organizer:
Currently operating Indiana school(s):
Excel Centers, LLC
The Excel Center Michigan St.
The Excel Center Meadows
The Excel Center Decatur
The Excel Center Franklin Rd.
The Excel Center Anderson
The Indianapolis Metropolitan High School
Location(s) of currently operating schools(s):
Indianapolis, IN (5 schools)
Anderson, IN

## Current Board Chair:

C. Perry Griffith

Designated applicant representative:
Scott Bess
Senior VP of Education, Goodwill Education
Initiatives
Office and cell phone numbers:
(317)524-4501

Email address:
sbess@goodwilleducation.org

Provide the requested information for the proposed school included in this replication request.

| Proposed <br> School Name | Opening Year | School Model <br> Being <br> Replicated | Geographic <br> Community * | School <br> District(s) in <br> Proposed <br> Location | Grade Levels at <br> Full Enrollment |
| :--- | :--- | :--- | :--- | :--- | :--- |
| The Excel <br> Center <br> Richmond | 2013 | The Excel <br> Center | Richmond, <br> IN | Richmond <br> Community <br> Schools | $9-12$ |

NOTE: * Please indicate the city/town and, if known, potential address or neighborhood of location.

Proposed Grade Levels and Student Enrollment

Provide the following information for the proposed charter school included in this replication request. Specify the grade levels served, and the student enrollment projections by grade level for each year.

| Academic Year | Grade Levels | Student Enrollment (Specify Per Grade Level) |
| :--- | :--- | :--- |
| Year 1 | $9-12$ | 300 (total, the Excel Center has no grade level <br> caps) |
| Year 2 | $9-12$ | 300 |
| Year 3 | $9-12$ | 300 |
| Year 4 | $9-12$ | 300 |
| Year 5 | $9-12$ | 300 |
| At Capacity | $9-12$ | 300 |

Does the proposed school expect to contract or partner with an Education Service Provider (ESP) or other organization for school management/operation? Yes $\square \uparrow \mathrm{No} \boxtimes$
If yes, identify the ESP or other partner organization:

## SCHOOL ENROLLMENT PROJECTIONS

| Planned Number of Students |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACADEMIC YEAR | K | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | TOTAL | \% ELL | \% SPED | \% FRL |
| Year 1: 2013-2014 |  |  |  |  |  |  |  |  |  | 75 | 75 | 75 | 75 | 300 | 20\% | 10\% | 40\% |
| Year 2: 2014-2015 |  |  |  |  |  |  |  |  |  | 75 | 75 | 75 | 75 | 300 | 20\% | 10\% | 40\% |
| Year 3: 2015-2016 |  |  |  |  |  |  |  |  |  | 75 | 75 | 75 | 75 | 300 | 20\% | 10\% | 40\% |
| Year 4: 2016-2017 |  |  |  |  |  |  |  |  |  | 75 | 75 | 75 | 75 | 300 | 20\% | 10\% | 40\% |
| Year 5: 2017-2018 |  |  |  |  |  |  |  |  |  | 75 | 75 | 75 | 75 | 300 | 20\% | 10\% | 40\% |

## Planned Number of Classes

| ACADEMIC YEAR | $\mathbf{K}$ | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{5}$ | $\mathbf{6}$ | $\mathbf{7}$ | $\mathbf{8}$ | $\mathbf{9}$ | $\mathbf{1 0}$ | $\mathbf{1 1}$ | $\mathbf{1 2}$ | TOTAL |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Year 1: 2013-2014 |  |  |  |  |  |  |  |  |  | 4 | 4 | 4 | 4 | 16 |
| Year 2: 2014-2015 |  |  |  |  |  |  |  |  |  | 4 | 4 | 4 | 4 | 16 |
| Year 3: 2015-2016 |  |  |  |  |  |  |  |  |  | 4 | 4 | 4 | 4 |  |
| Year 4: 2016-2017 |  |  |  |  |  |  |  |  |  | 4 | 4 |  |  |  |
| Year 5: 2017-2018 |  |  |  |  |  |  |  |  |  | 4 | 4 | 4 | 4 | 46 |



| Other (please describe) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Board Expenses | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Professional Purchased or Contracted Services |  |  |  |  |  |  |  |  |  |  |  |  |
| Legal Services | \$ | 7,500 | \$ | 2,500 | \$ | 2,500 | \$ | 2,500 | \$ | 2,500 | \$ | 2,500 |
| Audit Services | \$ | 12,000 | \$ | 7,500 | \$ | 7,500 | \$ | 7,500 | \$ | 7,500 | \$ | 7,500 |
| Payroll Services | \$ | - | \$ | 5,000 | \$ | 5,000 | \$ | 5,000 | \$ | 5,000 | \$ | 5,000 |
| Accounting Services | \$ | 5,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 |
| Printing/Newsletter/Annual Report Services | \$ | 15,000 | \$ | 5,000 | \$ | 5,125 | \$ | 5,253 | \$ | 5,384 | \$ | 5,519 |
| Consultants | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Internet Services | \$ | - | \$ | 12,000 | \$ | 12,240 | \$ | 12,485 | \$ | 12,735 | \$ | 12,623 |
| Telephone/Telecommunication Services | \$ | - | \$ | 5,800 | \$ | 5,916 | \$ | 6,034 | \$ | 6,155 | \$ | 6,278 |
| Total Insurance Costs (per ICSB requirements detailed in charter school application) | \$ | - | \$ | 20,000 | \$ | 20,350 | \$ | 20,707 | \$ | 21,072 | \$ | 21,444 |
| Travel | \$ | - | \$ | 9,000 | \$ | 9,000 | \$ | 9,000 | \$ | 9,000 | \$ | 9,000 |
| Postage | \$ | - | \$ | 2,400 | \$ | 2,472 | \$ | 2,546 | \$ | 2,622 | \$ | 2,701 |
| Special Education Services | \$ | - | \$ | 20,000 | \$ | 20,500 | \$ | 21,013 | \$ | 21,538 | \$ | 22,076 |
| Student Information Services | \$ | - | \$ | 20,000 | \$ | 20,500 | \$ | 21,013 | \$ | 21,538 | \$ | 22,076 |
| Food service | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Transportation | \$ | - | \$ | 38,000 | \$ | 39,140 | \$ | 40,314 | \$ | 41,523 | \$ | 42,769 |
| Other - Goodwill Support (HR, IT, Marketing, Facilities) | \$ | - |  |  |  |  |  |  |  |  |  |  |
| Other (please describe) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Other (please describe) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Other (please describe) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Other (please describe) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Total Professional Purchased or Contracted Services | \$ | 39,500 | \$ | 228,200 | \$ | 231,603 | \$ | 235,092 | \$ | 238,669 | \$ | 241,970 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Facilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Rent, mortgage, or other facility cost | \$ | - | \$ | 150,000 | \$ | 151,500 | \$ | 153,015 | \$ | 154,545 | \$ | 156,091 |
| Furniture | \$ | - | \$ | 120,000 | \$ | 20,000 | \$ | 20,000 | \$ | 20,000 | \$ | 20,000 |
| Gas/electric | \$ | - | \$ | 13,337 | \$ | 14,149 | \$ | 14,573 | \$ | 15,011 | \$ | 15,461 |
| Water/Sewer | \$ | - | \$ | 3,334 | \$ | 3,537 | \$ | 3,643 | \$ | 3,753 | \$ | 3,865 |
| Grounds Keeping | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Maintenance Services | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Custodial | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Waste disposal | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Other (please describe) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Other (please describe) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Other (please describe) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Other (please describe) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Other (please describe) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Total Facilities | \$ | - | \$ | 286,671 | \$ | 189,186 | \$ | 191,232 | \$ | 193,309 | \$ | 195,417 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |
| Contingency | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Indiana Charter School Board Administrative Fee | \$ | - |  |  |  |  |  |  |  |  |  |  |
| CMO/EMO Fee | \$ | - | \$ | 18,900 | \$ | 37,800 | \$ | 37,800 | \$ | 37,800 | \$ | 37,800 |
| Other (please describe) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Other (please describe) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Other (please describe) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Other (please describe) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Total Other | \$ | - | \$ | 37,800 | \$ | 37,800 | \$ | 37,800 | \$ | 37,800 | \$ | 37,800 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | \$ | 376,789 | \$ | 2,132,063 | \$ | 1,955,408 | \$ | 1,975,063 | \$ | 2,020,990 | \$ | 2,063,546 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Carryover/Deficit | \$ | $(376,789)$ | \$ | $(242,045)$ | \$ | $(65,390)$ | \$ | $(85,045)$ | \$ | $(130,972)$ | \$ | $(173,528)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cumulative Carryover/(Deficit) | \$ | $(376,789)$ | \$ | $(618,834)$ | \$ | (684,224) | \$ | $(769,269)$ | \$ | $(900,242)$ | \$ | (1,073,770) |


