

Antes, Christopher

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To: ATC-Rules
Subject: Rule 32.1

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My name is Ted Clements. I have three liquor stores in Indianapolis that I own with my mom and my son. My parents and I started the first location 20 years ago. My son and I have since added the other two locations. We are truly a family business.

At my first co-op meeting I asked how this worked. I was informed by two other owners " it's not what you order but how you order, that's how you will survive in this business".

Rule 32.1 has allowed me to compete with the bigger chains and stores for 20 years. Taking away this rule would definitely harm my ability to do this, I depend on co-ops to stay competitive and keep my family business going. I hope to one day be able to work with my grandkids but eliminating co-ops would make that dream almost impossible to achieve. Co-ops are the single most important thing I do to operate a successful business.

Thank you for taking the time to read my take on this matter and I hope and pray that you will leave Rule 32.1 the way it is so that I and others like me can continue to stay Indiana family owned businesses.

Ted Clements and Family
Depot/Klondike/Alabama Liquors