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August 3, 2018

Board of Trustees  
Witham Health Services  
2605 North Lebanon Street  
Lebanon, IN 46052

We have reviewed the audit report opined on by Blue & Co., LLC, Independent Public Accountants, for the period January 1, 2017 to December 31, 2017. Per the Report of Independent Auditors, the financial statements included in the report present fairly the financial condition of the Witham Health Services as of December 31, 2017, and the results of its operations for the period then ended, on the basis of accounting described in the report.

In our opinion, the audit report was prepared in accordance with the guidelines established by the State Board of Accounts.

The audit report is filed with this letter in our office as a matter of public record.

A handwritten signature in blue ink that reads "Paul D. Joyce".

Paul D. Joyce, CPA  
State Examiner



**Small Hospital. Big Medicine.**

**CONSOLIDATED FINANCIAL STATEMENTS**

**AND**

**REQUIRED SUPPLEMENTARY INFORMATION**

**DECEMBER 31, 2017**

*CPAs / ADVISORS*



**WITHAM HEALTH SERVICES**

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DECEMBER 31, 2017

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## REPORT OF INDEPENDENT AUDITORS

Board of Trustees  
Witham Health Services  
Lebanon, Indiana

We have audited the accompanying consolidated financial statements of Witham Health Services (the Hospital), a component unit of Boone County, and its affiliates, which comprise the consolidated balance sheet as of December 31, 2017, and the related consolidated statements of revenues, expenses and changes in net position, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the *Uniform Compliance Guidelines for Audits of Hospitals and State and Local Governments by Authorized Independent Public Accountants*, issued by the Indiana State Board of Accounts. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Hospital's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Hospital's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

Board of Trustees  
Witham Health Services  
Lebanon, Indiana

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### Opinions

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Hospital as of December 31, 2017, and the results of its operations, changes in its net position, and its cash flows for the year ended in accordance with accounting principles generally accepted in the United States of America.

### Report on Summarized Comparative Information

We have previously audited the Hospital's 2016 consolidated financial statements, and we expressed an unmodified opinion on those audited consolidated financial statements in our report dated May 31, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2016, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

### Report on Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis be presented to supplement the basic consolidated financial statements. Such information, although not a part of the basic consolidated financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic consolidated financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic consolidated financial statements, and other knowledge we obtained during our audit of the basic consolidated financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

**Blue & Co., LLC**

Indianapolis, Indiana  
May 30, 2018

**REQUIRED SUPPLEMENTARY INFORMATION**

## WITHAM HEALTH SERVICES

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)  
DECEMBER 31, 2017  
(WITH COMPARATIVE TOTALS FOR 2016 AND 2015)

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This section of Witham Health Services' (the Hospital) annual consolidated financial statements presents background information and management's discussion and analysis (MD&A) of the Hospital's consolidated financial performance during the year ended December 31, 2017 with comparative amounts for December 31, 2016 and 2015. This MD&A does include a discussion and analysis of the activities and results of the Blended Component Units, Medical Office Properties, LLC and Central Indiana Health Association, Inc. and the Discrete Component Unit, Witham Health Services Foundation, Inc. (the Foundation). Please read it in conjunction with the Hospital's consolidated financial statements that follow this MD&A.

### FINANCIAL HIGHLIGHTS

- The Hospital's net position increased approximately \$29,404,000 in 2017 compared to \$21,036,000 in 2016.
- The Hospital reported operating income of approximately \$26,463,000 for 2017, representing an increase of \$5,872,000 in comparison to 2016 results. Operating income for 2016 of \$20,592,000 was \$30,000 less than 2015.
- Total revenues increased by approximately \$9,533,000 in 2017 compared to 2016. In 2016, total revenue increased \$46,186,000 over 2015.
- Long-term care services generated approximately \$334,045,000 and \$306,060,000 in gross patient service revenue during 2017 and 2016, respectively. In 2015, long-term care services generated \$324,325,000 in gross patient service revenue.

### USING THIS ANNUAL REPORT

The Hospital's consolidated financial statements consist of three statements – a balance sheet; a statement of revenues, expenses and changes in net position; and a statement of cash flows. These consolidated financial statements and related notes provide information about the consolidated activities and the financial position of the Hospital.

The consolidated balance sheet includes all of the Hospital's assets and liabilities and provides information about the nature and amounts of investments in resources (assets) and the obligations to Hospital creditors (liabilities).

All of the current year's revenue earned and expenses incurred are accounted for in the consolidated statement of revenues, expenses and changes in net position.

Finally, the consolidated statement of cash flows' purpose is to provide information about the Hospital's cash flows from operating activities, financing activities including capital additions, and investing activities. This statement provides information on the sources and uses of cash and what was the change in cash balance during the year.

## WITHAM HEALTH SERVICES

### MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016 AND 2015)

#### THE CONSOLIDATED BALANCE SHEET AND CONSOLIDATED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

One of the most important questions asked about the Hospital's finances is, "Is the Hospital as a whole better or worse off as a result of the year's activities?" The consolidated balance sheet and the consolidated statement of revenues, expenses and changes in net position report information about the Hospital's resources and its activities in a way that helps answer this question. These statements include all restricted and unrestricted assets and all liabilities using the accrual basis of accounting. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

These two statements report the Hospital's net position and changes in them. Think of the Hospital's net position, the difference between assets and liabilities, as one way to measure the Hospital's financial health, or financial position. Over time, increases or decreases in the Hospital's net position are one indicator of whether its financial health is improving or deteriorating. Consider other nonfinancial factors, however, such as changes in the Hospital's patient base and measures of the quality of service it provides to the community, as well as local economic factors to assess the overall health of the Hospital.

#### Consolidated Balance Sheets

|   | 2017                  | 2016                  | 2017-2016<br>Change  | 2015                  | 2016-2015<br>Change  |
|---|-----------------------|-----------------------|----------------------|-----------------------|----------------------|
| <b>Assets</b>                             |                       |                       |                      |                       |                      |
| Current assets                            | \$ 183,941,101        | \$ 174,756,650        | \$ 9,184,451         | \$ 164,236,545        | \$ 10,520,105        |
| Assets whose use is limited               | 6,423,761             | 5,517,469             | 906,292              | 5,530,277             | (12,808)             |
| Capital assets, net                       | 108,932,216           | 100,940,455           | 7,991,761            | 96,638,584            | 4,301,871            |
| Other assets                              | 4,923,569             | 3,435,606             | 1,487,963            | 1,133,309             | 2,302,297            |
| Total assets                              | 304,220,647           | 284,650,180           | 19,570,467           | 267,538,715           | 17,111,465           |
| <b>Deferred outflows</b>                  | 1,252,748             | -0-                   | 1,252,748            | -0-                   | -0-                  |
| Total assets and deferred outflows        | <u>\$ 305,473,395</u> | <u>\$ 284,650,180</u> | <u>\$ 20,823,215</u> | <u>\$ 267,538,715</u> | <u>\$ 17,111,465</u> |
| <b>Liabilities</b>                        |                       |                       |                      |                       |                      |
| Current liabilities                       | \$ 62,576,153         | \$ 68,494,871         | \$ (5,918,718)       | \$ 68,029,141         | \$ 465,730           |
| Long-term debt                            | 46,286,434            | 52,223,696            | (5,937,262)          | 56,614,446            | (4,390,750)          |
| Other liabilities                         | 3,275,000             | -0-                   | 3,275,000            | -0-                   | -0-                  |
| Total liabilities                         | 112,137,587           | 120,718,567           | (8,580,980)          | 124,643,587           | (3,925,020)          |
| <b>Net position</b>                       |                       |                       |                      |                       |                      |
| Net investment in capital assets          | 57,899,239            | 44,349,874            | 13,549,365           | 36,185,533            | 8,164,341            |
| Restricted                                |                       |                       |                      |                       |                      |
| Trustee held for debt service and capital | 7,039,004             | 9,136,451             | (2,097,447)          | 8,598,914             | 537,537              |
| Expendable for donor restriction          | 744,746               | 639,059               | 105,687              | 663,456               | (24,397)             |
| Total restricted                          | 7,783,750             | 9,775,510             | (1,991,760)          | 9,262,370             | 513,140              |
| Unrestricted                              |                       |                       |                      |                       |                      |
| Designated for capital improvements       | 52,011                | 51,959                | 52                   | 51,907                | 52                   |
| Other internal designations               | 3,700,000             | -0-                   | 3,700,000            | -0-                   | -0-                  |
| Undesignated                              | 123,900,808           | 109,754,270           | 14,146,538           | 97,395,318            | 12,358,952           |
| Total unrestricted                        | 127,652,819           | 109,806,229           | 17,846,590           | 97,447,225            | 12,359,004           |
| Total net position                        | 193,335,808           | 163,931,613           | 29,404,195           | 142,895,128           | 21,036,485           |
| Total liabilities and net position        | <u>\$ 305,473,395</u> | <u>\$ 284,650,180</u> | <u>\$ 20,823,215</u> | <u>\$ 267,538,715</u> | <u>\$ 17,111,465</u> |



## WITHAM HEALTH SERVICES

### MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016 AND 2015)

Total assets and deferred outflows in 2017 increased approximately \$20,823,000 over 2016 primarily due to activity in long-term care services and capital assets. Investments, patient accounts receivable, other assets, capital assets, and deferred outflows increased in total by \$8,784,000 over 2016, while cash and assets whose use is limited increased by \$12,039,000 over 2016.

Total liabilities decreased approximately \$8,581,000 over 2016 mainly due to principal payments on long-term debt and a decrease in accounts payable.

Total assets in 2016 increased approximately \$17,111,000 over 2015 primarily due to activity in long-term care services and capital assets. Investments, patient accounts receivable, and capital assets increased in total by \$9,596,000 over 2015, while cash and assets whose use is limited increased by \$586,000 over 2015.

Total liabilities decreased approximately \$3,925,000 over 2015 mainly due to principal payments on long-term debt.

#### Consolidated Statements of Revenues, Expenses and Changes in Net Position

|  | 2017                  | 2016                  | 2017-2016<br>Change  | 2015                  | 2016-2015<br>Change  |
|--|-----------------------|-----------------------|----------------------|-----------------------|----------------------|
| <b>Revenues</b>                            |                       |                       |                      |                       |                      |
| Net patient service revenue                | \$ 427,735,198        | \$ 417,473,966        | \$ 10,261,232        | \$ 374,311,223        | \$ 43,162,743        |
| Other operating revenue                    | 8,282,270             | 9,010,546             | (728,276)            | 5,987,737             | 3,022,809            |
| Total revenues                             | <u>436,017,468</u>    | <u>426,484,512</u>    | <u>9,532,956</u>     | <u>380,298,960</u>    | <u>46,185,552</u>    |
| <b>Expenses</b>                            |                       |                       |                      |                       |                      |
| Salaries and benefits                      | 67,219,597            | 68,821,245            | (1,601,648)          | 58,843,159            | 9,978,086            |
| Supplies                                   | 85,924,804            | 91,429,567            | (5,504,763)          | 81,119,982            | 10,309,585           |
| Depreciation                               | 7,943,272             | 6,999,496             | 943,776              | 6,052,979             | 946,517              |
| Other operating expenses                   | 248,466,374           | 238,642,413           | 9,823,961            | 213,660,794           | 24,981,619           |
| Total expenses                             | <u>409,554,047</u>    | <u>405,892,721</u>    | <u>3,661,326</u>     | <u>359,676,914</u>    | <u>46,215,807</u>    |
| Operating income                           | 26,463,421            | 20,591,791            | 5,871,630            | 20,622,046            | (30,255)             |
| <b>Nonoperating revenue (expense), net</b> | <u>2,940,774</u>      | <u>444,694</u>        | <u>2,496,080</u>     | <u>(2,134,694)</u>    | <u>2,579,388</u>     |
| Change in net position                     | 29,404,195            | 21,036,485            | 8,367,710            | 18,487,352            | 2,549,133            |
| <b>Net position</b>                        |                       |                       |                      |                       |                      |
| Beginning of year                          | 163,931,613           | 142,895,128           | 21,036,485           | 124,407,776           | 18,487,352           |
| End of year                                | <u>\$ 193,335,808</u> | <u>\$ 163,931,613</u> | <u>\$ 29,404,195</u> | <u>\$ 142,895,128</u> | <u>\$ 21,036,485</u> |

The main component of the overall change in the Hospital's net position is operating income. In 2016, the Hospital reported operating income of approximately \$20,592,000 compared to 2017 of \$26,463,000, which is an increase of \$5,871,000 from 2016.

