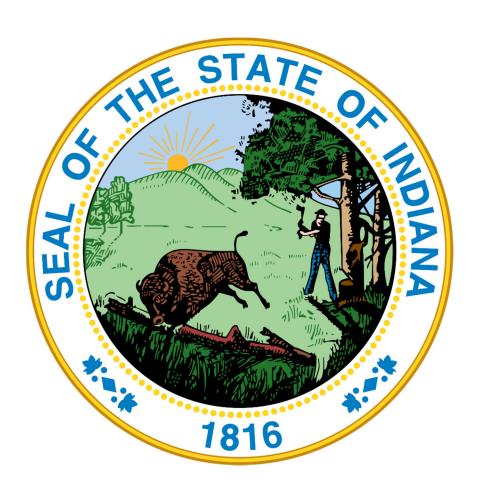
# MANAGEMENT'S DISCUSSION AND ANALYSIS



# STATE OF INDIANA Management's Discussion and Analysis June 30, 2020

The following discussion and analysis of the State of Indiana's financial performance provides an overview of the state's financial activities for the fiscal year (FY) ended June 30, 2020. Please read it in conjunction with the transmittal letter at the front of this report and the state's financial statements, which follow this section. Because of prior period adjustments and reclassifications as described in Note IV(G) of the Notes to the Financial Statements, FY 2019 numbers have been restated.

#### **Financial Highlights**

- For FY 2020, on a government-wide basis, the assets and deferred outflows of the State of Indiana exceeded its liabilities and deferred inflows by \$16.5 billion. This compares with \$15.6 billion for FY 2019, as restated.
- At the end of the current FY, unassigned fund balance for the General Fund was \$2.1 billion, or 15.1% of the total General Fund expenditures.
- On a government-wide basis for the primary government, the state incurred expenses net of program revenue of \$17.6 billion, which are offset by general revenues totaling \$18.5 billion, giving an increase in net position of \$0.9 billion.
- General revenue for the primary government decreased by \$37.4 million, or 0.2%, from FY 2019. Income tax filing and due date shifts were made from FY 2020 into FY 2021 to align with federal income tax date shifts. In spite of slowing economic activity from the national public health emergency, sales tax revenue increased year over year by 2.9%.
- Combined budget balances for FY 2020 were \$1.4 billion. Those balances consisted of \$541.8 million in the General Fund, \$347.7 million in the Tuition Reserve Fund, and \$529.4 million in the Rainy

- Day Fund (which has grown from a \$0 balance at the end of FY 2010).
- Due in large part to maintaining a healthy reserve balance, Indiana was in a position to weather a \$1.4 billion revenue shortfall in the final months of FY 2020.
- Indiana is one of thirteen states that has the highest credit rating assigned by all three independent credit rating agencies: Fitch, Moody's, and Standard & Poor's Ratings Service (S&P). From the July 2020 report, S&P cited four areas in issuing the AAA credit rating; modest economic growth across all sectors, maintenance of strong budgetary reserves, active budget management, and low overall debt levels. Fitch's April 2020 rating report issued AAA due to "the state's low long-term liability burden and exceptionally strong operating profile, including prudent budgetary budget management during the economic expansion that further strengthened the state's robust financial resilience as it enters the current coronavirus-driven downturn."
- Indiana continues to position itself as one of the lowest debt-level states in the country. Net tax supported debt (NTSD) represents just \$251 per capita, the 6th lowest in the country (Moody's Debt Median Report, 5/12/2020).
- In 2020, Indiana received several accolades for its business environment. This includes favorable rankings of 5th in the nation in Chief Executive Magazine's annual "Best States for Business" survey (June 2020), 3rd overall in Site Selection Magazine's list of Top 10 Competitive States (May 2020), and 6th in Business Facilities ranking of Best Business Climate (July 2020).

| Key Economic Indicators            |           |           |        |  |  |  |  |  |  |  |  |
|------------------------------------|-----------|-----------|--------|--|--|--|--|--|--|--|--|
| Dec. 31, 2019 Dec. 31, 2018 % Ch   |           |           |        |  |  |  |  |  |  |  |  |
| Total Labor Force                  | 3,359,406 | 3,375,397 | -0.5%  |  |  |  |  |  |  |  |  |
| Total Employed Labor Force         | 3,259,595 | 3,258,269 | 0.0%   |  |  |  |  |  |  |  |  |
| Total Goods and Service Employment | 3,184,300 | 3,187,600 | -0.1%  |  |  |  |  |  |  |  |  |
| Service-Providing Employment       | 2,491,200 | 2,494,200 | -0.1%  |  |  |  |  |  |  |  |  |
| Goods-Producing Employment         | 693,100   | 693,400   | 0.0%   |  |  |  |  |  |  |  |  |
| Unemployment Rate                  | 3.0%      | 3.4%      | -11.8% |  |  |  |  |  |  |  |  |
| Median Household Income            | 57,603    | 55,746    | 3.3%   |  |  |  |  |  |  |  |  |

Sources: Indiana Department of Workforce Development, Bureau of Labor Statistics, and U.S. Census Bureau.

