

INDIANA'S ECONOMIC TIES TO CHINA

- Indiana counts China as its **fifth largest export partner**, exporting \$1.4 billion in exports in 2014.

(U.S. Department of Commerce's National Trade Database)

- Indiana-based companies with Chinese operations include Allison Transmission, Cathay Industries, Cummins, Dow AgroSciences, Eli Lilly, Hillenbrand, Marian, Inc., Telamon Corp. and Zimmer.

HOOSIER UNIVERSITIES' TIES TO CHINA

- **Indiana University, Purdue University and Rose Hulman Institute of Technology** have education partnerships with Zhejiang Province while some of Indiana's other higher education institutions have established exchange programs.

- More than **10,000 Chinese students attend universities in Indiana**, including Indiana University, Purdue University and the University of Notre Dame.

CHINESE SISTER-STATE RELATIONSHIP

- The **Indiana-Zhejiang Province** relationship dates back to 1987 when Governor Robert Orr signed a sister-state agreement with officials from Zhejiang Province.

- To commemorate the relationship, Zhejiang leaders gave Indiana two white marble lion statues, which can be seen at the entrance to the Indianapolis Zoo.

- Likewise, "The Spirit of Man," a sculpture which was given to the province by then-Governor Frank O'Bannon to commemorate the 10th anniversary of the sister-state relationship, is on display at the grounds of the Foreign Affairs Department in Zhejiang Province.

- **Twelve Indiana communities** have **sister-city relationships** with Zhejiang Province.

CHINA-BASED INDIANA COMPANIES

- **Vanguard National Trailer Corporation, Monon:** Acquired by China International Marine Container (CIMC) in 2004, the manufacturer of semi truck trailers has invested more than \$10 million in its Indiana operations and employs more than 500 Hoosiers.

- **Techtop Motor LHP, Columbus:** Established in 2008, the logistic facility for electric motors is a joint venture with Shanghai-based Techttop Motor and Columbus-based LHP Software.

- **Westfield Outdoors (Hengfeng), Indianapolis:** Established in 2009, the company researches, designs, sells and distributes outdoor furniture.

- **Sutong Tire, South Bend:** The logistics provider for RV wheels and tires was established in 2011.

- **Nanshan America, Lafayette:** This manufacturer of aluminum parts for the transportation industry has invested more than \$100 million in its Indiana facility and employees 30 associates.

- **Stoneware, Inc., Carmel:** Beijing, China-based Lenovo acquired this IT services and development company in 2012.

- **Haier America, Evansville:** This division of the multinational home appliance and consumer electronics manufacturer Haier Group announced in fall 2014 plans to locate its North American Tech Center in Indiana, creating 50 new high-wage jobs by 2015.