## WITHAM HEALTH SERVICES

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)  
DECEMBER 31, 2017  
(WITH COMPARATIVE TOTALS FOR 2016 AND 2015)

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Nonoperating revenue (expense) consists primarily of investment income, interest expense and Foundation revenue and expenses. The nonoperating items changed from a net revenue of approximately \$445,000 in 2016 to a net revenue of \$2,941,000 in 2017. The change of \$2,496,000 is primarily due to an increase in investment income in 2017 compared to 2016.

Operating income in 2016 was approximately \$30,000 less than 2015. The primary reason for the change in operating income was an increase in operating expenses of \$46,216,000 compared to an increase in operating revenue of \$46,186,000.

### CONSOLIDATED STATEMENT OF CASH FLOWS

The final required statement is the consolidated statement of cash flows. The statement reports cash receipts, cash payments, and net changes in cash resulting from operations, capital and related financing and investing activities. It provides answers to such questions as "Where did cash come from?" "What was cash used for?" and "What was the change in cash balance during the reporting period?"

|                                     | 2017          | 2016          | 2017-2016<br>Change | 2015            | 2016-2015<br>Change |
|-------------------------------------|---------------|---------------|---------------------|-----------------|---------------------|
| Cash flows from                     |               |               |                     |                 |                     |
| Operating                           | \$ 49,918,793 | \$ 32,425,949 | \$ 17,492,844       | \$ 29,846,189   | \$ 2,579,760        |
| Capital and related financing       | (23,224,658)  | (17,129,118)  | (6,095,540)         | (19,180,127)    | 2,051,009           |
| Investing                           | (15,009,744)  | (13,530,847)  | (1,478,897)         | (28,236,935)    | 14,706,088          |
| Change in cash and cash equivalents | \$ 11,684,391 | \$ 1,765,984  | \$ 9,918,407        | \$ (17,570,873) | \$ 19,336,857       |

Operating activities generated cash and cash equivalents of approximately \$49,919,000 in 2017. Capital and related financing activities used cash of \$23,225,000 in 2017. Two significant components of capital and related financing activities include cash used to purchase capital assets of \$15,310,000 and cash paid for principal and interest of \$7,915,000, net of proceeds from issuance of long-term debt of \$28,340,000 in 2017. Investing activities reduced cash by \$15,010,000 in 2017 mainly due to classification changes between investments and cash equivalents.

2016 generated cash and cash equivalents of approximately \$1,766,000. 2015 used cash and cash equivalents of \$17,571,000. The primary difference related to the change in investing activities of \$14,706,000 mainly due to classification changes between investments and cash equivalents.

### SOURCES OF REVENUE

During 2017, the Hospital derived substantially all of its revenue from patient service and other related activities. A significant portion of the patient service revenue is from patients that are insured by government health programs, principally Medicare and Medicaid, which are highly regulated and subject to frequent and substantial changes. Revenues from the Medicare and Medicaid programs represented 61% of the Hospital's gross revenues in 2017, 59% in 2016 and 57% in 2015.

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## WITHAM HEALTH SERVICES

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)  
DECEMBER 31, 2017  
(WITH COMPARATIVE TOTALS FOR 2016 AND 2015)

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Following is a table of major sources of gross patient revenues for 2017, 2016 and 2015:

|            | 2017        | 2016        | 2015        |
|------------|-------------|-------------|-------------|
| Medicare   | 44%         | 41%         | 40%         |
| Medicaid   | 17%         | 18%         | 17%         |
| Commercial | 34%         | 36%         | 37%         |
| Self Pay   | 5%          | 5%          | 6%          |
|            | <u>100%</u> | <u>100%</u> | <u>100%</u> |

### CAPITAL ASSETS

At December 31, 2017, the Hospital had approximately \$108,932,000 invested in capital assets, net of accumulated depreciation, as detailed below.

|                               | 2017                  | 2016                  | 2017-2016<br>Change | 2015                 | 2016-2015<br>Change |
|-------------------------------|-----------------------|-----------------------|---------------------|----------------------|---------------------|
| Land and improvements         | \$ 16,454,664         | \$ 16,045,013         | \$ 409,651          | \$ 15,081,204        | \$ 963,809          |
| Buildings and improvements    | 96,545,930            | 95,338,432            | 1,207,498           | 89,533,998           | 5,804,434           |
| Equipment                     | 68,067,412            | 59,678,149            | 8,389,263           | 55,798,486           | 3,879,663           |
| Construction in progress      | 6,268,350             | 405,853               | 5,862,497           | 142,942              | 262,911             |
| Total property and equipment  | 187,336,356           | 171,467,447           | 15,868,909          | 160,556,630          | 10,910,817          |
| Less accumulated depreciation | 78,404,140            | 70,526,992            | 7,877,148           | 63,918,046           | 6,608,946           |
| Capital assets, net           | <u>\$ 108,932,216</u> | <u>\$ 100,940,455</u> | <u>\$ 7,991,761</u> | <u>\$ 96,638,584</u> | <u>\$ 4,301,871</u> |

Net capital assets increased by approximately \$7,992,000 in 2017 compared to 2016 as current year additions outpaced depreciation expense. The change between 2016 and 2015 was \$4,302,000 as 2016 additions outpaced depreciation expense. More detailed information about the Hospital's capital assets is presented in the notes to the consolidated financial statements.

### DEBT

The Hospital's debt consists of revenue bonds and loans payable. During 2017, the Hospital refunded its 2010 revenue bonds within 2017 revenue bonds. There were no new borrowings or significant changes in long-term debt during 2016. During 2015, the Hospital refunded its 2005 revenue bonds within 2015 revenue bonds. More detailed information about the Hospital's long-term debt is presented in the notes to the consolidated financial statements.

## **WITHAM HEALTH SERVICES**

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)  
DECEMBER 31, 2017  
(WITH COMPARATIVE TOTALS FOR 2016 AND 2015)

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### **ECONOMIC OUTLOOK**

Management believes that the health care industry's and the Hospital's operating margins will continue to be under pressure because of changes in payor mix and growth in operating expenses that are in excess of the increases in contractually arranged and legally established payments received for services rendered. Another factor that poses a challenge to management is the increasing competitive market for the delivery of health care services. The ongoing challenge facing the Hospital is to continue to provide quality patient care in this competitive environment, and to attain reasonable rates for the services that are provided while managing costs. The significant factor affecting the Hospital is finding the balance in maintaining and controlling labor costs in the face of declining volumes and pressures on pricing for its services in this increasingly competitive environment.

### **CONTACTING THE HOSPITAL'S FINANCIAL MANAGEMENT**

This financial report is designed to provide patients, suppliers, taxpayers, and creditors with a general overview of the Hospital's finances and to show the Hospital's accountability for the funds it receives. If you have questions about this report or need additional financial information, contact the Hospital Controller's Office, at PO Box 1200, Lebanon, IN, 46052.

**WITHAM HEALTH SERVICES**

CONSOLIDATED BALANCE SHEETS  
DECEMBER 31, 2017  
(WITH COMPARATIVE TOTALS FOR 2016)

|   | 2017              |              |              | 2016                      |                           |
|---|-------------------|--------------|--------------|---------------------------|---------------------------|
|   | Total<br>Hospital | Foundation   | Eliminations | Total reporting<br>entity | Total reporting<br>entity |
| <b>ASSETS AND DEFERRED OUTFLOWS</b>   |                   |              |              |                           |                           |
| <b>Current assets</b>   |                   |              |              |                           |                           |
| Cash and cash equivalents   | \$ 57,946,417     | \$ 3,466,675 | \$ -0-       | \$ 61,413,092             | \$ 51,082,855             |
| Investments   | 67,627,375        | 1,480,375    | -0-          | 69,107,750                | 65,506,464                |
| Patient accounts receivable, less allowance<br>for uncollectible accounts of \$8,875,000<br>in 2017 and \$7,390,000 in 2016 | 31,020,441        | -0-          | -0-          | 31,020,441                | 26,595,552                |
| Other receivables   | 14,052,680        | -0-          | -0-          | 14,052,680                | 24,204,785                |
| Inventory and other current assets  | 3,159,965         | 75,173       | -0-          | 3,235,138                 | 3,056,994                 |
| Current portion of assets whose use is limited  | 5,112,000         | -0-          | -0-          | 5,112,000                 | 4,310,000                 |
| Total current assets  | 178,918,878       | 5,022,223    | -0-          | 183,941,101               | 174,756,650               |
| <b>Assets whose use is limited</b>  |                   |              |              |                           |                           |
| Held by trustee for debt service and capital  | 7,039,004         | -0-          | -0-          | 7,039,004                 | 9,136,451                 |
| Designated for capital improvements   | 52,011            | -0-          | -0-          | 52,011                    | 51,959                    |
| Other board designated  | 3,700,000         | -0-          | -0-          | 3,700,000                 | -0-                       |
| Donor restricted  | -0-               | 744,746      | -0-          | 744,746                   | 639,059                   |
| Total assets whose use is limited   | 10,791,015        | 744,746      | -0-          | 11,535,761                | 9,827,469                 |
| Less current portion  | 5,112,000         | -0-          | -0-          | 5,112,000                 | 4,310,000                 |
| Noncurrent assets whose use is limited  | 5,679,015         | 744,746      | -0-          | 6,423,761                 | 5,517,469                 |
| <b>Capital assets</b>   |                   |              |              |                           |                           |
| Land and improvements   | 16,454,664        | -0-          | -0-          | 16,454,664                | 16,045,013                |
| Depreciable capital assets  | 164,613,342       | -0-          | -0-          | 164,613,342               | 155,016,581               |
| Construction in progress  | 6,268,350         | -0-          | -0-          | 6,268,350                 | 405,853                   |
|   | 187,336,356       | -0-          | -0-          | 187,336,356               | 171,467,447               |
| Less accumulated depreciation   | 78,404,140        | -0-          | -0-          | 78,404,140                | 70,526,992                |
| Capital assets, net   | 108,932,216       | -0-          | -0-          | 108,932,216               | 100,940,455               |
| <b>Other assets</b>   |                   |              |              |                           |                           |
| Investment in affiliates and other  | 2,231,541         | -0-          | -0-          | 2,231,541                 | 1,559,957                 |
| Other   | 2,697,028         | -0-          | (5,000)      | 2,692,028                 | 1,875,649                 |
| Total other assets  | 4,928,569         | -0-          | (5,000)      | 4,923,569                 | 3,435,606                 |
| Total assets  | 298,458,678       | 5,766,969    | (5,000)      | 304,220,647               | 284,650,180               |
| <b>Deferred outflows</b>  |                   |              |              |                           |                           |
|   | 1,252,748         | -0-          | -0-          | 1,252,748                 | -0-                       |
| Total assets and deferred outflows  | \$ 299,711,426    | \$ 5,766,969 | \$ (5,000)   | \$ 305,473,395            | \$ 284,650,180            |

See accompanying notes to consolidated financial statements.