|  |  |  | Expecte | New Scho | Annual $\mathrm{O}_{\mathrm{p}}$ | ing Budget | Cash Flow | rojections -- YE | - Pre-Open | Period |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE | Jun-12 | Jul-12 | Aug-12 | Sep-12 | Oct-12 | Nov-12 | Dec-12 | TOTAL 2012 | Jan-13 | Feb-13 | Mar-13 | Apr-13 | May-13 | Jun-13 | TOTAL 2013 |
| Federal Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Public Charter School Program (PCSP) Grant (NOTE: this is a competitive grant. Funding is not guaranteed.) | - | - | - | - | - | - | - | - | - | 27000.00 | 2700000 | 27000.00 | 27000.00 | 2700000 | 135,000,00 |
| Other Revenue Federal sources (please describe) | - | - | - | - | - | - | . | - | - | - | - | - | - | - | - |
|  | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other Revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Committed Philanthropic Donations | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other - Goodwill Industries | - | - | - | - | - | 25,000.00 | 25,000.00 | 50,000.00 | 25,000.00 | 25,000.00 | 25,000.00 | 25,000.00 | 25,000.00 | 25,000.00 | 150,000.00 |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | - | - | - | - | - | 25,000.00 | 25,000.00 | 50,000.00 | 25,000.00 | 52,000.00 | 52,000.00 | 52,000.00 | 52,000.00 | 52,000.00 | 285,000.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| EXPENDITURES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personnel Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Weses, Benefits and Payroll Taxes (TOTAL must matchWata"Staffing Year 0") |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | - | - | - | - | - | - | - | - | 20,350.00 | 20,350.00 | 34,657.15 | 43,897.15 | 60,177.15 | 76,457.15 | 255,888.60 |
| Professional Development | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
| Other (please describe) | - | - | - | - | - | - | - | . | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - |  | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total Personnel Expenses | - | - | - | - | - | - | - | - | 20,350.00 | 20,350.00 | 34,657.15 | 43,897.15 | 60,177.15 | 76,457.15 | 255,888.60 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Instructional Supplies and Resources |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Textbooks | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Library, periodicals, etc | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
| Technology | - | - | - | - | - | - | - | - | - | - | - | 1,000.00 | 1,000.00 | 1,000.00 | 3,000.00 |
| Assessment materials | - | - | - | - | - | - | - | - | - | - | - | - | - | - | $\bigcirc$ |
| Computers | - | - | - | - | - | - | - | - | - | - | - | 7,000.00 | $7,000.00$ | 6,000.00 | 20,000.00 |
| Software | - | - | - | - | - | - | - | - | - | - | - | - | 2,500.00 | 2,500.00 | 5,000.00 |
| Other classroom supplies | - | - | - | - | - | - | - | - | - | - | - | - | 4,500.00 | 4,500.00 | 9,000.00 |
| Field trips, other unclassified items | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Co-curricular \& Athletics | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | . | - | - | - | - |
| Other (please describe) | - | - | $-$ | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
| Total Instructional Supplies and Resources | - | - | - | - | - | - | - | - | - | - | - | 8,000.00 | 15,000.00 | 14,000.00 | 37,000.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Support Supplies and Resources |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Administrative Computers | - | - | - | - | - | - | - | - | 7,000.00 | 2,800.00 | 2,800.00 | 1,800.00 | - | - | 14,400.00 |
| Administrative Software | - | - | - | - | - | - | - | - | 10,000.00 | 10,000.00 | 10,000.00 | - | - | - | 30,000.00 |
| Administration Dues, fees, misc expenses | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Office supplies | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | $-$ |
| Total Support Supplies and Resources | - | - | - | - | - | - | - | - | 17,000.00 | 12,800.00 | 12,800.00 | 1,800.00 | - | - | 44,400.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Board Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Charter Board Services, including Board Training, retreats | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Charter Board Supplies \& Equipment | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Charter Board Dues, fees, etc | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total Board Expenses | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Professional Purchased or Contracted Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Legal Services | - | - | - | - | - | - | - | - | 7,500.00 | - | - | - | - | - | 7,500.00 |
| Audit Services | - | - | - | - | - | - | - | - | 12,000.00 | - | - | - | - | - | 12,000.00 |


