### INDIANA BOARD OF TAX REVIEW

# Small Claims Final Determination Findings and Conclusions

Petition: 53-009-06-1-4-000185
Petitioner: Kooshtard Properties LLC
Respondent: Monroe County Assessor

Parcel: 015-52350-00

Assessment Year: 2006

The Indiana Board of Tax Review (Board) issues its determination in the above matter. The Board finds and concludes as follows:

### **Procedural History**

- 1. The Petitioner initiated an assessment appeal with the Monroe County Property Tax Assessment Board of Appeals (PTABOA) by written document dated December 15, 2006.
- 2. The PTABOA mailed its decision on May 29, 2007.
- 3. The Petitioner appealed to the Board by filing a Form 131 on June 27, 2007, and elected to have this case heard according to small claims procedures.
- 4. The Board issued a notice of hearing to the parties dated June 3, 2009.
- 5. Administrative Law Judge Kay Schwade held the Board's administrative hearing on September 9, 2009. She did not conduct an inspection of the property.
- 6. Milo Smith represented the Petitioner. Marilyn Meighen represented the Respondent. The following persons were sworn as witnesses at the hearing:

For the Petitioner — Milo Smith,
For the Respondent — County Assessor Judy Sharp,
Ken Surface, Nexus Group.

#### **Facts**

- 7. This is a case about a commercial property at 2700 East 3<sup>rd</sup> Street in Bloomington.
- 8. The PTABOA determined the assessed value is \$650,700 for land and \$121,000 for improvements (total \$771,700).
- 9. The Petitioner requested an assessed value of \$197,600 for land and \$121,000 for improvements (total \$318,600).

#### Record

- 10. The official record for this matter is made up of the following:
  - a) Petition for Review of Assessment (Form 131) with attachments,
  - b) Notice of Hearing,
  - c) Hearing Sign-In Sheet,
  - d) Digital recording of the hearing,
  - e) Petitioner Exhibit A Summary of Contentions,
    - Petitioner Exhibit A-1 A list of Monroe County commercial and industrial sales,
    - Petitioner Exhibit A-2 Annual Adjustment of Assessed Values Fact Sheet from the Dep't of Local Gov't Finance, page 1,
    - Petitioner Exhibit A-"C-H" Copies of Respondent's Exhibits C-H,
    - Petitioner Exhibit A-3 A copy of Ind. Code § 6-1.1-4-4.5,
    - Petitioner Exhibit A-4 Pages 1 and 2 of 4 from a February 2009 DLGF memo, "Annual Adjustment Guidance",
    - Petitioner Exhibit A-5 Subject property record card, page 1,
    - Petitioner Exhibit A-6 Subject property record card, page 1,
    - Respondent Exhibit 1-A Photograph of the subject property,
    - Respondent Exhibit 1-B Subject property record card,
    - Respondent Exhibit 1-C Sales disclosure form for the subject property,
    - Respondent Exhibit 1-D Map,
    - Respondent Exhibit 1-E Property record card and sales disclosure form for Parcel 53-05-34-400-010.000-005,
    - Respondent Exhibit 1-F Property record card for Parcel 53-05-35-300-051.000-005,
    - Respondent Exhibit 1-G Property record card and sales disclosure form for Parcel 53-05-35-300-020.000-005.
    - Respondent Exhibit 1-H Statement regarding statutory amendments,
  - f) These Findings and Conclusions.

#### **Contentions**

### 11. Summary of the Petitioner's case:

- a) According to the Annual Adjustment of Assessed Values Fact Sheet published by the Department of Local Government Finance, "Trending requires the assessors to research sales of properties in a particular area over the previous two (2) years. Using that information, assessors then estimate the values of other properties in the same area to determine an assessed value." *Smith testimony; Pet'r Ex. A-2*.
- b) The list of commercial and industrial sales for Monroe County includes only one of the sales included in the Respondent's evidence. Of the six sales offered by the Respondent, two have no sales information listed, one is a very large parcel (over 5 acres) with almost \$4 million of improvements, one sold in 2000, one sold in 2007, and only the Village Pantry sale was included in the Monroe County's 2006 ratio study. *Smith testimony; Pet'r Ex. A-1*.
- c) According to the Department of Local Government Finance, a "ratio study sample with fewer than five (5) sales must not be used due its exceptionally poor reliability." Because only one of the six sales presented by the Respondent is found in the 2006 ratio study, the 2002 land base rate of \$205,000 should not have been increased to \$675,000 for 2006 based on one comparable sale in the area. *Smith testimony; Pet'r Ex. A-4*.
- d) Any statement of the subject property's "bottom line value" would be a guess because an appraisal of the subject property was not performed. *Smith testimony*.
- e) Under a statutory amendment, Ind. Code § 6-1.1-15-1(p), the assessor has the burden to prove the assessment is correct when the assessed value increased more than 5%. *Smith testimony*.