**WITHAM HEALTH SERVICES**

CONSOLIDATED BALANCE SHEETS  
DECEMBER 31, 2017  
(WITH COMPARATIVE TOTALS FOR 2016)

|  | 2017              |              |              | 2016                      |                           |
|--|-------------------|--------------|--------------|---------------------------|---------------------------|
|  | Total<br>Hospital | Foundation   | Eliminations | Total reporting<br>entity | Total reporting<br>entity |
| <b>LIABILITIES AND NET POSITION</b>            |                   |              |              |                           |                           |
| <b>Current liabilities</b>                     |                   |              |              |                           |                           |
| Accounts payable                               | \$ 39,837,205     | \$ -0-       | \$ -0-       | \$ 39,837,205             | \$ 47,786,245             |
| Accrued salaries and related liabilities       | 13,063,128        | -0-          | -0-          | 13,063,128                | 12,502,966                |
| Accrued expenses and other current liabilities | 3,703,830         | 5,001        | (5,000)      | 3,703,831                 | 2,700,412                 |
| Estimated third-party settlements              | 1,225,446         | -0-          | -0-          | 1,225,446                 | 1,138,363                 |
| Current portion of long-term debt              |                   |              |              |                           |                           |
| Loans payable                                  | 59,543            | -0-          | -0-          | 59,543                    | 56,885                    |
| Revenue bonds payable                          | 4,687,000         | -0-          | -0-          | 4,687,000                 | 4,310,000                 |
| Total current liabilities                      | 62,576,152        | 5,001        | (5,000)      | 62,576,153                | 68,494,871                |
| <b>Long-term debt, net of current portion</b>  |                   |              |              |                           |                           |
| Loans payable                                  | 279,434           | -0-          | -0-          | 279,434                   | 338,953                   |
| Revenue bonds payable                          | 46,007,000        | -0-          | -0-          | 46,007,000                | 51,884,743                |
| Total long-term debt                           | 46,286,434        | -0-          | -0-          | 46,286,434                | 52,223,696                |
| <b>Other liabilities</b>                       | 3,275,000         | -0-          | -0-          | 3,275,000                 | -0-                       |
| Total liabilities                              | 112,137,586       | 5,001        | (5,000)      | 112,137,587               | 120,718,567               |
| <b>Net position</b>                            |                   |              |              |                           |                           |
| Net investment in capital assets               | 57,899,239        | -0-          | -0-          | 57,899,239                | 44,349,874                |
| Restricted                                     |                   |              |              |                           |                           |
| Trustee held for debt service and capital      | 7,039,004         | -0-          | -0-          | 7,039,004                 | 9,136,451                 |
| Expendable for donor restriction               | -0-               | 744,746      | -0-          | 744,746                   | 639,059                   |
| Total restricted                               | 7,039,004         | 744,746      | -0-          | 7,783,750                 | 9,775,510                 |
| Unrestricted                                   |                   |              |              |                           |                           |
| Designated for capital improvements            | 52,011            | -0-          | -0-          | 52,011                    | 51,959                    |
| Other board designated                         | 3,700,000         | -0-          | -0-          | 3,700,000                 | -0-                       |
| Undesignated                                   | 118,883,586       | 5,017,222    | -0-          | 123,900,808               | 109,754,270               |
| Total unrestricted                             | 122,635,597       | 5,017,222    | -0-          | 127,652,819               | 109,806,229               |
| Total net position                             | 187,573,840       | 5,761,968    | -0-          | 193,335,808               | 163,931,613               |
| Total liabilities and net position             | \$ 299,711,426    | \$ 5,766,969 | \$ (5,000)   | \$ 305,473,395            | \$ 284,650,180            |

See accompanying notes to consolidated financial statements.

## WITHAM HEALTH SERVICES

### CONSOLIDATED STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION YEAR ENDED DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016)

|                                       | 2017              |              |              | 2016                      |                           |
|---------------------------------------|-------------------|--------------|--------------|---------------------------|---------------------------|
|                                       | Total<br>Hospital | Foundation   | Eliminations | Total reporting<br>entity | Total reporting<br>entity |
| <b>Operating revenues</b>             |                   |              |              |                           |                           |
| Net patient service revenue           | \$ 427,735,198    | \$ -0-       | \$ -0-       | \$ 427,735,198            | \$ 417,473,966            |
| Other operating revenue               | 8,282,270         | -0-          | -0-          | 8,282,270                 | 9,010,546                 |
| Total operating revenues              | 436,017,468       | -0-          | -0-          | 436,017,468               | 426,484,512               |
| <b>Operating expenses</b>             |                   |              |              |                           |                           |
| Salaries and wages                    | 51,896,302        | -0-          | -0-          | 51,896,302                | 50,962,169                |
| Employee benefits                     | 15,323,295        | -0-          | -0-          | 15,323,295                | 17,859,076                |
| Professional medical fees             | 7,026,704         | -0-          | -0-          | 7,026,704                 | 6,968,888                 |
| Purchased services                    | 182,537,675       | -0-          | -0-          | 182,537,675               | 174,385,490               |
| Supplies                              | 85,924,804        | -0-          | -0-          | 85,924,804                | 91,429,567                |
| Repairs and maintenance               | 5,127,925         | -0-          | -0-          | 5,127,925                 | 4,604,538                 |
| Equipment and facility rental         | 35,697,445        | -0-          | -0-          | 35,697,445                | 37,440,173                |
| Utilities                             | 8,817,188         | -0-          | -0-          | 8,817,188                 | 8,670,299                 |
| Depreciation                          | 7,943,272         | -0-          | -0-          | 7,943,272                 | 6,999,496                 |
| Insurance                             | 1,639,055         | -0-          | -0-          | 1,639,055                 | 1,465,496                 |
| HAF Program                           | 2,564,183         | -0-          | -0-          | 2,564,183                 | 1,923,574                 |
| Other expenses                        | 5,056,199         | -0-          | -0-          | 5,056,199                 | 3,183,955                 |
| Total operating expenses              | 409,554,047       | -0-          | -0-          | 409,554,047               | 405,892,721               |
| Operating income                      | 26,463,421        | -0-          | -0-          | 26,463,421                | 20,591,791                |
| <b>Nonoperating revenue (expense)</b> |                   |              |              |                           |                           |
| Investment income                     | 3,676,184         | 217,749      | -0-          | 3,893,933                 | 1,892,093                 |
| Interest expense                      | (1,915,795)       | -0-          | -0-          | (1,915,795)               | (2,027,482)               |
| Foundation revenue                    | -0-               | 370,671      | -0-          | 370,671                   | 383,962                   |
| Foundation expense                    | -0-               | (179,657)    | 20,000       | (159,657)                 | (275,929)                 |
| Gain on investment in affiliates      | 578,362           | -0-          | -0-          | 578,362                   | 533,836                   |
| Other nonoperating revenue (expense)  | 193,260           | -0-          | (20,000)     | 173,260                   | (61,786)                  |
| Total nonoperating revenue, net       | 2,532,011         | 408,763      | -0-          | 2,940,774                 | 444,694                   |
| Change in net position                | 28,995,432        | 408,763      | -0-          | 29,404,195                | 21,036,485                |
| <b>Net position</b>                   |                   |              |              |                           |                           |
| Beginning of year                     | 158,578,408       | 5,353,205    | -0-          | 163,931,613               | 142,895,128               |
| End of year                           | \$ 187,573,840    | \$ 5,761,968 | \$ -0-       | \$ 193,335,808            | \$ 163,931,613            |

See accompanying notes to consolidated financial statements.

## WITHAM HEALTH SERVICES

### CONSOLIDATED STATEMENTS OF CASH FLOWS YEAR ENDED DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016)

|   | 2017              |              |              | 2016                      |                           |
|---|-------------------|--------------|--------------|---------------------------|---------------------------|
|   | Total<br>Hospital | Foundation   | Eliminations | Total reporting<br>entity | Total reporting<br>entity |
| <b>Operating activities</b>   |                   |              |              |                           |                           |
| Cash received from patient services   | \$ 437,753,088    | \$ -0-       | \$ -0-       | \$ 437,753,088            | \$ 424,727,090            |
| Cash paid for salaries, wages and benefits  | (66,659,435)      | -0-          | -0-          | (66,659,435)              | (67,628,670)              |
| Cash paid to vendors and suppliers  | (329,423,787)     | -0-          | -0-          | (329,423,787)             | (333,679,966)             |
| Other receipts (disbursements), net   | 8,282,270         | (33,343)     | -0-          | 8,248,927                 | 9,007,495                 |
| Net cash flows from operating activities  | 49,952,136        | (33,343)     | -0-          | 49,918,793                | 32,425,949                |
| <b>Capital and related financing activities</b>                                       |                   |              |              |                           |                           |
| Acquisition and construction of capital assets  | (15,309,905)      | -0-          | -0-          | (15,309,905)              | (11,301,367)              |
| Proceeds from issuance of long-term debt  | 28,340,000        | -0-          | -0-          | 28,340,000                | -0-                       |
| Cash paid for interest on long-term debt  | (2,673,158)       | -0-          | -0-          | (2,673,158)               | (1,989,146)               |
| Principal payments on long-term debt  | (33,581,595)      | -0-          | -0-          | (33,581,595)              | (3,838,605)               |
| Net cash flows from capital and related financing activities                          | (23,224,658)      | -0-          | -0-          | (23,224,658)              | (17,129,118)              |
| <b>Investing activities</b>   |                   |              |              |                           |                           |
| Investment income   | 3,676,184         | 217,749      | -0-          | 3,893,933                 | 1,892,093                 |
| Purchase of investments   | (25,547,853)      | (10,000)     | -0-          | (25,557,853)              | (39,549,532)              |
| Proceeds from sale of investments   | 6,007,198         | 68,616       | -0-          | 6,075,814                 | 23,592,756                |
| Cash from investments in affiliates, net  | 578,362           | -0-          | -0-          | 578,362                   | 533,836                   |
| Net cash flows from investing activities  | (15,286,109)      | 276,365      | -0-          | (15,009,744)              | (13,530,847)              |
| Net change in cash and cash equivalents   | 11,441,369        | 243,022      | -0-          | 11,684,391                | 1,765,984                 |
| <b>Cash and cash equivalents</b>  |                   |              |              |                           |                           |
| Beginning of year   | 59,164,477        | 3,968,399    | -0-          | 63,132,876                | 61,366,892                |
| End of year   | \$ 70,605,846     | \$ 4,211,421 | \$ -0-       | \$ 74,817,267             | \$ 63,132,876             |
| <b>Reconciliation of cash and cash equivalents to the consolidated balance sheets</b> |                   |              |              |                           |                           |
| Cash and cash equivalents   |                   |              |              |                           |                           |
| Included in current assets  | \$ 57,946,417     | \$ 3,466,675 | \$ -0-       | \$ 61,413,092             | \$ 51,082,855             |
| In investments  | 1,868,414         | -0-          | -0-          | 1,868,414                 | 2,222,552                 |
| In assets whose use is limited - held by trustee                                      | 7,039,004         | -0-          | -0-          | 7,039,004                 | 9,136,451                 |
| In assets whose use is limited - designated   | 3,752,011         | -0-          | -0-          | 3,752,011                 | 51,959                    |
| In assets whose use is limited - donor restricted                                     | -0-               | 744,746      | -0-          | 744,746                   | 639,059                   |
| Total cash and cash equivalents   | \$ 70,605,846     | \$ 4,211,421 | \$ -0-       | \$ 74,817,267             | \$ 63,132,876             |

See accompanying notes to consolidated financial statements.