|  | Jun-12 | Jul-12 | Aug-12 | Sep-12 | Oct-12 | Nov-12 | Dec-12 | TOTAL 2012 | Jan-13 | Feb-13 | Mar-13 | Apr-13 | May-13 | Jun-13 | TOTAL 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Payroll Services | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
| Accounting Services | - | - | - | - | - | - | - | - | 5,000.00 | - | - | - | - | - | 5,000.00 |
| Printing/Newsletter/Annual Report Services | - | - | - | - | - | - | - | - | 5,000.00 | 5,000.00 | 2,000.00 | 1,000.00 | 1,000.00 | 1,000.00 | 15,000.00 |
| Consultants | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Internet Services | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
| Telephone/Telecommunication Services | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total Insurance Costs (per ICSB requirements detailed in charter school application) | . | . | . | . | . | . | . | . | . | . | . | . | . | . | - |
| Travel | - | $-$ | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Postage | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Special Education Services | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
| Student Information Services | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Food service | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Transportation | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total Professional Purchased or Contracted Services | - | - | - | - | - | - | - | - | 29,500.00 | 5,000.00 | 2,000.00 | 1,000.00 | 1,000.00 | 1,000.00 | 39,500.00 |
| Facilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rent, mortgage, or other facility cost | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Furniture | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Gas/lectric | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
| Water/ Sewer | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Grounds Keeping | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Maintenance Services | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Custodial | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Waste disposal | - | - | $-$ | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | $-$ | - | $-$ | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total Facilities | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Contingency | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Indiana Charter School Board Administrative Fee ( $0 \%$ in Year 0) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | $-$ |
| CMO/EMO Fee | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (please describe) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total Other | . | - | - | - | - | - | - | - | . | - | - | - | - | - | - |
| Total Expenditures | \$ | \$ | \$ | \$ | \$ - | \$ | \$ . | \$ | 66,850 | \$ 38,150 | 49,457 | \$ 54,697 | \$ 76,177 | \$ 91,457 | \$ 376,789 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income (Pre-Cash Flow Adjustments) | \$ - | \$ | \$ . | \$ | \$ - | \$ 25,000 | \$ 25,000 | \$ 50,000 | \$ (41,850) | \$ 13,850 | \$ 2,543 | \$ (2,697) | \$ (24,177) | \$ (39,457) | \$ (91,789) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CASH FLOW ADJUSTMENTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| OPERATING ACTIVITIES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Example - Add Back Depreciation | - | - | - | - | - | - | - |  | - | - | - | - | - | - | - |
| Other | - | - | - | - | - | - | - |  | - | - | - | - | - | - | - |



| Expected New School Annual Operating Budget -- YEAR 1 -- Fiscal Year July 1-June 30 |  |  |  |
| :---: | :---: | :---: | :---: |
| REVENUE | Amount |  | Notes |
| State Revenue |  |  |  |
| Basic Grant | \$ | 945,009 | Be certain to reflect Indiana's ONGOING school funding formula payment lag. Note that funding for virtual charter schools differs from funding for bricks-and-mortar schools. |
| Common School Loan |  |  | One-half of first year's ADM funding. NOTE: Only virtual charter schools are eligible for Common Loan funds during Year 1. |
| Charter School Start-Up Grant (NOTE: this is Indiana's statefunded start-up grant and is different than the federal PCSP grant. Please contact the IDOE Office of School Finance for more information.) | \$ | 945,009 | One-half of first year's ADM funding. NOTE: Virtual charter schools are ineligible for this state-funded start-up grant. |
| State Matching Funds for School Lunch Program |  |  |  |
| Professional Development |  |  |  |
| Remediation Program |  |  |  |
| Full-Day Kindergarten |  |  | Each full-day Kindergarten student counts as one-half of a student (0.5) for purposes of ADM funding. In addition, schools are eligible for an annual grant of \$2,400 per full-day Kindergarten student. |
| Gifted and Talented Program |  |  |  |
| Textbook Reimbursement | \$ | 20,000 |  |
| Summer School |  |  |  |
| Other State Revenue (please describe) | \$ | 50,000 | Special Education |
| Other State Revenue (please describe) | \$ | 10,000 | Region 5 Workone Job Skills Training |
| Federal Revenue |  |  |  |
| Public Charter School Program (PCSP) Grant | \$ | 200,000 | NOTE: This is a competitive grant for planning \& implementation. Funding is not guaranteed. |
| Charter School Facilities Assistance Program Grant | \$ | 45,000 |  |
| Title I |  |  | Insufficient numbers to meet minimum Title I require |
| Title II | \$ | 20,000 | Used for staff professional development |
| Federal Lunch Program |  |  |  |
| Federal Breakfast Reimbursement |  |  |  |
| Other Revenue Federal sources (please describe) |  |  |  |
| Other Revenue Federal sources (please describe) |  |  |  |
| Other Revenue Federal sources (please describe) |  |  |  |
| Other Revenues |  |  |  |
| Committed Philanthropic Donations |  |  |  |
| Before and After Care Fees |  |  |  |
| Interest Income |  |  |  |
| Other (Goodwill) | \$ | 75,000 | Operational subsidy and in-kind services from Goodwill |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Revenue | \$ | 2,310,018 |  |
|  |  |  |  |
| EXPENDITURES |  |  |  |
| Personnel Expenses |  |  |  |
| Wages, Benefits and Payroll Taxes | \$ | 1,291,392 | Use staffing workbook |
| Substitutes |  |  |  |
| Professional Development | \$ | 20,000 |  |
| Bonuses |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |



| Travel | \$ | 18,000 | In-town visits and traveling to Indianapolis; travel for conferences |
| :---: | :---: | :---: | :---: |
| Postage | \$ | 2,400 |  |
| Special Education Services | \$ | 20,000 | Special Education Testing; expenses for specialists |
| Student Information Services | \$ | 20,000 | Utilization of GEI data system |
| Food service | \$ | - |  |
| Transportation | \$ | 38,000 | Bus passes for students in need of transportation |
| Other - Goodwill Support (HR, IT, Marketing, Facilities) | \$ | 60,000 |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Professional Purchased or Contracted Services | \$ | 228,200 |  |
|  |  |  |  |
| Facilities |  |  |  |
| Rent, mortgage, or other facility cost | \$ | 150,000 | \$10 per square foot for $15,000 \mathrm{~K} \mathrm{sq} \mathrm{ft}$ |
| Furniture | \$ | 120,000 | Costs for chairs, tables, furniture |
| Gas/electric | \$ | 13,337 | Utlity costs responsibility of GEI |
| Water/ Sewer | \$ | 3,334 | Utlity costs responsibility of GEI |
| Grounds Keeping |  |  | Cost in lease of facillity |
| Maintenance Services |  |  | Cost in lease |
| Custodial |  |  | Cost in lease |
| Waste disposal |  |  | Cost in lease |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Facilities | \$ | 286,671 |  |
|  |  |  |  |
| Other |  |  |  |
| Contingency |  |  |  |
| Indiana Charter School Board Administrative Fee | \$ | 37,800 | Assume 2\% of Basic Grant (Row 6) |
| CMO/EMO Fee | \$ | 1 - | Be certain to reflect the full amount of any fee, including the management fee and any passthrough fees. If pass-through fees are reflected elsewhere in the budget, please clearly indicate this in the Budget Narrative. |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Other | \$ | 37,800 |  |
|  |  |  |  |
| Total Expenditures | \$ | 2,132,063 |  |
| Carryover/Deficit | \$ | 177,955 |  |

Cumulative Carryover/(Deficit)

Expected Charter School Staffing Needs -- Year 1
Please fill in the expected positions along with salary and benefit estimates. Insert rows as needed.