### 12. Summary of the Respondent's case:

- a) Nexus Group is the company hired by Monroe County to perform various assessing functions such as compiling new construction data, completing sales ratio studies, and trending. The Department of Local Government Finance approved Monroe County's 2006 sales ratio study. *Surface testimony*.
- b) For the 2006 and 2007 commercial and industrial valuation, Monroe County did not rely solely on sales data. Because commercial and industrial sales are very limited, Monroe County also relied on other data such as appraisal information, income information provided through previous appeals, communication with investors, realty listings, etc. Using data other than sales data is not contrary to rules or law governing the assessment process. *Surface testimony*.

- c) The subject property is a convenience mart with gas pumps and a drive through car wash. The subject property sold for approximately \$1.4 million in 2001. The land base rate for the subject property is \$675,000 per acre. *Surface testimony; Resp't Ex. 1-A, 1-B, 1-C.*
- d) The map (Exhibit 1-D) shows the area where the subject property is located. The subject property is the black area on the map. Two parcels to the east of the subject is the location of a vacant land parcel that sold for \$397,033 in June 2003. A property located across the street from the subject property sold for \$1,850,000 in December 2006. *Surface testimony; Resp't Ex. 1-D, 1-E, 1-F.*
- e) A comparison of the subject property assessment of \$15.50 a square foot to the vacant land sale of \$16.11 a square foot indicates that the subject property is valued slightly below market levels. The property that sold in December 2006 was not used in the 2006 sales ratio study, but it has a land value calculated using the same land base rate as that used for the subject property—\$675,000. Another convenience mart and a large supermarket located within one-half mile of the subject property also have a land base rate of \$675,000. This fact demonstrates that land assessments are uniform. Surface testimony; Resp't Ex. 1-E, 1-F, and 1-G.
- f) The statutory amendment placing the burden of proof on the assessor is not to be retrospectively applied to appeals pending. *Meighen argument; Resp't Ex. H.*

### **Analysis**

13. A petitioner who seeks review of a determination of an assessing official has the burden to establish a prima facie case proving that the current assessment is incorrect and specifically what the correct assessment would be. *See Meridian Towers East & West v. Washington Twp. Assessor*, 805 N.E.2d 475, 478 (Ind. Tax Ct. 2003); *see also Clark v. State Bd. of Tax Comm'rs*, 694 N.E.2d 1230 (Ind. Tax Ct. 1998). In making its case, a petitioner must explain how each piece of evidence is relevant to the requested assessment. *See Indianapolis Racquet Club, Inc. v. Washington Twp. Assessor*, 802 N.E.2d 1018, 1022 (Ind. Tax Ct. 2004) ("[I]t is the taxpayer's duty to walk the Indiana Board ... through every element of the analysis"). <sup>1</sup>

<sup>&</sup>lt;sup>1</sup> The Petitioner initiated this assessment appeal with the PTABOA in 2006. Although it is not clear when the PTABOA hearing was held, the notice of the PTABOA's determination was mailed on May 29, 2007. The Petitioner filed the Form 131 Petition on June 27, 2007. Effective July 1, 2009, Ind. Code § 6-1.1-15-1(p) provides that a taxpayer may obtain a review of a county board's or township official's action with respect to the taxpayer's assessment—and if the assessment increased by more than five percent over the assessed value for the immediately preceding assessment, the assessor has the burden of proving that assessment is correct. The Petitioner provided no indication that this new provision applies retroactively and the Board is aware of no authority for doing so. Therefore, that new subsection does not transfer the burden of proof to the Respondent in this case. That responsibility remained with the Petitioner. The Board reserves other questions about the application of Ind. Code § 6-1.1-15-1(p) for another day.