**WITHAM HEALTH SERVICES**

**CONSOLIDATED STATEMENTS OF CASH FLOWS  
YEAR ENDED DECEMBER 31, 2017  
(WITH COMPARATIVE TOTALS FOR 2016)**

|   | 2017                 |                    |               | 2016                      |                           |
|---|----------------------|--------------------|---------------|---------------------------|---------------------------|
|   | Total<br>Hospital    | Foundation         | Eliminations  | Total reporting<br>entity | Total reporting<br>entity |
| <b>Reconciliation of operating income to net cash flows from operating activities</b> |                      |                    |               |                           |                           |
| Operating income  | \$ 26,463,421        | \$ -0-             | \$ -0-        | \$ 26,463,421             | \$ 20,591,791             |
| Adjustment to reconcile operating income to net cash flows from operating activities  |                      |                    |               |                           |                           |
| Depreciation  | 7,943,272            | -0-                | -0-           | 7,943,272                 | 6,999,496                 |
| Provision for bad debts   | 14,355,696           | -0-                | -0-           | 14,355,696                | 12,559,617                |
| Changes in operating assets and liabilities   |                      |                    |               |                           |                           |
| Patient accounts receivable   | (1,860,706)          | -0-                | -0-           | (1,860,706)               | (4,521,282)               |
| Other receivables   | 10,151,629           | 476                | -0-           | 10,152,105                | (4,136,085)               |
| Inventory and other current assets  | (146,573)            | (31,571)           | -0-           | (178,144)                 | (131,205)                 |
| Accounts payable  | (8,607,515)          | -0-                | -0-           | (8,607,515)               | (2,452,453)               |
| Accrued salaries and related liabilities  | 560,162              | -0-                | -0-           | 560,162                   | 1,192,575                 |
| Accrued expenses and other current liabilities  | 1,005,667            | (2,248)            | -0-           | 1,003,419                 | 1,185,132                 |
| Estimated third-party settlements   | 87,083               | -0-                | -0-           | 87,083                    | 1,138,363                 |
| Net cash flows from operating activities  | <u>\$ 49,952,136</u> | <u>\$ (33,343)</u> | <u>\$ -0-</u> | <u>\$ 49,918,793</u>      | <u>\$ 32,425,949</u>      |
| <b>Noncash capital and related financing activities</b>                               |                      |                    |               |                           |                           |
| Capital asset acquisitions in accounts payable  | \$ 658,475           | \$ -0-             | \$ -0-        | \$ 658,475                | \$ -0-                    |

See accompanying notes to consolidated financial statements.

## WITHAM HEALTH SERVICES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
DECEMBER 31, 2017  
(WITH COMPARATIVE TOTALS FOR 2016)

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### 1. SIGNIFICANT ACCOUNTING POLICIES

#### Organization and Reporting Entity

Witham Health Services (the Hospital) is a county owned facility operating under the Indiana County Hospital Law, Indiana Code (IC) 16-22. The Hospital provides short-term inpatient, outpatient health care and long-term care services. The Board of County Commissioners of Boone County appoints the Governing Board of the Hospital and a financial benefit/burden relationship exists between the County and the Hospital. For these reasons, the Hospital is considered a component unit of Boone County.

In 2000, the Board of County Commissioners of Boone County, upon written request of the Hospital Board of Trustees, created the Boone County Hospital Association (the Association). The Association was created pursuant to the provisions of IC 16-22-6 for the exclusive purpose of financing and constructing hospital facilities for the Hospital.

For financial reporting purposes, the Hospital's reporting entity consists of the primary government and component unit organizations for which the nature and significance of their relationship with the primary government is such that exclusion would cause the reporting entity's financial statements to be misleading or incomplete, and they are financially accountable to the primary government.

The consolidated financial statements include certain prior year summarized comparative information in total but not by discrete component unit. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Hospital's consolidated financial statements as of December 31, 2016 and for the year ended, from which the summarized information was derived.

#### Blended Component Units

Blended component units, although legally separate entities are in substance part of the government's operations and exist solely to provide services for the government; data from these units is consolidated with data of the primary government. The Hospital appoints a voting majority of the Medical Office Properties, LLC (MOP, LLC) and Central Indiana Health Association, Inc. (CIHA) boards and is able to impose its will and a financial benefit/burden relationship exists between the Hospital and MOP, LLC and CIHA. Although they are legally separate from the Hospital, MOP, LLC and CIHA are reported as if they were part of the Hospital because the boards are substantively the same and they provide services entirely or almost entirely to the Hospital. The Hospital is 100% owner of MOP, LLC and is the sole corporate member of CIHA. Thus, there is no non-controlling interest that is required to be disclosed.

The Association is a blended component unit consolidated within the Hospital's activities for financial reporting purposes. All significant transactions between the Hospital, MOP, LLC and CIHA and the Association have been eliminated for financial reporting purposes.

## WITHAM HEALTH SERVICES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016)

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#### Discrete Component Units

Discretely presented component units are involved in activities of an operational nature independent from the government; their transactions are reported in a separate column in the consolidated financial statements to emphasize they are legally separate from the primary government. They are financially accountable to the primary government, or have relationships with the primary government such that exclusion would cause the reporting entity's financial statements to be misleading or incomplete. Witham Health Services Foundation, Inc. (the Foundation) is considered a discrete component unit for reporting purposes. All significant transactions between the Hospital and the Foundation have been eliminated for financial reporting purposes.

#### Long-Term Care Services

The Hospital owns the operations of various long-term care facilities through arrangements with multiple managers (the managers) of the long-term care facilities. These facilities provide inpatient and therapy services. Generally, gross revenues from the operation of the facilities are the property of the Hospital and the Hospital is responsible for the associated operating expenses and working capital requirements. While the management and related lease agreements are in effect, the performance of all activities of the managers shall be on behalf of the Hospital and the Hospital retains the authority and legal responsibility for the operation of the facilities.

The Hospital entered into lease agreements with the long-term care facilities, collectively referred to as the Lessors, to lease the facilities managed by the managers. Concurrently, the Hospital entered into agreements with the managers to manage the above leased facilities. As part of the agreements, the Hospital pays the managers a management fee to manage the facilities on behalf of the Hospital in accordance with the terms of the agreements. The agreements expire at various times through March 2027. All parties involved can terminate the agreements without cause with 90 days written notice.

#### Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Measurement Focus and Basis of Accounting

The consolidated financial statements are reported using the economic resources measurement focus and on the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing related to cash flows.

## WITHAM HEALTH SERVICES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016)

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#### Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, cash and cash equivalents include all demand deposits and investments in highly liquid debt instruments with an original maturity date of three months when purchased.

#### Investments

Nonparticipating certificates of deposit, demand deposits and similar negotiable instruments that are not reported as cash and cash equivalents are reported as investments at contract value. Debt securities are defined as securities backed by the full faith and credit of the United States Treasury or fully insured or guaranteed by the United States or an United States Government Agency. Debt securities are reported at fair value. Mutual funds are reported at fair value based on the fund's market price. Other investments are generally reported at fair value. Investment income, including changes in the fair value of investments, is reported as non-operating income in the consolidated statements of revenues, expenses and changes in net position.

#### Patient Accounts Receivable and Net Patient Service Revenue

The Hospital provides services to patients who reside primarily in the local geographic region. Patient accounts receivable and patient service revenues are recorded when patient services are performed and are reported based on gross charges, net of certain deductions from those charges. The Hospital is a provider of services to patients entitled to coverage under Titles XVIII and XIX of the Health Insurance Act (Medicare and Medicaid). The Hospital is reimbursed for Medicare and Medicaid inpatient services based on a fixed price per discharge for each diagnosis related grouping (DRG). The Hospital is reimbursed for Medicare and Medicaid outpatient services based on a fixed price per clinical unit of service. Differences between the total program billed charges and the payments received are reflected as deductions from revenue.

At the Hospital's year-end, a cost report is filed with the Medicare program computing reimbursement amounts related to Medicare patients. The difference between computed reimbursement and interim reimbursement is reflected as a receivable from or payable to the third-party program. These programs have audited the year-end cost report filed with the Medicare program through December 31, 2015.

Amounts for unresolved cost reports for 2016 and 2017 are reflected in estimated third-party settlements on the consolidated balance sheets. The Hospital recognized a decrease of approximately \$87,000 and \$12,000 during 2017 and 2016, respectively, in net patient service revenue and net position in the consolidated statements of revenues, expenses and changes in net position, due to the differences between original estimates and subsequent revisions for the final settlement of cost reports. Laws and regulations governing the Medicare and Medicaid programs are extremely complex and subject to interpretation. Although these audits may result in some changes in these amounts, they are not expected to have a material effect on the accompanying consolidated financial statements.

Management estimates an allowance for uncollectible patient accounts receivable based on an evaluation of historical losses, current economic conditions, and other factors unique to the Hospital's customer base.

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## WITHAM HEALTH SERVICES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016)

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#### Charity Care and Assistance to the Uninsured

The Hospital provides care to patients who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. Because the Hospital does not collect amounts deemed to be charity care, they are not reported as revenue. Rather, charges approved for charity are posted to gross revenue and subsequently written off as a charity adjustment before the resulting net practice revenue. The charity care charges foregone during 2017 and 2016 were approximately \$2,581,000 and \$2,508,000, respectively. The Hospital did not change its charity care policy during 2017.

Of the Hospital's total expenses reported, an estimated \$827,000 and \$844,000 arose from providing services to charity patients during 2017 and 2016, respectively. The estimated costs of providing charity services are based on a calculation which applies a ratio of costs to charges to the gross uncompensated charges associated with providing care to charity patients. The ratio of cost to charges is calculated based on the Hospital's total expenses, which includes interest expense and excludes Hospital Assessment Fee Program expense, to gross patient service revenue.

The Hospital has a policy with discounted rates similar to contractual payors for uninsured patients. Uninsured self pay discounts provided to patients were approximately \$3,511,000 and \$3,958,000 for 2017 and 2016, respectively.

#### Other Receivables

Other receivables consist mainly of amounts due for reimbursement for long-term care services and are classified as current as they are expected to be received during 2018.