Salaries and benefits for state employees represent approximately 6.4% of governmental fund expenditures. The following table shows a ten year history of the count of full time state employees.

| Full Time State Employees Paid Through The Auditor of State's Office |            |           |                  |                                |                                    |        |  |  |  |  |  |
|--|------------|-----------|------------------|--------------------------------|------------------------------------|--------|--|--|--|--|--|
|  | Governor's |           | Other<br>Elected | On<br>Disability<br>Leave - In | On<br>Disability<br>Leave - Not in |        |  |  |  |  |  |
| Year   | Authority  | Judiciary | Officials        | Pay Status                     | Pay Status                         | Total  |  |  |  |  |  |
| 2020   | 29,607     | 950       | 1,147            | 395                            | 181                                | 32,280 |  |  |  |  |  |
| 2019   | 28,868     | 922       | 1,124            | 363                            | 193                                | 31,470 |  |  |  |  |  |
| 2018   | 28,634     | 908       | 1,095            | 370                            | 220                                | 31,227 |  |  |  |  |  |
| 2017   | 28,286     | 894       | 1,062            | 425                            | 221                                | 30,888 |  |  |  |  |  |
| 2016   | 28,315     | 886       | 1,107            | 419                            | 250                                | 30,977 |  |  |  |  |  |
| 2015   | 28,157     | 865       | 1,083            | 455                            | 289                                | 30,849 |  |  |  |  |  |
| 2014   | 28,279     | 845       | 1,065            | 471                            | 312                                | 30,972 |  |  |  |  |  |
| 2013   | 28,398     | 831       | 1,049            | 511                            | 345                                | 31,134 |  |  |  |  |  |
| 2012   | 28,485     | 835       | 1,049            | 545                            | 349                                | 31,263 |  |  |  |  |  |
| 2011   | 28,472     | 830       | 1,067            | 610                            | 351                                | 31,330 |  |  |  |  |  |

For more information on personnel paid through the Auditor of State, please read the Statistical Section

#### **Overview of the Financial Statements**

This Financial Section consists of four parts: management's discussion and analysis (this part), the basic financial statements, required supplementary information, and other supplementary information. The basic financial statements include two kinds of statements that present different views of the state. The first two statements are government-wide financial statements that provide both long-term and short-term information about the state's overall financial status.

The remaining statements are fund financial statements that focus on individual parts of the state government, reporting the state's operations in more detail than the government-wide statements.

- The governmental fund statements tell how general government services such as public safety, education, and welfare were financed in the short term as well as what remains for future spending.
- Proprietary fund statements offer short and longterm financial information about the activities the government operates like businesses, such as the Unemployment Compensation Fund.
- Fiduciary fund statements provide information about the financial relationships in which the state acts solely as a trustee or agent for the benefit of others, to whom the resources in question belong, such as the retirement plan for the state's employees.

The financial statements also include notes that explain some of the information in the financial

statements and provide more detailed data. The statements are followed by a section of *required* supplementary information and other supplementary information that further explain and support the information in the financial statements.

#### **Government-wide Financial Statements**

The government-wide financial statements report information about the state as a whole using accounting methods similar to those used by private-sector companies. The statement of net position includes all the government's assets, deferred outflows of resources, liabilities, and deferred inflows of resources. All of the current year revenues and expenses are accounted for in the statement of activities regardless of when cash is received or paid.

The two government-wide statements report the state's net position and how they have changed. Net position, which equals the state's assets, plus deferred outflows of resources, less liabilities, less deferred inflows of resources, is one way to measure the state's financial health, or position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the State of Indiana is improving or deteriorating. To assess the overall health of the state, additional non-financial factors should be considered, such as changes in the state's tax base, the condition of the state's roads and the state's student population. The government-wide financial statements of the state are divided into three categories:

- Governmental activities. Most of the state's basic services are included here, such as the state's roads and bridges, and health and environmental programs. State sales and income taxes and federal grants finance most of these activities.
- Business-type activities. The state provides goods and services through these activities that are financed or recovered primarily through fees and user charges. The Unemployment Compensation Fund, the Inns and Concessions Fund, and the Indiana Residual Malpractice Insurance Authority are included here.
- Discretely Presented Component Units. These are legally separate discretely presented entities for which the state is financially accountable. These include, among others, the Indiana Finance Authority, the State Lottery Commission of Indiana, the Indiana Bond Bank, the Indiana Housing and Community Development Authority, and colleges and universities that receive state funding.

#### **Fund Financial Statements**

The fund financial statements provide more detailed information about the state's most significant funds, not the state as a whole. Funds are accounting devices that the state uses to keep track of specific sources of funding and spending for particular purposes. The State of Indiana uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

The state has three kinds of funds: governmental funds, proprietary funds, and fiduciary funds.

1. Governmental funds. Most of the state's basic services are included in governmental funds, which focus on (1) cash and other financial assets that can readily be converted to cash flow in and out and (2) the balances left at year-end that are available for spending. Consequently, the governmental funds statements provide a detailed short-term view that helps the reader determine whether there are more or fewer financial resources that can be spent in the near future to finance the state's programs.

Relationship and Reconciliation. Because the information provided in the governmental funds statements does not encompass the additional long-term focus of the government-wide statements, reconciliation pages are provided. On the page following each governmental fund's financial statement, these reconciliations explain the differences between the government-wide and the fund financial statement. Government-wide

statements use full accrual accounting. Revenues are recognized when they are earned and expenses are recognized as soon as the liability is incurred, regardless of the timing of related cash inflows and outflows. Governmental fund financial statements use the modified accrual basis of accounting. Revenues are recognized when earned so long as they are collectible within the current period or soon enough afterwards to pay liabilities of the current period. Specific accrued liabilities are recognized as expenditures when payment is due because that is when they are normally liquidated with expendable available financial resources.

Non-current assets such as infrastructure, land, and property, plant and equipment appear on the government-wide statements but not on the governmental fund statements where they are expensed as acquired rather than capitalized. Non-current liabilities such as capital lease payables and net pension liabilities also appear on the government-wide statements but not on the fund statements. Internal service funds are included as part of the governmental activities in the government-wide statements but not the governmental fund financial statements because they provide services to the governmental funds.

