



IN PARTNERSHIP WITH
**PROGRESSION
PARTNERS**
PRESENT

12TH ANNUAL DIVISION OF SUPPLIER
DIVERSITY BUSINESS CONFERENCE

OCT 5-9TH 2020

SEEING THE BIG PICTURE CONFERENCE SCHEDULE

10:00 A.M. - 11:00 A.M.

1:00 P.M. - 2:00 P.M.

MON
10.5.20

- BUSINESS CONFERENCE WELCOME

- HOW YOUR CERTIFICATION CAN SET YOU APART

TUES
10.6.20

- DOING BUSINESS WITH CAPITAL PARTNERS

- DEVELOPING THE LEADER IN YOU

WED
10.7.20

- STATE EDUCATIONAL INSTITUTIONS

- STATE EDUCATIONAL INSTITUTIONS

THUR
10.8.20

- CONTRACTS OF TOMORROW

- BONDING BASICS

FRI
10.9.20

- COACHING CIRCLE

- FINISHING TOUCHES OF THE BIG PICTURE

To attend any of these sessions visit the IDOA DSD events page:

<https://www.in.gov/idoa/mwbe/2749.htm>



HOW YOUR CERTIFICATION CAN SET YOU APART



PANELIST:

INDIANA DEPARTMENT OF ADMINISTRATION

- RALPH ADAMS

GOVERNOR'S COMMISSION ON SUPPLIER DIVERSITY

- GREGORY WILSON

MARSHA'S SPECIALTY DESSERTS

- MARSHA QUARLES

RITE QUALITY OFFICE SUPPLIES, INC

- DOUGLAS VAUGHN



12TH ANNUAL DIVISION OF SUPPLIER DIVERSITY BUSINESS CONFERENCE

SEEING THE BIG PICTURE:

MONDAY, OCTOBER 5TH 2020 | 1:00 P.M. EST

This session provides business owners with a brief overview of the certification process in to dispel common myths and misconceptions. Attendees will hear about the certification application process, the importance of MBE, WBE and IVOSB policies and how business owners have leveraged their certification to help their business grow. This workshop is an initiative to help newly certified MBEs, WBEs and IVOSBs navigate through the State of Indiana contracting process. This program will identify the fundamental information business owners need to know when actively pursuing a state contract as a contractor or subcontractor.

To attend this sessions visit:
<https://www.in.gov/idoa/mwbe/2749.htm>



DOING BUSINESS WITH CAPITAL PARTNERS



12TH ANNUAL DIVISION OF SUPPLIER DIVERSITY BUSINESS CONFERENCE

SEEING THE BIG PICTURE:



TUESDAY, OCTOBER 6TH 2020 | 10:00 A.M. EST

PANELIST:

CENTIER BANK

- THOMAS NEUFFER

PNC BANK

- JANE ESTES

U.S. SMALL BUSINESS ASSOCIATION

- MARTIN ANDERSON

Representatives from different banks and the Small Business Administration will discuss how to access capital, especially, during the times like this and COVID-19 pandemic as well as, discussing the different capital incentives for diverse businesses.

To attend this sessions visit:
<https://www.in.gov/idoa/mwbe/2749.htm>



DEVELOPING THE LEADER IN YOU



PANELIST:

PROGRESSION PARTNERS

- BOBBIE SHREINER

PROGRESSION PARTNERS

- GAYLEN OSBORN



12TH ANNUAL DIVISION OF SUPPLIER DIVERSITY BUSINESS CONFERENCE

SEEING THE BIG PICTURE:

TUESDAY, OCTOBER 6TH 2020 | 1:00 P.M. EST

As you grow your business, grow YOU as a leader. The dividends are business impact and increased business performance. Join us in an interactive session which explores your own development needs and provides that rare moment to create a development plan for your own growth. This is a moment to invest in you! Where are you a pro? Where are your opportunities to improve? Where can you improve to help your teams and organization? Learn how frustrations can be the opportunities for change. We will introduce you to the Cornerstones of Leadership™ foundational areas associated to your leadership brand, and some key tools you can implement right away!

To attend this sessions visit:
<https://www.in.gov/idoa/mwbe/2749.htm>



STATE EDUCATIONAL INSTITUTIONS



12TH ANNUAL DIVISION OF SUPPLIER DIVERSITY BUSINESS CONFERENCE



SEEING THE BIG PICTURE:

WEDNESDAY, OCTOBER 7TH 2020 | 10:00 A.M. EST



PANELIST:

INDIANA UNIVERSITY

- ROBERT J HALTER, C.P.M.