#### Inventory and Other Current Assets

Inventory is valued at the lower of cost or market with cost being determined on the first-in, first-out (FIFO) method. Inventory at year-end consists mainly of pharmaceuticals and medical supplies.

Other current assets consist of prepaid expenses and various other current items. These assets are classified as current as they are expected to be utilized during 2018.

#### Assets Whose Use is Limited

Assets whose use is limited are stated at fair value in the consolidated financial statements. These assets include investments designated by the Hospital Board for internal purposes, investments held by trustees for debt service and capital improvements and assets that are donor restricted. These investments consist primarily of cash and cash equivalents, money market mutual funds, certificates of deposit, United States government securities and mutual funds. Investment interest, dividends, gains and losses, both realized and unrealized are included in nonoperating revenue (expense) in the consolidated statements of revenues, expenses and changes in net position.

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## WITHAM HEALTH SERVICES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
DECEMBER 31, 2017  
(WITH COMPARATIVE TOTALS FOR 2016)

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### Capital Assets and Depreciation

Capital assets such as property and equipment are stated at cost and include expenditures for new additions and other costs added to existing facilities which exceed \$500 and which meet certain useful life thresholds. Maintenance, repairs and minor renewals are expensed as incurred.

The Hospital provides for depreciation of property and equipment using annual rates, which are sufficient to depreciate the cost of depreciable assets over their estimated useful lives using the straight-line method. The range of useful lives in computing depreciation is as follows:

| <u>Description</u>         | <u>Range of Useful Lives</u> |
|----------------------------|------------------------------|
| Land improvements          | 5 to 20 years                |
| Buildings and improvements | 10 to 40 years               |
| Fixed equipment            | 10 to 40 years               |
| Major moveable equipment   | 3 to 15 years                |
| Minor equipment            | 3 to 15 years                |

### Deferred Outflows - Loss on Bond Refunding

Deferred outflows of resources represent a consumption of net position that applies to future periods and is recognized as an outflow of resources (expense/expenditure) over a period of time specific to the event which created the deferred outflow. During 2017, the Hospital recorded a loss on bond refunding of its Series 2010 Bonds of approximately \$1,253,000 which is amortized through 2029 as a component of interest expense.

### Other Long-Term Liabilities

Other long-term liabilities consist of obligations and commitments related to community supported programs and activities. The commitments expire at various times through 2026.

### Net Position

Net position of the Hospital is classified in three components. Net investment in capital assets consists of capital assets net of accumulated depreciation and reduced by the current balances of any outstanding borrowings used to finance the purchase or construction of those assets. Restricted includes net position held by trustee for debt service requirements and capital or donor restrictions. Unrestricted net position includes designated for capital improvements and undesignated net position that does not meet the definition of invested in capital assets net of related debt or restricted.

## WITHAM HEALTH SERVICES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016)

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#### Consolidated Statements of Revenues, Expenses and Changes in Net Position

The Hospital's consolidated statements of revenues, expenses and changes in net position distinguish between operating and nonoperating revenue and expense. For purposes of display, transactions deemed by management to be ongoing, major or central to the provision of healthcare services are reported as revenues and expenses. Peripheral or incidental transactions such as investment activities are reported as nonoperating revenue and expense.

#### Restricted Resources

The Hospital first applies restricted resources when an expense is incurred for purposes for which both restricted and unrestricted net position are available.

#### Electronic Health Records (EHR) Incentive Payments

The Hospital receives EHR incentive payments under the Medicare and Medicaid programs. To qualify for the EHR incentive payments, the Hospital must meet "meaningful use" criteria that become more stringent over time. The Hospital periodically submits and attests to its use of certified EHR technology, satisfaction of meaningful use objectives, and various patient data. These submissions generally include performance measures for each annual EHR reporting period (Federal fiscal year ending September 30). The related EHR incentive payments are paid out over a four year transition schedule and are based upon data that is captured in the Hospital's cost reports. The payment calculation is based upon an initial amount as adjusted for discharges, Medicare and Medicaid utilization using inpatient days multiplied by a factor of total charges excluding charity care to total charges, and a transitional factor that ranges from 100% in first payment year and thereby decreasing by 25% each payment year until it is completely phased out in the fifth year.

The Hospital recognizes EHR incentive payments as revenue when there is reasonable assurance that the Hospital will comply with the conditions of the meaningful use objectives and any other specific grant requirements. In addition, the financial statement effects of the grants must be both recognizable and measurable. During 2017 and 2016, the Hospital recognized approximately \$204,000 and \$130,000, respectively, in EHR incentive payments as revenue using the ratable recognition method. Under the ratable recognition method, the Hospital recognizes income ratably over the entire EHR reporting period when it is reasonably assured at the outset of the EHR reporting period that it will comply with the minimum requirements of the program.

EHR incentive income is included in other operating revenue in the consolidated statements of revenues, expenses and changes in net position. EHR incentive income recognized is based on management's estimate and amounts are subject to change, with such changes impacting operations in the period the changes occur.

Receipt of these funds is subject to the fulfillment of certain obligations by the Hospital as prescribed by the programs, subject to future audits and may be subject to repayment upon a determination of noncompliance.

## WITHAM HEALTH SERVICES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016)

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#### Grants and Contributions

From time to time, the reporting entity receives contributions from individuals and private organizations. Revenues from grants and contributions are recognized when all requirements are met. Grants may be restricted for either specific operation purposes or for capital purposes. Amounts that are unrestricted or that are restricted to a specific operating purpose are reported as nonoperating revenue.

#### Costs of Borrowing

Interest cost incurred on borrowed funds during the period of construction of capital assets is capitalized as a component of the cost of acquiring those assets.

#### Federal or State Income Taxes

The Hospital is a governmental instrumentality organized under Title 16, Article 12, of the Indiana statutes. The Hospital is generally exempt from federal income tax under Section 115 of the Internal Revenue Code (IRC) of 1986. As a governmental entity under Section 115 of the IRC, the Hospital is not required to file Federal Form 990 – Return of Organization Exempt from Income Tax, which is an informational return only.

The Association is a governmental instrumentality organized under IC 16-22-6 and is exempt from Federal income tax under Section 115 of the Internal Revenue. As such, the Association is generally exempt from income taxes and is not required to file Federal Form 990 – Return of Organization Exempt from Income Tax.

The Foundation and CIHA are tax-exempt organizations under section 501(c)(3). As such, they are generally exempt from income taxes. However, they are required to file Federal Form 990 – Return of Organization from Income Tax.

MOP, LLC is organized as a limited liability company, whereby net taxable income is taxed directly to the members and not the entity. Thus, the consolidated financial statements do not include any provision for Federal or state income taxes.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Hospital (and its affiliates) and recognize a tax liability if the Hospital has taken an uncertain position that more likely than not would not be sustained upon examination by various Federal and state taxing authorities. Management has analyzed the tax positions taken by the Hospital and has concluded that as of December 31, 2017 and 2016, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the accompanying consolidated financial statements. The Hospital is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

These entities have filed their Federal and state income tax returns for periods through December 31, 2016. These income tax returns are generally open to examination by the relevant taxing authorities for a period of three years from the later of the date the return was filed or its due date (including approved extensions).

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## WITHAM HEALTH SERVICES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016)

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#### Compensated Absences

The Hospital's employees earn time off at varying rates depending on years of service under separate policies for sick, vacation and personal leaves. The estimated amount of unused time off is reported as a liability in the consolidated financial statements.

#### Risk Management

The Hospital is exposed to various risks of loss from torts; theft of, damage to, and destruction of assets; business interruption; errors and omissions; employee injuries and illnesses; natural disasters; employee health, dental, and accident benefits. Commercial insurance coverage is purchased for claims arising from such matters. Settlements, if any, did not exceed coverage for any of the past three fiscal years.

#### Medical Malpractice

Malpractice insurance coverage is provided under a claims-made policy. Should the claims-made policy be terminated, the Hospital has the option to purchase insurance for claims having occurred during its term but reported subsequently. For claims on or after July 1, 1999 and before July 1, 2017 the Indiana Medical Malpractice Act (the Act) provides for a maximum recovery of \$1,250,000 per occurrence (\$7,500,000 annual aggregate) with the first \$250,000 covered by the Hospital's insurance and the remainder by the Indiana Patient Compensation Fund (the Fund). For claims on or after July 1, 2017 the Act provides a maximum recovery of \$1,650,000 for an occurrence of malpractice until June 30, 2019, and \$1,800,000 thereafter. The Act requires the Hospital to maintain medical malpractice liability insurance in the amount of at least \$400,000 per occurrence (\$8,000,000 or \$12,000,000 in the annual aggregate based on hospital bed size) until June 30, 2019. Starting July 1, 2019, the Act will require the Hospital to maintain medical malpractice liability insurance in the amount of at least \$500,000 per occurrence (\$10,000,000 or \$15,000,000 in the annual aggregate based on hospital bed size). The Act also requires the Hospital to pay a surcharge to the Fund. The Fund is used to pay medical malpractice claims in excess of per occurrence and the annual aggregate amounts as noted above, under certain terms and conditions. No accrual for possible losses attributable to incidents that may have occurred but that have not been identified has been made because the amount, if any, is not reasonably estimable. The Fund is on a claims-made basis and as long as this coverage is continuous or replaced with equivalent insurance, claims based on occurrences during its term but reported subsequently will be insured.

The Hospital is a member in a captive insurance company, Suburban Health Organization Segregated Portfolio Company, LLC, to fund the Hospital's required portion of the professional and physician insurance coverage pursuant to the Act as well as its general liability insurance and excess coverage. In addition, the Hospital maintains a commercial umbrella/excess liability policy with a limit of \$1,000,000 each occurrence, \$1,000,000 fire legal liability, \$1,000,000 personal and advertising injury, and a \$3,000,000 total policy aggregate. No claims have been settled during the past three years that have exceeded policy coverage limits. The cost of this insurance policy represents the Hospital's cost for such claims for the year, and it has been charged to operations as a current expense.

## WITHAM HEALTH SERVICES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016)

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Accounting principles generally accepted in the United States of America require a health care provider to accrue the expense of its share of malpractice claim costs, if any, for any reported and unreported incidents of potential improper professional service occurring during the year by estimating the probable ultimate costs of the incidents. Based upon the Hospital's claim experience, no such accrual has been made. It is reasonably possible that this estimate could change materially in the near term.

#### Litigation

The Hospital is exposed to litigation arising in the normal course of business. After consultation with legal counsel, management estimates that any matters will be resolved without material adverse effect on the Hospital's future financial position, results from operations or cash flows.

#### Advertising

The Hospital's policy is to expense advertising costs when the advertising first takes place. Advertising expense was approximately \$86,000 and \$79,000 for 2017 and 2016, respectively.

#### Reclassifications

Certain amounts in the prior year consolidated financial statements have been reclassified for comparative purposes to conform to the current year presentation. The reclassifications had no effect on the previously reported consolidated net position and consolidated change in net position.

#### Subsequent Events

The Hospital evaluates events or transactions occurring subsequent to consolidated balance sheet date for recognition and disclosure in the accompanying consolidated financial statements through the date the consolidated financial statements are available to be issued which is May 30, 2018.