- 2. Proprietary funds. Services for which the state charges customers a fee are generally reported in proprietary funds. These funds use the economic resources measurement focus and the accrual basis of accounting. Proprietary funds, like the government-wide statements, provide both longterm and short-term financial information. In fact, the state's enterprise funds (one type of proprietary fund) are the same as its businesstype activities, but provide more detail and additional information such as cash flows. The state uses internal service funds (the other type of proprietary fund) to report activities that provide supplies and services for the state's other programs and activities. An example would be the State Employee Health Insurance Fund.
- 3. Fiduciary funds. The state is the trustee, or fiduciary, for its employees' pension plans. It is also responsible for other assets that, because of a trust arrangement, can be used only for the trust beneficiaries. The state is responsible for ensuring that the assets reported in these funds are used for their intended purposes. Fiduciary funds use the economic resources measurement focus and the accrual basis of accounting. All of the state's fiduciary activities are reported in a separate statement of fiduciary net position and a statement of changes in fiduciary net position. These

activities are excluded from the state's government-wide financial statements, because

the state cannot use these assets to finance its operations.

#### Financial Analysis of the State as a Whole

#### **Net Position**

The following is condensed from the Statement of Net Position:

|                                      |                            |           | d S | te of India<br>chedule of<br>llions of do | Net |                             |    |         |    |                             |             |  |
|--------------------------------------|----------------------------|-----------|-----|---|-----|-----------------------------|----|---------|----|-----------------------------|-------------|--|
|                                      | Primary Government         |           |     |   |     |                             |    |         |    |                             |             |  |
|                                      | Governmental<br>Activities |           |     |   |     | Business-type<br>Activities |    |         |    | Total Primary<br>Government |             |  |
|                                      |                            | 2020      |     | 2019                                      |     | 2020                        |    | 2019    |    | 2020                        | 2019        |  |
| Current and other assets             | \$                         | 16,921.2  | \$  | 13,250.8                                  | \$  | 676.8                       | \$ | 1,104.3 | \$ | 17,598.0                    | \$ 14,355.1 |  |
| Capital assets                       | _                          | 17,666.4  |     | 17,305.0                                  |     | 0.4                         |    | 0.4     |    | 17,666.8                    | 17,305.4    |  |
| Total assets                         | _                          | 34,587.6  | _   | 30,555.8                                  | _   | 677.2                       | _  | 1,104.7 |    | 35,264.8                    | 31,660.5    |  |
| Deferred outflows of resources       |                            | 1,477.9   |     | 1,459.7                                   |     | -                           |    | -       |    | 1,477.9                     | 1,459.7     |  |
| Total deferred outflows of resources | _                          | 1,477.9   | _   | 1,459.7                                   | _   |                             |    |         | =  | 1,477.9                     | 1,459.7     |  |
| Current liabilities                  |                            | 6,542.9   |     | 3,689.7                                   |     | 167.2                       |    | 64.8    |    | 6,710.0                     | 3,754.5     |  |
| Long-term liabilities                |                            | 13,042.3  |     | 13,490.8                                  |     | 23.8                        |    | 24.2    |    | 13,066.2                    | 13,515.0    |  |
| Total liabilities                    |                            | 19,585.2  |     | 17,180.5                                  | _   | 191.0                       |    | 89.0    | Ξ  | 19,776.2                    | 17,269.5    |  |
| Deferred inflows of resources        |                            | 422.3     |     | 226.0                                     |     | -                           |    | -       |    | 422.3                       | 226.0       |  |
| Total deferred inflows of resources  | _                          | 422.3     |     | 226.0                                     | _   | -                           | _  | -       | _  | 422.3                       | 226.0       |  |
| Net position:                        |                            |           |     |   |     |                             |    |         |    |                             |             |  |
| Net investment in capital assets     |                            | 16,834.1  |     | 16,400.0                                  |     | 0.4                         |    | 0.4     |    | 16,834.5                    | 16,400.4    |  |
| Restricted                           |                            | 1,105.5   |     | 1,102.6                                   |     | 426.9                       |    | 962.5   |    | 1,532.4                     | 2,065.1     |  |
| Unrestricted                         |                            | (1,881.6) |     | (2,893.6)                                 |     | 58.9                        |    | 52.8    |    | (1,822.7)                   | (2,840.8)   |  |
| Total net position                   | \$                         | 16,058.0  | \$  | 14,609.0                                  | \$  | 486.2                       | \$ | 1,015.7 | \$ | 16,544.2                    | \$ 15,624.7 |  |

At the end of the current FY, net position for the primary government increased by \$.9 billion.

Current and other assets increased by \$3.2 billion due primarily to unspent federal grant revenues received through the Federal COVID-19 Fund, which resulted in more cash, cash equivalents, and investments. In addition investments increased \$300 million as a result of investment purchases with a trade date of June 30 and a settlement date of July 1.

Capital assets increased by \$361.4 million. The principal reason for the increase in capital assets were increases in land, infrastructure, and construction in progress at the Indiana Department of Transportation primarily due to the continuation of the Next Level Agenda initiative, which focuses to maintain and build the state's infrastructure. Another contributor to the increase in capital assets was from new software in development for the Family and Social Services

Administration's (FSSA) Indiana Eligibility Determination and Services System (IEDSS), an internal system to determine eligibility for benefits including healthcare, and at the Indiana Department of Revenue (IDOR) for Project NextDOR, a modernization of the current tax system.