| Benefits Assumptions - Please describe how you calculated your benefits and what is included below |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Position Description | Number of Staff Per Position | Average Salary for the Position | Total Salary | Benefits and Payroll Taxes | TOTAL Salary and Benefits |
| Managing Director, Excel Centers | 0.1 | 110,000 | 11,000 | 3,520 | 14,520 |
| Site Director | 1 | 99,000 | 99,000 | 31,680 | 130,680 |
| Lead Teacher | 2 | 65,000 | 130,000 | 41,600 | 171,600 |
| Instructor | 6 | 42,000 | 252,000 | 80,640 | 332,640 |
| Resource Specialist | 3 | 35,000 | 105,000 | 33,600 | 138,600 |
| Special Education | 1 | 43,000 | 43,000 | 13,760 | 56,760 |
| Coaches | 4 | 35,000 | 140,000 | 44,800 | 184,800 |
| College Transition Coodinator | 1 | 43,000 | 43,000 | 13,760 | 56,760 |
| Career Pathways Specialist | 1 | 43,000 | 43,000 | 13,760 | 56,760 |
| Receptionist | 1 | 25,000 | 25,000 | 8,000 | 33,000 |
| Childcare Director | 1 | 30,100 | 30,100 | 9,632 | 39,732 |
| Childcare Attendant | 1.5 | 20,800 | 31,200 | 2,496 | 33,696 |
| Chief Academic Officer | 0.1 | 110,000 | 11,000 | 3,520 | 14,520 |
| Special Education Director | 0.1 | 80,000 | 8,000 | 2,560 | 10,560 |
| Controller | 0.1 | 87,000 | 8,700 | 2,784 | 11,484 |
| Registrar | 0.1 | 40,000 | 4,000 | 1,280 | 5,280 |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
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|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
| TOTAL |  |  | 984,000 | 307,392 | 1,291,392 |


| Expected New School Annual Operating Budget -- YEAR 2 -- Fiscal Year July 1-June 30 |  |  |  |
| :---: | :---: | :---: | :---: |
| REVENUE |  | ount | Notes |
| State Revenue |  |  |  |
| Basic Grant | \$ | 1,890,018 | ADM estimate held to Year 1 levels; school enrollment stays level |
| Common School Loan |  |  |  |
| State Matching Funds for School Lunch Program |  |  |  |
| Professional Development |  |  |  |
| Remediation Program |  |  |  |
| Full-Day Kindergarten |  |  | Each full-day Kindergarten student counts as one-half of a student (0.5) for purposes of ADM funding. In addition, schools are eligible for an annual grant of \$2,400 per full-day Kindergarten student. |
| Gifted and Talented Program |  |  |  |
| Textbook Reimbursement | \$ | 20,000 |  |
| Summer School |  |  |  |
| Other State Revenue (please describe) | \$ | 50,000 | Special Education |
| Other State Revenue (please describe) | \$ | 40,000 | Incrase in Year 2 reflection of increased postsecondary enrollment as students progress |
| Federal Revenue |  |  |  |
| Public Charter School Program (PCSP) Grant | \$ | 200,000 | NOTE: This is a competitive grant for planning \& implementation. Funding is not guaranteed. |
| Charter School Facilities Assistance Program Grant | \$ | - |  |
| Title I |  |  |  |
| Title II | \$ | 20,000 | Used for staff professional development |
| Federal Lunch Program |  |  |  |
| Federal Breakfast Reimbursement |  |  |  |
| Other Revenue Federal sources (please describe) |  |  |  |
| Other Revenue Federal sources (please describe) |  |  |  |
| Other Revenue Federal sources (please describe) |  |  |  |
| Other Revenues |  |  |  |
| Committed Philanthropic Donations |  |  |  |
| Before and After Care Fees |  |  |  |
| Interest Income |  |  |  |
| Other (Goodwill) | \$ | 75,000 | Operational subsidy and in-kind services from Goodwill |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Revenue | \$ | 2,295,018 |  |
|  |  |  |  |
| EXPENDITURES |  |  |  |
| Personnel Expenses |  |  |  |
| Wages, Benefits and Payroll Taxes | \$ | 1,328,878 | Use staffing workbook |
| Substitutes |  |  |  |
| Professional Development | \$ | 15,000 |  |
| Bonuses |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Personnel Expenses | \$ | 1,343,878 |  |
|  |  |  |  |
| Instructional Supplies and Resources |  |  |  |
| Textbooks | \$ | 15,000 | Expenses for textbooks halved from Year 1 |


| Library, periodicals, etc | \$ | - |  |
| :---: | :---: | :---: | :---: |
| Technology | \$ | 15,000 | Technology expenses reduced to cover maintenance |
| Assessment materials | \$ | 20,000 | TABE and COMPASS exams (increased over Year 1 for increased COMPASS fees) |
| Computers | \$ | 10,000 | Comptuer maintenance |
| Software | \$ | 10,000 | Software maintenance and ongoing licenses |
| Other classroom supplies | \$ | 15,300 |  |
| Field trips, other unclassified items | \$ | - |  |
| Co-curricular \& Athletics | \$ | - |  |
| Other - postsecondary education for college | \$ | 40,000 | Increase in year 2 |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Instructional Supplies and Resources | \$ | 125,300 |  |
|  |  |  |  |
| Support Supplies and Resources |  |  |  |
| Administrative Computers | \$ | 5,400 | Maintenance for computers |
| Administrative Software | \$ | 10,000 | Software licenses for admin functions |
| Administration Dues, fees, misc expenses | \$ | - |  |
| Office supplies | \$ | 12,240 |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Support Supplies and Resources | \$ | 27,640 |  |
|  |  |  |  |
| Board Expenses |  |  |  |
| Charter Board Services, including Board Training, retreats |  |  |  |
| Charter Board Supplies \& Equipment |  |  |  |
| Charter Board Dues, fees, etc |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Board Expenses | \$ | - |  |
|  |  |  |  |
| Professional Purchased or Contracted Services |  |  |  |
| Legal Services | \$ | 2,500 |  |
| Audit Services | \$ | 7,500 |  |
| Payroll Services | \$ | 5,000 |  |
| Accounting Services | \$ | 12,000 | Bookkeeping Plus |
| Printing/Newsletter/Annual Report Services | \$ | 5,125 |  |
| Consultants |  |  | None |
| Internet Services | \$ | 12,240 |  |
| Telephone/Telecommunication Services | \$ | 5,916 |  |
| Total Insurance Costs (per ICSB requirements detailed in charter school application) | \$ | 20,350 |  |
| Travel | \$ | 18,360 | In-town visits and traveling to Indianapolis, Conferences for travel |
| Postage | \$ | 2,472 |  |
| Special Education Services | \$ | 20,500 | Special Education Testing (will not include SPED staff). Psychologist, specialist visits |
| Student Information Services | \$ | 20,500 | Data System |
| Food service | \$ | - |  |
| Transportation | \$ | 39,140 | Bus pass for students that need it |
| Other - Goodwill Support (HR, IT, Marketing, Facilities) | \$ | 60,000 |  |


