GRACE Team Care
Integration of Primary Care with Geriatrics and Community-Based Social Services

– Aged, Blind and Disabled Stakeholder Presentation –
Indiana Family and Social Services Administration
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Overview

A. Identify older persons who stand to benefit most from integrated care.

B. Describe the GRACE Team Care™ model and clinical trial results.

C. Discuss lessons learned from replications of GRACE Team Care.
Older People with Chronic Conditions and Functional Limitations

- Need more medical services and social supports
- Have high healthcare costs
- 7 million Dual Eligibles living in the community
  - 63% chronic conditions and functional limitations
  - Older DE spent $14,000 per year on healthcare, close to 95th percentile of healthcare spending
- Socioeconomic stressors, low health literacy, limited access and fragmented healthcare

The Lewin Group. 2010.
Older Person with Chronic Conditions and Functional Limitations

- Multiple chronic illnesses: HTN, CHF, and DM
- Geriatric conditions: depression, falls, and ADLs
- Family and caregiver support needs
- Home & community-based services case manager
- Primary and specialty care physicians
- Limited geriatrics expertise of providers
- Poor communication and coordination of care
Background

Older persons with multiple chronic illnesses and geriatric conditions:
- Often do not receive recommended standards of care
- Account for a disproportionate share of expenditures

New models of care are needed that:
- Improve quality without increasing costs
- Optimize the roles of primary care and geriatrics healthcare professionals
- Integrate medical and social care

Background

- PCPs have limited time and resources to provide comprehensive care to older patients

⇒ GRACE

Geriatric Resources for Assessment and Care of Elders
GRACE Intervention

Unmet health care needs → Improved diagnosis of geriatric syndromes by primary care physician → Improved quality of care and better outcomes

Barriers
- System
- Providers
- Patient

Barriers
- System
- Providers
- Patient

All Together Better Care
Unique Features of

- In-home assessment and care management by team of experts
- Specific care protocols to manage common geriatric conditions
- Integrated EMR documentation
- Web-based care management tracking
- Integrated pharmacy, mental health, hospital, home health, and community-based services
GRACE
Team Care Model
GRACE Team Care

1. In-home geriatric assessment by a NP and SW team
2. Individualized care plan using GRACE protocols
3. Weekly interdisciplinary team conference
   • Geriatrician
   • Pharmacist
   • Mental Health Liaison
GRACE Team Care

4. NP and SW meet with PCP
5. Implement care plan consistent with participant’s goals
6. Ongoing care management and caregiver support
7. Ensure continuity and coordination of care, and smooth care transitions
Transitional Care

Home ➔ ED or Hospital
Hospital or ED ➔ Home
Hospital ➔ Nursing Facility ➔ Home
No Assistance ➔ Long Term Services & Supports
Specialty Care ➔ Primary Care
Primary Care ➔ Specialty Care
Transitional Care

- Check hospital and ED alerts
- Communicate baseline status and care plan
- Collaborate in planning transition
- Deliver transitional care including home visit
  - Proactive support of participant and family/caregiver
  - Reconcile medications/provide new medication list
  - Ensure post-discharge arrangements implemented
  - Inform PCP and schedule follow-up visit
- Review in GRACE team conference
# GRACE Protocols for Targeted Conditions

<table>
<thead>
<tr>
<th>1) Difficulty Walking/Falls</th>
<th>7) Memory Loss/Dementia</th>
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<tbody>
<tr>
<td>2) Urinary Incontinence</td>
<td>8) Depression</td>
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<tr>
<td>3) Malnutrition/Weight Loss</td>
<td>9) Chronic Pain</td>
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<td>4) Visual Impairment</td>
<td>10) Health Maintenance</td>
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<td>5) Hearing Loss</td>
<td>11) Advance Care Planning</td>
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<tr>
<td>6) Medication Management</td>
<td>12) Caregiver Burden</td>
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GRACE Protocol: Difficulty Walking / Falls

**PCP Review**
- Confirm diagnosis and update EMR
- Evaluate and treat causes
- Order lab evaluation (check CMP, CBC, TSH, B12)
- Optimize pain medication
- Consult physical therapy
- Consult Geriatrics or Neurology

**Routine Team**
- Monitor orthostatic vital signs
- Increase fluid intake
- Prescribe walking program
- Provide patient education on falls prevention
GRACE Protocol: Memory Loss/Dementia