Total liabilities increased \$2.5 billion primarily due to the increases in unearned revenue to offset unspent revenues received through the Federal COVID-19 Fund. Liabilities also increased as a result of the aforementioned investment purchases on June 30 and the obligation to settle the purchase on July 1.

Deferred inflows of resources increased \$196.3 million due to deferrals related to pensions and OPEB from recognition of investment experiences gains in pensions and changes in actuarial assumptions and other inputs of the state's OPEB plans.

#### **Changes in Net Position**

The following is condensed from the Statement of Activities:

| State of Indiana<br>Condensed Schedule of Change in Net Position<br>(in millions of dollars) |                     |                     |             |                |                           |                     |  |  |  |  |
|--|---------------------|---------------------|-------------|----------------|---------------------------|---------------------|--|--|--|--|
|  |                     |                     | Primary G   | overnment      |                           |                     |  |  |  |  |
|  |                     | /ities              | Busine      | ss-type        |                           | Primary             |  |  |  |  |
|  |                     | /ities              |             | /ities         |                           | nment               |  |  |  |  |
| _  | <u>2020</u>         | <u>2019</u>         | <u>2020</u> | <u>2019</u>    | <u>2020</u>               | <u>2019</u>         |  |  |  |  |
| Revenues   |                     |                     |             |                |                           |                     |  |  |  |  |
| Program revenues:  | Ф 0.04 <b>7</b> .0  | Ф 0.4 <b>5</b> 0.0  | Ф 400.4     | Ф 404 <b>г</b> | ф о <b>7</b> 0.5 <b>7</b> | Ф 0.00E 4           |  |  |  |  |
| Charges for services   | \$ 3,317.3          | \$ 3,450.6          | \$ 468.4    | \$ 484.5       | \$ 3,785.7                | \$ 3,935.1          |  |  |  |  |
| Operating grants and contributions   | 16,002.4<br>1,249.9 | 13,264.2<br>1,132.6 | 3,007.5     | -              | 19,009.9<br>1,249.9       | 13,264.2<br>1,132.6 |  |  |  |  |
| Capital grants and contributions General revenues:   | 1,249.9             | 1,132.0             | -           | -              | 1,249.9                   | 1,132.6             |  |  |  |  |
| Income taxes   | 6,788.5             | 6,864.3             |             |                | 6,788.5                   | 6,864.3             |  |  |  |  |
| Sales taxes  | 8,320.7             | 8,085.7             | -           | _              | 8,320.7                   | 8,085.7             |  |  |  |  |
| Other  | 3,355.8             | 3,557.7             | 26.1        | 20.7           | 3,381.9                   | 3,578.4             |  |  |  |  |
| Total revenues   | 39,034.6            | 36,355.1            | 3,502.0     | 505.2          | 42,536.6                  | 36,860.3            |  |  |  |  |
|  | 30,00               |                     | 0,002.0     |                | ,000.0                    |                     |  |  |  |  |
| Program Expense  | 4 074 0             | 4 57 4 7            |             |                | 4.074.0                   | 4 574 7             |  |  |  |  |
| General government   | 1,671.8             | 1,574.7             | -           | -              | 1,671.8                   | 1,574.7             |  |  |  |  |
| Public safety  | 1,800.8             | 1,510.1             | -           | -              | 1,800.8                   | 1,510.1             |  |  |  |  |
| Health   | 463.0               | 402.1               | -           | -              | 463.0                     | 402.1               |  |  |  |  |
| Welfare  | 18,360.5            | 16,157.9            | -           | -              | 18,360.5                  | 16,157.9            |  |  |  |  |
| Conservation, culture and development  | 542.7               | 557.0               | -           | -              | 542.7                     | 557.0               |  |  |  |  |
| Education  | 11,537.9<br>3,167.0 | 10,558.7<br>2.711.5 | -           | -              | 11,537.9<br>3,167.0       | 10,558.7<br>2.711.5 |  |  |  |  |
| Transportation Interest expense  | 3, 167.0            | 2,711.5<br>45.5     | -           | -              | 42.3                      | 2,711.5<br>45.5     |  |  |  |  |
| Unemployment compensation fund   | 42.3                | 45.5                | 4,007.6     | 243.5          | 4,007.6                   | 243.5               |  |  |  |  |
| Other  | _                   | _                   | 23.5        | 24.2           | 23.5                      | 24.2                |  |  |  |  |
| Total expenses   | 37,586.0            | 33,517.5            | 4,031.1     | 267.7          | 41,617.1                  | 33,785.2            |  |  |  |  |
| Excess (deficiency) before transfers   | 1,448.6             | 2,837.6             | (529.1)     | 237.5          | 919.5                     | 3,075.1             |  |  |  |  |
| Transfers  | 0.4                 | 2.0                 | (0.4)       | (2.0)          | _                         | ,<br>-              |  |  |  |  |
| Change in net position   | 1,449.0             | 2,839.6             | (529.5)     | 235.5          | 919.5                     | 3,075.1             |  |  |  |  |
| Beginning net position, as restated  | 14,609.0            | 11,769.4            | 1,015.7     | 780.2          | 15,624.7                  | 12,549.6            |  |  |  |  |
| Ending net position  | \$16,058.0          | \$14,609.0          | \$ 486.2    | \$1,015.7      | \$16,544.2                | \$15,624.7          |  |  |  |  |

#### **Governmental Activities**

Program expenses exceeded program revenues by \$17.0 billion. General revenues and transfers were \$18.5 billion. The increase in net position was \$1.4 billion, which is 3.7% of total revenues and 3.9% of total expenses.

Excess (deficiency) before transfers decreased \$1.4 billion from FY 2019 to FY2020.