| Other (please describe) |  |  |  |
| :---: | :---: | :---: | :---: |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Professional Purchased or Contracted Services | \$ | 231,603 |  |
|  |  |  |  |
| Facilities |  |  |  |
| Rent, mortgage, or other facility cost | \$ | 151,500 | \$10 per square foot for 15,000K sq ft |
| Furniture | \$ | 20,000 |  |
| Gas/electric | \$ | 14,149 | 80\% of utility costs from Mayor budget |
| Water/ Sewer | \$ | 3,537 | 20\% of utility costs from Mayor budget |
| Grounds Keeping |  |  | Cost in lease |
| Maintenance Services |  |  | Cost in lease |
| Custodial |  |  | Cost in lease |
| Waste disposal |  |  | Cost in lease |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Facilities | \$ | 189,186 |  |
|  |  |  |  |
| Other |  |  |  |
| Contingency |  |  |  |
| Indiana Charter School Board Administrative Fee | \$ | 37,800 | Assume 2\% of Basic Grant (Row 6) |
| CMO/EMO Fee |  |  | Be certain to reflect the full amount of any fee, including the management fee and any passthrough fees. If pass-through fees are reflected elsewhere in the budget, please clearly indicate this in the Budget Narrative. |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Other | \$ | 37,800 |  |
|  |  |  |  |
| Total Expenditures | \$ | 1,955,408 |  |
| Carryover/Deficit | \$ | 339,610 |  |

Cumulative Carryover/(Deficit)

Expected Charter School Staffing Needs -- Year 2
Please fill in the expected positions along with salary and benefit estimates. Insert rows as needed.

| Benefits Assumptions - Please describe how you calculated your benefits and what is included below |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Position Description | Number of Staff Per Position | Average Salary for the Position | Total Salary | Benefits and Payroll Taxes | TOTAL Salary and Benefits |
| Managing Director, Excel Centers | 0.1 | 113,300 | 11,330 | 3,626 | 14,956 |
| Site Director | 1 | 101,970 | 101,970 | 32,630 | 134,600 |
| Lead Teacher | 2 | 66,950 | 133,900 | 42,848 | 176,748 |
| Instructor | 6 | 43,260 | 259,560 | 83,059 | 342,619 |
| Resource Specialist | 3 | 36,050 | 108,150 | 34,608 | 142,758 |
| Special Education | 1 | 44,290 | 44,290 | 14,173 | 58,463 |
| Coaches | 4 | 36,050 | 144,200 | 46,144 | 190,344 |
| College Transition Coodinator | 1 | 44,290 | 44,290 | 14,173 | 58,463 |
| Career Pathways Specialist | 1 | 44,290 | 44,290 | 14,173 | 58,463 |
| Receptionist | 1 | 25,750 | 25,750 | 8,240 | 33,990 |
| Childcare Director | 1 | 31,003 | 31,003 | 9,921 | 40,924 |
| Childcare Attendant | 1.5 | 21,424 | 32,136 | 2,571 | 34,707 |
| Chief Academic Officer | 0.1 | 110,000 | 11,000 | 3,520 | 14,520 |
| Special Education Director | 0.1 | 80,000 | 8,000 | 2,560 | 10,560 |
| Controller | 0.1 | 87,000 | 8,700 | 2,784 | 11,484 |
| Registrar | 0.1 | 40,000 | 4,000 | 1,280 | 5,280 |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
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|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
| TOTAL |  |  | 1,012,569 | 316,309 | 1,328,878 |


| Expected New School Annual Operating Budget -- YEAR 3 -- Fiscal Year July 1-June 30 |  |  |  |
| :---: | :---: | :---: | :---: |
| REVENUE |  | ount | Notes |
| State Revenue |  |  |  |
| Basic Grant | \$ | 1,890,018 | ADM estimate held to Year 1 levels |
| Common School Loan |  |  |  |
| State Matching Funds for School Lunch Program |  |  |  |
| Professional Development |  |  |  |
| Remediation Program |  |  |  |
| Full-Day Kindergarten |  |  | Each full-day Kindergarten student counts as one-half of a student (0.5) for purposes of ADM funding. In addition, schools are eligible for an annual grant of \$2,400 per full-day Kindergarten student. |
| Gifted and Talented Program |  |  |  |
| Textbook Reimbursement | \$ | 20,000 |  |
| Summer School |  |  |  |
| Other State Revenue (please describe) | \$ | 50,000 |  |
| Other State Revenue (please describe) | \$ | 40,000 |  |
| Federal Revenue |  |  |  |
| Title I |  |  |  |
| Title II | \$ | 20,000 | Revenues used for professional development |
| Federal Lunch Program |  |  |  |
| Federal Breakfast Reimbursement |  |  |  |
| Other Revenue Federal sources (please describe) |  |  |  |
| Other Revenue Federal sources (please describe) |  |  |  |
| Other Revenue Federal sources (please describe) |  |  |  |
| Other Revenues |  |  |  |
| Committed Philanthropic Donations |  |  |  |
| Before and After Care Fees |  |  |  |
| Interest Income |  |  |  |
| Goodwill | \$ | 75,000 |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Revenue | \$ | 2,095,018 |  |
|  |  |  |  |
| EXPENDITURES |  |  |  |
| Personnel Expenses |  |  |  |
| Wages, Benefits and Payroll Taxes | \$ | 1,366,448 | Use staffing workbook |
| Substitutes |  |  |  |
| Professional Development | \$ | 12,000 |  |
| Bonuses |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Personnel Expenses | \$ | 1,378,448 |  |
|  |  |  |  |
| Instructional Supplies and Resources |  |  |  |
| Textbooks | \$ | 15,000 |  |
| Library, periodicals, etc | \$ | - |  |
| Technology | \$ | 5,000 |  |
| Assessment materials | \$ | 20,000 | TABE Compass Exams |
| Computers | \$ | 10,000 |  |
| Software | \$ | 5,000 |  |
| Other classroom supplies | \$ | 15,606 |  |
| Field trips, other unclassified items | \$ | - |  |
| Co-curricular \& Athletics | \$ | - |  |