- 14. Real property is assessed on the basis of its "true tax value," which does not mean fair market value. It means "the market value-in-use of a property for its current use, as reflected by the utility received by the owner or a similar user, from the property." Ind. Code § 6-1.1-31-6(c); REAL PROPERTY ASSESSMENT MANUAL at 2 (incorporated by reference at 50 IAC 2.3-1-2). There are three generally accepted techniques to calculate market value-in-use: the cost approach, the sales comparison approach, and the income approach. The primary method for assessing officials to determine market value-in-use is the cost approach. MANUAL at 3. Indiana promulgated a series of guidelines that explain the application of the cost approach. REAL PROPERTY ASSESSMENT GUIDELINES FOR 2002 - VERSION A. The value established by use of the Guidelines, while presumed to be accurate, is merely a starting point. A taxpayer is permitted to offer evidence relevant to market value-in-use to rebut that presumption. Such evidence may include actual construction costs, sales information regarding the subject or comparable properties, appraisals, and any other information compiled in accordance with generally accepted appraisal principles. MANUAL at 5.
- 15. Regardless of the approach used to prove a property's value-in-use, a 2006 assessment must reflect its value as of January 1, 2005. Ind. Code § 6-1.1-4-4.5; 50 IAC 21-3-3. An appraisal or any other evidence of value must have some explanation as to how it demonstrates or is relevant to value as of the required valuation date. *See Long v. Wayne Twp. Assessor*, 821 N.E.2d 466, 471 (Ind. Tax Ct. 2005).
- 16. Each assessment year is separate and distinct. *See Quality Stores, Inc. v. State Bd. of Tax Comm'rs*, 740 N.E.2d 939, 942 (Ind. Tax Ct. 2000); *Barth v. State Bd. of Tax Comm'rs*, 699 N.E.2d 800, 806 (Ind. Tax Ct. 1998) (each tax year stands on its own and where taxpayer challenges an assessment the resolution does not depend on how the property was previously assessed).
- 17. The Petitioner did not present any probative evidence about what a more accurate valuation of the property might really be. Rather, its case focused on why the land base rate was improperly determined and why trending to update value had not been done properly. But Mr. Smith's conclusions that proper procedures were not followed in determining the land base rate or trending are not probative evidence. *See Lacy Diversified Indus. v. Dep't of Local Gov't Fin.*, 799 N.E.2d 1215, 1221 (Ind. Tax Ct. 2003); *Whitley Products v. State Bd. of Tax Comm'rs*, 704 N.E.2d 1113, 1119 (Ind. Tax Ct. 1998) (stating that conclusory statements do not qualify as probative evidence). Furthermore, his conclusions disregard the fact that a 2006 assessment must be based on a different valuation date. Ind. Code § 6-1.1-4-4.5; 50 IAC 21-3-3; *Long*, 821 N.E.2d at 471. The 2002 through 2005 assessments relate back to a value as of January 1, 1999. They do not help to prove what a more accurate assessment for 2006 might be. *Long*, 821 N.E.2d at 471; *Quality Stores*, 740 N.E.2d at 942; *Barth*, 699 N.E.2d at 806.
- 18. More importantly, a taxpayer must show through the use of market-based evidence that the assessed value does not accurately reflect market value-in-use. *Eckerling v. Wayne Twp. Assessor*, 841 N.E.2d 674 (Ind. Tax Ct. 2006). Here, the Petitioner did not do so, and consequently, the Petitioner failed to make a prima facie case. *Id.* at 678, ("In

challenging their assessment, the Eckerlings have offered [no] ... market value-in-use evidence. Rather, they have focused strictly on the Assessor's methodology. The Eckerlings have not shown, however, that the Assessor's methodology resulted in an assessment that failed to accurately reflect their property's market value-in-use. Accordingly, the Court cannot say that the Eckerlings presented a prima facie case that their assessment was in error.")

19. Where the Petitioner fails to provide probative evidence supporting its position that an assessment should be changed, the Respondent's duty to support the assessment with substantial evidence is not triggered. *Lacy Diversified*, 799 N.E.2d at 1221-1222.

#### Conclusion

20. The Board finds in favor of the Respondent.

#### **Final Determination**

In accordance with the above findings and conclu-	sions, the assessment will not be changed.
ISSUED:	
Commissioner, Indiana Board of Tax Review	-
Commissioner, Indiana Board of Tax Review	-
Commissioner Indiana Board of Tay Review	-

## - Appeal Rights -

You may petition for judicial review of this final determination under the provisions of Indiana Code § 6-1.1-15-5, as amended effective July 1, 2007, by P.L. 219-2007, and the Indiana Tax Court's rules. To initiate a proceeding for judicial review you must take the action required within forty-five (45) days of the date of this notice. The Indiana Tax Court Rules are available on the Internet at <a href="http://www.in.gov/judiciary/rules/tax/index.html">http://www.in.gov/judiciary/rules/tax/index.html</a>. The Indiana Code is available on the Internet at <a href="http://www.in.gov/legislative/ic/code">http://www.in.gov/legislative/ic/code</a>. P.L. 219-2007 (SEA 287) is available on the Internet at <a href="http://www.in.gov/legislative/bills/2007/SE/SE0287.1.html">http://www.in.gov/legislative/bills/2007/SE/SE0287.1.html</a>