Increased revenues were driven mainly by increased operating grants and contributions and sales tax revenue. Operating grants and contributions increased \$1.5 billion from increases in federal funding related to the Medicaid program. Coronavirus relief

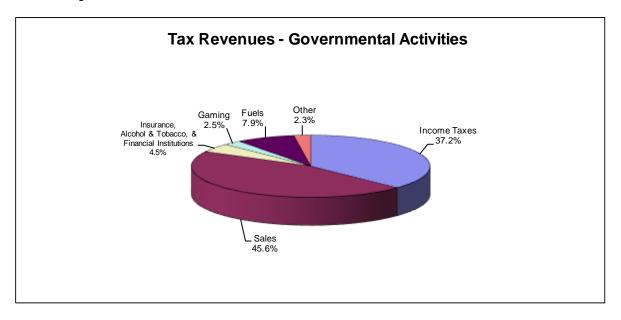
legislation prevented recipients from being disenrolled from the Medicaid program, causing increased expenditures and a corresponding increase in federal revenues. Sales tax revenue increased \$235.0 million. Pre-COVID the economy was doing well, and post-COVID certain sectors of the economy saw increased sales as a result of the pandemic.

Expenses increased \$4.1 billion or 12.1%. Welfare expenses increased \$2.2 billion primarily due to increased spending of welfare programs. Education expenses increased \$979.2 million primarily due to an increase in pension expense for the Teachers Retirement Fund. Transportation expenses increased \$455.5 million from the continuation of the state's Next Level infrastructure improvement initiative. Public safety expenses increased \$290.7 million essentially

#### 11 - State of Indiana - Comprehensive Annual Financial Report

from increases in OPEB and pension expenses of the State Police plans.

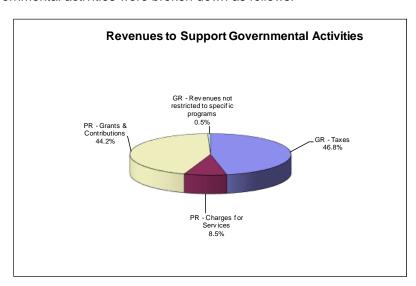
Tax revenues for governmental activities were broken down as follows:



Tax revenues of \$18.3 billion represent 46.8% of total revenues for governmental activities. This compares to \$18.3 billion or 50.3% of total revenues in FY 2019. Program revenues accounted for \$20.6 billion or 52.7% of total revenues. In FY 2019, program revenues accounted for \$17.8 billion or 49.1% of total revenues. General revenues other than tax revenues

were \$213.7 million or 0.5% of total revenues. Of this, \$172.4 million were investment earnings. This compares to 2019, when general revenues other than taxes were \$232.6 million or 0.6% of total revenues and \$190 million was investment earnings. Investment earnings decreased \$17.6 million from FY 2019 to FY 2020 or 9.3% due to lower interest rates.

Total revenues for governmental activities were broken down as follows:



PR = program revenues GR = general revenues Total revenues were 103.9% of expenses which was a decrease from 108.5% in FY 2019. Total revenues increased 7.4% from \$36.4 billion in FY 2019 to \$39.0 billion in FY 2020. Expenses increased 12.1% from \$33.6 billion in FY 2019 to \$37.6 billion in FY 2020.

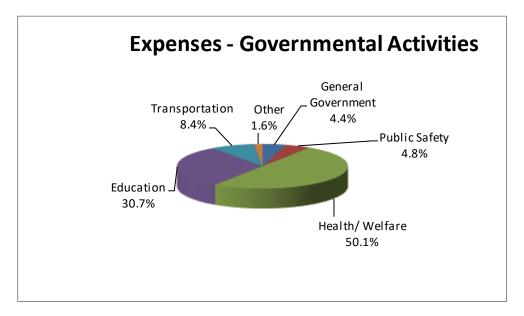
The largest portion of the state's expenses is for welfare, which is \$18.4 billion, or 48.8% of total expenses. This compares with \$16.2 billion, or 48.2% of total expenses in FY 2019. The change in welfare expenses was an increase of \$2.2 billion or 13.6%. \$3.8 billion of welfare expenses in FY 2020 were funded from general revenues.

Some of the major expenses were Medicaid Assistance, \$14.2 billion, the U.S. Department of Health and Human Services Fund, \$1.5 billion, and the federal food stamp program in the U.S. Department of Agriculture Fund, \$1.1 billion.

Education comprises 30.7%, or \$11.5 billion of the state's expenses. In FY 2019, education accounted for 31.5%, or \$10.6 billion, of expenses. The change in education expenses was an increase of \$979.2 million, or 9.3%. Some of the major expenses were tuition support of \$7.3 billion, General Fund appropriations for state colleges and universities, \$1.7 billion, Teachers' Retirement Pension, \$941.1 million, federal grant programs from the U.S. Department of Education Fund, \$647.9 million, U.S. Department of Agriculture Fund, \$326.8 million, and the Federal COVID-19 Fund, \$111.9 million.

Transportation spending accounted for \$3.2 billion, or 8.4% of expenses. Transportation comprised \$2.7 billion or 8.1% of expenses in FY 2019. Transportation includes expenses related to the maintenance and construction of state infrastructure.

Total expenses for governmental activities were broken down as follows:



#### **Business-type Activities**

Business-type activities represent 8.2% of the Primary Government's revenues and 9.7% of the expenses. The Unemployment Compensation Fund accounts for 94.9% of business-type activities' operating revenues and 99.6% of operating expenses. The change in net position for business-type activities was a decrease of \$529.5 million.