| Other - postsecondary education for college | \$ | 40,000 |  |
| :---: | :---: | :---: | :---: |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Instructional Supplies and Resources | \$ | 110,606 |  |
|  |  |  |  |
| Support Supplies and Resources |  |  |  |
| Administrative Computers | \$ | 5,400 |  |
| Administrative Software | \$ | 4,000 |  |
| Administration Dues, fees, misc expenses |  |  |  |
| Office supplies | \$ | 12,485 |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Support Supplies and Resources | \$ | 21,885 |  |
|  |  |  |  |
| Board Expenses |  |  |  |
| Charter Board Services, including Board Training, retreats |  |  |  |
| Charter Board Supplies \& Equipment |  |  |  |
| Charter Board Dues, fees, etc |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Board Expenses | \$ | - |  |
|  |  |  |  |
| Professional Purchased or Contracted Services |  |  |  |
| Legal Services | \$ | 2,500 |  |
| Audit Services | \$ | 7,500 |  |
| Payroll Services | \$ | 5,000 |  |
| Accounting Services | \$ | 12,000 | Bookkeeping Plus |
| Printing/Newsletter/Annual Report Services | \$ | 5,253 |  |
| Consultants |  |  | None |
| Internet Services | \$ | 12,485 |  |
| Telephone/Telecommunication Services | \$ | 6,034 |  |
| Total Insurance Costs (per ICSB requirements detailed in charter school application) | \$ | 20,707 |  |
| Travel | \$ | 18,727 | In-town visits and traveling to Indianapolis, Conferences for travel |
| Postage | \$ | 2,546 |  |
| Special Education Services | \$ | 21,013 | Special Education Testing (will not include SPED staff). Psychologist, specialist visits |
| Student Information Services | \$ | 21,013 | Data System |
| Food service | \$ | - |  |
| Transportation | \$ | 40,314 | Bus pass for students that need it |
| Other - Goodwill Support (HR, IT, Marketing, Facilities) | \$ | 60,000 |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Professional Purchased or Contracted Services | \$ | 235,092 |  |
|  |  |  |  |
| Facilities |  |  |  |
| Rent, mortgage, or other facility cost | \$ | 153,015 | \$10 per square foot for 15,000K sq ft |
| Furniture | \$ | 20,000 |  |
| Gas/electric | \$ | 14,573 | 80\% of utility costs from Mayor budget |


| Water/ Sewer | \$ | 3,643 | 20\% of utility costs from Mayor budget |
| :---: | :---: | :---: | :---: |
| Grounds Keeping |  |  | Cost in lease |
| Maintenance Services |  |  | Cost in lease |
| Custodial |  |  | Cost in lease |
| Waste disposal |  |  | Cost in lease |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Facilities | \$ | 191,232 |  |
|  |  |  |  |
| Other |  |  |  |
| Contingency |  |  |  |
| Indiana Charter School Board Administrative Fee | \$ | 37,800 | Assume 2\% of Basic Grant (Row 6) |
| CMO/EMO Fee |  |  | Be certain to reflect the full amount of any fee, including the management fee and any passthrough fees. If pass-through fees are reflected elsewhere in the budget, please clearly indicate this in the Budget Narrative. |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Other | \$ | 37,800 |  |
|  |  |  |  |
| Total Expenditures | \$ | 1,975,063 |  |
| Carryover/Deficit | \$ | 119,955 |  |

Cumulative Carryover/(Deficit)

Expected Charter School Staffing Needs -- Year 3
Please fill in the expected positions along with salary and benefit estimates. Insert rows as needed.

| Benefits Assumptions - Please describe how you calculated your benefits and what is included below |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Position Description | Number of Staff Per Position | $\begin{array}{\|c\|} \hline \text { Average Salary for } \\ \text { the Position } \\ \hline \end{array}$ | Total Salary | $\begin{gathered} \hline \text { Benefits and } \\ \text { Payroll Taxes } \end{gathered}$ | TOTAL Salary and Benefits |
| Managing Director, Excel Centers | 0.1 | 116,699 | 11,670 | 3,734 | 15,404 |
| Site Director | 1 | 105,029 | 105,029 | 33,609 | 138,638 |
| Lead Teacher | 2 | 68,959 | 137,917 | 44,133 | 182,050 |
| Instructor | 6 | 44,558 | 267,347 | 85,551 | 352,898 |
| Resource Specialist | 3 | 37,132 | 111,395 | 35,646 | 147,041 |
| Special Education | 1 | 45,619 | 45,619 | 14,598 | 60,217 |
| Coaches | 4 | 37,132 | 148,526 | 47,528 | 196,054 |
| College Transition Coodinator | 1 | 45,619 | 45,619 | 14,598 | 60,217 |
| Career Pathways Specialist | 1 | 45,619 | 45,619 | 14,598 | 60,217 |
| Receptionist | 1 | 26,523 | 26,523 | 8,487 | 35,010 |
| Childcare Director | 1 | 31,933 | 31,933 | 10,219 | 42,152 |
| Childcare Attendant | 1.5 | 21,424 | 32,136 | 2,571 | 34,707 |
| Chief Academic Officer | 0.1 | 110,000 | 11,000 | 3,520 | 14,520 |
| Special Education Director | 0.1 | 80,000 | 8,000 | 2,560 | 10,560 |
| Controller | 0.1 | 87,000 | 8,700 | 2,784 | 11,484 |
| Registrar | 0.1 | 40,000 | 4,000 | 1,280 | 5,280 |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  |  |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
| TOTAL |  |  | 1,041,031 | 325,417 | 1,366,448 |


| Expected New School Annual Operating Budget -- YEAR 4 -- Fiscal Year July 1-June 30 |  |  |  |
| :---: | :---: | :---: | :---: |
| REVENUE |  | ount | Notes |
| State Revenue |  |  |  |
| Basic Grant | \$ | 1,890,018 | ADM amounts build off of RCS' 2012 ADM support of $\$ 6300.06$ |
| Common School Loan |  |  |  |
| State Matching Funds for School Lunch Program |  |  |  |
| Professional Development |  |  |  |
| Remediation Program |  |  |  |
| Full-Day Kindergarten |  |  | Each full-day Kindergarten student counts as one-half of a student (0.5) for purposes of ADM funding. In addition, schools are eligible for an annual grant of \$2,400 per full-day Kindergarten student. |
| Gifted and Talented Program |  |  |  |
| Textbook Reimbursement | \$ | 20,000 |  |
| Summer School |  |  |  |
| Other State Revenue (please describe) | \$ | 50,000 |  |
| Other State Revenue (please describe) | \$ | 40,000 |  |
| Federal Revenue |  |  |  |
| Title I |  |  |  |
| Title II | \$ | 20,000 |  |
| Federal Lunch Program |  |  |  |
| Federal Breakfast Reimbursement |  |  |  |
| Other Revenue Federal sources (please describe) |  |  |  |
| Other Revenue Federal sources (please describe) |  |  |  |
| Other Revenue Federal sources (please describe) |  |  |  |
| Other Revenues |  |  |  |
| Committed Philanthropic Donations |  |  |  |
| Before and After Care Fees |  |  |  |
| Interest Income |  |  |  |
| Other (please describe) | \$ | 75,000 |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Revenue | \$ | 2,095,018 |  |
|  |  |  |  |
| EXPENDITURES |  |  |  |
| Personnel Expenses |  |  |  |
| Wages, Benefits and Payroll Taxes | \$ | 1,406,160 | Use staffing workbook |
| Substitutes |  |  |  |
| Professional Development | \$ | 12,000 |  |
| Bonuses |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Personnel Expenses | \$ | 1,418,160 |  |
|  |  |  |  |
| Instructional Supplies and Resources |  |  |  |
| Textbooks | \$ | 15,000 |  |
| Library, periodicals, etc | \$ | - |  |
| Technology | \$ | 5,000 |  |
| Assessment materials | \$ | 20,000 |  |
| Computers | \$ | 10,000 |  |
| Software | \$ | 5,000 |  |
| Other classroom supplies | \$ | 15,918 |  |
| Field trips, other unclassified items | \$ | - |  |