PCP Review
- Confirm diagnosis and contributing causes
- Evaluate metabolic causes (check CMP, TSH, B12)
- Discontinue anti-cholinergic medication(s)
- Start cholinesterase inhibitor
- Consult Geriatrics or Neurology

Routine Team
- Monitor social supports
- Discuss advance directives and long-term planning
- Help set up supportive home environment
- Encourage good nutrition and physical activity
- Provide education on dementia, behavioral issues and community resources
GRACE Protocol: Advance Care Planning

PCP Review
• Patient conference to discuss values and goals
• Patient conference to discuss preferences
• Evaluate patient’s decision-making capacity
• Consult Neuropsychology for legal competency

Routine Team
• Monitor for changes in goals and preferences
• Encourage identification of DPOA for health care
• Facilitate family conference
• Assist in obtaining in-home services
• Facilitate alternative housing
GRACE Protocol: Caregiver Burden

PCP Review
• Monitor caregiver for signs of stress or depression
• Consider family conference to identify sources of help
• Recommend caregiver obtain medical care and/or supportive counseling
• Consult Geriatrics for evaluation of spouse or elderly caregiver

Routine Team
• Monitor need for counseling or medical referral
• Monitor need for increased assistance and/or respite
• Refer to community resources for education and support groups
• Provide education on common issues of caregivers
GRACE Results
GRACE Trial: Better Quality and Outcomes

• Better performance on ACOVE Quality Indicators
  ✓ General health care (e.g., immunizations, continuity)
  ✓ Geriatric conditions (e.g., falls, depression)

• Enhanced quality of life by SF-36 Scales
  ✓ General Health, Vitality, Social Function & Mental Health
  ✓ Mental Component Summary

• Lower resource use and costs in high risk group
  ✓ Fewer ED visits and hospitalizations
  ✓ Reduced acute care costs offset program costs

High Risk Patients: Decreased Admissions

GRACE Intervention

*P<.05
High Risk Patients – Total Two Year Costs

**Intervention**
- Acute Care: 47%
- Chronic and Preventive Care: 53%

**Usual Care**
- Acute Care: 33%
- Chronic and Preventive Care: 67%
High Risk Patients – Lower Costs

GRACE Intervention

<table>
<thead>
<tr>
<th>Year</th>
<th>(n=226)</th>
<th>(n=210)</th>
<th>(n=196)</th>
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<tbody>
<tr>
<td>Year 1</td>
<td>$10,700</td>
<td>$7,500</td>
<td>$5,100</td>
</tr>
<tr>
<td>Year 2</td>
<td>$10,500</td>
<td>$9,000</td>
<td></td>
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<tr>
<td>Year 3</td>
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<td>*$6,600</td>
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*P<.05
Keys to Success

1. Created by collaboration of geriatrics, primary care and community-based organizations
2. NP/SW team assigned by physician and practice site
3. Focused on geriatric conditions to complement care
4. Provided recommendations for care and resources for implementation and follow-up
5. Incorporated proven care transition strategies
6. Provided home-based and proactive care management
7. Integrated with community resources and social services
8. Developed relationships through longitudinal care
Medicare Coordinated Care Demonstration

Approaches by care coordinators that reduced hospital admissions in high risk seniors:

- Frequent in person meetings with patients
- In-person meetings with physicians
- Serving as a communications hub for physicians
- Providing evidence-based patient education
- Emphasizing medication management
- Delivering proactive transitional care

GRACE Dissemination
GRACE Team Care Implementations

HealthCare Partners – Southern California
  • The SCAN Foundation

ADRC Evidence-Based Care Transition Programs
  • ACA: U.S. Administration on Aging & CMS
  • Tech4Impact: Center for Technology and Aging

VA Healthcare System – Indianapolis
  • VHA Office of Geriatrics and Extended Care

IU Health Medicare Advantage Plan – Indianapolis
  • Indiana University Health Physicians
HealthCare Partners

Demographics (n=171)
- Mean Age, 85 years (range, 48-109)
- 74% Female
- 94% enrolled from high risk chronic care – HomeCare Program (mean 6.0 months)
- 6% enrolled post-acute

Satisfaction (>90% agreed)
GRACE model...
- Increased overall patient satisfaction
- Improved quality of life
- Very helpful in providing care to older patients
- Led to better follow-up and coordination of care
HealthCare Partners