The Unemployment Compensation Fund collects employer taxes and the federal share of unemployment compensation. Benefits are paid to eligible individuals and the fund covers general and

administrative expenses. Expenses in the fund exceeded revenues earned by \$535.6 million. This compares to FY 2019 when this fund's revenues exceeded expenses by \$230.1 million. Employer contributions into the fund decreased by \$13.2 million, from \$457.7 million in FY 2019 to \$444.5 million in FY 2020. The decrease in net position of \$535.6 million is due to an increase in claims for benefits against the fund because of the COVID-19 pandemic. Federal subsidies of \$3.0 billion helped to offset the increase in unemployment benefits paid.

The following schedule shows the net expense (revenue) attributable to each function of government. Each function of Indiana government is either self-supporting (a negative number) or requires additional general revenues to cover expenses (a positive number).

| Net Cost of Primary Government<br>(in millions of dollars) |     |          |    |          |         |  |  |  |  |  |
|--|-----|----------|----|----------|---------|--|--|--|--|--|
|  | Jur | % Change |    |          |         |  |  |  |  |  |
| Governmental Activities:                                   | -   |          |    |          |         |  |  |  |  |  |
| General government   | \$  | 389.6    | \$ | 793.9    | -50.9%  |  |  |  |  |  |
| Public safety  |     | 1,063.0  |    | 743.2    | 43.0%   |  |  |  |  |  |
| Health   |     | (296.2)  |    | (217.6)  | 36.1%   |  |  |  |  |  |
| Welfare  |     | 3,816.1  |    | 3,718.6  | 2.6%    |  |  |  |  |  |
| Conservation, culture, and development                     |     | 154.3    |    | 165.0    | -6.5%   |  |  |  |  |  |
| Education  |     | 10,448.6 |    | 9,476.8  | 10.3%   |  |  |  |  |  |
| Transportation   |     | 1,398.5  |    | 944.6    | 48.1%   |  |  |  |  |  |
| Interest expense   |     | 42.3     |    | 45.5     | -7.0%   |  |  |  |  |  |
| Business-type Activities:                                  |     |          |    |          |         |  |  |  |  |  |
| Unemployment Compensation Fund                             |     | 555.6    |    | (214.2)  | -359.4% |  |  |  |  |  |
| Malpractice Insurance Authority                            |     | 0.4      |    | 0.4      | 0.0%    |  |  |  |  |  |
| Inns and Concessions                                       |     | (0.7)    |    | (2.9)    | -75.9%  |  |  |  |  |  |
| Total  | \$  | 17,571.5 | \$ | 15,453.3 | 13.7%   |  |  |  |  |  |

#### Financial Analysis of the State's Funds

The following is an analysis of the state's major governmental funds. The transfers in and transfers out for these funds are explained in much greater detail in note IV(B) in the Notes to the Financial Statements.

#### **General Fund**

The General Fund is maintained to account for resources obtained and used for those services traditionally provided by state government which are not required to be accounted for in another fund. The fund balance of the General Fund at June 30, 2020 was \$4.6 billion, of which 59.1% is comprised of assets. This compares to a fund balance at June 30, 2019 of \$4.3 billion, which was 63.3% of assets. This indicates that the state's financial position in the General Fund increased from the prior year. The fund balance of \$4.6 billion is composed of restrictions of \$543.3 million, commitments of \$34.3 million, and assignments of \$1.8 billion, leaving an unassigned balance of \$2.1 billion. The restricted amount consists of the Rainy Day Fund, which is accounted for in the General Fund. For more information on the components of fund balance, see the chart in the Notes to the Financial Statements III(B).

The General Fund's revenues increased 0.7%, or \$106.7 million, from FY 2019, because of an increase in total sales tax revenue of \$229.7 million. This was partially offset by a decrease in income tax revenue.

General Fund expenditures remained steady, decreasing only \$19.5 million, or 0.1% from FY 2019.

General Fund transfers in decreased \$264.6 million or 17.2% from FY 2019. Transfers out were \$3.1 billion in FY 2020 as compared to \$3.2 billion in FY 2019. More detail on these transfers can be found in the Notes to the Financial Statements IV(B).

Overall, the net position of the General Fund increased \$289.2 million.

#### **Public Welfare-Medicaid Assistance Fund**

Medicaid is an insurance program for low-income individuals. It is jointly funded by the Federal government and the state.

The fund received \$10.6 billion in federal revenue as compared to \$9.1 billion in FY 2019. State funding comes through transfers from the General Fund. Transfers in were \$2.9 billion in FY 2020 as compared to \$2.8 billion in FY 2019. Transfers out were \$447.2 million compared with \$452.0 million in FY 2019. The fund distributed \$14.2 billion in Medicaid Assistance during the year, which is an increase of \$1.6 billion over FY 2019. The change in fund balance decreased \$282.3 million from FY 2019 to FY 2020.

### U.S. Department of Health and Human Services Fund

The U.S. Department of Health and Human Services Fund is a fund to account for federal grants that are used to carry out health and human services programs.

The fund received \$1.5 billion in federal grant revenues and expended \$1.8 billion. The US DHHS Fund received transfers in of \$302.4 million mostly from the General Fund for various health and human services programs. The change in fund balance from FY 2019 to FY 2020 was an increase of \$8.1 million.

#### Federal COVID-19 Fund

The Federal COVID-19 Fund provides federal grant dollars to cover costs that are necessary expenditures incurred due to the public health emergency with respect to the Coronavirus Disease 2019. The fund includes the CARES Act, the Coronavirus Relief Fund, and additional funds provided for existing grant programs.

