

Antes, Christopher

From: Tony Kahlon <tonykahlon23@gmail.com>
Sent: Wednesday, March 18, 2026 12:31 PM
To: ATC-Rules
Subject: Support for Rule 32.1 – Attached Documents
Attachments: coop cost 2025 Kahlon Brothers dbc speedway liquors.pdf; Support letter for Rule 32.1.pdf

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Dear Commissioners of the Indiana Alcohol and Tobacco Commission,

I am writing in support of Rule 32.1. Please find attached my letter in support of Rule 32.1, along with the co-op cost information for 2025.

I favor Rule 32.1 and respectfully support its reenactment as currently written.

Thank you for your time and consideration.

Sincerely,
Talwinder Kahlon

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Talwinder S Kahlon

Kahlon Brothers Inc dba Speedway Liquors
5 Rivers Pub LLC dba The K Lounge
City pantry No.1 Inc dba City Pantry
Owner
5041 E. 16th Street
Indianapolis, IN 46201
cell: 317-531-1004

March 11, 2026

Indiana Alcohol & Tobacco Commission
Attn: Commissioners
302 W Washington St, Room E114
Indianapolis, IN 46204

Subject: Opposition to Changes to Rule 32.1 – Support for Reenactment as Currently Written

Dear Members of the Indiana Alcohol & Tobacco Commission,

On behalf of **Kahlon Brothers Inc., doing business as Speedway Liquors, and 5 Rivers Pub LLC, doing business as The K Lounge**, I would like to respectfully express our opposition to any changes to **Rule 32.1** and strongly encourage the Commission to **reenact Rule 32.1 as it is currently written**.

First, I would like to thank the Commission for enacting Rule 32.1. The rule has provided clarity and practicality for retailers participating in cooperative purchasing arrangements. It has allowed co-ops to accept deliveries in the parking lot of a permitted premises, reflecting a long-standing industry practice that has proven both efficient and safe.

Co-ops have existed since at least **1996 in Indiana without any major incidents or violations of the law**. Even before the adoption of Rule 32.1, it was common practice for co-ops to accept deliveries in parking lots. The adoption of Rule 32.1 wisely recognized this reality and brought the practice within clear regulatory guidance.

Today, staging deliveries in parking lots is a **common industry practice** used by many wholesalers delivering to individual stores, including deliveries that are not associated with co-ops. In the case of co-ops, deliveries are typically made when **10 to 15 members are present**, which actually provides additional security. There is safety in numbers, and to our knowledge there have been **no hijackings or major theft incidents** associated with co-op deliveries. Available evidence suggests that most alcohol-related theft or crime occurs in other environments, not at cooperative parking-lot deliveries.

Co-ops were originally formed out of necessity so that **small, independent retailers could organize and compete in a highly competitive and regulated marketplace**. Since their formation, the alcohol retail marketplace has continued to consolidate and become even more competitive. As a result, **the need for co-ops has never been greater than it is today**.

Unfortunately, many smaller retailers have already exited the market. Those that remain have often built their businesses around the efficiencies made possible through cooperative purchasing. Participation in a co-op already involves significant costs for members. Additional regulatory burdens would introduce **new costs and operational inefficiencies** for hundreds of independently owned retailers across Indiana.

This concern is particularly relevant in light of the Governor's intent to **reduce unnecessary regulation**. It would be counterproductive to impose additional burdens when the existing rule has functioned effectively **for the past seven years without incident**.

Furthermore, many practical factors influence the structure and operation of co-ops, including deal levels, the size of the community where a store operates, the distance products must be transported, and the need for members to coordinate around shared objectives. Co-ops operate within these logistical realities every day. Simply put, **if it isn't broken, it should not be fixed**.

For small businesses like mine, the ability to participate in cooperative purchasing under Rule 32.1 is not merely convenient—it is essential. **Reenacting Rule 32.1 as currently written is vitally important for the survival of my Indiana small business and for many other independent, family-owned retailers throughout the state.**

Thank you for your time, your consideration, and for your continued work serving Indiana's regulated alcohol marketplace.

Respectfully,

Talwinder Kahlon (Tony)

Kahlon Brothers Inc. – DBA Speedway Liquors

5 Rivers Pub LLC – DBA The K Lounge

5041 E 16th Street

Indianapolis, Indiana 46201

CO-OP COST 2025		
Kahlon Brothers Inc – DBA Speedway Liquors		
5 Rivers Pub LLC – DBA The K Lounge		
	A	B
1	Expense Category	Amount (\$)
2	Property Taxes	\$1,088.00
3	Truck Insurance	\$2,600.00
4	Truck Expense	\$3,600.00
5	Truck License and Registration	\$500.00
6	Snow Removal	\$500.00
7	Trash Removal	\$350.00
8	Utilities	\$3,360.00
9	Security Alarm	\$288.00
10	Office Supplies	\$350.00
11	Payroll	\$14,136.00
12	Payroll Taxes	\$1,120.00
13	Lease Expense	\$12,000.00
14	TOTAL	\$39,892.00