INDIANA STATE UNIVERSITY

- KEVIN BARR

UNIVERSITY OF SOUTHERN INDIANA

- DAN MARTENS

VINCENNES UNIVERSITY

- MICHAEL MORRISON

This workshop highlights IDOA DSD's State Educational Institution's initiative to engage and educate businesses looking for resources to further develop their companies. Presenters on this panel identify available resources that attendees can take advantage of for a positive impact on the growth of their businesses. Learn first-hand from the organizations that keep your business goals in mind, touching on businesses securing current and future procurement opportunities.

To attend this sessions visit:
<https://www.in.gov/idoa/mwbe/2749.htm>



STATE EDUCATIONAL INSTITUTIONS



PANELIST:

BALL STATE UNIVERSITY

- ROGER HASSENZAHN

PURDUE UNIVERSITY

- CHRIS SPRINGER

IVY TECH COMMUNITY COLLEGE

- MICHAEL BABCOCK



12TH ANNUAL DIVISION OF SUPPLIER DIVERSITY BUSINESS CONFERENCE

SEEING THE BIG PICTURE:

WEDNESDAY, OCTOBER 7TH 2020 | 1:00 P.M. EST

This workshop highlights IDOA DSD's State Educational Institution's initiative to engage and educate businesses looking for resources to further develop their companies. Presenters on this panel identify available resources that attendees can take advantage of for a positive impact on the growth of their businesses. Learn first-hand from the organizations that keep your business goals in mind, touching on businesses securing current and future procurement opportunities.

To attend this sessions visit:
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CONTRACTS FOR TOMORROW

PANELIST:

INDYGO

- CHELCI R. HUNTER

INDIANA DEPARTMENT OF VETERAN
AFFAIRS

- JOSEPH DEVITO

INDIANA DEPARTMENT OF
WORKFORCE DEVELOPMENT

- DAVID DOUGLASS

IEDC PROCUREMENT TECHNICAL
ASSISTANCE CENTER

- CHRISTINE JEFFERS

INDIANA DEPARTMENT OF
TRANSPORTATION

- SEAN HOWARD




12TH ANNUAL DIVISION OF SUPPLIER DIVERSITY BUSINESS CONFERENCE


SEEING THE BIG PICTURE:

THURSDAY, OCTOBER 8TH 2020 | 10:00 A.M. EST

This workshop is designed for businesses that are ready willing and able to secure contracts as a contractor or subcontractor with IndyGo, IDVA, DWD, INDOT & PTAC. Panelist of this workshop unveil current and upcoming projects within their respective organizations and opportunities for Minority, Women and Veteran owned businesses.



To attend this sessions visit:
<https://www.in.gov/idoa/mwbe/2749.htm>



BONDING BASICS

PANELIST:

US SMALL BUSINESS ADMINISTRATION

- TAMARA E.MURRY



12TH ANNUAL DIVISION OF SUPPLIER DIVERSITY BUSINESS CONFERENCE


SEEING THE BIG PICTURE:



THURSDAY, OCTOBER 8TH 2020 | 1:00 P.M. EST

Are you prepared to take your construction, service, or manufacturing business to the next level? Are you interested in new contracting opportunities? Bonding Basics will give you the tools to help you obtain contract bonding for government and private contracts and subcontracts. This session will focus on defining contract bonds and why they are required by project owners, what you need to know about applying for contract bonding, and how SBA's Surety Bond Guarantee Program can help new, emerging and other small businesses access contract bonding for the first time or increase their current bonding capacity.

To attend this sessions visit:
<https://www.in.gov/idoa/mwbe/2749.htm>



COACHING CIRCLE



12TH ANNUAL DIVISION OF SUPPLIER DIVERSITY BUSINESS CONFERENCE



SEEING THE BIG PICTURE:

FRIDAY, OCTOBER 9TH 2020 | 10:00 A.M. EST



PANELIST:

PROGRESSION PARTNERS

- BOBBIE SHREINER

PROGRESSION PARTNERS

- GAYLEN OSBORN

Business leader, you are not the only one who finds leading a business challenging, so why go it alone? Facilitated by a Progression Partners coach, this interactive session will unlock the power of a group focused on finding solutions. Participants will tackle some challenges that conference participants have shared during the week. The group will explore actions that can be taken to address these challenges, and each participant will identify individual actions to move toward solutions to the most troubling leader challenges. . After this session, leaders feel refreshed and revitalized with new approaches and recommendations.

To attend this sessions visit:
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