The fund received earned federal grant revenues of \$639.2 million and unearned revenue of \$1.9 billion. The fund expended \$616.9 million for pandemic related expenditures. This is a new fund for fiscal year 2020.

#### **General Fund Budgetary Highlights**

At 2020 fiscal year-end, Indiana closed the books with \$1,418.9 million in reserves. This is down from the previous year balance of \$2,270.1 million. General Fund forecasted revenues for Fiscal Year 2020 totaled \$15,374.5 million which is \$1,416.3 million (8.4%) below estimates from December 2019. As anticipated, the Fiscal Year 2020 revenue report shows the initial economic impact of the COVID-19 public health emergency and the impact from deferring the income tax filing and payment due date from April 15, 2020 to July 15, 2020. An estimated \$900 million of income tax

payments and \$50 million in individual income tax attributable to federal stimulus and unemployment benefits due in the last quarter of Fiscal Year 2020 were deferred to Fiscal Year 2021. After a balance transfer of \$577.6 million from the Medicaid Contingency and Reserve Account to the General Fund, the combined balances remaining each account were \$541.8 million in the General Fund, \$347.7 million in the Tuition Reserve Account, and \$529.4 million in the Rainy Day Fund.

## Capital Asset and Debt Administration

#### **Capital Assets**

Capital assets were \$17.7 billion, which was 50.1% of total assets for the primary government. Related debt was \$.9 billion. Net investment in capital assets for the primary government was \$16.8 billion. Related debt was 4.7% of capital assets. Total capital assets increased \$361.4 million or 2.1% and is mostly attributable to increases in the Indiana Department of Transportation's land, infrastructure, and construction in progress. The net increase in capital assets is primarily comprised of increases for infrastructure of \$56.4 million, \$267.0 million in construction in progress, and \$84.4 million in land. INDOT's \$262.4 million increase is comprised of increases in land, \$78.0 million, and infrastructure consisting of interstate roads, non-interstate roads, and bridges, \$56.4 million, and CIP consisting of right of way and work in progress, \$128.0 million. More detailed information about the state's capital assets is presented in Note IV(D) to the Financial Statements.

The following table shows the percentage change from FY 2019 to FY 2020.

| State of Indiana<br>Capital Assets<br>(in millions of dollars) |  |            |       |       |            |            |       |  |  |  |  |
|--|--|------------|-------|-------|------------|------------|-------|--|--|--|--|
|  | Business- Governmental type Total Primary Activities Activities Government |            |       |       |            |            |       |  |  |  |  |
|  | 2020   | 2019       | 2020  | 2019  | 2020       | 2019       |       |  |  |  |  |
| Land   | \$ 2,528.2   | \$ 2,443.7 | \$ -  | \$ -  | \$ 2,528.2 | \$ 2,443.7 | 3.5%  |  |  |  |  |
| Infrastructure   | 12,869.0   | 12,812.6   | -     | -     | 12,869.0   | 12,812.6   | 0.4%  |  |  |  |  |
| Construction in progress                                       | 1,129.8  | 862.8      | -     | -     | 1,129.8    | 862.8      | 30.9% |  |  |  |  |
| Property, plant and equipment                                  | 3,108.2  | 3,046.3    | 1.1   | 1.0   | 3,109.3    | 3,047.3    | 2.0%  |  |  |  |  |
| Computer software  | 319.4  | 296.3      | -     | -     | 319.4      | 296.3      | 7.8%  |  |  |  |  |
| Less accumulated depreciation                                  | (2,288.1)  | (2,156.7)  | (0.7) | (0.6) | (2,288.8)  | (2,157.3)  | 6.1%  |  |  |  |  |
| Total  | \$17,666.5   | \$17,305.0 | \$0.4 | \$0.4 | \$17,666.9 | \$17,305.4 | 2.1%  |  |  |  |  |

#### **Long-term Obligations**

Major long-term obligations items are included in the following table. These items comprised 100% of total

long-term liabilities and 66.1% of total liabilities.

The following table shows the percentage change from FY 2019 to FY 2020.

| State of Indiana<br>Long-term Liabilities<br>(in millions of dollars) |           |   |              |             |              |             |     |             |     |                   |        |
|---|-----------|---|--------------|-------------|--------------|-------------|-----|-------------|-----|-------------------|--------|
|   |           | Governmental Business-type Total Primary Activities Activities Government |              |             |              |             |     |             |     | Total %<br>Change |        |
|   | 2020 2019 |   | <u> 2019</u> | <u>2020</u> | <u> 2019</u> | <u>2020</u> |     | <u>2019</u> |     |                   |        |
| Accrued liability for   |           |   |              |             |              |             |     |             |     |                   |        |
| compensated absences  | \$        | 193.4   | \$           | 177.8       | \$ 0.8       | \$ 0.8      | \$  | 194.2       | \$  | 178.6             | 8.7%   |
| Capital lease payable   |           | 832.3   |              | 904.8       | -            | -           |     | 832.3       |     | 904.8             | -8.0%  |
| Claims payable  |           | -   |              | -           | 23.1         | 23.4        |     | 23.1        |     | 23.4              | -1.3%  |
| Net pension liability   | 11        | 1,792.9   | 12,037.0     |             | -            |             |     | 11,792.9    |     | 2,037.0           | -2.0%  |
| Other postemployment  |           |   |              |             |              |             |     |             |     |                   |        |
| benefits  |           | 190.2   |              | 335.8       | -            | -           |     | 190.2       |     | 335.8             | -43.4% |
| Pollution remediation   |           | 33.6  |              | 35.4        |              |             |     | 33.6        |     | 35.4              | -5.1%  |
| Total   | \$13      | 3,042.4   | \$1          | 3,490.8     | \$23.9       | \$24.2      | \$1 | 3,066.3     | \$1 | 3,515.0           | -3.3%  |

Total long-term liabilities decreased by 3.3% or \$448.7 million. The largest decreases were for the net pension liability of \$244.1 million and for other postemployment benefits of \$145.6 million. Long-term liabilities related to capital leases also decreased by \$72.5 million. These decreases were offset by an increase to accrued liability for compensated absences of \$15.6 million.