Quality (>95% performance)
- Screened for falls and depression
- Used protocols for falls and depression when indicated
- Medication list to patient
- Surrogate decision-maker documented

Outcomes (n=172)
Before/After (12 months)
Reduced Utilization
- 34% Hospital Admissions
- 29% Hospital Bed Days
- 44% Sub Acute Admits
- 53% Sub Acute Bed Days
- 22% ED Visits

IU Geriatrics
Utilization Rates Before and After GRACE

HealthCare Partners
Medical Group and Affiliated Physicians

- Hospital Admissions
- Sub Acute Admissions
- ED Visits

Before and After GRACE

IU Geriatrics
2010 ADRC Care Transition Grant

ACA funding to expand ADRCs; GRACE one of four selected models
Indiana ADRC Care Transitions Program

A collaboration between

• The State of Indiana Division of Aging

• CICOA Aging & In-Home Solutions,
  • The largest ADRC and Area Agency on Aging in Indiana

• Wishard Health Services
  • A safety net healthcare system (~7,000 seniors)

• Indianapolis VA Medical Center

• IU Geriatrics
  • A John A. Hartford Foundation Center of Excellence in Geriatric Medicine
Indiana ADRC Care Transitions Program

GRACE Care Transition

- Discharge Plan – RN Care Mgr
- Options Counseling – ADRC SW
- Care Transition – Medical Group NP and ADRC SW
- Care Management – Medical Group NP and ADRC SW
- Medicaid HCBS – ADRC SW
VA GRACE: Care Transitions Plus

Over 400 Veterans and 250 caregivers served

Care Enhancements

• Continuity and coordination of care
• Medication reconciliation and appropriateness
• Falls prevention
• Depression management
• Dementia identification and management
• Caregiver support
Readmission and Hospitalization Rates

DEPARTMENT OF VETERANS AFFAIRS
RICHARD L. ROUDEBUSH VA MEDICAL CENTER
1481 WEST 10th STREET
INDIANAPOLIS, IN 46202

30-Day Readmits

Admits / 1000

Control
GRACE

Before
After

All Together Better Care
Indianapolis VA Medical Center

**Veteran** - “I am amazed at how you guys keep track of me! GRACE is amazing! I surely do appreciate you guys. You are a great team to have caring for me.”

**Caregiver** - “The GRACE team saved my husband’s life and my sanity. I had hit rock bottom when the team came to our home and didn’t know how we were going to continue like this. The entire team is warm and sensitive to our needs. I would like to thank GRACE from the bottom of my heart for giving me my old husband back!”

**PCP** - “Thank goodness GRACE is involved on this patient!”
Readmission and Hospitalization Rates

30-Day Readmits

- Control: 18%
- GRACE: 10%

Admits / 1000

- Before: 1400
- After: 1200
GRACE Team Care Dissemination

GRACE Team Care™ Replication in California
  • The SCAN Foundation
    ➢ UCSF Medical Center
    ➢ Health Plan of San Mateo
    ➢ Whittier Hospital Medical Center

VA Healthcare System Transformation-21
  • VHA Office of Geriatrics and Extended Care
    ➢ San Francisco VAMC
    ➢ Cleveland VAMC
Opportunity in Older Adults with Complex Health Care Needs

• Evidence-based
• Flexible
• Integrated
• Reduces high cost utilization
• Infuses geriatrics principles
• Includes mental health
• Collaborative team approach
• Patients and physicians are highly receptive
GRACE Training and Resource Center

Director: Dawn Butler, MSW, JD
Phone: 317-630-8018
Email: butlerde@iu.edu

Website
http://graceteamcare.indiana.edu

Implementation Support

• GRACE Website
• On-Site Training
• GRACE Training Manual
• GRACE Care Protocols
• Web-Based Care Management Tracking Tool
• GRACE Dashboard
• Consultation
Dissemination Facilitators (and Barriers)

- “Early adopter” clinical champion
- Key stakeholders support as win-win-win
- Strong primary care and valued clinical geriatrics
- Financial incentives for system and providers
- Shared EMR and care management software
- Dedicated staff for start-up (not “add on” duties)
- GRACE site visit, training, technical assistance, and flexibility for adaptation to local health system