#### Recently Issued Accounting Standards

In June 2017, the Governmental Accounting Standards Board (GASB) issued Statement No. 87, *Leases*, and will be effective for periods beginning after June 15, 2019. This Statement requires recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. It establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset.

The Hospital is presently evaluating the effects that Statement No. 87 will have on its future consolidated financial statements, including related disclosures.

## WITHAM HEALTH SERVICES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
DECEMBER 31, 2017  
(WITH COMPARATIVE TOTALS FOR 2016)

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### 2. NET PATIENT SERVICE REVENUE

The Hospital has agreements with third-party payors that provide for reimbursement to the Hospital at amounts different from its established rates. Estimated contractual adjustments under third-party reimbursement programs represent the difference between the Hospital's billings at standard rates and amounts reimbursed by third-party payors. They also include any differences between estimated third-party reimbursement settlements for prior years and subsequent final settlements. A summary of the reimbursement arrangements with major third-party payors is as follows:

#### Medicare

Medicare inpatient services are reimbursed based on a predetermined amount for each case based on the diagnosis associated with the patient (Prospective Payment Hospital). These rates vary according to a patient classification system that is based on clinical, diagnostic and other factors. The prospectively determined rates are not subject to retroactive adjustment. The Hospital's classification of patients under the Prospective Payment Hospital and the appropriateness of patient admissions are subject to validation reviews by the Medicare peer review organization, which is under contract with the Hospital to perform such reviews. Medicare outpatient services are primarily reimbursed on predetermined rates based on the services provided.

#### Medicaid and Hospital Assessment Fee and Healthy Indiana Plan Programs

The Hospital is reimbursed for Medicaid inpatient services under a prospectively determined rate-per-discharge and is not subject to retroactive adjustment. The differences between standard charges and reimbursement from these programs are recorded as contractual adjustments.

The Hospital participates in the State of Indiana's Hospital Assessment Fee (HAF) Program. The purpose of the HAF Program is to fund the State share of enhanced Medicaid payments and Medicaid Disproportionate Share (DSH) payments for Indiana hospitals as reflected in the HAF Program expense reported in the consolidated statements of operations and changes in net assets. Previously, the State share was funded by governmental entities through intergovernmental transfers. The Medicaid enhanced payments relate to both fee for service and managed care claims. The Medicaid enhanced payments are designed to follow the patients and result in increased Medicaid rates. Beginning July 1, 2017, hospitals also started funding the Healthy Indiana Plan (HIP), the State's Medicaid expansion program. The payments related to the HIP program mirror the Medicaid payments under the HAF Program but the funding includes physician, state administration, and certain non-hospital expenditures. During 2017 and 2016, the Hospital recognized HAF and HIP Program expenses of approximately \$2,564,000 and \$1,924,000, respectively, which resulted in increased Medicaid reimbursement. The HAF and HIP assessments are included in the consolidated statements of operations and changes in net assets as operating expenses. The Medicaid rate increases under the HAF Program and the HIP payments are included in patient service revenue in the statements of operations and changes in net assets.

## WITHAM HEALTH SERVICES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
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(WITH COMPARATIVE TOTALS FOR 2016)

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As a governmental entity, the Hospital is also eligible for the Indiana Medicaid Supplemental programs including Medicaid DSH and Municipal Upper Payment Limit programs. The Hospital recognized reimbursement from these programs within net patient revenue of approximately \$2,915,000 and \$1,862,000 during 2017 and 2016, respectively. These programs are administered by the State of Indiana, but rely on Federal funding.

### Other Payors

The Hospital also has entered into payment agreements with certain commercial insurance carriers and preferred provider organizations. The basis for payment to the Hospital under these agreements includes prospectively determined rates per discharge, discounts from established charges and prospectively determined daily rates.

The following is a summary of net patient service revenue for 2017 and 2016:

|                               | 2017                  | 2016                  |
|-------------------------------|-----------------------|-----------------------|
| Inpatient routine services    | \$ 23,618,336         | \$ 20,915,032         |
| Inpatient ancillary services  | 54,403,958            | 51,695,457            |
| Outpatient ancillary services | 301,559,862           | 277,132,143           |
| Long-term care                | 334,044,942           | 306,059,657           |
| Gross patient service revenue | 713,627,098           | 655,802,289           |
| Contractual allowances        | 265,444,073           | 219,302,492           |
| Uninsured self pay discounts  | 3,511,326             | 3,958,445             |
| Charity care                  | 2,580,805             | 2,507,769             |
| Provision for bad debts       | 14,355,696            | 12,559,617            |
| Deductions from revenue       | 285,891,900           | 238,328,323           |
| Net patient service revenue   | <u>\$ 427,735,198</u> | <u>\$ 417,473,966</u> |

### 3. INVESTMENTS

Investments are primarily recorded at fair value (money market deposits and certificates of deposit recorded at contract value) and consist of the following as of December 31:

|                           | 2017                 | 2016                 |
|---------------------------|----------------------|----------------------|
| Cash and cash equivalents | \$ 1,868,414         | \$ 2,222,552         |
| Certificates of deposit   | 3,080,142            | 3,042,500            |
| Mutual funds              | 56,237,133           | 52,103,829           |
| US Government securities  | 7,922,061            | 8,137,583            |
|                           | <u>\$ 69,107,750</u> | <u>\$ 65,506,464</u> |

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## WITHAM HEALTH SERVICES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
DECEMBER 31, 2017  
(WITH COMPARATIVE TOTALS FOR 2016)

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### 4. ASSETS WHOSE USE IS LIMITED

Held by trustee for debt service and capital – Amounts deposited with a trustee and limited to use in accordance with the requirements of a trust indenture and funds from long-term debt borrowings to be expended for debt service and capital.

Designated for capital improvements – Amounts designed internally for capital improvements.

Other board designated – Amounts designated internally for various purposes.

Donor restricted – Amounts designated by donor restrictions.

Assets whose use is limited that are required for obligations classified as current liabilities are reported in current assets. The composition of assets whose use is limited includes the following as of December 31:

|  | 2017                 | 2016                |
|--|----------------------|---------------------|
| Held by trustee for debt service and capital |                      |                     |
| Cash and cash equivalents                    | \$ 7,039,004         | \$ 9,136,451        |
| Designated for capital improvements          |                      |                     |
| Cash and cash equivalents                    | 52,011               | 51,959              |
| Other internally designated                  |                      |                     |
| Cash and cash equivalents                    | 3,700,000            | -0-                 |
| Donor restricted                             |                      |                     |
| Cash and cash equivalents                    | 744,746              | 639,059             |
| Total assets whose use is limited            | <u>\$ 11,535,761</u> | <u>\$ 9,827,469</u> |

### 5. DEPOSITS AND INVESTMENTS

Deposits with financial institutions in the State of Indiana at year-end were entirely insured by the Federal Depository Insurance Corporation or by the Indiana Deposit Insurance Fund. This includes any deposit accounts issued or offered by a qualifying financial institution.

Investments are carried at fair value except for certificates of deposit and money market deposit funds which are carried at contract value. Net realized gains and losses on security transactions are determined on the specific identification cost basis.

## WITHAM HEALTH SERVICES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016)

As of December 31, 2017 and 2016, the Hospital had the following investments and maturities, all of which were held in the Hospital's name by custodial banks that are agents of the Hospital:

|                          | December 31, 2017                |                |              |        |                 |
|--------------------------|----------------------------------|----------------|--------------|--------|-----------------|
|                          | Investment Maturities (in years) |                |              |        |                 |
|                          | Carrying<br>Amount               | Less<br>than 1 | 1-5          | 6-10   | More<br>than 10 |
| US Government securities | \$ 7,922,061                     | \$ 1,749,860   | \$ 5,930,925 | \$ -0- | \$ 241,276      |
| Certificates of deposit  | 3,080,142                        | 1,053,013      | 2,027,129    | -0-    | -0-             |
| Mutual funds             | 56,237,133                       | 56,237,133     | -0-          | -0-    | -0-             |
|                          | \$ 67,239,336                    | \$ 59,040,006  | \$ 7,958,054 | \$ -0- | \$ 241,276      |

  

|                          | December 31, 2016                |                |              |        |                 |
|--------------------------|----------------------------------|----------------|--------------|--------|-----------------|
|                          | Investment Maturities (in years) |                |              |        |                 |
|                          | Carrying<br>Amount               | Less<br>than 1 | 1-5          | 6-10   | More<br>than 10 |
| US Government securities | \$ 8,137,583                     | \$ 3,002,070   | \$ 4,716,515 | \$ -0- | \$ 418,998      |
| Certificates of deposit  | 3,042,500                        | 1,038,865      | 2,003,635    | -0-    | -0-             |
| Mutual funds             | 52,103,829                       | 52,103,829     | -0-          | -0-    | -0-             |
|                          | \$ 63,283,912                    | \$ 56,144,764  | \$ 6,720,150 | \$ -0- | \$ 418,998      |

Interest rate risk – The Hospital does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from changing interest rates.

Credit risk – Statutes authorize the Hospital to invest in interest bearing deposit accounts, passbook savings accounts, certificates of deposit, money market deposit accounts, mutual funds, pooled fund investments, securities backed by the full faith and credit of the United States Treasury and repurchase agreements. The statutes require that repurchase agreements be fully collateralized by US Government or US Government Agency obligations.

Concentration of credit risk – The Hospital maintains its investments, which at times may exceed federally insured limits. The Hospital has not experienced any losses in such accounts. The Hospital believes that it is not exposed to any significant credit risk on investments.

## WITHAM HEALTH SERVICES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
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Deposits and investments consist of the following as of December 31:

|                                | <u>2017</u>           | <u>2016</u>           |
|--------------------------------|-----------------------|-----------------------|
| Carrying amount                |                       |                       |
| Deposits                       | \$ 74,817,267         | \$ 63,132,876         |
| Investments                    | 67,239,336            | 63,283,912            |
|                                | <u>\$ 142,056,603</u> | <u>\$ 126,416,788</u> |
| Included in the balance sheets |                       |                       |
| Cash and cash equivalents      | \$ 61,413,092         | \$ 51,082,855         |
| Investments                    | 69,107,750            | 65,506,464            |
| Held by trustee                | 7,039,004             | 9,136,451             |
| Designated                     | 3,752,011             | 51,959                |
| Donor restricted               | 744,746               | 639,059               |
|                                | <u>\$ 142,056,603</u> | <u>\$ 126,416,788</u> |

### 6. FAIR VALUE MEASUREMENTS

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3). The three levels of the fair value hierarchy are described as follows:

- Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Hospital has the ability to access.
- Level 2: Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

## WITHAM HEALTH SERVICES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016)

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used as of December 31, 2017 and 2016.

- *Money market mutual funds:* Valued based at the subscription and redemption activity at a \$1 stable net asset value (NAV). However, on a daily basis the funds are valued at their daily NAV calculated using the amortized cost of securities.
- *Mutual funds:* Valued at the daily closing price as reported by the fund. Mutual funds held by the Hospital are open-end mutual funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily NAV and to transact at that price.
- *US Government securities:* Valued at the closing price reported on the active market on which the individual securities are traded, when available. The fair value of the securities for which quoted market price is not available are valued based on yields currently available on comparable securities of issuers with similar credit ratings.