The continued funding of the net liability for the Teachers Pre-96 Fund was the major contributing factor for the decrease to the net pension liability.

The decrease for other postemployment benefits was mainly due from actuarial valuation changes in actuarial assumptions for the state's OPEB plans.

The Indiana Finance Authority did not issue any new highway revenue bonds, therefore capital lease payables decreased.

Claims payable for business activities decreased by \$0.3 million. This was the amount of decrease in claims payable for the Indiana Residual Malpractice Insurance Authority.

More detailed information about the state's long term obligations is presented in Note IV(F) to the Financial Statements.

#### Infrastructure

As required by GASB Statement No. 34, the state has capitalized its infrastructure. This amounts to \$12.8 billion in roads and bridges using the modified approach, \$2.0 billion in right of way classified as land, and \$34.5 million in property (septic, sewer, and water systems; and streets/sidewalks/curbs) and dams being depreciated. In order to utilize the modified approach, the state is required to:

Maintain an asset management system that includes an up-to-date inventory of eligible infrastructure assets.

Perform condition assessments of eligible assets and summarize the results using a measurement scale. Estimate each year the annual amount to maintain and preserve the assets at the condition level established and disclosed by the state.

Document that the assets are being preserved approximately at or above the established condition level.

Under the modified approach, the state expenses certain maintenance and preservation costs and does not report depreciation expense. Assets accounted for under the modified approach include approximately 11,158 centerline road miles of pavement along 241 routes and approximately 5,810 bridges that the state

is responsible to maintain.

The state has consistently maintained the assessed conditions of roads over the past three years. It is the state's policy to maintain a network average International Roughness Index based on the right wheel path (IRI RWP) of no more than 101 for Interstate Roads, NHS Non-Interstate and Non-NHS Roads (a good rating is in the range of 80–114). The most recent condition assessment, completed for FY 2020, indicated that the average IRI RWP for roads was in an acceptable range.

The state has maintained the assessed conditions of bridges at levels which are above the established benchmarks. It is the state's policy to maintain Interstate bridges at an average sufficiency rating of 87%, NHS Non-Interstate bridges at an average sufficiency rating of 85%, and Non-NHS bridges at an average sufficiency rating of 83% (a good rating is 80% - 90%). The most recent condition assessment, completed in FY 2020, indicated that the average sufficiency rating for bridges exceeded the minimum acceptable standard.

Total actual maintenance and preservation costs for interstate roads was higher than planned during fiscal 2020 for interstate roads. Various factors contributing to this included letting additional projects, scope changes and competitive biddings.

The total actual maintenance and preservation costs for all other road classifications were lower than planned during FY 2020. Various factors contributed to these costs being less than planned including bids that came in under the original estimates, work volumes, lower fuel costs, and redefining the repairs needed and the methods used. The average IRI RWP for Interstate roads was in the excellent condition rating range and the two other road categories, NHS roads - Non-Interstate and Non-NHS roads, were in the good condition rating range. The state's standard of having less than 12.5% of all roads rated in poor condition was met.

Total actual maintenance and preservation costs were less than planned for Interstate and National Highway

System bridges. This was due to multiple factors including bids that came in under benchmark estimates, change of scope, and reprioritization to meet the agencies goals. Bridge sufficiency ratings were within the state's policy for the maintenance of bridges in all road classes.

#### **Economic Factors**

With the latest data as of December 2019, Indiana's Gross Domestic Product (GDP) was \$379.7 billion. Indiana's economy ranked the 19th largest in the U.S. in terms of the value of goods and services. Indiana's largest contributor to real GDP has been and continues to be the manufacturing sector, which accounted for nearly 27%. The second largest contributor of Indiana's real GDP was trade, transportation, and utilities, which accounted for 16.5%.

As of December 2019, the manufacturing sector accounted for nearly 17% of the non-farm jobs in Indiana. Per capita personal income was \$48,657, and the State's unemployment rate was 3.2% at the end of calendar year 2019.

On March 6, 2020, the Indiana State Department of Health confirmed the first case of COVID-19 in Indiana. As COVID-19 spread in the United States and in Indiana, the Governor issued various steps and issued various Executive Orders, including a stay-athome order. The duration of the adverse economic impact from the public health emergency is difficult to predict and will present a challenge for the State to fund essential services at the levels adopted in the current 2020/2021 budget. Future spending levels will be influenced by the actual revenues collected from these future and uncertain economic conditions, the prioritization of spending decisions, and the flexibility afforded with any federal assistance. General liquidity is not a concern at this time, as the entire cash investment balance of the State was just over \$10.8 billion as of June 30, 2020. This balance includes reserve accounts and a deposit of \$2.4 billion from the US Treasury for CARES Act Coronavirus Relief Fund.

#### **Contacting the Auditor of State**

This financial report is designed to provide our citizens, taxpayers, customers, investors and creditors with a general overview of the state's finances and to demonstrate the state's accountability for the money it receives. If you have questions about this report or need additional financial information, contact CAFR@auditor.in.gov or 317-232-3300.