| Co-curricular \& Athletics | \$ | - |  |
| :---: | :---: | :---: | :---: |
| Other - postsecondary education for college | \$ | 40,000 |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Instructional Supplies and Resources | \$ | 110,918 |  |
|  |  |  |  |
| Support Supplies and Resources |  |  |  |
| Administrative Computers | \$ | 5,400 |  |
| Administrative Software | \$ | 4,000 |  |
| Administration Dues, fees, misc expenses |  |  |  |
| Office supplies | \$ | 12,735 |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Support Supplies and Resources | \$ | 22,135 |  |
|  |  |  |  |
| Board Expenses |  |  |  |
| Charter Board Services, including Board Training, retreats |  |  |  |
| Charter Board Supplies \& Equipment |  |  |  |
| Charter Board Dues, fees, etc |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Board Expenses | \$ | - |  |
|  |  |  |  |
| Professional Purchased or Contracted Services |  |  |  |
| Legal Services | \$ | 2,500 |  |
| Audit Services | \$ | 7,500 |  |
| Payroll Services | \$ | 5,000 |  |
| Accounting Services | \$ | 12,000 |  |
| Printing/Newsletter/Annual Report Services | \$ | 5,384 |  |
| Consultants |  |  |  |
| Internet Services | \$ | 12,735 |  |
| Telephone/Telecommunication Services | \$ | 6,155 |  |
| Total Insurance Costs (per ICSB requirements detailed in charter school application) | \$ | 21,072 |  |
| Travel | \$ | 19,102 | In-town visits and traveling to Indianapolis, Conferences for travel |
| Postage | \$ | 2,622 |  |
| Special Education Services | \$ | 21,538 | Special Education Testing (will not include SPED staff). Psychologist, specialist visits |
| Student Information Services | \$ | 21,538 | Data System |
| Food service | \$ | - |  |
| Transportation | \$ | 41,523 | Bus pass for students that need it |
| Other (please describe) | \$ | 60,000 |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Professional Purchased or Contracted Services | \$ | 238,669 |  |
|  |  |  |  |
| Facilities |  |  |  |
| Rent, mortgage, or other facility cost | \$ | 154,545 | \$10 per square foot for $15,000 \mathrm{~K} \mathrm{sq} \mathrm{ft}$ |
| Furniture | \$ | 20,000 |  |


| Gas/electric | \$ | 15,011 | 80\% of utility costs from Mayor budget |
| :---: | :---: | :---: | :---: |
| Water/ Sewer | \$ | 3,753 | 20\% of utility costs from Mayor budget |
| Grounds Keeping |  |  | Cost in lease |
| Maintenance Services |  |  | Cost in lease |
| Custodial |  |  | Cost in lease |
| Waste disposal |  |  | Cost in lease |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Facilities | \$ | 193,309 |  |
|  |  |  |  |
| Other |  |  |  |
| Contingency |  |  |  |
| Indiana Charter School Board Administrative Fee | \$ | 37,800 | Assume 2\% of Basic Grant (Row 6) |
| CMO/EMO Fee |  |  | Be certain to reflect the full amount of any fee, including the management fee and any passthrough fees. If pass-through fees are reflected elsewhere in the budget, please clearly indicate this in the Budget Narrative. |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Other | \$ | 37,800 |  |
|  |  |  |  |
| Total Expenditures | \$ | 2,020,990 |  |
| Carryover/Deficit | \$ | 74,028 |  |

Cumulative Carryover/(Deficit)

Expected Charter School Staffing Needs -- Year 4
Please fill in the expected positions along with salary and benefit estimates. Insert rows as needed.

| Benefits Assumptions - Please describe how you calculated your benefits and what is included below |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Position Description | Number of Staff Per Position | Average Salary for the Position | Total Salary | Benefits and Payroll Taxes | TOTAL Salary and Benefits |
| Managing Director, Excel Centers | 0.1 | 120,000 | 12,000 | 3,840 | 15,840 |
| Site Director | 1 | 108,180 | 108,180 | 34,618 | 142,798 |
| Lead Teacher | 2 | 71,027 | 142,055 | 45,457 | 187,512 |
| Instructor | 6 | 45,895 | 275,367 | 88,118 | 363,485 |
| Resource Specialist | 3 | 38,245 | 114,736 | 36,716 | 151,452 |
| Special Education | 1 | 46,987 | 46,987 | 15,036 | 62,023 |
| Coaches | 4 | 38,245 | 152,982 | 48,954 | 201,936 |
| College Transition Coodinator | 1 | 46,987 | 46,987 | 15,036 | 62,023 |
| Career Pathways Specialist | 1 | 46,987 | 46,987 | 15,036 | 62,023 |
| Receptionist | 1 | 27,318 | 27,318 | 8,742 | 36,060 |
| Childcare Director | 1 | 32,891 | 32,891 | 10,525 | 43,416 |
| Childcare Attendant | 1.5 | 22,067 | 33,100 | 2,648 | 35,748 |
| Chief Academic Officer | 0.1 | 110,000 | 11,000 | 3,520 | 14,520 |
| Special Education Director | 0.1 | 80,000 | 8,000 | 2,560 | 10,560 |
| Controller | 0.1 | 87,000 | 8,700 | 2,784 | 11,484 |
| Registrar | 0.1 | 40,000 | 4,000 | 1,280 | 5,280 |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
| TOTAL |  |  | 1,071,291 | 334,869 | 1,406,160 |


| Expected New School Annual Operating Budget -- YEAR 5 -- Fiscal Year July 1-June 30 |  |  |  |
| :---: | :---: | :---: | :---: |
| REVENUE |  | ount | Notes |
| State Revenue |  |  |  |
| Basic Grant | \$ | 1,890,018 | Be certain to reflect Indiana's ONGOING school funding formula payment lag |
| Common School Loan |  |  |  |
| State Matching Funds for School Lunch Program |  |  |  |
| Professional Development |  |  |  |
| Remediation Program |  |  |  |
| Full-Day Kindergarten |  |  | Each full-day Kindergarten student counts as one-half of a student (0.5) for purposes of ADM funding. In addition, schools are eligible for an annual grant of \$2,400 per full-day Kindergarten student. |
| Gifted and Talented Program |  |  |  |
| Textbook Reimbursement | \$ | 20,000 |  |
| Summer School |  |  |  |
| Other State Revenue (please describe) | \$ | 50,000 |  |
| Other State Revenue (please describe) | \$ | 40,000 |  |
| Federal Revenue |  |  |  |
| Title I |  |  |  |
| Title II | \$ | 20,000 |  |
| Federal Lunch Program |  |  |  |
| Federal Breakfast Reimbursement |  |  |  |
| Other Revenue Federal sources (please describe) |  |  |  |
| Other Revenue Federal sources (please describe) |  |  |  |
| Other Revenue Federal sources (please describe) |  |  |  |
| Other Revenues |  |  |  |
| Committed Philanthropic Donations |  |  |  |
| Before and After Care Fees |  |  |  |
| Interest Income |  |  |  |
| Other (please describe) | \$ | 75,000 |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Revenue | \$ | 2,095,018 |  |
|  |  |  |  |
| EXPENDITURES |  |  |  |
| Personnel Expenses |  |  |  |
| Wages, Benefits and Payroll Taxes | \$ | 1,444,733 | Use staffing workbook |
| Substitutes |  |  |  |
| Professional Development | \$ | 10,000 |  |
| Bonuses |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Personnel Expenses | \$ | 1,454,733 |  |
|  |  |  |  |
| Instructional Supplies and Resources |  |  |  |
| Textbooks | \$ | 15,000 |  |
| Library, periodicals, etc | \$ | - |  |
| Technology | \$ | 5,000 |  |
| Assessment materials | \$ | 20,000 |  |
| Computers | \$ | 10,000 |  |
| Software | \$ | 5,000 |  |
| Other classroom supplies | \$ | 16,236 |  |
| Field trips, other unclassified items | \$ | - |  |