The following table sets forth by level, within the hierarchy, the Hospital's assets and liabilities measured at fair value on a recurring basis as of December 31, 2017 and 2016.

|                                   | December 31, 2017    |                      |                     |               |
|-----------------------------------|----------------------|----------------------|---------------------|---------------|
|                                   | Total                | Level 1              | Level 2             | Level 3       |
| <b>Assets</b>                     |                      |                      |                     |               |
| Investments                       |                      |                      |                     |               |
| Mutual funds                      |                      |                      |                     |               |
| Blend                             | \$ 10,252,584        | \$ 10,252,584        | \$ -0-              | \$ -0-        |
| Intermediate-term bond            | 41,978,758           | 41,978,758           | -0-                 | -0-           |
| Other                             | 4,005,791            | 4,005,791            | -0-                 | -0-           |
| Total mutual funds                | 56,237,133           | 56,237,133           | -0-                 | -0-           |
| US Government securities          |                      |                      |                     |               |
| Federal Home Loan Mortgage        | 5,930,925            | -0-                  | 5,930,925           | -0-           |
| FNMA                              | 1,749,860            | -0-                  | 1,749,860           | -0-           |
| GMNA                              | 241,276              | -0-                  | 241,276             | -0-           |
| Total US Government securities    | 7,922,061            | -0-                  | 7,922,061           | -0-           |
|                                   | 64,159,194           | <u>\$ 56,237,133</u> | <u>\$ 7,922,061</u> | <u>\$ -0-</u> |
| Cash                              | 1,868,414            |                      |                     |               |
| Certificates of deposit           | 3,080,142            |                      |                     |               |
| Total investments                 | <u>\$ 69,107,750</u> |                      |                     |               |
| Assets whose use is limited       |                      |                      |                     |               |
| Cash and cash equivalents         |                      |                      |                     |               |
| Money market mutual funds         | \$ 7,039,004         | <u>\$ -0-</u>        | <u>\$ 7,039,004</u> | <u>\$ -0-</u> |
| Cash                              | 4,496,757            |                      |                     |               |
| Total assets whose use is limited | <u>\$ 11,535,761</u> |                      |                     |               |



## WITHAM HEALTH SERVICES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016)

|                                   | December 31, 2016 |               |              |         |
|-----------------------------------|-------------------|---------------|--------------|---------|
|                                   | Total             | Level 1       | Level 2      | Level 3 |
| Assets                            |                   |               |              |         |
| Investments                       |                   |               |              |         |
| Mutual funds                      |                   |               |              |         |
| Blend                             | \$ 8,110,474      | \$ 8,110,474  | \$ -0-       | \$ -0-  |
| Intermediate-term bond            | 40,727,117        | 40,727,117    | -0-          | -0-     |
| Other                             | 3,266,238         | 3,266,238     | -0-          | -0-     |
| Total mutual funds                | 52,103,829        | 52,103,829    | -0-          | -0-     |
| US Government securities          |                   |               |              |         |
| Federal Home Loan Mortgage        | 4,716,515         | -0-           | 4,716,515    | -0-     |
| FNMA                              | 3,002,070         | -0-           | 3,002,070    | -0-     |
| GMNA                              | 418,998           | -0-           | 418,998      | -0-     |
| Total US Government securities    | 8,137,583         | -0-           | 8,137,583    | -0-     |
|                                   | 60,241,412        | \$ 52,103,829 | \$ 8,137,583 | \$ -0-  |
| Cash                              | 2,222,552         |               |              |         |
| Certificates of deposit           | 3,042,500         |               |              |         |
| Total investments                 | \$ 65,506,464     |               |              |         |
| Assets whose use is limited       |                   |               |              |         |
| Cash and cash equivalents         |                   |               |              |         |
| Money market mutual funds         | \$ 9,136,451      | \$ -0-        | \$ 9,136,451 | \$ -0-  |
| Cash                              | 691,018           |               |              |         |
| Total assets whose use is limited | \$ 9,827,469      |               |              |         |

The Hospital's policy is to recognize transfers between levels as of the end of the reporting period. There were no transfers during 2017 and 2016.

Realized gains and losses are included in the consolidated statements of revenues, expenses and changes in net position as a component of investment income. The market value of investments and assets whose use is limited exceeded cost value by approximately \$1,737,000 as of December 31, 2017. The cost value of investments and assets whose use is limited exceeded market value by approximately \$899,000 as of December 31, 2016. The changes in unrealized gains and losses relating to assets held at year end are reported in the consolidated statements of revenues, expenses and changes in net position as a component of investment income.

The Hospital holds investments which are exposed to various risks such as interest rate, market, and credit. Due to the level of risk associated with these securities and the level of uncertainty related to changes in the value, it is at least reasonably possible that changes in the various risk factors will occur in the near term that could materially affect the amounts reported in the accompanying consolidated financial statements.

## WITHAM HEALTH SERVICES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016)

#### 7. CAPITAL ASSETS

A summary of property and equipment for 2017 and 2016 follow:

|                                | December 31,<br>2016  | Additions           | Disposals          | Transfers     | December 31,<br>2017  |
|--------------------------------|-----------------------|---------------------|--------------------|---------------|-----------------------|
| Land and improvements          | \$ 16,045,013         | \$ 409,651          | \$ -0-             | \$ -0-        | \$ 16,454,664         |
| Buildings and improvements     | 95,338,432            | 1,257,137           | (49,639)           | -0-           | 96,545,930            |
| Equipment                      | 59,678,149            | 7,258,004           | (49,832)           | 1,181,091     | 68,067,412            |
| Construction in progress       | 405,853               | 7,043,588           | -0-                | (1,181,091)   | 6,268,350             |
| Total capital assets           | 171,467,447           | 15,968,380          | (99,471)           | -0-           | 187,336,356           |
| Less accumulated depreciation  |                       |                     |                    |               |                       |
| Land improvements              | 2,236,255             | 261,243             | -0-                | -0-           | 2,497,498             |
| Buildings and improvements     | 24,088,222            | 2,760,880           | (36,583)           | -0-           | 26,812,519            |
| Equipment                      | 44,202,515            | 4,921,149           | (29,541)           | -0-           | 49,094,123            |
| Total accumulated depreciation | 70,526,992            | 7,943,272           | (66,124)           | -0-           | 78,404,140            |
| Capital assets, net            | <u>\$ 100,940,455</u> | <u>\$ 8,025,108</u> | <u>\$ (33,347)</u> | <u>\$ -0-</u> | <u>\$ 108,932,216</u> |

  

|                                | December 31,<br>2015 | Additions           | Disposals     | Transfers     | December 31,<br>2016  |
|--------------------------------|----------------------|---------------------|---------------|---------------|-----------------------|
| Land and improvements          | \$ 15,081,204        | \$ 963,809          | \$ -0-        | \$ -0-        | \$ 16,045,013         |
| Buildings and improvements     | 89,533,998           | 5,576,467           | -0-           | 227,967       | 95,338,432            |
| Equipment                      | 55,798,486           | 4,240,436           | (390,550)     | 29,777        | 59,678,149            |
| Construction in progress       | 142,942              | 520,655             | -0-           | (257,744)     | 405,853               |
| Total capital assets           | 160,556,630          | 11,301,367          | (390,550)     | -0-           | 171,467,447           |
| Less accumulated depreciation  |                      |                     |               |               |                       |
| Land improvements              | 1,997,398            | 238,857             | -0-           | -0-           | 2,236,255             |
| Buildings and improvements     | 21,733,230           | 2,354,992           | -0-           | -0-           | 24,088,222            |
| Equipment                      | 40,187,418           | 4,405,647           | (390,550)     | -0-           | 44,202,515            |
| Total accumulated depreciation | 63,918,046           | 6,999,496           | (390,550)     | -0-           | 70,526,992            |
| Capital assets, net            | <u>\$ 96,638,584</u> | <u>\$ 4,301,871</u> | <u>\$ -0-</u> | <u>\$ -0-</u> | <u>\$ 100,940,455</u> |

As of December 31, 2017, the Hospital had remaining commitments related to property and equipment of approximately \$20,000,000 primarily related to the construction and expansion of its main campus facility.

## WITHAM HEALTH SERVICES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016)

#### 8. LONG TERM DEBT

A summary of long-term debt for 2017 and 2016 is as follows:

|                          | December 31,<br>2016 | Additional<br>Borrowings | Payments             | December 31,<br>2017 | Current<br>Portion  |
|--------------------------|----------------------|--------------------------|----------------------|----------------------|---------------------|
| 2010 Revenue bonds       | \$ 30,930,000        | \$ -0-                   | \$ 30,930,000        | \$ -0-               | \$ -0-              |
| 2015 Revenue bonds       | 24,949,000           | -0-                      | 2,595,000            | 22,354,000           | 2,652,000           |
| 2017 Revenue bonds       | -0-                  | 28,340,000               | -0-                  | 28,340,000           | 2,035,000           |
| Loans payable            | 395,572              | -0-                      | 56,595               | 338,977              | 59,543              |
|                          | <u>56,274,572</u>    | <u>\$ 28,340,000</u>     | <u>\$ 33,581,595</u> | 51,032,977           | <u>\$ 4,746,543</u> |
| Unamortized bond premium | 316,009              |                          |                      | -0-                  |                     |
|                          | <u>\$ 56,590,581</u> |                          |                      | <u>\$ 51,032,977</u> |                     |
|                          | December 31,<br>2015 | Additional<br>Borrowings | Payments             | December 31,<br>2016 | Current<br>Portion  |
| 2010 Revenue bonds       | 32,580,000           | -0-                      | 1,650,000            | 30,930,000           | 1,715,000           |
| 2015 Revenue bonds       | 27,083,000           | -0-                      | 2,134,000            | 24,949,000           | 2,595,000           |
| Loans payable            | 450,177              | -0-                      | 54,605               | 395,572              | 56,885              |
|                          | <u>60,113,177</u>    | <u>\$ -0-</u>            | <u>\$ 3,838,605</u>  | 56,274,572           | <u>\$ 4,366,885</u> |
| Unamortized bond premium | 339,874              |                          |                      | 316,009              |                     |
|                          | <u>\$ 60,453,051</u> |                          |                      | <u>\$ 56,590,581</u> |                     |

In December 2017, the Hospital issued 2017 Revenue Bonds in the amount of \$28,340,000 through the Association. The Hospital, the Association and BMO Harris Bank (BMO) entered into a Bond Purchase Agreement whereby BMO purchased from the Association all of the 2017 Revenue Bonds in a private placement. The 2017 Revenue Bonds are due in semiannual installments through 2029 ranging from \$990,000 to \$1,335,000, with a fixed interest rate of 2.330%. The 2017 Revenue Bonds are secured by the Hospital's net revenues. BMO agreed to hold the 2017 Revenue bonds through the maturity date in 2029.

The proceeds from the 2017 Revenue Bonds were used to refund the 2010 Revenue Bonds which resulted in a loss on defeasance of approximately \$1,253,000. The loss on defeasance is included in deferred outflows as of December 31, 2017 at approximately \$1,253,000 and will be amortized as a component of interest expense of approximately \$104,000 annually through 2029.

In September 2015, the Hospital issued 2015 Revenue Bonds in the amount of \$27,083,000 through the Association. The Hospital, the Association and Commerce Bank (Commerce) entered into a Bond Purchase Agreement whereby Commerce purchased from the Association all of the 2015 Revenue Bonds in a private placement. The 2015 Revenue Bonds are due in semiannual installments through 2025 ranging from \$855,000 to \$1,526,000, with a fixed interest rate of 2.0667%. The 2015 Revenue Bonds are secured by the Hospital's net revenues. Commerce agreed to hold the 2015 Revenue Bonds through the maturity date in 2025.

## WITHAM HEALTH SERVICES

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Loans payable with local financial institution, due in monthly installments at a fixed interest rate of 4.50%, due through 2023, secured by property with net book value of approximately \$2,100,000 and \$2,300,000 as of December 31, 2017 and 2016, respectively. Certain long-term debt agreements require the Hospital to maintain certain financial ratios. As of December 31, 2017 and 2016, the Hospital believed it was in compliance with the ratios. Scheduled principal and interest repayments on long-term debt and payments on loans payable for the years succeeding December 31, 2017 are as follows:

| Year Ending<br>December 31, | Principal            | Interest            | Total                |
|-----------------------------|----------------------|---------------------|----------------------|
| 2018                        | \$ 4,746,543         | \$ 1,155,623        | \$ 5,902,166         |
| 2019                        | 4,894,318            | 1,005,568           | 5,899,886            |
| 2020                        | 5,003,194            | 896,685             | 5,899,879            |
| 2021                        | 5,121,258            | 785,161             | 5,906,419            |
| 2022                        | 5,226,439            | 671,189             | 5,897,628            |
| 2023-2027                   | 20,761,225           | 1,710,106           | 22,471,331           |
| 2028-2029                   | 5,280,000            | 154,421             | 5,434,421            |
|                             | <u>\$ 51,032,977</u> | <u>\$ 6,378,753</u> | <u>\$ 57,411,730</u> |

### 9. OPERATING LEASES

Leases that do not meet the criteria for capitalization are classified as operating leases with related rentals charged to operating expenses as incurred. Equipment and facility rental expense for leases for 2017 and 2016 approximated \$1,766,000 and \$1,663,000, respectively. The following is a schedule of future minimum non-cancelable lease payments expiring through 2019 for the years succeeding December 31, 2017:

| Year Ending<br>December 31, |                   |
|-----------------------------|-------------------|
| 2018                        | \$ 202,221        |
| 2019                        | 8,613             |
|                             | <u>\$ 210,834</u> |

Rent expense for facilities and equipment under the long-term care leases discussed in Note 1 was approximately \$33,931,000 and \$35,748,000 for 2017 and 2016, respectively. Annual rent expense for the next five years will approximate \$26,000,000 under these leases.

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### 10. PENSION PLAN

#### Plan Description

The Hospital has a defined contribution pension plan named Witham Health Services Contribution Plan (Plan) as authorized by IC 16-22-3-11. The Plan provides retirement, disability and death benefits to plan members and beneficiaries who meet the eligibility requirements for age and hours worked. The Plan was established by written agreement between the Hospital Board of Trustees and Transamerica Retirement Solutions (Plan Administrator). The Plan Administrator issues a publicly available financial report that includes financial statements and required supplementary information of the Plan. The report is available by contacting the Hospital's accounting department.

#### Funding Policy

The contribution requirements of Plan members are established by the written agreement between the Hospital Board of Trustees and the Plan Administrator. There are two parts to the Plan, the Money Purchase Base Contribution and the Matching Contribution. Plan members are not required to contribute to the Money Purchase Base Contribution portion of the Plan. The Hospital contributes either 2% or 3% based on the number of years of service for this portion of the Plan. Plan members may contribute to the Matching Contribution portion of the Plan up to the maximum allowed by the Internal Revenue Service. The Hospital matches up to either 3% or 4% of the employee's annual salary based on years of service and employee contributions. Pension expense was approximately \$1,901,000 and \$1,996,000 for 2017 and 2016, respectively.

### 11. INVESTMENTS IN AFFILIATED COMPANIES

#### Witham St. Vincent Cancer Institute, LLC

The Hospital has an equity interest in Witham St. Vincent Cancer Institute, LLC. The investment is recorded on the equity method at approximately \$314,000 and \$169,000 as of December 31, 2017 and 2016, respectively.

#### Suburban Health Organization Captive

The Hospital has an equity interest in its captive insurance company, Suburban Health Organization Captive recorded on the equity method at approximately \$1,385,000 and \$808,000 as of December 31, 2017 and 2016, respectively.

#### Liberty Dialysis Lebanon, LLC

The Hospital has an equity interest in Liberty Dialysis Lebanon, LLC. The investment is recorded on the equity method at approximately \$333,000 as of December 31, 2017 and 2016.

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### Suburban Home Health, LLC

The Hospital has an equity interest in Suburban Home Health, LLC. The investment is recorded on the equity method at approximately \$106,000 and \$250,000 as of December 31, 2017 and 2016, respectively.

### Other

The Hospital has equity interests other entities which are recorded on the equity method at approximately \$93,000 and \$-0- as of December 31, 2017 and 2016, respectively.

## 12. CONCENTRATION OF CREDIT RISK

The Hospital's main campus is located in Lebanon, Indiana and serves Lebanon and the surrounding communities. The Hospital grants credit without collateral to its patients, most of who are local residents and are insured under third-party payor agreements. The mix of receivables and revenues from patients and third-party payors as of and for the years ended December 31, 2017 and 2016 was as follows:

|                    | Receivables |             | Revenues    |             |
|--------------------|-------------|-------------|-------------|-------------|
|                    | 2017        | 2016        | 2017        | 2016        |
| Medicare           | 22%         | 25%         | 44%         | 41%         |
| Medicaid           | 16%         | 17%         | 17%         | 18%         |
| Commercial         | 42%         | 37%         | 34%         | 36%         |
| Self-Pay and other | 20%         | 21%         | 5%          | 5%          |
|                    | <u>100%</u> | <u>100%</u> | <u>100%</u> | <u>100%</u> |

Under the long-term care leases, the Hospital recorded expenses related to purchased services from the managers of the facilities of approximately \$174,120,000 and \$167,257,000 during 2017 and 2016, respectively. Amounts due to the managers, included in current liabilities, as of December 31, 2017 and 2016 were approximately \$42,183,000 and \$48,910,000 respectively.

## WITHAM HEALTH SERVICES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR 2016)

#### 13. BLENDED COMPONENT UNITS

The Hospital's consolidated financial statements include the accounts of its Blended Component Units, MOP, LLC and CIHA as of and for the years ended December 31, 2017 and 2016. For separate financial information related to the blended component units, contact the Hospital Controller's Office, at PO Box 1200, Lebanon, IN, 46052.

|   | 2017         |              | 2016         |              |
|---|--------------|--------------|--------------|--------------|
|   | MOP, LLC     | CIHA         | MOP, LLC     | CIHA         |
| <b>Balance sheet</b>  |              |              |              |              |
| Assets  |              |              |              |              |
| Current assets  | \$ 820,948   | \$55,792,199 | \$ 1,142,431 | \$51,520,037 |
| Capital assets  | 3,193,178    | 775,839      | 3,324,512    | 775,839      |
| Other assets  | -0-          | 686,058      | -0-          | 1,199,352    |
| Total assets  | \$ 4,014,126 | \$57,254,096 | \$ 4,466,943 | \$53,495,228 |
| Liabilities   |              |              |              |              |
| Current liabilities   | \$ 17,356    | \$ 425,831   | \$ 498,897   | \$ 835,841   |
| Other liabilities   | -0-          | 3,275,000    | -0-          | -0-          |
| Total liabilities   | 17,356       | 3,700,831    | 498,897      | 835,841      |
| Net position  | 3,996,770    | 56,828,265   | 3,968,046    | 52,659,387   |
| Total liabilities and net position                                | \$ 4,014,126 | \$57,254,096 | \$ 4,466,943 | \$53,495,228 |
| <b>Statement of revenue, expenses and changes in net position</b> |              |              |              |              |
| Revenues  |              |              |              |              |
| Other revenue   | \$ 653,366   | \$ 2,709,089 | \$ 857,758   | \$ 1,744,451 |
| Total revenues  | 653,366      | 2,709,089    | 857,758      | 1,744,451    |
| Expenses  |              |              |              |              |
| Depreciation  | 186,892      | -0-          | 146,330      | -0-          |
| Other expenses  | 437,750      | 2,006,474    | 380,130      | 1,292,185    |
| Total expenses  | 624,642      | 2,006,474    | 526,460      | 1,292,185    |
| Operating income  | 28,724       | 702,615      | 331,298      | 452,266      |
| Nonoperating  | -0-          | 3,466,263    | -0-          | 1,566,254    |
| Excess revenue over expenses                                      | 28,724       | 4,168,878    | 331,298      | 2,018,520    |
| Transfers   | -0-          | -0-          | -0-          | 15,000,000   |
| Change in net position  | 28,724       | 4,168,878    | 331,298      | 17,018,520   |
| Net position  |              |              |              |              |
| Beginning of year   | 3,968,046    | 52,659,387   | 3,636,748    | 35,640,867   |
| End of year   | \$ 3,996,770 | \$56,828,265 | \$ 3,968,046 | \$52,659,387 |
| <b>Statement of cash flows</b>                                    |              |              |              |              |
| Cash provided by (used in)  |              |              |              |              |
| Operating activities  | \$ (252,172) | \$ 396,816   | \$ 746,456   | \$10,017,990 |
| Capital and related financing activities                          | (55,559)     | -0-          | (331,571)    | -0-          |
| Investing activities  | -0-          | -0-          | -0-          | (10,648,374) |
| Change  | (307,731)    | 396,816      | 414,885      | (630,384)    |
| Cash equivalents  |              |              |              |              |
| Beginning of year   | 988,209      | 193,233      | 573,324      | 823,617      |
| End of year   | \$ 680,478   | \$ 590,049   | \$ 988,209   | \$ 193,233   |

## WITHAM HEALTH SERVICES

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### 14. RISK MANAGEMENT

#### Medical Benefits to Employees and Dependents

The Hospital is self-funded for medical and related health benefits provided to employees and their families. A third-party administrator has been retained to process and present all benefit claims to the Hospital for payment. Under a stop/loss agreement, the Hospital is responsible for the funding of all claims and related administrative costs up to \$270,000 per individual per policy year. There is no aggregate limit for the Plan under the stop loss agreement.

Claim expenditures and liabilities of the fund are reported when it is probable that a loss has occurred and the amount of the loss can be reasonably estimated. These losses include an estimate of claims that have been incurred but not reported. Self-funded health insurance and related expenses were approximately \$6,415,000 and \$9,870,000 in 2017 and 2016, respectively. Changes in health claim liabilities for 2017 and 2016 are as follows:

|  | 2017                | 2016                |
|--|---------------------|---------------------|
| Unpaid claims, beginning of year         | \$ 1,344,451        | \$ 1,221,009        |
| Incurred claims and changes in estimates | 6,414,916           | 9,870,241           |
| Claim payments                           | (6,666,391)         | (9,746,799)         |
| Unpaid claims, end of year               | <u>\$ 1,092,976</u> | <u>\$ 1,344,451</u> |

### 15. SUBSEQUENT EVENT

Subsequent to December 31, 2017, the Hospital terminated multiple long-term care agreements. These agreements accounted for approximately 15% of net patient service revenue in 2017.