| Co-curricular \& Athletics | \$ | - |  |
| :---: | :---: | :---: | :---: |
| Other - postsecondary education for college | \$ | 40,000 |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Instructional Supplies and Resources | \$ | 111,236 |  |
|  |  |  |  |
| Support Supplies and Resources |  |  |  |
| Administrative Computers | \$ | 5,400 |  |
| Administrative Software | \$ | 4,000 |  |
| Administration Dues, fees, misc expenses |  |  |  |
| Office supplies | \$ | 12,990 |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Support Supplies and Resources | \$ | 22,390 |  |
|  |  |  |  |
| Board Expenses |  |  |  |
| Charter Board Services, including Board Training, retreats |  |  |  |
| Charter Board Supplies \& Equipment |  |  |  |
| Charter Board Dues, fees, etc |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Board Expenses | \$ | - |  |
|  |  |  |  |
| Professional Purchased or Contracted Services |  |  |  |
| Legal Services | \$ | 2,500 |  |
| Audit Services | \$ | 7,500 |  |
| Payroll Services | \$ | 5,000 |  |
| Accounting Services | \$ | 12,000 |  |
| Printing/Newsletter/Annual Report Services | \$ | 5,519 |  |
| Consultants |  |  |  |
| Internet Services | \$ | 12,623 |  |
| Telephone/Telecommunication Services | \$ | 6,278 |  |
| Total Insurance Costs (per ICSB requirements detailed in charter school application) | \$ | 21,444 |  |
| Travel | \$ | 19,484 | In-town visits and traveling to Indianapolis, Conferences for travel |
| Postage | \$ | 2,701 |  |
| Special Education Services | \$ | 22,076 | Special Education Testing (will not include SPED staff). Psychologist, specialist visits |
| Student Information Services | \$ | 22,076 | Data System |
| Food service | \$ | - |  |
| Transportation | \$ | 42,769 | Bus pass for students that need it |
| Other - Goodwill Support (HR, IT, Marketing, Facilities) | \$ | 60,000 |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Professional Purchased or Contracted Services | \$ | 241,970 |  |
|  |  |  |  |
| Facilities |  |  |  |
| Rent, mortgage, or other facility cost | \$ | 156,091 | \$10 per square foot for $15,000 \mathrm{~K} \mathrm{sq} \mathrm{ft}$ |
| Furniture | \$ | 20,000 |  |


| Gas/electric | \$ | 15,461 | 80\% of utility costs from Mayor budget |
| :---: | :---: | :---: | :---: |
| Water/ Sewer | \$ | 3,865 | 20\% of utility costs from Mayor budget |
| Grounds Keeping |  |  | Cost in lease |
| Maintenance Services |  |  | Cost in lease |
| Custodial |  |  | Cost in lease |
| Waste disposal |  |  | Cost in lease |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Facilities | \$ | 195,417 |  |
|  |  |  |  |
| Other |  |  |  |
| Contingency |  |  |  |
| Indiana Charter School Board Administrative Fee | \$ | 37,800 | Assume 2\% of Basic Grant (Row 6) |
| CMO/EMO Fee |  |  | Be certain to reflect the full amount of any fee, including the management fee and any passthrough fees. If pass-through fees are reflected elsewhere in the budget, please clearly indicate this in the Budget Narrative. |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Other (please describe) |  |  |  |
| Total Other | \$ | 37,800 |  |
|  |  |  |  |
| Total Expenditures | \$ | 2,063,546 |  |
| Carryover/Deficit | \$ | 31,472 |  |

Cumulative Carryover/(Deficit)

Expected Charter School Staffing Needs -- Year 5
Please fill in the expected positions along with salary and benefit estimates. Insert rows as needed.

| Benefits Assumptions - Please describe how you calculated your benefits and what is included below |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Position Description | Number of Staff <br> Per Position | $\begin{gathered} \hline \text { Average Salary for } \\ \text { the Position } \end{gathered}$ | Total Salary | Benefits and Payroll Taxes | TOTAL Salary and Benefits |
| Managing Director, Excel Centers | 0.1 | 120,000 | 12,000 | 3,840 | 15,840 |
| Site Director | 1 | 110,000 | 110,000 | 35,200 | 145,200 |
| Lead Teacher | 2 | 73,158 | 146,316 | 46,821 | 193,137 |
| Instructor | 6 | 47,271 | 283,628 | 90,761 | 374,389 |
| Resource Specialist | 3 | 39,393 | 118,178 | 37,817 | 155,996 |
| Special Education | 1 | 48,397 | 48,397 | 15,487 | 63,884 |
| Coaches | 4 | 39,393 | 157,571 | 50,423 | 207,994 |
| College Transition Coodinator | 1 | 48,397 | 48,397 | 15,487 | 63,884 |
| Career Pathways Specialist | 1 | 48,397 | 48,397 | 15,487 | 63,884 |
| Receptionist | 1 | 28,138 | 28,138 | 9,004 | 37,142 |
| Childcare Director | 1 | 33,878 | 33,878 | 10,841 | 44,719 |
| Childcare Attendant | 1.5 | 22,729 | 34,093 | 2,727 | 36,821 |
| Chief Academic Officer | 0.1 | 110,000 | 11,000 | 3,520 | 14,520 |
| Special Education Director | 0.1 | 80,000 | 8,000 | 2,560 | 10,560 |
| Controller | 0.1 | 87,000 | 8,700 | 2,784 | 11,484 |
| Registrar | 0.1 | 40,000 | 4,000 | 1,280 | 5,280 |
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|  |  |  | - |  | - |
|  |  |  | - |  | - |
|  |  |  | - |  | - |
| TOTAL |  |  | 1,100,693 | 344,040 | 1,444,733 |

